BERK ERAY YÜCEL
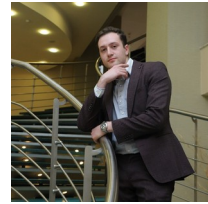
Full-Stack Developer | B2B Sales Specialist

+90 532 324 33 49 | brkeryycl@gmail.com | linkedin.com/in/berkerayyucel

PROFILE

Full-Stack Developer and B2B Sales Specialist with 2 years of software development experience. Specialized in Angular, C#, and MSSQL technologies, building scalable web applications. I combine my technical expertise with sales skills to understand customer needs and deliver technical solutions, adding value in both developer and sales roles. Quick learner, results-oriented, and a strong team player.

WORK EXPERIENCE

B2B Sales Representative

AVD Teknoloji | August 2025 - Present

Managing B2B sales processes in industrial automation and network solutions. Actively involved in developing new customer portfolios, conducting technical product presentations, and creating sales strategies. Integrating my technical knowledge into sales processes to deliver value-added solutions to customers.

Software Developer

Fol Yazılım A.Ş. | November 2023 - April 2025

Developed high-performance, responsive user interfaces using Angular, JavaScript, and TypeScript. Created secure and scalable RESTful APIs with C# and ASP.NET Core. Performed database design and optimization using MSSQL and T-SQL. Actively contributed to the River Yazılım ERP project, developing no-code business process design, drag-and-drop workflows, and form creation modules.

Freelance Web Developer

Self-Employed | 2023 - Present

Developed 3D interactive websites for natural gas regulator presentations using Three.js (gasflow.co, akdoramuhendislik.com). Ensured optimal performance and responsiveness across different devices and browsers.

TECHNICAL SKILLS

Frontend: Angular, JavaScript, TypeScript, HTML5, CSS3, SCSS
Backend: C#, .NET Core, ASP.NET Core, Entity Framework, MVC, RESTful API
Database: MSSQL, Oracle, T-SQL, Stored Procedures
Tools: Git, DevExpress, DevExtreme, Syncfusion, Three.js
Sales: B2B Sales, Customer Relationship Management, Technical Product Presentation

EDUCATION

Computer Programming

Ege University | 2021 - 2023

LANGUAGES

English (Fluent), Turkish (Native)

REFERENCES

Bartuğ Sevindik - Full-Stack Developer, Ödeal - +90 554 888 93 92

Canan Ayten Polat - Software Test Engineer, Fol Yazılım - +90 505 017 34 00

Ekin Karadağ - Back-end Developer, Metafor Bilişim - +90 553 432 82 91