What have we heard them say? What can we imagine them saying? **Thinks**

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



The projects will estimate the amount of capital you will need for the expension.

It details ther steps a business will take to expand to new locationa,

develops new products or services, acquire other business, or invest in new technologies.

Start up, internal, strategic, feasibility, operations and growth plan.

To better process and understand our own thoughts and feelings,

its important that we know what they are, what they are not, and how they are different from each other.

ESTIMATION OF BUSINESS EXPENSES

In your assumed perfection, you settle for less than you

can achieve by redefining your reality.

Expanding of a business can help it become a leader in a market niches.

Public speaking, financial struggles, job interviews,

school assignments, and other common concerns.

Life experiences _ family, culture, friends, life events.



Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

