

ABISS SOLUTIONS LTD



“Our Asset Is Our People”

Hello!

I would like to take this opportunity to introduce our Company and the services of ABISS Solutions Ltd.

ABISS Solutions is a new venture set up in 2014, due to a high demand of network contacts looking for support and information on Showroom refurbishment and development,

The company was formed to create a champion of services to the Showroom and Retail Refurbishment sector, from large scale refurbishment to individual installation and shop-fitting solutions, offering a “Turnkey Solution”

The team has been established from an existing and proven network of managers and installers, that work to great effect in the largest DIY chain for five years, and has now added additional services to its already established portfolio of trades.

Our people are committed to growing the business and have a long term commitment to help develop our Brand, its values and align those with the Clients values and Brand.

Currently supporting High Street brands, plus Showroom distribution networks direct to end clients, offering manufacturing and showrooms specific solutions.

In the market place, we have employees trained with multi-functional skills and our people have constantly demonstrated and excelled in productivity and implementation. With a proven track record in our field and we aim to provide the ultimate service.

“small enough to care-
-big enough to deliver”





ABISS Solutions offer qualified specialist joiners in Kitchen, Bathroom and Bedroom fitting to compliment our team of shop-fitters and joiners, as well as supplying electricians,

Flooring and tiling specialists for the complete service.

ABISS have a proven record in the planning and implementation of the complicated area of specialised shop fitting of Kitchens, Bathrooms and Bedrooms, with experienced and knowledgeable management through to time served and extremely competent installers and fitters

ABISS prioritises costs and speed in order to realise your sales and margins, as reducing disruption ,whilst putting the retail unit, staff and customers first in decision makes to ensure a seem-less project.

ABISS can provide a link into all factors of a project and have experience of managing suppliers, stores and networks, giving our clients more time to focus on other areas of the business.



National coverage of the UK and Republic of Ireland if necessary, ABISS can plan, organise and implement all of your ideas and aspirations.

Shop-fitting

We offer a turnkey solution for most commercial fit out / refurbishment projects in a number of different markets and industries. We specialise in retail shop-fitting, offices, industrial and the public sector.

We offer a complete fitting or refurbishment service to ensure that all aspects of your office or shop fit-out projects are undertaken with professional synergy to ensure a seamless, timely and quality handover within your budget.

Services Include

- Rip-out and making good
- Floor and Wall Tiling
- Wall Construction, timber and metalwork
- Suspended Ceilings
- Balustrade and Railings
- All Electrical Work
- Plumbing
- Decorating
- Exhibitions and bespoke displays
- Manufacturing of displays and Exhibitions
- TV shoots and Marketing photography
- Design and Installation

ABISS also has a proven management team, that dedicate their time to supporting the clients in achieving a right first time policy, delivering solutions and risks to ensure that the projects are delivered.

We can help from survey, design, stock and supply management, delivery and storage, implementation and instantaneous digital reporting.

ABISS have also supported in product development on Showroom products, costing and scoping of works and QA issues.

**ABISS HAVE THE EXPERIENCE,
COMPETANCE AND ABILITY TO REALISE
YOUR VISION TO REALITY**

Refurbishment and Closures

We can close and refurbish your old premises quickly and cost effectively, providing full certification for recycling and re-use of waste and materials.

As a specialist in store closures we can support you during the difficult process of closing a store.

We understand the pressures this can carry and work to alleviate this from you, to give you peace of mind and security to concentrate on the tasks that you need to deal with personally.

ABISS can manage the store closure from start to finish with a high importance of confidentiality. We brief our teams prior the project commences and advise a sensitive approach to all.



Equipment Installation

We support our turnkey operation with offering equipment and racking installations and removal.

All the installers are fully trained at either SIERS or NVQ in racking safety and installation.

SEMA Registered racking installers,
general equipment installers

Project Management

ABISS proven team of support managers have experience of working with large retail organisations, offering full advice and assistance in providing detailed and accurate information to allow you to make valued and precise decisions



Digital Information Capture

ABISS have a digital platform for most clients, from simple reporting and photo capture to complicated data information in the following areas

- Health and Safety
- Compliance
- HR
- Reporting
- Survey

A simple and extremely effective tool used by large organisations already using the application



Manufacturing

ABISS have the ability to manufacture, and deliver your manufacturing needs, working with recognised partners we can design, build and install all of our clients property requirements.

ABISS can also offer a full design and CAD drawn images of your vision

Mission Statement

Challenge

We will **challenge** every method or way of delivering success to obtain a new or better solution and then challenge the solution. We will work in partnership with our clients to offer risks and solutions to every project in the planning stage and report back any programme changes required to procedures

Change

We will endeavour to **change** the face of Project Management with a culture of “**Right first time**” throughout our management teams, staff and contractors. We will strive to deliver the better way of completing projects. The main area of change would be to improve the level of timescales and disruption

Better

We will attempt to do everything better than before using the first 2 key messages. We will investigate every possible idea, method and result to challenge if we could have done it any **better**

TESTIMONIALS

most particularly I can confidently state how much easier it is to work with the teams versus other Sub contractors – less questions of pdl's, proper adherence to pdl's, better quality workmanship, speedier and more accurate working and a better understanding of the desired end result. I get very little hassle and interruption from the teams, and when I do it's normally positively constructive rather than time wasting issues from inexperience or lack of training. I get continuity, consistency and confidence in the work.

STEPHEN HANSFORD Kitchen merchandiser

Having the team as part of the project from the very beginning is more than beneficial to the whole project; it allows us both to bounce ideas of the best solution for the new range and the most cost effective and most efficient solution in stores.

The teams experience with the product, installations and in store allows us to gain a full understanding of how to implement the review in the most effective manner

The focus the team gives on completing the store means that issues from store are minimal and stores are kept completely in the loop with the activity and snagging dates at all times

Our stores seem to trust the teams with their plinths entirely allowing SSO staff (i.e. me!) to focus on future activity and solving larger scale issues than spending time dealing with trivial issues log queries

SARA CROMAR Bathroom Merchandiser

Over the last few years, I've experienced kitchen display range change with both Andy Brooks team and other agencies and I have to say, there is no comparison. ABISS are cheaper, fit to a higher and more consistent standard, have better engagement with stores and work far closer with the SSO teams.

As there are many synergies fitting kitchen & bathrooms for our customers as with fitting them in our stores, we are able to tap into the experience, processes and infrastructure that already exist within the team. This has also helped to drive improvements and efficiencies within our range review process for kitchens that would not have been possible with other agencies not offering the same service.

Andy's teams get involved right at the start of our range reviews and have been able to provide valuable feedback to the commercial teams about product quality, ease of fit and help ensure our displays work from an installers perspective. This feedback has real credibility that is valued by the teams because of their role within our business, which you just wouldn't get from other contractors.

We've also found that they are far more effective at sanity checking our PDL's and feeding back errors before they become issues..

Regards,

Andy Green

Project Merchandiser, Showroom