

## Selecting theory as lens Notes

TOPIC: The Nature of Theory

SOURCE: Gregor (2006) - The Nature of Theory in Information Systems

### KEY CONCEPTS:

Gregor classifies theory into five types based on their primary goal:

#### 1. Theory for Analyzing

Describes what is. A taxonomy or classification. (e.g., frameworks).

#### 2. Theory for Explaining

Explains how and why things happen, but does not necessarily predict future outcomes with precision. (Common in case studies).

#### 3. Theory for Predicting

Predicts what will happen, without necessarily explaining the deep causal mechanism. (Black box models).

#### 4. Theory for Explaining and Predicting (EP)

The "Grand Theory" ideal. Explains mechanism and predicts outcome.

#### 5. Theory for Design and Action

Prescriptive theory on how to do something.

### APPLICATION:

For my research, I need to be explicit about which type of theory I am building. Am I simply classifying a phenomenon, or am I explaining the causal mechanism?