DISCOVERY & PLANNING

María González, Café Esperanza



Discovery & Planning Agreement

Setting the foundation for your project success

This Discovery & Planning phase creates a detailed roadmap that ensures your project runs smoothly and delivers exactly what you need.

Planning Phase Investment

\$1,500

\$1,000 deposit to start
Applies toward total project cost



How We'll Work Together



Streamlined Process

3-5 days

If you have your content and materials prepared:

- We'll review, organize, and optimize your content for our creative process
- Define the technical features that support your business goals
- Create your detailed timeline with clear, reliable milestones



Comprehensive Discovery

1-2 weeks

If you're still gathering materials:

- We'll create a content checklist tailored to your project needs
- Help organize your existing materials effectively
- Guide you through obtaining required assets, then complete the process outlined in Path A

We'll determine the best path based on your current preparation level.



Your Commitment

Discovery Process

(~1 hour of your time)

We'll determine the best approach based on your current situation - if you have your creative assets prepared and a clear vision of what you want, we can streamline this process through focused email exchanges.

- Share your vision and requirements
 - for your project
- 2 Engage with us to review your current materials

and identify improvement areas (we'll lead this process)

- Participate in our guided assessment
 - of functionality needs and project requirements
- Respond to our recommendations

and provide feedback within 3 business days



What You'll Receive



Complete Project Roadmap

- Detailed project outline with all pages and features
- Content requirements and asset planning
- Technical specifications for functionality updates



Clear Timeline & Budget

- Realistic project timeline with key milestones
- Detailed cost breakdown for the complete project
- Payment schedule that works for your business



Professional Documentation

- Written project scope for your approval
- Complete content checklist of items you'll need to provide
- Step-by-step action items and clear deliverables

⚠ Timeline: Approx. 7-10 business days once you've provided all content and materials



Agreement & Next Steps

Our Commitment

Professional Discovery Process

Comprehensive assessment of your current project with strategic recommendations

Detailed Planning Documentation

Complete project outline, specifications, and clear timeline for full project

Next Steps Guarantee

When you complete all planning requirements, we commit to providing you with the next available start date

Investment & Terms

Planning Phase Investment: \$1,500

- \$1,000 deposit to begin (due upon signing)
- \$500 final payment upon planning completion
- This amount applies toward your total project cost
- No obligation to proceed with full project

Scope: Discovery, planning, and documentation only

Confidentiality: All information shared remains confidential

Timeline: 7-10 business days (content dependent)

	Ready to Begin?
	Pay \$1,500 Initial Payment
	Secure payment via FreshBooks
Client Signature:	Brillnt Representative:
María González, Café Esperanza Date:	hello@brillnt.com (313) 286-5990 Date: