

# Jerry Safter-Brown

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[Website](#) | [Github](#) | [LinkedIn](#)

## SUMMARY

Product-minded Full-Stack Software Engineer with 10+ years in tech, including 5+ years building scalable web applications. Combines deep technical expertise in Next.js and TypeScript with product management experience to deliver high-impact features that drive business outcomes. Known for proactively identifying business gaps and building solutions that enable revenue generation, strategic decision-making, and operational efficiency. Excels at bridging engineering, product, and operations to shape company direction while maintaining technical excellence.

## TECHNICAL SKILLS

**Languages:** TypeScript, JavaScript, Python, SQL, HTML, CSS

**Frontend:** React, Next.js, Redux, React Query, React Hook Form, Chakra UI, TailwindCSS

**Backend:** Node.js, tRPC, Prisma ORM, MySQL, Redis, REST APIs

**Tools & Platforms:** Claude Code, Git, Vercel, GitHub Actions, Stripe, Twilio, SendGrid, OpenAI, Airtable, Zapier

## EXPERIENCE

<b>Bluepine</b>	<i>Chicago, IL (Hybrid)</i>
<b>Full-Stack Software Engineer</b>	<i>April 2024 – Present</i>

- **Enabled revenue generation** by architecting and implementing complete Stripe billing infrastructure and onboarding systems, supporting 100% of customers and establishing foundation for company monetization.
- **Influenced strategic pivot** through 6+ months of direct collaboration with operations team, developing functional prototypes that shaped executive decision to focus on Home Manager experience as core product.
- **Built business-critical data infrastructure** including automated pipelines, analytics dashboards, and reporting systems that continue to drive executive decision-making and operational efficiency.
- **Delivered beyond engineering scope** by proactively developing tools on own initiative: Interactive User Map, Automated Slack Bots, Bug Report System, and iOS room scan app - inspiring future platform capabilities.
- **Led cross-functional product development** partnering with leadership to define and prototype Admin functionalities, including sales funnel tracking, revenue forecasting, and time tracking dashboards.
- **Maintained engineering excellence** while balancing sprint commitments with operations support, customer communications, and strategic planning - consistently delivering elegant, user-focused solutions.

<b>stickK</b>	<i>Los Angeles, CA (Remote)</i>
<b>Full-Stack Software Engineer</b>	<i>February 2023 – April 2024</i>

- **Modernized legacy infrastructure** by updating 30+ legacy API endpoints, improving response times by 40%.
- **Empowered enterprise clients** through admin dashboards with real-time analytics and custom reporting.
- **Inspired product vision** by integrating various OpenAI APIs to create 6 internal feature prototypes.

<b>Freelance</b>	<i>Los Angeles, CA (Remote)</i>
<b>Software Engineer</b>	<i>October 2020 – February 2023</i>

- **Founded analytics platform** for an emerging NFT marketplace, building a team and web app from scratch.
- **Drove project success** by architecting elegant, custom web applications for the Crypto/NFT space.

<b>stickK</b>	<i>Brooklyn, NY (Remote)</i>
<b>Product Manager</b>	<i>May 2017 – October 2020</i>

- **Generated new revenue stream** by launching a self-serve product, scaling to 1,000+ users within six months.
- **Reduced operational burden** by 35% through building a comprehensive Help Center in JavaScript.

## EDUCATION

<b>Flatiron School</b> , Full-Stack Software Engineering Bootcamp	<i>October 2020 – April 2021 (Remote)</i>
<b>Grinnell College</b> , Bachelor of Arts, Economics	<i>May 2014 (Grinnell, IA)</i>