

# KIRBY B. SALES

INTERN AT BLACK BEAR SECURITIES

Quezon City, Metro Manila | 0933 413 5365 | kirbysales12@gmail.com

## Experience

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- Conducted collection and analysis of publicly available information to support cyber threat intelligence efforts.
- Identified and monitored key indicators of potential threats using open-source intelligence (OSINT) techniques.
- Development of a basic smart contract utilizing blockchain technology.
- Implementation and deployment of the smart contract in a local hosting environment.
- Conducted training sessions focused on Open-Source Intelligence (OSINT) methodologies and applications.
- Provided instruction on tools, strategies, and techniques used for gathering publicly available information.
- Developed course materials and instructional resources tailored to the concepts of OSINT.
- Developing a Pill Dispenser with the integration of Internet of Things (IoT) for the medication of Elderly and people with disabilities using Android Studio and Raspberry pi 4B.
- Used MongoDB for storing and creating data in JSON formats in schemas.
- Implemented a database using IBM DB2.
- Used Firebase Real-time Database for storing and managing data of users within our application.
- Hosted a simple website on cloud using a product of SaaS.
- Used Android Studio to develop simple math games.

## Training And Seminars

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- SANS Information Security Training
- Open-Source Intelligence (OSINT) Training at Black Bear Securities
- Ruijie/Reyee Product Training for Managing Networks
- Block Chain and Smart Contracts Development Training at Black Bear Securities
- Basic Training on Cybersecurity and CTF Competition at NEU Technology Center

## Certifications

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- ISC2 Certified in Cybersecurity Certification
- Information Security Fundamentals at Udemy
- OSINT: Content Discovery at Udemy
- Ethical Hacking: Hacker Methodology at Udemy
- NoSQL and DBaaS 101 at Cognitiveclass.ai powered by IBM

## Technical/Soft Skills and Qualifications

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- Basic Penetration testing
- Virtual Machines (Kali Linux, TailsOS, Ubuntu)
- Programming (Java, Python, HTML, CSS)
- Network management and configuration
- Microsoft Office Products
- Troubleshooting
- Adaptability
- Analytical and Logical Thinking

## Education

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**Bachelor of Science in Information Technology**

2021 - present

College of Informatics and Computer Studies,  
New Era University