



**4most** EUROPE

## Credit Risk Modelling

# Data and Techniques Used in the UK Banking Industry

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24/10/2019



# Executive Summary

A teal horizontal bar with a white circle on the left side, connected by a thin teal line.

Credit Reference Agency (CRA) data significantly increases Credit Risk models' performance

A maroon horizontal bar with a white circle on the left side, connected by a thin maroon line.

Machine Learning uses data more effectively and outperforms traditional Scorecards

An orange horizontal bar with a white circle on the left side, connected by a thin orange line.

Advancements in ML transparency has removed the perceived barriers to the adoption of more advanced techniques

# Contents



Overview of Credit Reference Agency (CRA) data in UK



Benefits of using CRA data in Credit Risk modelling



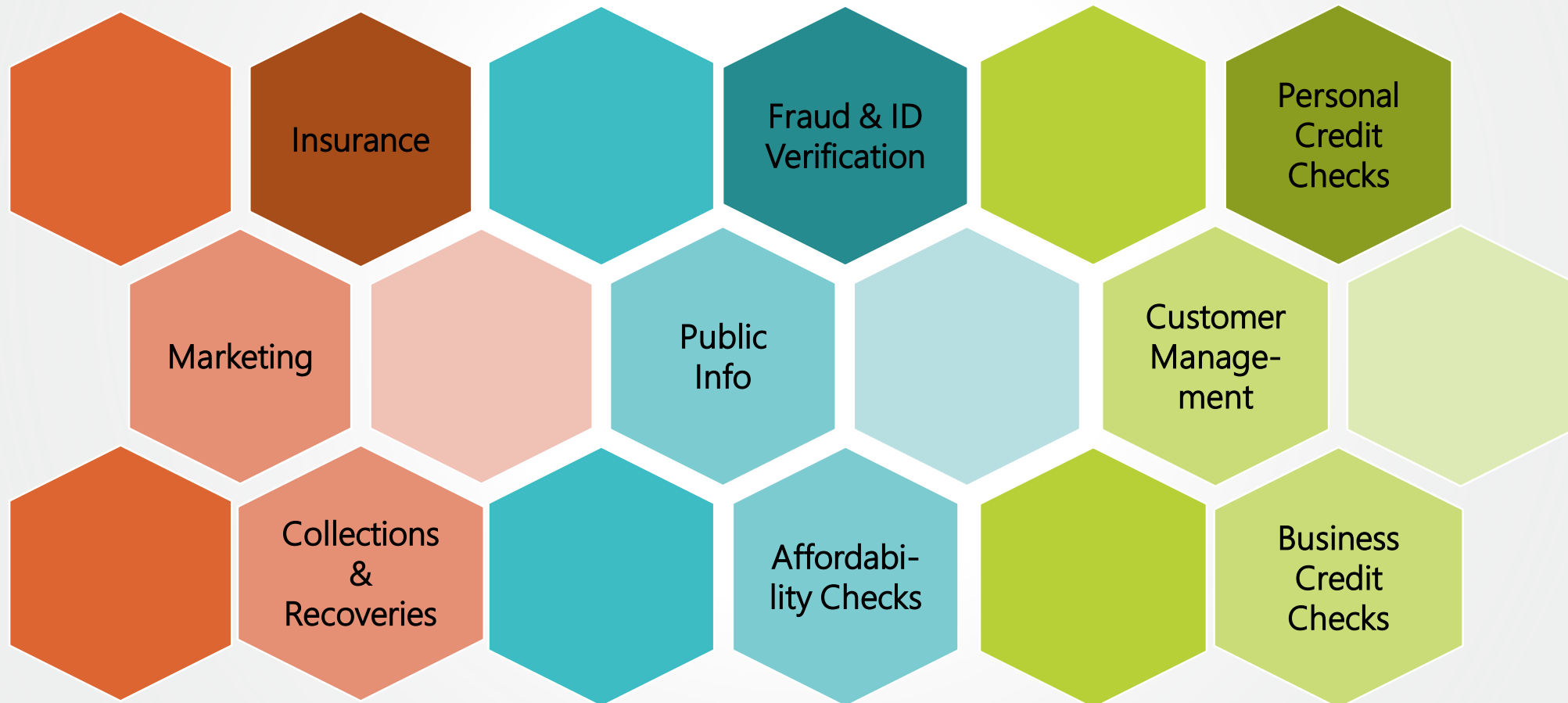
Model evolution: From regression to machine learning models



Considerations and summary

# What Services Do CRAs Offer?

Because of the wealth of information held by the CRAs, their data can be utilised in many ways



# Credit Risk Projects with Extensive Use of CRA Data



Origination Strategy



Reject Inference



Customer Management Strategy



Regulatory Impacts



New Products

# Application Credit Checks Data

There are many different types of data that are available as part of a credit check:

## Credit Scores

Closed User Group Information (CUG)

Credit  
Searches

Public Data

Associates

Postcode  
Level

Number  
of  
accounts

Outstand-  
ing  
balance

Repay-  
ment  
behaviour

Types of  
accounts

Card card  
utillisation

Recent  
credit  
activity

Electoral  
roll

Court  
judgeme-  
nts

Bankrupt-  
cies

Financial  
associates

Geo-  
demogra-  
phic  
profile

## Transactional Data

# Benefits of Using CRA Data in Credit Risk Modelling

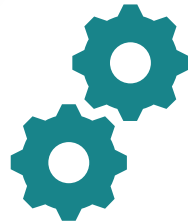


# Credit Assessment at Point of Application



## Objective

Simplification of risk decisions  
Increased automation  
Consistent decisions



## Target Variable

Customer Risk



## Assessment Criteria

Model performance  
Auditability and transparency

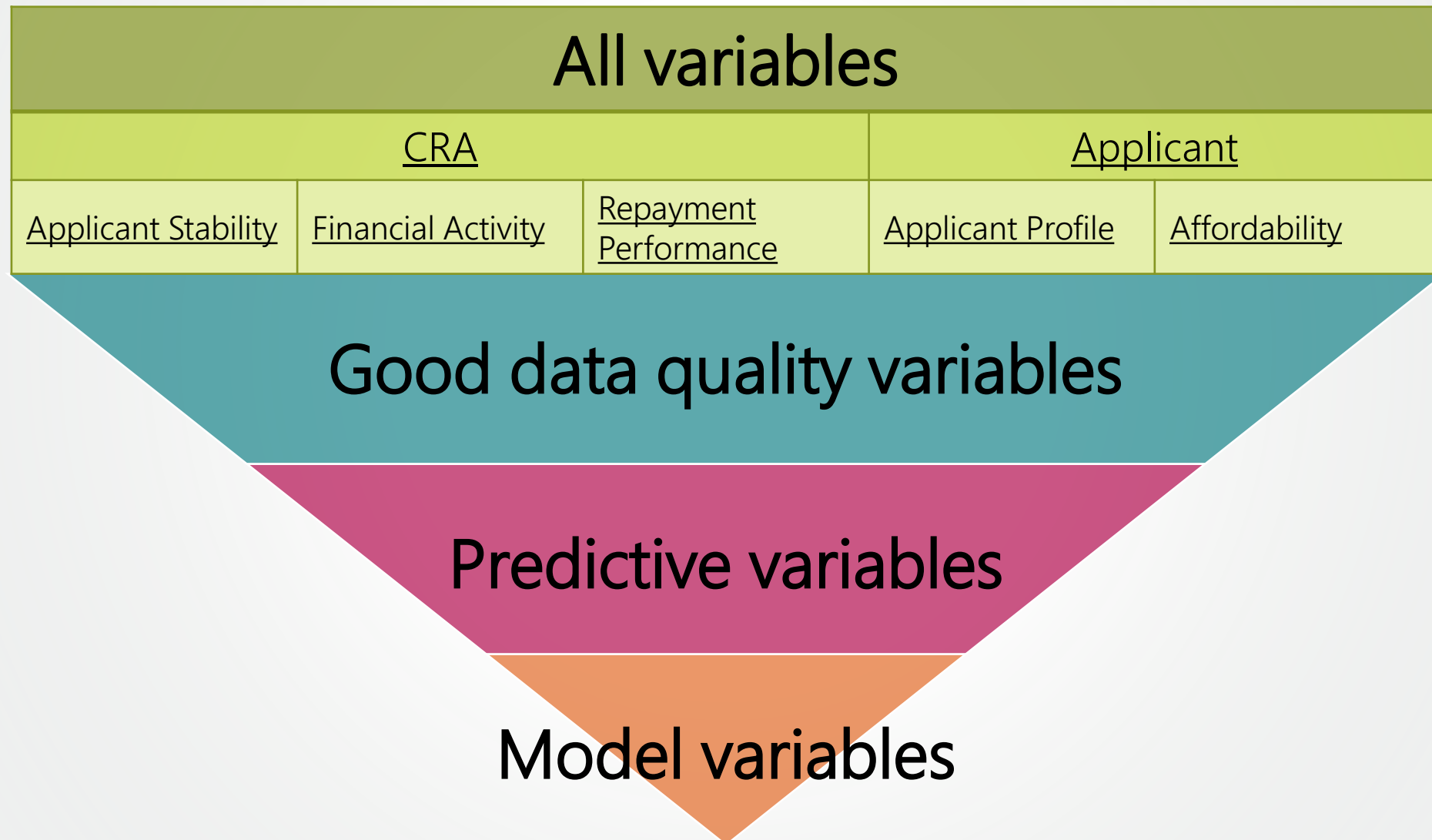


## Approach

Data analysis  
Build  
Validation

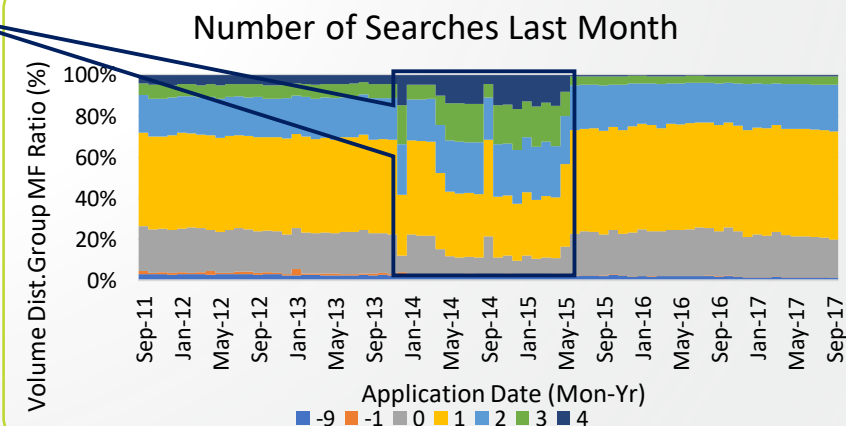
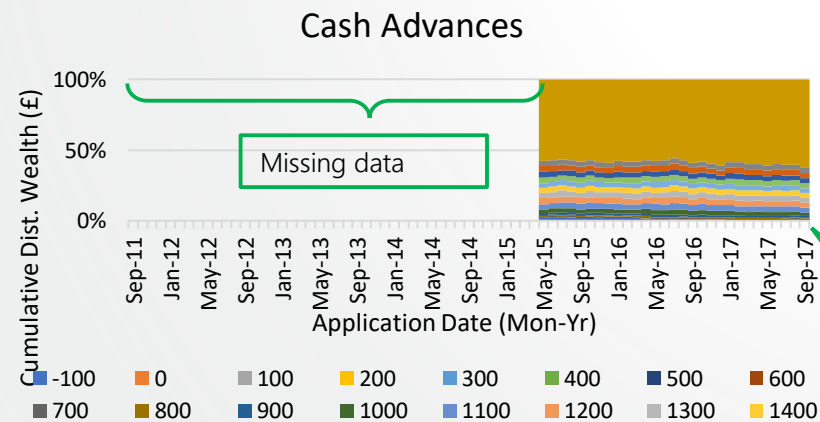
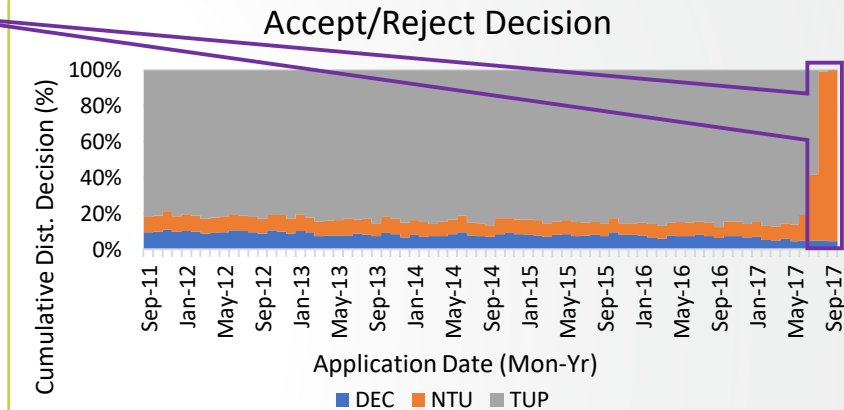
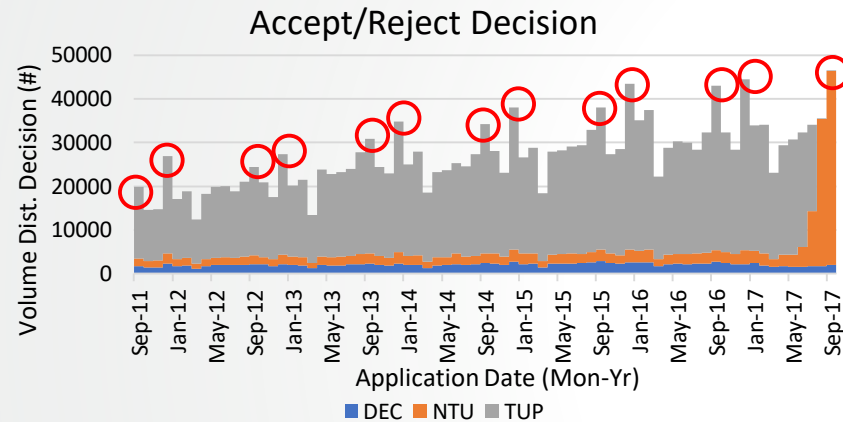


# Data Analysis – Quantity & Types



# Data Analysis – Quality

Review data to identify trends or items for exclusion



# Data Analysis – Predictiveness & Suitability

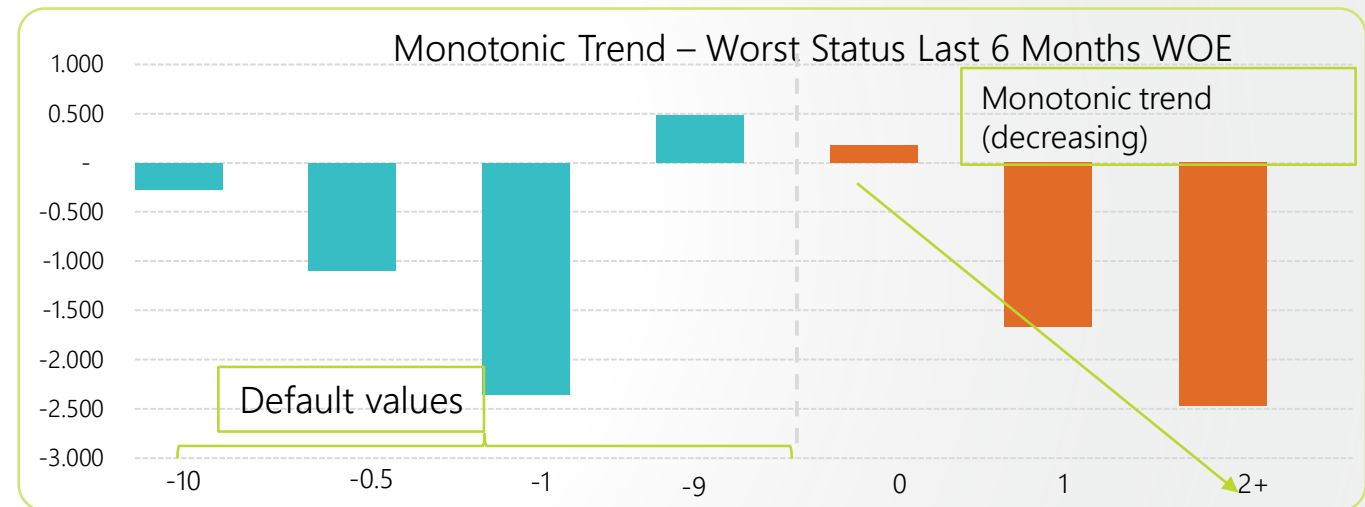
Variable	Overall IV	Data Group	Potential for Modelling
Worst Status Last 6 Months	1.22	CUG	y
Number of Delinquent Accounts	1.22	CUG	y
Value of Delinquent Accounts	1.22	CUG	maybe
Months Since Delinquency	1.19	CUG	y
Value of Unsecured Delinquent Debt	1.18	CUG	no
Number of Unsecured Delinquencies	1.18	CUG	Y
Time Since Most Recent Default	1.05	CUG	Y
Value of Defaults	1.03	CUG	no
Number of Defaults	1.03	CUG	Y
Months Since Mortgage Default	1.00	CUG	y
Value of Mortgage Default	0.99	CUG	maybe
Number of Mortgage Defaults	0.99	CUG	y
Confirmed at Address	0.31	ER	y
Number of Judgements	0.28	Public	y
Tine Since Judgement	0.28	Public	y
Time on ER at Current Address	0.27	ER	y
Number of All Public Judgement Records	0.26	Public	y
Time Since Bankruptcy	0.26	Public	y
Value of Bankruptcy	0.26	Public	y
Applicant Age	0.25	Internal	y
Confirmed at Current Address	0.18	ER	y
Worst Status of Active Accounts Last 12 Months	0.92	CUG	y
Credit Limit Utilisation	0.92	CUG	y
Worst Current Status	0.89	CUG	y
Worst Status Last 3 Motnhs	0.83	CUG	y
Months Since Most Recent Delinquency	0.78	CUG	y
Age of Oldest Active Account	0.51	CUG	y
Age of Youngest Active Account	0.38	CUG	y
Exisiting Customer Worst Status	0.36	Internal	y
Number of Mortgage Accounts	0.35	CUG	y
Number of Settled Accounts	0.12	CUG	maybe
Number of Active Accounts	0.10	CUG	y

$$\text{WoE} = \text{LnOdds}(\text{attribute}) - \text{LnOdds}(\text{population})$$

$$\text{IV} = \text{Avg}_{\text{Good}}(\text{WoE}) - \text{Avg}_{\text{Bad}}(\text{WoE})$$

# Data Analysis – Predictiveness & Suitability

Variable	Overall IV	Data Group	Potential for Modelling
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# Data Analysis – Predictiveness & Suitability

Variable	Overall IV	Data Group	Potential for Modelling	Marginal IV with Worst_status_L6M
Credit Limit Utilisation	0.92	CUG	y	0.91
Time Since Most Recent Default	1.05	CUG	Y	0.89
Value of Delinquent Accounts	1.22	CUG	maybe	0.86
Number of Mortgage Defaults	0.99	CUG	y	0.85
Months Since Delinquency	1.19	CUG	y	0.82
Number of Delinquent Accounts	1.22	CUG	y	0.77
Value of Mortgage Default	0.99	CUG	maybe	0.76
Number of Defaults	1.03	CUG	Y	0.71
Value of Defaults	1.03	CUG	no	0.68
Worst Status of Active Accounts Last 12 Months	0.92	CUG	y	0.52
Age of Oldest Active Account	0.51	CUG	y	0.46
Value of Unsecured Delinquent Debt	1.18	CUG	no	0.37
Months Since Mortgage Default	1	CUG	y	0.28
Time Since Bankruptcy	0.26	Public	y	0.26
Number of Judgements	0.28	Public	y	0.20
Number of Mortgage Accounts	0.35	CUG	y	0.19
Existing Customer Worst Status	0.36	Internal	y	0.15
Time on ER at Current Address	0.27	ER	y	0.14
Value of Bankruptcy	0.26	Public	y	0.13
Months Since Most Recent Delinquency	0.78	CUG	y	0.13
Number of All Public Judgement Records	0.26	Public	y	0.13
Confirmed at Current Address	0.18	ER	y	0.11
Time Since Judgement	0.28	Public	y	0.09
Applicant Age	0.25	Internal	y	0.09
Confirmed at Address	0.31	ER	y	0.08
Worst Current Status	0.89	CUG	y	0.08
Number of Unsecured Delinquencies	1.18	CUG	Y	0.08
Age of Youngest Active Account	0.38	CUG	y	0.04
Number of Settled Accounts	0.12	CUG	maybe	0.02
Number of Active Accounts	0.1	CUG	y	0.02
Worst Status Last 3 Months	0.83	CUG	y	0.01
<b>Worst Status Last 6 Months</b>	<b>1.22</b>	<b>CUG</b>	<b>y</b>	<b>0</b>

$$\text{WoE} = \text{LnOdds}(\text{attribute}) - \text{LnOdds}(\text{population})$$

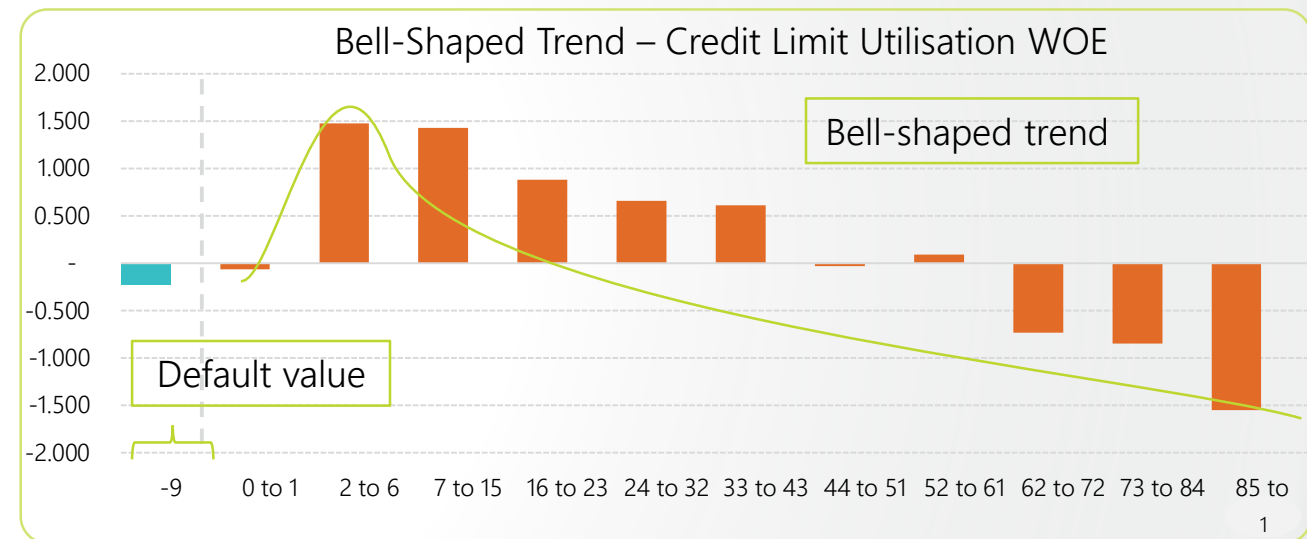
$$\text{Delta Score} = \text{Observed WoE} - \text{Expected WoE}$$

$$\text{MIV} = \text{Avg}_{\text{Good}}(\text{Delta Score}) - \text{Avg}_{\text{Bad}}(\text{Delta Score})$$



# Data Analysis – Predictiveness & Suitability

Variable	Overall IV	Data Group	Potential for Modelling	Marginal IV with Worst_status_L6M
<b>Credit Limit Utilisation</b>	<b>0.92</b>	<b>CUG</b>	<b>y</b>	<b>0.91</b>
Time Since Most Recent Default	1.05	CUG	Y	0.89
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Age of Youngest Active Account	0.38	CUG	y	0.04
Number of Settled Accounts	0.12	CUG	maybe	0.02
Number of Active Accounts	0.1	CUG	y	0.02
Worst Status Last 3 Months	0.83	CUG	y	0.01
Worst Status Last 6 Months	1.22	CUG	y	0



# Traditional Scorecard - Internal & CRA Data

Variable	Values	Score
Loan to Value	Low to 25	24
	26 - 40	10
	41 - 50	5
	51 - 60	2
	61 - 69	-3
	70 - 79	-7
	80 to high	-11
Good Existing Customer	New Customer	0
	Yes	10
	No	-15
Time in Employment (MM)	No Info	-10
	Low to 36	-10
	37 - 66	-7
	67 - 91	-3
	92 - 120	-2
	121 - 143	2
	144 - 184	5
Residential Status	185 to high	13
	No Info	-1
	Public Tenant	-5
	Living with Parents	5
Applicant Age (YY)	Private Tenant	10
	Owner	15
	Low to 22	-6
	23 - 25	-5
	26 - 29	-3
	30 - 33	-2
	34 - 37	0
Declared Unsecured Debt to Income	38 - 42	2
	43 - 48	5
	49 - high	9
	No Info	-2
	Low to 15	4
Employment Status	16 - 29	-2
	30 - 49	-6
	50 to high	-10
	No info	2
	Unemployed	-10
	House Person	-3
	Contractor	6
	Part Time	8
	Full Time	12

Variable	Values	Score
Worst Payment Status Last 6 Months	No Accounts	-11
	0	6
	1	-11
	2	-21
	3	-28
	4 to high	-30
Credit Limit Utilisation (%)	No Credit Card	-5
	0	-1
	Jan-16	28
	17 - 33	15
	34 - 48	6
	49 - 63	-2
	64 - 81	-13
Time Since Last Delinquency (MM)	82 to high	-24
	No Delinq Accounts	5
	Low to 12	-21
	13 - 36	-17
	37 - 50	-13
Number of Defaulted Accounts	51 to high	-9
	No Default	4
	01-Feb	-13
Age of Oldest Active Account	3 to high	-16
	No Active Account	-11
	Low to 52	-12
	53 - 90	-8
	91 - 113	-5
	114 - 132	-1
	133 - 152	2
	153 - 179	4
Time Since Opening Mortgage Account	180 to high	5
	No Mortgage	-8
	low to 23	19
	24 - 54	14
	55 - 91	10
Time Since Missed Payment (Existing Customers)	92 to high	7
	New Customer	0
	None	15
	Low to 6	-10
	7 - 12	-5
	13 - 36	-1
	37 to high	0

# From Regression to Machine Learning Models





# Algorithm Comparison

GINI Comparison on Test Sample

Internal Scorecard

Internal & CRA Scorecard

Elasticnet

Classification Tree

Random Forest

XGBoost

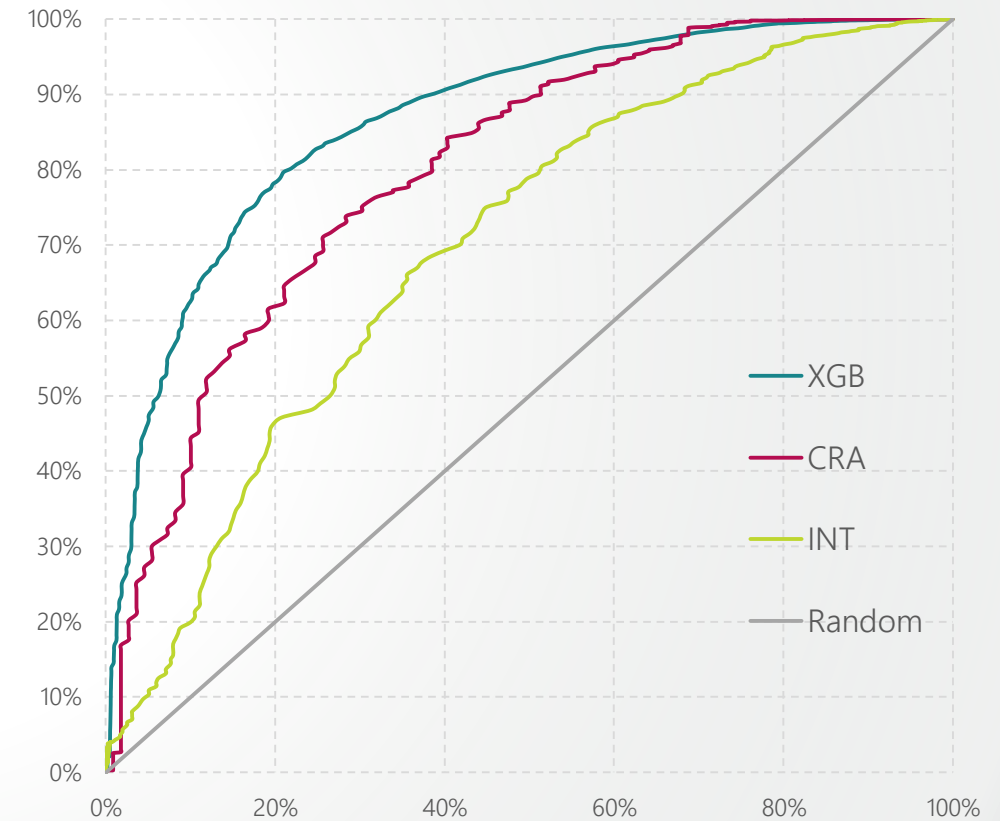
1HL Neural Network

30.0%

45.0%

60.0%

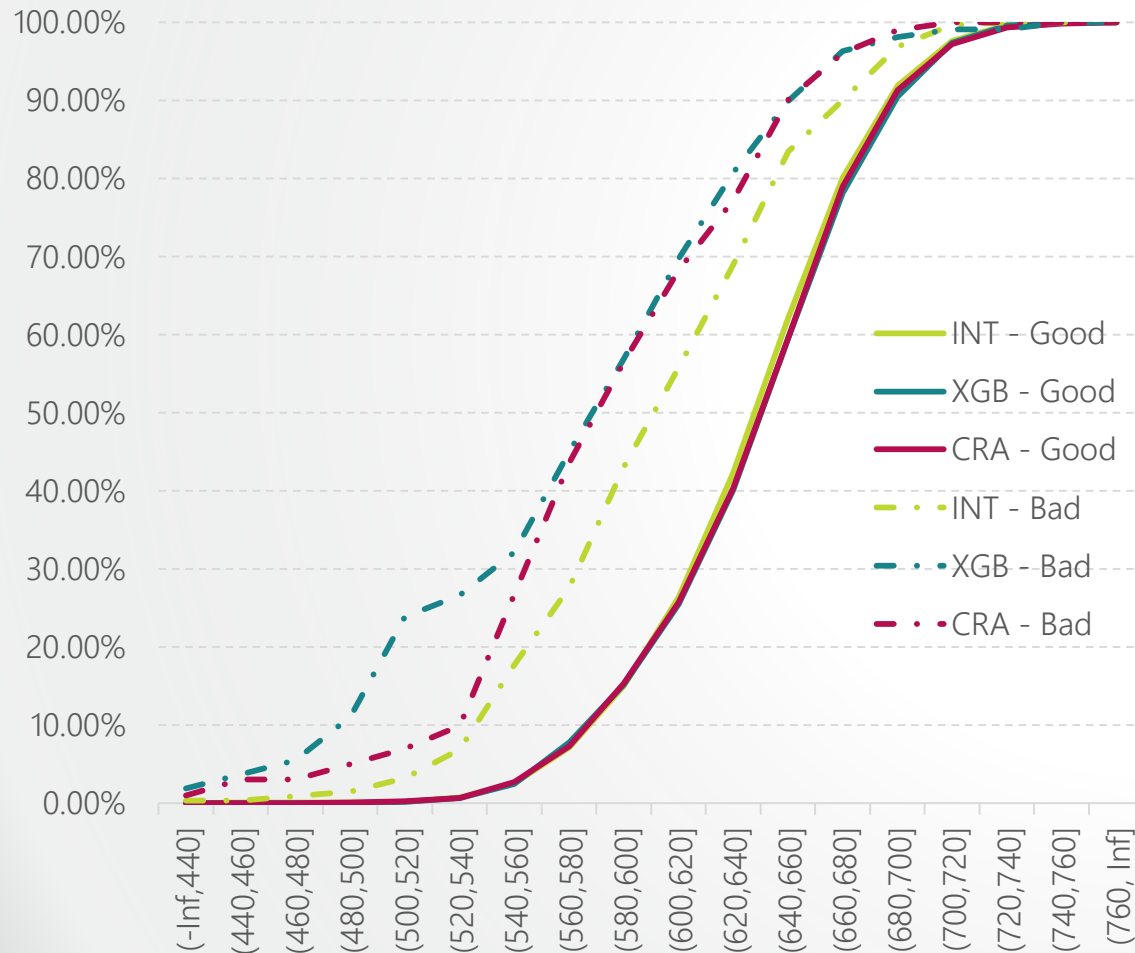
ROC Curves



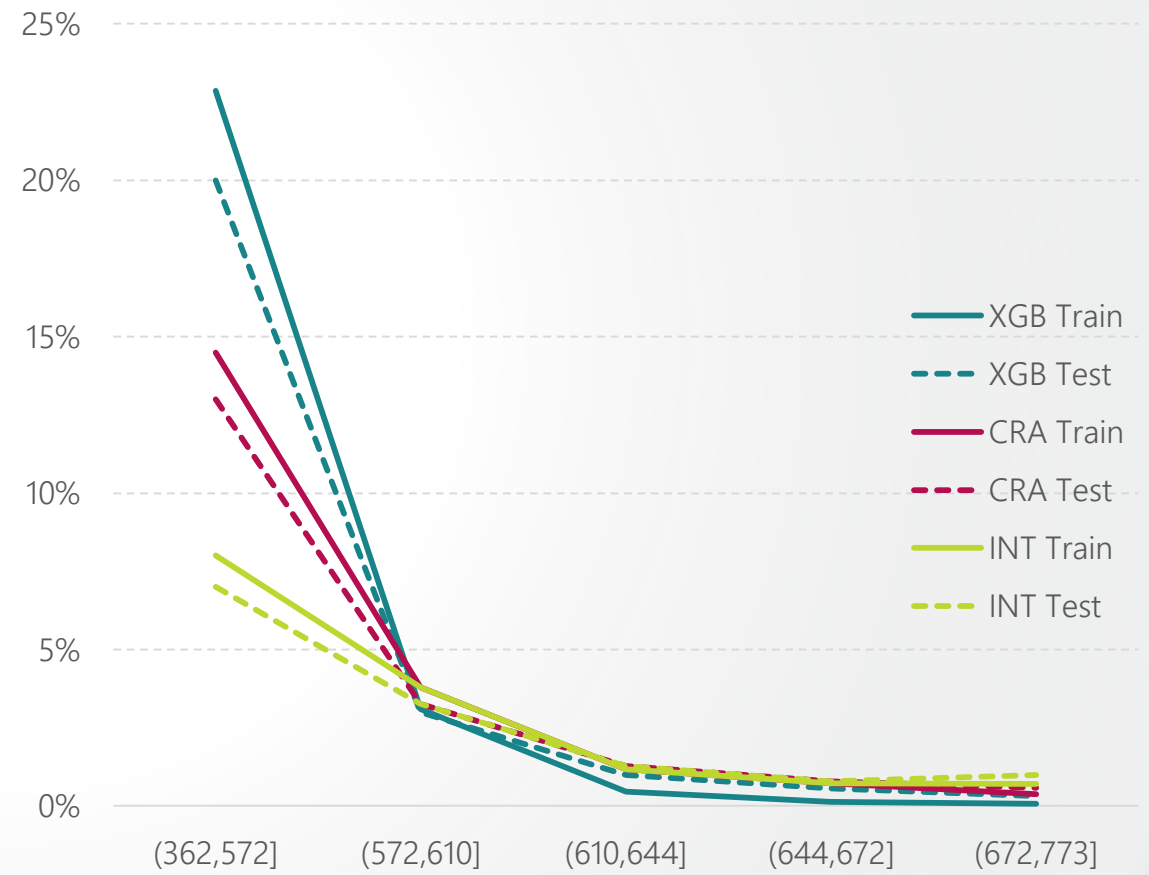
# Performance Comparison



## Score Distribution by Outcome

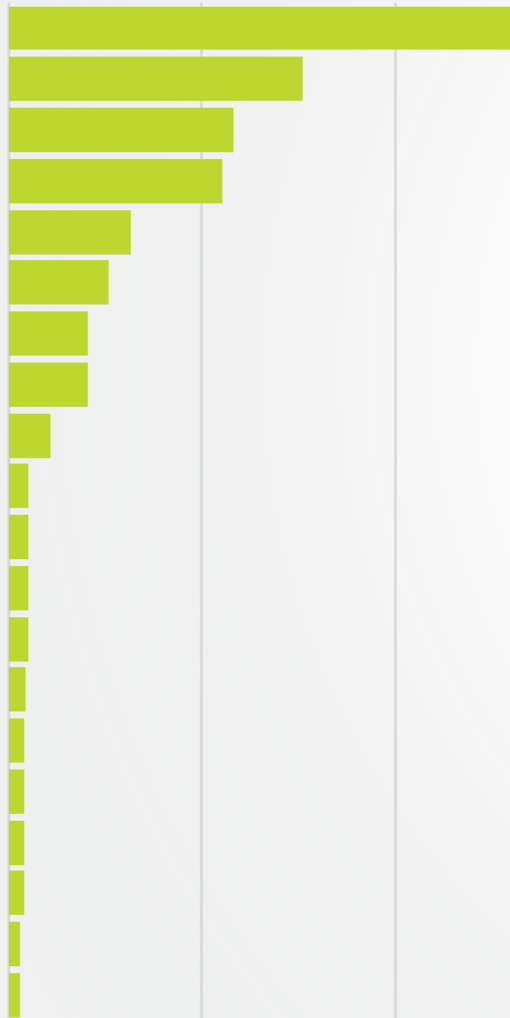


## Bad Rate by Quintile

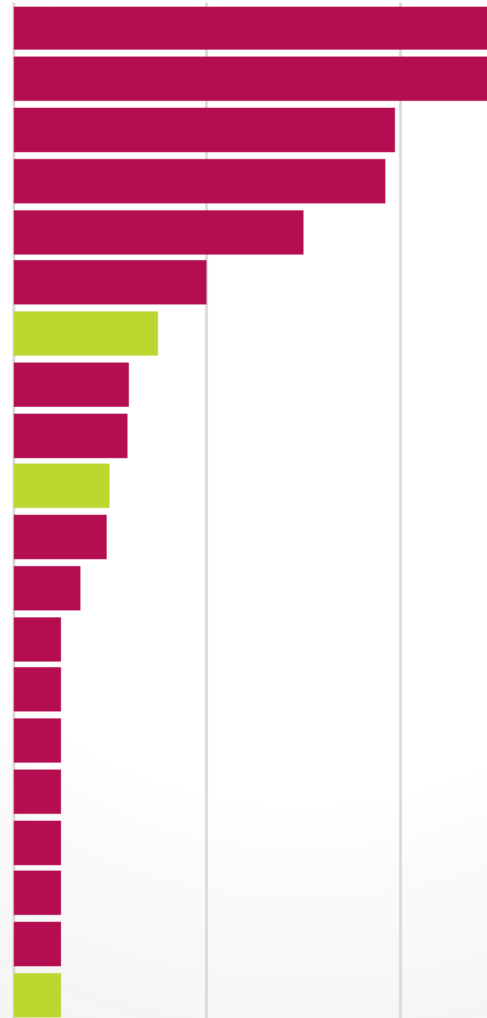


# Variable Importance Comparison

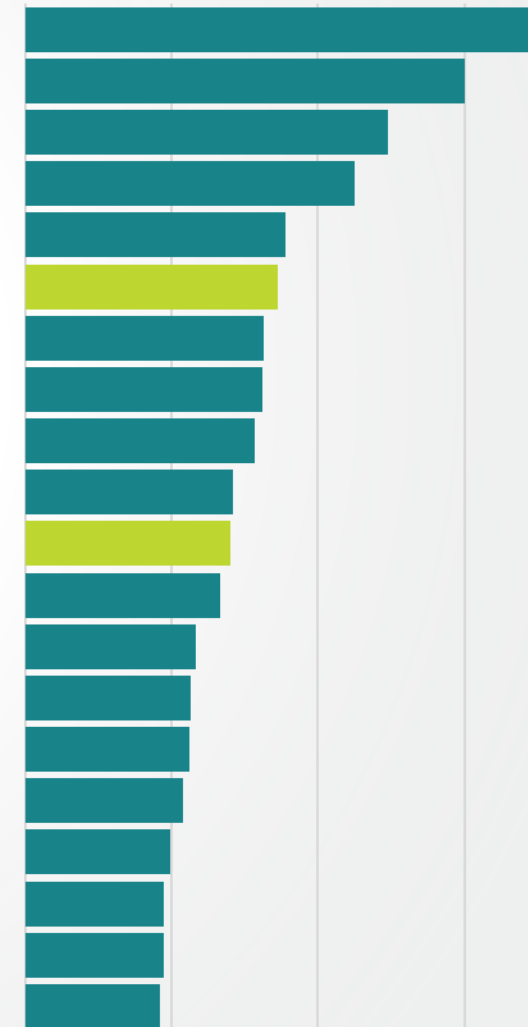
Internal Data Scorecard



Internal & CRA



Machine Learning



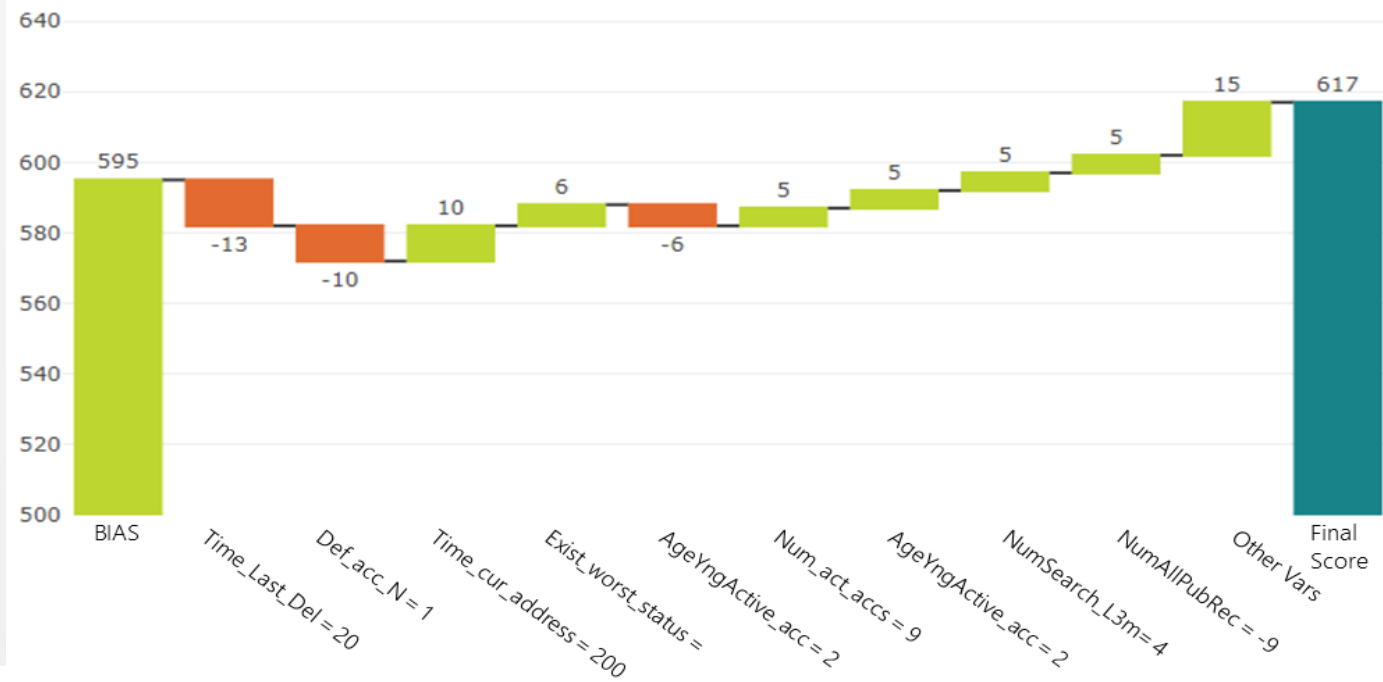
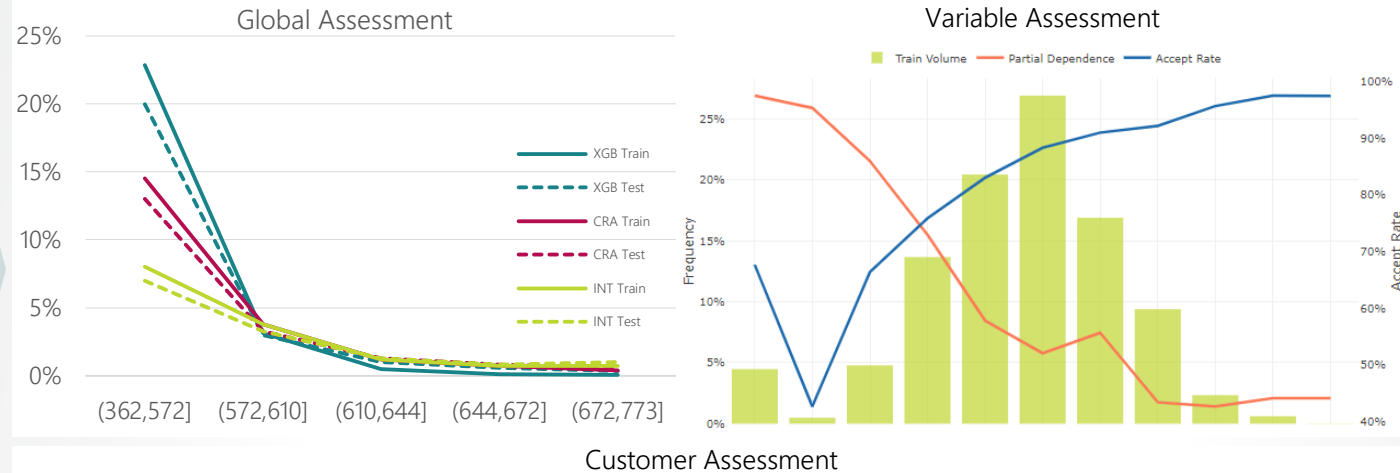
# Considerations and Summary



# Regulatory Considerations

Governance

Transparency



Consistent  
Decisions  
&  
Treat  
Customers  
Fairly

Questions?

