## **BRITTANY ALMQUIST LEWIS**

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## ACADEMIC APPOINTMENTS

Olin School of Business, Washington Univ. St. Louis, Assistant Prof. of Finance	2022 – present
Guthrie Center for Real Estate, Northwestern University, Visiting Scholar	2020 – present
Kelley School of Business, Indiana University, Visiting Associate Researcher	2022 - 2023
Kelley School of Business, Indiana University, Assistant Prof. of Finance	2020 - 2022

#### RESEARCH APPOINTMENTS

Board of Governors of the Federal Reserve System, Dissertation Fellow	Jul. – Nov. 2018
Federal Reserve Bank of San Francisco Thomas J. Sargent, Dissertation Fellow	Jun. – Jul. 2018

## RESEARCH FIELDS

Financial Intermediation, Household Finance, Real Estate

## **EDUCATION**

Kellogg School of Management, Northwestern University, Ph.D. Finance, 2020
Dissertation: "Essays on Financial Intermediation"
Committee: Dimitris Papanikolaou, Lawrence Christiano, Janice Eberly, John Mondragon Kellogg School of Management, Northwestern University, M.S. Finance, 2020
Boston College, B.A. Finance (cum laude), 2010

Boston College, B.A. Information Systems (cum laude), 2010

## **PUBLICATIONS**

1. <u>Lewis, Brittany</u>, 2023, <u>"Creditor Rights, Collateral Reuse, and Credit Supply,"</u> *Journal of Financial Economics* 149, 451-472

(previously titled: The Effect of Dealer Leverage on Mortgage Quality)

- Online Appendix
- Replication Package
- Press: <u>Harvard Law School Forum on Corporate Governance</u> <u>The Olin Blog</u> <u>Kelley School of Business News</u> Faculti Interview
- AEA 2022: Poster Presentation

Securities dealers receive mortgages as collateral for credit lines provided to mortgage companies and reuse the same collateral to borrow money. Exploiting the 2005 BAPCPA rule change, which granted mortgage collateral preferred bankruptcy treatment, I find that strengthening creditor rights increases dealers' collateral reuse. Increasing collateral reuse creates a money multiplier that increases credit supply. Using a novel dataset linking dealers to the mortgage companies they fund reveals that post-BAPCPA, dealers supply

additional credit to mortgage companies by increasing credit lines and relaxing restrictions on collateral securing them. In response, mortgage companies increase origination volume and shift into riskier products.

## **WORKING PAPERS**

- 2. Hamdi, Naser, <u>Jiang, Erica</u>, <u>Lewis, Brittany</u>, <u>Padi, Manisha</u>, and <u>Pal, Avantika</u>, 2023, <u>"Capital Regulation and Asset Allocation Amidst Agency Conflicts: Evidence From Mortgage Servicing"</u>, (Submitted)
  - Winning NBER grant proposal, "Shadow Banks and Financial Distress in Minority Communities: The Debt Servicing Channel," Co-PI with Erica Jiang and Manisha Padi
  - Press: The FinReg Blog Sponsored by Duke Financial Economics Center, AEA 2025 Video Series, Olin CFAR Top Cited Paper of 2024

We study the real impacts of capital regulation caused by the reallocation of mortgage servicing rights (MSRs). Using U.S. credit registry data, we show that Basel III's stricter MSR regulation induced banks to transfer riskier MSRs, leading to a market-wide shift toward non-bank servicers. We develop a model showing that the privately optimal allocation of MSRs may not minimize agency conflict in a non-integrated mortgage market. Comparing foreclosure rates, a sufficient statistic for welfare in the model, we show that the reallocation of MSRs decreased agency conflicts and enhanced investor welfare at the expense of borrowers.

- 3. Lewis, Brittany, 2022, "The Impact of Collateral Value on Mortgage Originations"
  - Winning IU Racial Justice Research Fund grant proposal, "Racial Inequality in the Housing Market"
  - Press: Wells Fargo Advisors Center for Finance and Accounting Research "See Far" Magazine (Featured Article)

I examine the effect of increased asset collateralizability on the riskiness of projects lenders fund. Exploiting the 2005 bankruptcy policy change -- which granted mortgage collateral preferred bankruptcy treatment -- shows that increased collateralizability due to stronger creditor rights on mortgage securities shifts mortgage contract types from conforming to alternative mortgages. Minority-dominant, low-income-growth zip codes are more exposed to these alternative products with low documentation and negative amortizing payment schedules. The shift toward alternative mortgages leads to correlated mortgage payment resets and higher default rates. The results highlight unintended consequences of bankruptcy code and have important implications for its design.

## WORK IN PROGRESS

# 3. Lewis, Brittany, Padi, Manisha, 2024, "The Cost of Servicing Debt Pools" [SLIDES]

With the rise of securitization, 45% of US mortgages are not serviced by their originator, yet little is known about how loan servicers set their prices and the effect it has on loan performance. We provide novel evidence that the majority of servicers set their servicing fees at the average cost of servicing an entire pool of securitized loans. We calculate a risk based fair market value of the servicing fee at the loan level and document the wedge between the fair market value and the actual servicing fee. Consistent with servicers

working harder to cure overpriced loans, we find that servicers increase foreclosures and decrease loan modifications when there is larger underpricing, making the actual servicing fee lower than the fair market fee. At the deal level, we find that larger underpricing negatively impacts investor cash flows.

## 5. Lewis, Brittany, 2020, "Real Effects of Capping Bank Leverage"

In this paper, I study the effects of bank leverage ratio restrictions in a general equilibrium model of the macroeconomy where lenders can anticipate bank runs. This framework allows the analysis of the tradeoffs associated with bank capital requirements - while unlimited leverage allows capital to flow most freely to its most efficient users, limiting leverage through capital requirements reduces the probability of a bank run. This model enables me to study the general equilibrium effects of these tradeoffs on household welfare to understand characteristics of the optimal bank leverage ratio requirement. I find that the optimal leverage restriction will be time varying across the business cycle. When the household's marginal utility of consumption is highest, the leverage ratio requirement should be the least restrictive. Conversely, when the household's marginal utility approaches its steady state level, the optimal leverage ratio becomes more restrictive.

#### **SEMINARS & CONFERENCES**

Seminars (including scheduled), \*presented by co-author, +postponed due to COVID

- 2025: Goethe & SAFE University Carlos III de Madrid Academia Sinica Berkeley Law\* Australian National University Junior Household Finance Seminar (UVA, Federal Reserve Bank of Philadelphia) University of Toronto (Law)\* ETH Zurich (Law & Econ)\* University of Zurich (Law & Econ)\*
- 2024: CFAR Fall Board Meeting UNSW University of Sydney University of Melbourne Yale Law\* U Chicago Law\* Columbia Law\* Cornell\*
- **2023:** University of Colorado Boulder UT Austin Washington University in St. Louis Federal Reserve Board\* UT-Austin Law\* UT-Dallas Law\* Treasury\* USC − Marshall\*
- 2022: Federal Reserve Bank of New York
- **2021:** Junior Household Finance Seminar (UVA, Federal Reserve Bank of Philadelphia) ◆ University of Oregon (Lundquist) ◆ IU Summer Health Policy Workshop ◆ Stanford GSB ◆ Washington University in St. Louis (Olin)
- 2020: Emory (Goizueta) Federal Reserve Bank of New York University of Georgia (Terry) •
  University of Delaware (Lerner) University of Wisconsin-Madison Federal Reserve Board of
  Governors Johns Hopkins (Carey) Federal Reserve Bank of Richmond Federal Reserve Bank of
  Boston London Business School Bank for International Settlements Indiana University (Kelley)
   Federal Reserve Bank of Dallas University of Melbourne+ Monash University+ Junior
  Household Finance Seminar (UVA, Federal Reserve Bank of Philadelphia) Northwestern
  Department of Economics

- **2019:** Wisconsin School of Business at UW Madison Kellogg School of Management Strategy Department Northwestern Department of Economics
- **2018**: Federal Reserve Bank of San Francisco Federal Reserve Board of Governors Division of Financial Stability
- 2008: Boston College Undergraduate Research Symposium, Awarded Best Presentation

Conference Presentations (including scheduled), \*presented by co-author, ^poster

- 2025: AEA^ SFS Cavalcade
- 2024: CEPR Household Finance Conference UW Fostering Inclusion Workshop BIS-CEPR-SCG-SFI Conference on Financial Intermediation Philadelphia Fed Mortgage Market Research Conference EFMA Early Career Women in Finance Conference (ECWFC) Australian National University Banking and Financial Stability Meeting joint with Financial Research Network FIRN
- 2023: AFA AFFECT Workshop Chicago Booth Empirical Finance Conference SAET Stanford Institute for Theoretical Economics (SITE) Red Rock\* INFORMS Annual Meeting Junior Finance Conference, UW-Madison\* Fischer Shain Research Conference\* Census Bureau Workshop on Race, Ethnicity, and Inequality
- **2022:** AEA AEA Berkeley Consumer Law Scholars Conference WFA Olin-St. Louis Federal Reserve Mini-Conference
- **2021:** Eastern Economic Association (EEA) Berkeley Consumer Law Scholars Conference Midwest Finance Association (MFA) Oxford Saïd ETH Zurich Macro-finance Conference

## **DISCUSSIONS** (including scheduled)

- 2025: MFA
- 2024: AEA AFA IBEFA Berkeley Consumer Law Scholars Conference Midwest Finance Association (MFA) BIS-CEPR-SCG-SFI Conference on Financial Intermediation Western Finance Association (WFA) x2 EFA
- **2023:** Berkeley Consumer Law Scholars Conference SFS Cavalcade NBER Summer Institute (Household Finance) University of Oregon Summer Finance Conference
- 2022: Midwest Finance Association (MFA), Craig Holden Memorial Conference
- **2021:** 5<sup>th</sup> Annual Yale Junior Finance Conference Western Economic Association (WEA) Conference on Financial Economics and Accounting (CFEA)
- **2020:** Midwest Finance Association (MFA)

## **AWARDS AND FELLOWSHIPS**

## Awards:

Eastern Finance Association Rising Scholar	2024
Fellowships:  Household Finance Grant, NBER (\$15,000, Co-PI) Research Equipment Fund Grant, Indiana University (\$75,000, PI) Kelley Research Funding Grant, Kelley School of Business (\$24,500, PI) Kelley Research Funding Grant, Kelley School of Business (\$15,000, Co-PI) Racial Justice Research Fund, Indiana University (\$15,000, PI) (Link) Kellogg Research Funding Grant, Northwestern University (\$3,000, PI) Kellogg School of Management Fellowship, Northwestern University MFS - 10th Macro Finance Society Workshop Ph.D. Award (Link) Henrietta Grigg-Lewis Foundation Scholarship Boston College Advanced Study Grant, Awarded Best Presentation Western New York Academic Scholarship	2022 - 2023 2021 2021 2021 2020 - 2021 2019 2014 - 2019 2017 2006 - 2009 2007 2006 - 2007
PROFESSIONAL ACTIVITIES	
Refereeing:  Journal of Finance, Journal of Financial Economics, Journal of Financial Intermediation Financial and Quantitative Analysis, Journal of Financial Services Research, Journal of Economics, Management Science, Review of Corporate Finance Studies, Review of Finance Service to the Profession:  2025 20th Early Career Women in Finance Conference (ECWFC) Organizer 2025 WFA Program Committee 2024 WFA Program Committee; Session Chair, co-chaired w/ Emily Williams HBS 2023 EFA Session Chair, co-chaired w/ Arkodipta Sarkar NUS 2020 SFS Cavalcade North America Faculty Host - First Virtual Conference 2020 Federal Reserve Board Mentoring to Interns	f Monetary
TEACHING EXPERIENCE	
Washington University – St. Louis FIN 470A/560A: Research Methods in Finance (MSFQ, Undergraduate)	Fall 2022 – present
Indiana University F300: Introduction to Financial Management (Undergraduate)	Fall 2020 – Fall 2021
Northwestern University (teaching assistant) FINC 470: International Finance (MBA and Executive MBA) Professor Sergio Rebelo	Fall 2015 – Fall 2017
FINC 941: Macroeconomic Policy and Global Capital Markets (MBA)  Professor Janice Eberly  Professor Nicolas Crouzet	r 2016 – Spring 2017

Boston College (teaching assistant)
ISYS0021: Computers in Management (Undergraduate)
Professor Gerald Kane

Fall 2007 – Fall 2008

## RESEARCH EXPERIENCE

Research Assistant to Professor Brian Weller, Kellogg School of Management

Research Assistant to Professor Gerald C. Kane, Boston College

Mar. 2007 – May 2008

## PROFESSIONAL EXPERIENCE

Analysis Group, Summer Analyst Intern (2008)/Analyst/Sr. Analyst, Boston, MA
Pioneer Investments, Equity Research Summer Analyst, Singapore
KPMG, Information Technology (IT) Advisory Summer Analyst, New York City, NY
Jun. – Jul. 2009

## OTHER ACTIVITIES AND SERVICE

## **Outreach:**

Public Service Economics, Boston 2010-2013
Dress for Success, Boston 2008-2009

## PERSONAL INFORMATION

Citizenship: USA

## **SKILLS**

**Language:** English (native), Spanish (advanced)

Computer: SAS, STATA, R, SQL, Matlab, Fortran, Python, Command Line Scripting, HTML,

PHP, LiveCode, Socialtext Wiki, LaTeX