

# Brodie Kime

## Full-Stack Web Developer

[Github](#) | [LinkedIn](#) | [Portfolio](#)

Fort Lauderdale, FL | [brodie.kime@gmail.com](mailto:brodie.kime@gmail.com) | 574-584-4543

### Profile

As a recent graduate from Ironhack's Web Developer Bootcamp, my unique background in music, entertainment, and service has equipped me with a blend of creativity, customer service skills, and technical expertise. With a strong work ethic and dedication to exceptional customer service developed through my past experiences, I am confident in my ability to thrive in the fast-paced and dynamic tech industry.

### Employment History

#### Bartender

The Pioneer Bar - Denver, CO

September 2021 — June 2022

- Efficiently multi-tasked in a fast-paced, high-volume bar environment while maintaining exceptional customer service standards, resulting in increased sales revenue and positive customer feedback.
- Demonstrated a keen eye for detail, ensuring consistent quality in every drink and presentation of the bar, resulting in engaged customers and an increased likelihood of repeat business.
- Exercised strong teamwork skills to efficiently handle and serve a large volume of patrons, resulting in a positive atmosphere that enhanced the overall customer experience.

#### Administrative Assistant | Marketing Assistant | Assistant Talent Buyer

Your Mom's House - Denver, CO

November 2020 — July 2021

- Supervised and mentored 5 interns, delegating tasks through Asana to ensure timely completion and providing guidance and feedback to improve their skills.
- Streamlined announcement emails, promotion plans, and advance emails regarding event logistics to all parties involved to improve the experience of performers and the venue staff.
- Identified and contacted 50 potential artists monthly, preparing offer sheets and negotiating contracts to secure high-quality talent for events.

#### RV Salesman

Lazydays - Aurora, CO

August 2020 — November 2020

- Managed and organized up to 50 potential buyers through the use of the company's proprietary CRM system, keeping detailed records and effectively following up with leads.
- Designed and executed targeted drip campaigns, using email and other communication channels to stay in contact with potential buyers and cultivate long-term relationships.
- Developed a diverse set of sales skills, including 3 daily face-to-face interactions, cold-calling, and warm-calling techniques to communicate with clients to close 2 deals a month to meet my sales goal.

### Projects

#### SampleWAV

A website that allows users to upload, browse, and download music samples and functions as a social media site allowing profiles, followers, comments, and reposts.

*React, Javascript, Node.js, Express.js, MongoDB, Cloudinary, Tailwind CSS, HTML & CSS*

#### BestFest

A website that allows users to rate and review and comment on festival experiences

*Node.js, Express.js, Handlebars, MongoDB, HTML & CSS*

#### Save the Rave!

An arcade-style game with music and a fun theme

*Javascript, HTML, CSS, Canvas*

### Education

#### Bachelor of Arts in Recording Industry Studies

Butler University - Indianapolis, IN

August 2012 — April 2017

- Minors: Entrepreneurship & Innovation, Marketing
- Graduated with honors

#### Web Developer Bootcamp

Ironhack - Miami, FL

January 2023 — March 2023

### Skills

React, JavaScript, HTML & CSS, MongoDB, Node.js, Express.js, Tailwind CSS, bcrypt, Handlebars, Bootstrap, Creativity, Negotiation, Positive work ethic