### **Brian David Hall**

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714-717-0383

Experienced web strategist with background in conversion optimization, experimentation, UX, and software engineering. I care about the people behind the website and the visitors behind the metrics.

## **Key Qualifications**

- Conversion Rate Optimization
- A/B Testing
- Personalization
- Software engineering
- Web development

- Project management
- User training
- Remote team management
- Software documentation
- Employee training and onboarding

# **Professional Experience**

#### **Command Return Solutions**

Founder — July 2018 to present

- Conduct UX audits for client websites
- Implement A/B tests in Optimizely, Google Optimize, Monetate and other platforms
- Analyze website conversion metrics and advise on conversion strategy
- Partners:
  - Speero
  - FunnelEnvy
  - Mobile1st
- Clients:
  - o Zoom
  - o Tibco
  - ADP

### **FunnelEnvy**

Senior Solutions Engineer — August 2017 to July 2018

- Lead A/B test engineering team
- Communicate strategy and evaluate results with clients
- Develop full stack web applications to serve client needs
- Prototype new features for SaaS product to aid in sales process

#### **CROmetrics**

A/B Test Engineer — December 2015 to June 2017

- Implement A/B tests on websites and mobile applications
- Meet with clients
- Develop full stack web applications to serve client needs

### University of Hawai'i at Hilo, Hilo, Hl

Lecturer — August 2015 to January 2016

- Prepare curriculum and teach computer science courses
- Create customized Python curriculum for Astronomy, Physics and Biology majors
- Integrate chat, video conferencing, screencasts and GitHub into class with overwhelmingly positive student feedback
- Oversee collaborations between students and mentors

### USDA Agricultural Research Service, Hilo, HI

Bioinformatics Research Collaborator — March 2013 to October 2015

- Develop software for storing, formatting, analyzing and modifying genomic and biological data
- Present research
- Contribute to publications
- Maintain a High Performance Computing cluster

### **Education**

Master's of Science in Information and Computer Science, University of Hawai'i at Manoa, August 2015

Bachelor's of Science in Mathematics, Georgia State University, May 2007

### **Technical Skills**

**Software**: Optimizely, Mutiny, VWO, Monetate, Google Analytics, Google Tag Manager, Adobe Test & Target

Programming: JavaScript, Python, Bash, Git, Vim