

# *HOW TO SELL A HOUSE IN KING COUNTY . . . WITHOUT REALLY TRYING*

## What Affected House Prices in King County in 2014-2015?

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Data Science Module 1 Final Project  
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## Location, Location, Location?

2

- ☐ The more northerly, the higher the sale price.
- ☐ No waterfront view? No problem.

## Increase the Living Area

3

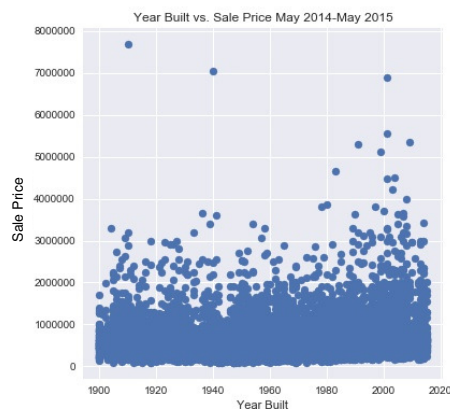
- More square-footage in the house.
- Especially above-ground.
- It's better for the house to be larger than it is for the lot to be large.

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## Age Doesn't Matter

4

The year a house was built had very little effect on the sale price.



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## Caveats

5

- The dataset only looks at one year, from May 2014 - May 2015.
- Other outside forces could affect house sale prices.
- When selling a house, consider also the costs of moving and any necessary legal paperwork.
- Calculate your profit in today's dollars to get a more accurate sense of the difference in price from the original purchase.

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## Thank You

6

- Next Steps
- Any questions?
- Python code and original dataset available on Github

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