

Challenge



Change



Better



# Introducing - ABISS Solutions Ltd

**“small enough to care-  
-big enough to deliver”**

# ABISS Solutions Ltd



ABISS is privately owned company with a portfolio of multi-disciplined Support Services. With a proven track record of combined services in Project Management, Shop-fitting, Installation and Construction in the Retail environment

- **Showroom Specialists**

Through an ever-growing Retail market the company formed in 2014. We are dedicated to providing full support of all projects through our own dedicated teams backed up where necessary from the manufacturing and construction industry through a large network of recognised organisations.

National coverage of the UK, Channel Islands and Southern Ireland offering everything from product development, project planning to implementation of all aspects of Showroom specific work

- **Shop-fitting Division**

Our well established construction trades, electrical trades, and project professional divisions we have years experience supplying contractor work and support functions, both large and small, local and national with anything from small scale works to whole site project teams.

Our success in providing client solutions has seen us manage major store refurbishments, action multi site range change and exhibitions and roadshows

- **Store Closures**

We also specialise in store closures, with a confidential approach to re-fitting your premises to their original condition. Working with nationally recognised support companies for waste removal and disposal, commercial tracking and asset management companies, and distribution networks.

# ABISS Solutions Ltd



ABISS Solutions Ltd was formed in June 2014, as a direct result of client growth in the Showroom sector, now working with blue chip and FMCG retailers. Through an ever changing market the company has already established a firm platform and base to trade. We are dedicated to providing full support of all projects through our own professional and experienced teams backed up where necessary from our support partners.

Offering our clients committed support in design, planning and implementation of projects from the small to complete contractor support.

ABISS has the ability to react quickly by having our own comprehensive database of trades and installers. Many of the installers are vetted through time served work and having previously been part of the group to manage the full programme of Showroom change within a large DIY organisation.

Having recently introduced new components to our growing repertoire of services, including manufacturing, this amalgamation further enhances our ability to provide solutions to all sizes and types of simple to complicated Projects.

# Overview

ABISS recognises that our clients have many options when it comes to support services suppliers. We are not trying to be the same as the rest of the market place, but stand alone with our offer as we truly believe it has many facets that can be tailored to a clients needs.

We see things a bit different from the main stream and try to offer a package of services that fully supports the clients requirements in all they undertake.....'Trust us to support you'

- Store refurbishments
- Store opening / down sizing
- Category updates
- Project works
- Equipment install / re-use
- Cost saving initiatives
- Solution process
- Surveys / audits
- Site / Project Management
- Design & Manufacture (prototypes)
- Reporting tools

Our goal is to deliver our clients objectives quicker, better, simpler and the most cost effective way on a RIGHT FIRST TIME BASIS

# Challenge



# Change



# Better

## Mission Statement....

We will **challenge** every method or way of delivering success to obtain a new or better solution and then challenge the solution. We will work in partnership with our clients to offer risks and solutions to every project in the planning stage and report back any planning changes to procedures

We will endeavour to **change** the face of Merchandising with a culture of “**Right first time**” throughout our management teams, staff and contractors. We will strive to deliver the better way of completing projects. The main area of change would be the level of timescales and disruption

We will attempt to do everything better than before using the first 2 key messages. We will investigate every possible idea, method and result to challenge if we could have done it any **better**

# Health and Safety

- ABISS employ the services of a Health and Safety partner, also supplying ABISS with a H&S officer and part-time advisory work,
- Health and Safety is the primary concerns of the Company, with the Managing Director responsible for liaising with the Health and Safety partner on critical, monthly and quarterly updates and the compliance of the company in all H&S matters
- The Managing Director will brief out critical updates via e-mail, training and on the notice boards, and will dedicate regular sessions in the Divisional meetings on H&S updates
- Management of all Risk Assessments, Method statements, Project Briefs and Procedures and Policies is the responsibility of the Managing Director to sign off and maintain
- The use of digital imaging ensures that we are updated on the location of each team member and that they have understood their obligations before commencement of every project
- ABISS are currently working with a supplier towards ISO 4001, ISO9001 and ISO14001
- ABISS use a Digital photo capture system for Project Management and also for the PM's and for any visitor to site to conduct an on-site assessment

# Insurances - requirements

ABISS has ensured that robust insurance cover is in place on all activity we carry out, be it in a store or on route. The enhanced level of cover allows us to operate within clients premises and offer confidence and security and peace of mind that safe operating practices are being adhered to.

- ✓ Public Liability – **£10m cover**
- ✓ Employee Liability – **£10m cover**
- ✓ Product Liability – **£5m cover**
- ✓ Indemnity (H&S) – **£2m cover**

Audit functions are in place via our H&S partners & insurers to monitor our process and activity at frequent periods throughout the year.

# Trading Policy - Environment Policy



ABISS is committed to a safe and environmentally aware workplace. All aspects of our business are managed in a safe and environmentally responsible manner in accordance with the principles set forth in this policy.

We believe these actions benefit our customers, employees and the public, both now and for the future, while improving the quality of the environment. This policy reaffirms our commitment to environmental stewardship and protecting the wellbeing of our customers, employees and the public.

## **The areas we concentrate on are....**

- Management Commitment
- Our Culture
- Pollution Prevention
- Compliance and Health and Safety



# ABISS – Service Offer



**Showroom Specialists** - UK National coverage of all disciplines, proven track record in this complicated area of Retail

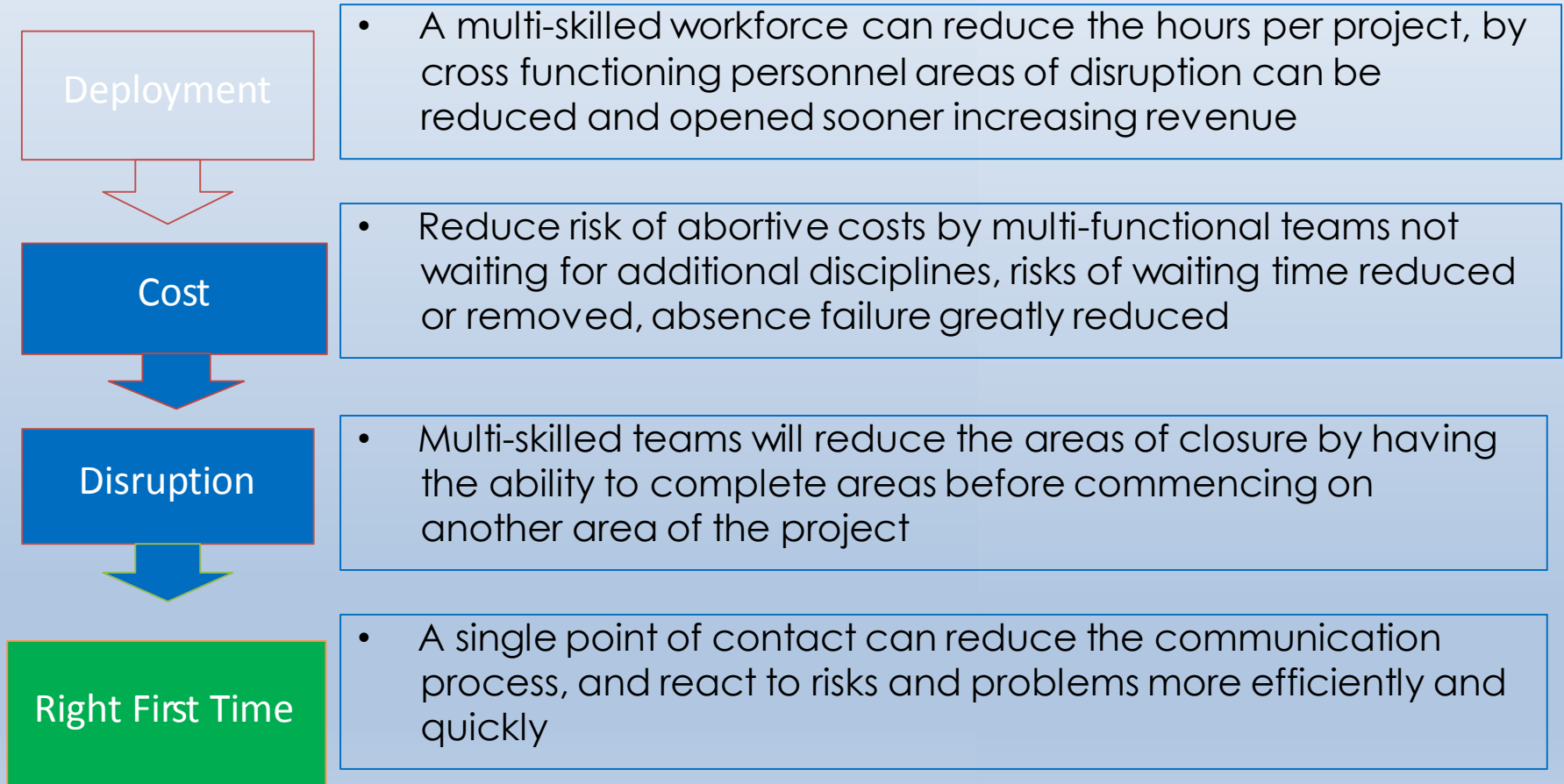
**Shop-fitting** - Manufacturing and Installation division for all Joinery requirements / KBB installers  
Design and manufacture prototypes

**Installations**- SEMA Registered racking installers, general equipment installers

**Project Management** - All aspects of site control and back office Management

# Potential Cost Savings

A Multi-skilled workforce can potentially save clients budgets in the following areas



## What can you expect from us?

- Full support from inception to completion with our passion and dedication to realising your objectives
- Full support in managing and directing you on the risk, costs and solutions to provide a seem-less and cost effective programme
- Dedicated time allowed and full project management of vendors and suppliers to allow you to concentrate on your next project
- Honest, timely updates, with risk, issues and solutions to every little occurrence

**TRUST US TO DELIVER YOUR OBJECTIVES**