



BookingPal Integration Questionnaire

Your answers to the following questions will help BookingPal create a workflow that works best for your company's model.

| Question No. | Storing property content | |
|--------------|---|--|
| 1 | Will you be building a local cache to store property content? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |

| Question No. | Conducting a search on your website | |
|--------------|---|---|
| 2 | Will you be interested in having BookingPal provide you with a search page that fully supports searching, global currencies, a property detail page, and booking? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
| 3 | What search options would you like to give to travelers? | <input type="checkbox"/> Location <input type="checkbox"/> Date of arrival <input type="checkbox"/> Departure Date <input type="checkbox"/> Length of stay (1-5 days or 1-4 weeks) <input type="checkbox"/> Number of guests (1-10+ guests) <input type="checkbox"/> Property type (All suite, apartment, cabin bungalow, chalet, condominium, hotel, lodge, villa) <input type="checkbox"/> Number of bedrooms (1-6+) <input type="checkbox"/> Number of bathrooms (1-5) <input type="checkbox"/> Price range <input type="checkbox"/> Property ID (BookingPal unique ID for properties) <input type="checkbox"/> Amenities (Dry cleaning, free breakfast, parking, washing machine, elevators, free internet, pool, wifi hotspot, fireplace, kitchen, TV) <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____ |
| 4 | How many searches per second do you estimate? | |

| Question No. | Displaying property details | |
|--------------|---|---|
| 5 | Do you have your own page for displaying property details? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 6 | Would you be interested in having BookingPal build your property detail page? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
| 7 | What property details will you display? | <input type="checkbox"/> Property name <input checked="" type="checkbox"/> Location (city, region, country, longitude, latitude) <input type="checkbox"/> Bedroom number <input type="checkbox"/> Bathroom number <input type="checkbox"/> Max occupancy <input type="checkbox"/> Description <input type="checkbox"/> Terms and Condition <input type="checkbox"/> Amenities <input type="checkbox"/> Property images <input type="checkbox"/> Support credit cards <input type="checkbox"/> Cancellation policy <input type="checkbox"/> _____ <input type="checkbox"/> - <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> - |
| 8 | When displaying images for properties, will you download our images or link directly to our images? | <input type="checkbox"/> Download images <input type="checkbox"/> Direct link to images |

| Question No. | Providing pricing information | |
|--------------|---|--|
| 9 | Can you display live price quotes on your property detail page? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
| 10 | Can your website(s) display additional costs? (Eg. Linen service, pool, gym, breakfast) | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
| 11 | What currencies can you display? | Currently US |

| Question No. | Booking a property | |
|--------------|---|--|
| 12 | Would you be interested in using BookingPal's booking widget to handle booking properties? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 13 | What information do you collect from travelers to create a booking? <i>Note: Must collect enough information to meet our minimum requirement for the booking (listed on the right)</i> | <input type="checkbox"/> Customer information (first name, last name, email address, phone number) <input type="checkbox"/> Credit card information (only if property is bookable online) <ul style="list-style-type: none"> <input type="checkbox"/> Billing address (street, city, state, country, zip) <input type="checkbox"/> Card Type (VISA, MasterCard, etc) <input type="checkbox"/> Security code <input type="checkbox"/> Expiration date <input type="checkbox"/> Product ID <input type="checkbox"/> Total amount <input type="checkbox"/> Currency <input type="checkbox"/> Guest notes for property manager <input type="checkbox"/> From date for booking (yyyy-mm-dd format) <input type="checkbox"/> To date for booking (yyyy-mm-dd format) <input type="checkbox"/> Number of adults <input type="checkbox"/> Number of children <input type="checkbox"/> Customer birth date |

| Question No. | Confirming bookings | |
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|--------------|---------------------|--|

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|----|--|---|
| 14 | How would you like to handle confirming bookings with customer? | <input type="checkbox"/> Channel partner sends email <input type="checkbox"/> BookingPal sends email |
| 15 | Will you send a confirmation email to the customer once a booking has been made? | <input type="checkbox"/> Yes <input type="checkbox"/> No |

| Question No. | Business Model | |
|--------------|--|---|
| 16 | Is your business PCI compliant. If yes, what level of PCI compliance? | <input type="checkbox"/> Yes <input type="checkbox"/> No Level: _____ |
| 17 | What is your current revenue model? You may select more than one. | <input type="checkbox"/> Pay-per-lead <input type="checkbox"/> Pay-per-booking <input type="checkbox"/> Pay-per-click |
| 18 | What is the base commission you are willing to accept? | 10% |
| 19 | Do you allow the customer to interact directly with property managers? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 20 | May the Property Manager be the merchant of record? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 21 | Is there a specific category of inventory you are interested in? (eg. only pet-friendly properties, villas, boutiques, night-life, resort) | All of the above |
| 22 | Which payment gateway do you use? | none |
| 23 | How many different websites do you manage? | 1 |
| 24 | If you manage more than one website, how do you share data between your websites? | |

| Question No. | Misc questions | |
|--------------|---|--|
| 25 | Is your website encrypted via the HTTPS protocol? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 26 | How much traffic do you estimate per month? | 5000 users |

| | | |
|-----|---|---|
| 27 | Which credit cards can you display? | <input checked="" type="checkbox"/> VISA <input checked="" type="checkbox"/> MasterCard <input checked="" type="checkbox"/> American Express <input checked="" type="checkbox"/> Discover <input type="checkbox"/> Diner's Club <input type="checkbox"/> JCB |
| 28 | How do you currently receive inventory? | <input checked="" type="checkbox"/> API <input checked="" type="checkbox"/> XML <input checked="" type="checkbox"/> User Generated <input type="checkbox"/> CSV file <input type="checkbox"/> _____ |
| 29 | Do you display properties terms and conditions? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 30 | Who will be the business contact for this project? | Name: <u>Sean Harvey</u> Email: <u>sean.harvey@willowtreeapps.com</u> Phone: <u>540.255.4885</u> |
| 31 | Who will be the technical contact for this project? | Name: <u>Same as above</u> Email: _____ Phone: _____ |
| 32. | How does a cancellation take place on your website? | <input type="checkbox"/> Through an interface on your website <input checked="" type="checkbox"/> By correspondence (email, phone, etc) <input type="checkbox"/> _____ _____ _____ |

If you have any questions, please contact your partner relations manager.