

# Adalsteinn Kornelius Gunnarsson

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Permanent Resident Card holder (Green Card)

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## WORK EXPERIENCE

### Icelandair

Oct 2018 – Present

*Revenue Management Analyst*

*Reykjavik, IS*

- Make sure that revenue and yield is maximized and Icelandair's competitive position is maintained on a regional & network basis
  - Optimizing route portfolio of 100M. dollars annually
- Deliver commercial revenue & budget targets for my assigned portfolio
- Communication and collaboration with key stakeholders

### Icelandair Cargo

Apr 2015 – Oct 2018

*Project Manager, Finance Department*

*Reykjavik, IS*

- Cross project management
  - Managed various marketing and business development projects with internal and external stakeholders to make ideas into implementation.
  - Worked with various departments to work on available opportunities
- Delivered on the long-term vision and strategy of the company through evaluation and implementation of strategic initiatives
- Financial management, planning and budgeting

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## EDUCATION

### Copenhagen Business School

Jan, 2015

*MSc., Organizational Innovation and Entrepreneurship*

*Copenhagen, Denmark*

- With this degree I acquired the necessary skills to start a business, create innovations, manage change and resources, and lead others in the process of turning a new idea into a viable business
- Leadership in Creative Organizations & Management and Organization in the Creative Society

### Ministry of Finance and Economic

Jun, 2018

*Diploma, Licensed Securities Dealer Investment and Securities*

*Reykjavik, Iceland*

- In Collaboration with Reykjavík University

### Grenoble Ecole De Management

Dec, 2013

*MIM., Master in Management*

*Grenoble, France*

- CMIRA scholarship
- Managing Cultural Diversity
- Exchange program from Copenhagen Business School

### University of Reykjavík, Iceland

Jun, 2012

*Bsc., Business Administration*

*Reykjavik, Iceland*

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## SKILLS & INTERESTS

- **Skills:** Business planning, Marketing Strategy, Data analysis, Project Management, Innovation & Entrepreneurship, Leadership, revenue modeling & forecasting
- **Interests:** Cold exposure, gaming (Dota, Quake, Hearthstone, WoW, CS:GO, Story Mode games), and The Office