### Five Zip Codes In Which to Invest in the Real Estate Market

Module 4 Final Project By Bronwen Cohn-Cort March 4, 2020

## Methodology: Prioritizing the Safe Bet Over the ROI

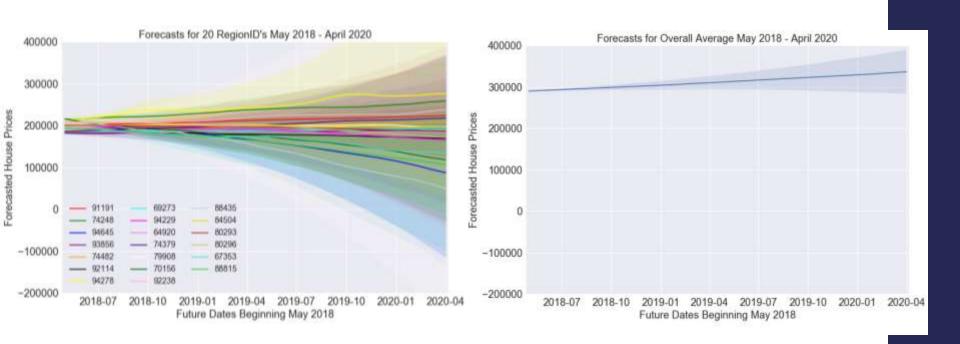
- Finding the best model to describe the data
- Choosing a selection of records to look at more closely
- Further refining the selection down to 20 that fit best
- A final prediction to determine the top five based on losing the least of the investment



# House prices in the select 20 regions from 2018 to 2020

**Select 20 Predictions** 

**Overall Average's Prediction** 



#### Where Are The Top Five Regions?

The cities chosen are:

Forecasted % Change:

1. Arlington, TX

+12.1%

2. High Point, NC

+4.9%

3. Nashville, TN

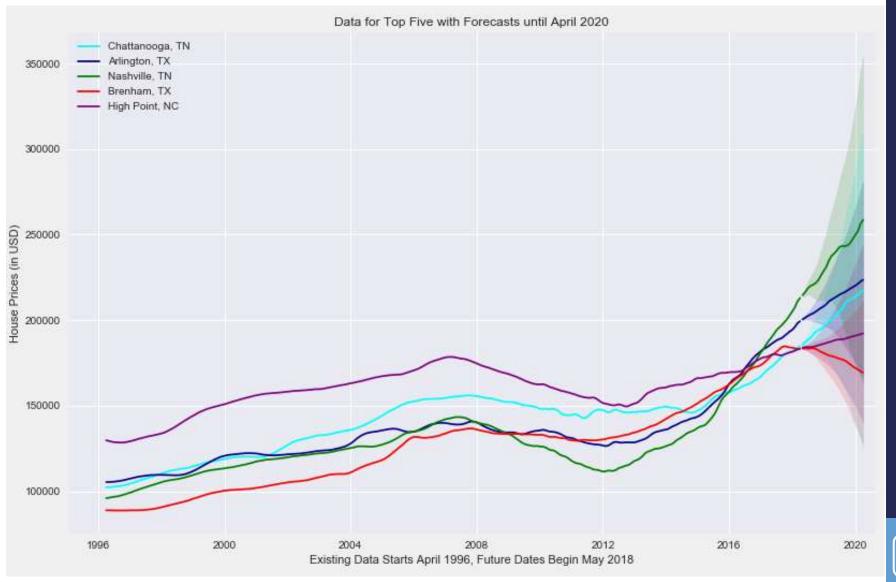
+21.4%

4. Brenham, TX

-7.6%

5. Chattanooga, TN

+17.6%



#### **Future Work**

- Other factors that can affect an investment were not taken into account: i.e. risks of natural disasters, changes in building codes, and county infrastructure improvements
- A model using proximity to other regions, perhaps predicting gentrification trends and urbanization, where rental properties become available for purchase or vice versa

#### Lessons Learned

- More processing power is needed to determine errors and run a more precise model
- Alternatively, it may be worthwhile to use different selection criteria before doing any modeling or predicting

#### Thank You

Questions or comments accepted by email or through Github repo: bronwencc/Module-4-Project