CITY OF CLEARWATER ITB # 16-20, Corrosion Control Chemical DUE DATE: February 19, 2020; 10:00 AM DID TABLE ATION

BID TABULATION
American Water Chemicals, Inc.

with star) indicates apparent low bidder, intent to award.

Chemrite, Inc.

	PERCENTS	1		PERCENTS	1	· · · · · · · · · · · · · · · · · · ·	PERCENTS		-	PERCENTS			PERCENTS	1
Total Phosphate (as PO4)	80.60%	1	Total Phosphate (as PO4)	84.00%	1	Total Phosphate (as PO4)	85.00%		Total Phosphate (as PO4)	83.44%		Total Phosphate (as PO4)	84.10%	
Orthophosphate (as PO4)	38.02%	1	Orthophosphate (as PO4)	42.00%]	Orthophosphate (as PO4)	42.50%		Orthophosphate (as PO4)	41.30%		Orthophosphate (as PO4)	42.10%	
Polyphosphate (as PO4) CALCULATED	42.58%		Polyphosphate (as PO4) CALCULATED	42.00%		Polyphosphate (as PO4) CALCULATED	42.50%		Polyphosphate (as PO4) CALCULATED	42%		Polyphosphate (as PO4) CALCULATED	42%	
Total Phosphate RATIO	47%	/ 53%	Total Phosphate RATIO	50%	/ 50%	Total Phosphate RATIO	50%	/ 50%	Total Phosphate RATIO	49%	/ 51%	Total Phosphate RATIO	50%	/ 50%
CALCLULATOR		-	CALCLULATOR		_	CALCLULATOR			CALCLULATOR			CALCLULATOR		_
MGD	11]	MGD	11]	MGD	11		MGD	11		MGD	11	
X			X			X			X			X		
WEIGHT OF 1 GALLON	8.345]	WEIGHT OF 1 GALLON	8.345		WEIGHT OF 1 GALLON	8.345		WEIGHT OF 1 GALLON	8.345		WEIGHT OF 1 GALLON	8.345	
X		-	X		-	X			X			X		_
REQ. DOSE AS ORTHOPHOSPHATE	1]	REQ. DOSE AS ORTHOPHOSPHATE	1]	REQ. DOSE AS ORTHOPHOSPHATE	1		REQ. DOSE AS ORTHOPHOSPHATE	1		REQ. DOSE AS ORTHOPHOSPHATE	1	
EQUALS			EQUALS		_	EQUALS			EQUALS			EQUALS		-
POUNDS PER DAY OF ORTHOPHOSPHATE	91.795	1	POUNDS PER DAY OF ORTHOPHOSPHATE	91.795	1	POUNDS PER DAY OF ORTHOPHOSPHATE	91.795		POUNDS PER DAY OF ORTHOPHOSPHATE	91.795		POUNDS PER DAY OF ORTHOPHOSPHATE	91.795	
		-			_									_
POUNDS / DAY OF ORTHOPHOSPHATE	91.795		POUNDS / DAY OF ORTHOPHOSPHATE	91.795		POUNDS / DAY OF ORTHOPHOSPHATE	91.795		POUNDS / DAY OF ORTHOPHOSPHATE	91.795		POUNDS / DAY OF ORTHOPHOSPHATE	91.795	
		_	/		_	/						/		_
PCNT ORTHOPHOSPHATE	38.02%]	PCNT ORTHOPHOSPHATE	42.00%		PCNT ORTHOPHOSPHATE	42.50%		PCNT ORTHOPHOSPHATE	41.30%		PCNT ORTHOPHOSPHATE	42.10%	
EQUALS		_	EQUALS		_	EQUALS			EQUALS			EQUALS		_
POUNDS / DAY OF PRODUCT TOGET A 1			POUNDS / DAY OF PRODUCT TOGET A 1			POUNDS / DAY OF PRODUCT TOGET A 1			POUNDS / DAY OF PRODUCT TOGET A 1			POUNDS / DAY OF PRODUCT TOGET A 1		
MG/L DOSE OF PO4 AS ORTHOPHOSPHATE	241.44		MG/L DOSE OF PO4 AS ORTHOPHOSPHATE	218.56		MG/L DOSE OF PO4 AS ORTHOPHOSPHATE	215.99		MG/L DOSE OF PO4 AS ORTHOPHOSPHATE	222.26		MG/L DOSE OF PO4 AS ORTHOPHOSPHATE	218.04	
		1			1			•						
POUNDS PER YEAR	88,125.13	1	POUNDS PER YEAR	79,774.23	1	POUNDS PER YEAR	78,835.71		POUNDS PER YEAR	81,126.33		POUNDS PER YEAR	79,584.74	1
X	•	-	X	•	-	X		•	X	,		X	•	-
PRICE / POUND	1.27	1	PRICE / POUND	1.45]	PRICE / POUND	1.347		PRICE / POUND	1.4594		PRICE / POUND	1.433	1
EQUALS		•	EQUALS		•	EQUALS A			EQUALS			EQUALS		•
TOTAL COST PER YEAR	\$111,918.92	1	TOTAL COST PER YEAR	\$115,672.63	1	TOTAL COST PER YEAR	\$106,191.70		TOTAL COST PER YEAR	\$118,395.77		TOTAL COST PER YEAR	\$114,044.93	1
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Shannon Chemical Corporation

Sterling Water Technologies LLC

Univar Solutions USA, Inc.