Market Analysis

Target Market

Potential customers will be children and young adults, most notably college students. The target market is growing as more children are using the website and will want to find drink recipes online. Similarly, more young adults are going to college and will need drink recipes. Potential customers will be young, computer-literate, and social.

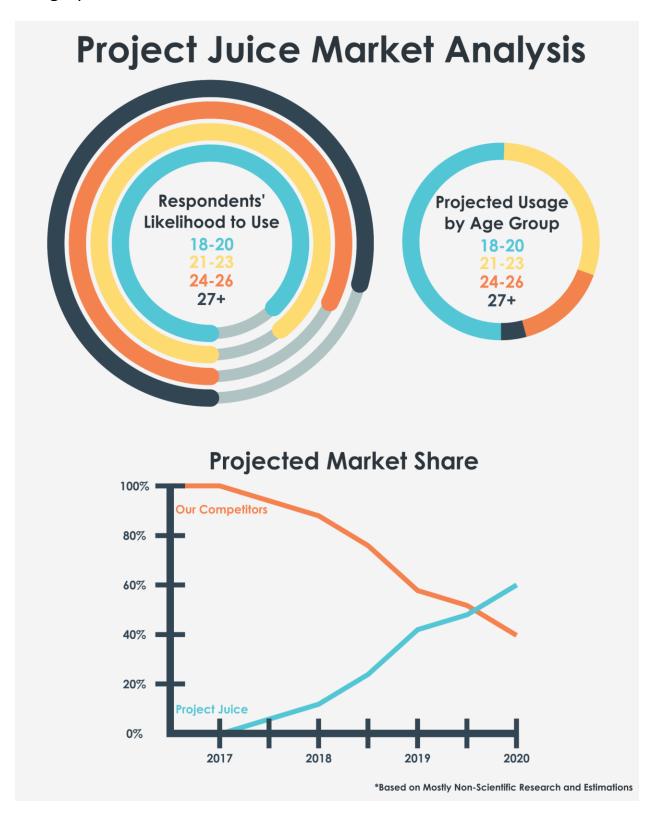
Competitors

There is currently an app that performs a similar function as our website. However, the app has an unappealing user interface. We will have a more attractive and intuitive interface. Our product will also be a website, rather than an app, as many users dislike using apps.

Competitive advantage

Our product will be a free website which will be accessible to anyone with a computer. Unlike our competitors who focus solely on alcoholic beverages, we will also have options for customers under 21 years of age. Our website will allow users to rate and save their favorite drink recipes so that they can come back and make them again.

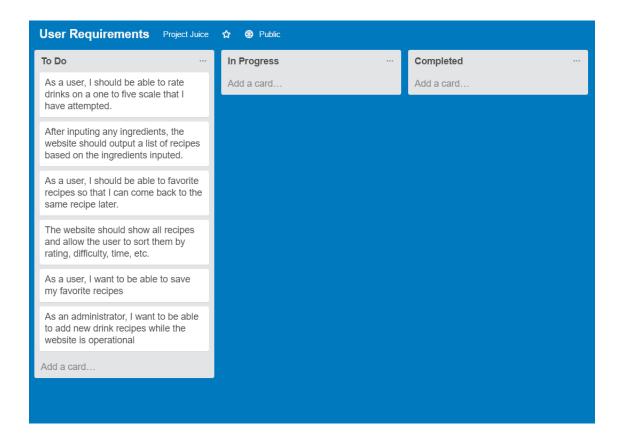
Infographic

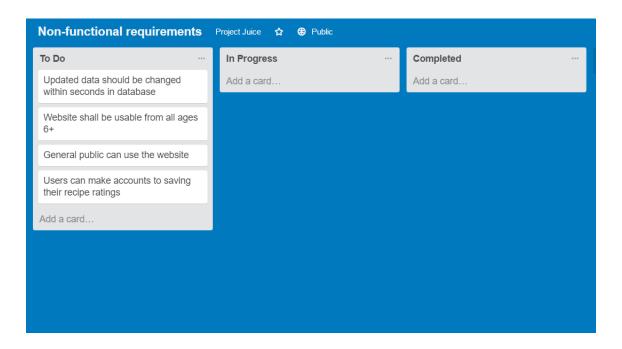


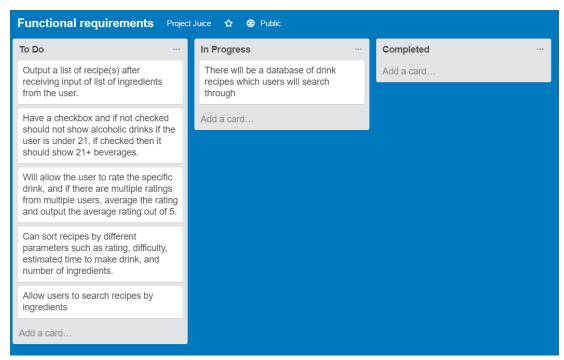
Retrospective on first iteration

While the first iteration went well, but the team overestimated how much we would complete. The team did not start on the frontend web development, which will be a major challenge in the next iteration as none of the team members have done any web development. We had trouble deciding which language to use to create our website as well.

Additional Requirements







Plan Cycle and Methodology

The team is using agile methodology for our sprint cycles. The upcoming sprint will focus on developing the website and adding more recipes to our database.

