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# Argument 官方范文

**Collected and Designed by James Jiang** 

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# 官方范文及点评

Sample Essay Responses and Commentaries

阅读高分官方范文及点评有助于考生把握 ETS 评分规则、提高写作技能。以下 5、6 分(满分 6 分)范文及 点评均来自于 ETS 官方。其中前 12 篇范文为新 GRE Argument 范文,后 2 篇范文为旧 GRE Argument 范文。范文保留原文出现的拼写错误、语法错误。

#### **Revised GRE Argument Sample Topic**

In surveys Mason City residents rank water sports (swimming, boating and fishing) among their favorite recreational activities. The Mason River I owing through the city is rarely used for these pursuits, however, and the city park department devotes little of its budget to maintaining riverside recreational facilities. For years there have been complaints from residents about the quality of the river's water and the river's smell. In response, the state has recently announced plans to clean up Mason River. Use of the river for water sports is therefore sure to increase. The city government should for that reason devote more money in this year's budget to riverside recreational facilities.

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on the assumptions and what the implications are if these assumptions prove unwarranted.

#### Essay Response - Score 6

While it may be true that the Mason City government ought to devote more money to riverside recreational facilities, this author's argument does not make a cogent case for increased resources based on river use. It is easy to understand why city residents would want a cleaner river, but this argument is rife with holes and assumptions, and thus, not strong enough to lead to increased funding.

Citing surveys of city residents, the author reports city resident's love of water sports. It is not clear, however, the scope and validity of that survey. For example, the survey could have asked residents if they prefer using the river for water sports or would like to see a hydroelectric dam built, which may have swayed residents toward river sports. The sample may not have been representative of city residents, asking only those residents who live upon the river. The survey may have been 10 pages long, with 2 questions dedicated to river sports. We just do not know. Unless the survey is fully representative, valid, and reliable, it can not be used to effectively back the author's argument.

Additionally, the author implies that residents do not use the river for swimming, boating, and fishing, despite their professed interest, because the water is polluted and smelly. While a polluted, smelly river would likely cut down on





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river sports, a concrete connection between the resident's lack of river use and the river's current state is not effectively made. Though there have been complaints, we do not know if there have been numerous complaints from a wide range of people, or perhaps from one or two individuals who made numerous complaints. To strengthen his/her argument, the author would benefit from implementing a normed survey asking a wide range of residents why they do not currently use the river.

Building upon the implication that residents do not use the river due to the quality of the river's water and the smell, the author suggests that a river clean up will result in increased river usage. If the river's water quality and smell result from problems which can be cleaned, this may be true. For example, if the decreased water quality and aroma is caused by pollution by factories along the river. this conceivably could be remedied. But if the quality and aroma results from the natural mineral deposits in the water or surrounding rock, this may not be true. There are some bodies of water which emit a strong smell of sulphur due to the geography of the area. This is not something likely to be affected by a clean-up. Consequently, a river clean up may have no impact upon river usage. Regardless of whether the river's quality is able to be improved or not, the author does not effectively show a connection between water quality and river usage.

A clean, beautiful, safe river often adds to a city's property values, leads to increased tourism and revenue from those who come to take advantage of the river, and a better overall quality of life for residents. For these reasons, city government may decide to invest in improving riverside recreational facilities. However, this author's argument is not likely significantly persuade the city government to allocate increased funding.

【全文共 540 词】

#### Reader Commentary for Essay Response - Score 6

This insightful response identifies important assumptions and thoroughly examines their implications. The proposal to spend more on riverside recreational facilities rests on several questionable assumptions, namely:

- that the survey provides a reliable basis for budget planning
- that the river's pollution and odor are the only reasons for its limited recreational use
- that efforts to clean the water and remove the odor will be successful

By showing that each assumption is highly suspect, this essay demonstrates the weakness of the entire argument. For example, paragraph 2 points out that the survey might not have used a representative sample, might have offered limited choices, and might have contained very few questions on water sports.

Paragraph 3 examines the tenuous connection between complaints and limited use of the river for recreation. Complaints about water quality and odor may be coming from only a few people and, even if such complaints are numerous, other completely different factors may be much more significant in



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reducing river usage. Finally, paragraph 4 explains that certain geologic features may prevent effective river clean-up. Details such as these provide compel-ling support.

In addition, careful organization ensures that each new point builds upon the previous ones. For example, note the clear transitions at the beginning of paragraphs 3 and 4, as well as the logical sequence of sentences within paragraphs (specifically paragraph 4).

Although this essay does contain minor errors, it still conveys ideas fluently. Note the effective word choices (e.g., "rife with . . . assumptions" and "may have swayed residents"). In addition, sentences are not merely varied; they also display skillful embedding of subordinate elements. For example, note the sustained parallelism in the first sentence of the concluding paragraph. Since this response offers cogent examination of the argument and conveys meaning skillfully, it earns a score of 6.

#### Essay Response - Score 5

The author of this proposal to increase the budget for Mason City riverside recreational facilities offers an interesting argument but to move forward on the proposal would definitely require more information and thought. While the correlations stated are logical and probable, there may be hidden factors that prevent the City from diverting resources to this project.

For example, consider the survey rankings among Mason City residents. The thought is that such high regard for water sports will translate into usage. But, survey responses can hardly be used as indicators of actual behavior. Many surveys conducted after the winter holidays reveal people who list exercise and weight loss as a top priority. Yet every profession does not equal a new gym membership. Even the wording of the survey results remain ambiguous and vague. While water sports may be among the residents' favorite activities, this allows for many other favorites. What remains unknown is the priorities of the general public. Do they favor these water sports above a softball field or soccer field? Are they willing to sacrifice the municipal golf course for better riverside facilities? Indeed the survey hardly provides enough information to discern future use of improved facilities.

Closely linked to the surveys is the bold assumption that a cleaner river will result in increased usage. While it is not illogical to expect some increase, at what level will people begin to use the river? The answer to this question requires a survey to find out the reasons our residents use or do not use the river. Is river water quality the primary limiting factor to usage or the lack of docks and piers? Are people more interested in water sports than the recreational activities that they are already engaged in? These questions will help the city government forecast how much river usage will increase and to assign a proportional increase to the budget.

Likewise, the author is optimistic regarding the state promise to clean the river. We need to hear the source of the voices and consider any ulterior motives. Is this a campaign year and the plans a campaign promise from the state





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representative? What is the timeline for the clean-up effort? Will the state fully fund this project? We can imagine the misuse of funds in renovating the riverside facilities only to watch the new buildings fall into dilapidation while the state drags the river clean-up.

Last, the author does not consider where these additional funds will be diverted from. The current budget situation must be assessed to determine if this increase can be afforded. In a sense, the City may not be willing to draw money away from other key projects from road improvements to schools and education. The author naively assumes that the money can simply appear without forethought on where it will come from.

Examining all the various angles and factors involved with improving riverside recreational facilities, the argument does not justify increasing the budget. While the proposal does highlight a possibility, more information is required to warrant any action.

【全文共506 词】

## Reader Commentary for Essay Response - Score 5

Each paragraph in the body of this perceptive essay identifies and examines an unstated assumption that is crucial to the argument. The major assumptions discussed are:

- that a survey can accurately predict behavior
- that cleaning the river will, in itself, increase recreational usage
- that state plans to clean the river will actually be realized
- that Mason City can afford to spend more on riverside recreational facilities

Support within each paragraph is both thoughtful and thorough. For example, paragraph 2 points out vagueness in the wording of the survey: Even if water sports rank among the favorite recreational activities of Mason City residents, other sports may still be much more popular. Thus, if the first assumption proves unwarranted, the argument to fund riverside facilities—rather than soccer fields or golf courses—becomes much weaker. Paragraph 4 considers several reasons why river clean-up plans may not be successful (the plans may be nothing more than campaign promises or funding may not be adequate). Thus, the weakness of the third assumption undermines the argument that river recreation will increase and riverside improvements will be needed at all.

Instead of dismissing each assumption in isolation, this response places them in a logical order and considers their connections. Note the appropriate transitions between and within paragraphs, clarifying the links among the assumptions (e.g., "Closely linked to the surveys ..." or "The answer to this question requires ...").

Along with strong development, this response also displays facility with language. Minor errors in punctuation are present, but word choices are apt and sentences suitably varied in pattern and length. The response uses a number of rhetorical questions, but the implied answers are always clear enough to support the points being made.

Thus, the response satisfies all requirements for a score of 5, but its development is not thorough or compelling enough for a 6.



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#### **Revised GRE Argument Sample Topic**

The following is a memorandum from the business manager of a television station.

"Over the past year, our late-night news program has devoted increased time to national news and less time to weather and local news. During this time period, most of the complaints received from viewers were concerned with our station's coverage of weather and local news. In addition, local businesses that used to advertise during our late-night news program have just canceled their advertising contracts with us. Therefore, in order to attract more viewers to the program and to avoid losing any further advertising revenues, we should restore the time devoted to weather and local news to its former level."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

#### Essay Response - Score 6

The decision to restore the time devoted to weather and local news to its former level is one that should be made with more careful consideration of evidence, data, and viewer/client feedback by the business manager of this television station. Many assumptions have been made on the business manager's part about the exact cause of the problems with the program. He or she should approach the idea of making changes with more caution.

The memorandum stated that more complaints received from viewers were concerned with the station's coverage of weather and local news, but it did not state the nature of the complaints. The viewers may have been complaining about the accuracy or quality of the weather and local news rather than the shortened length of the segments. More specific information about the complaints-including whether they were about the late-night edition or about other news programs during the day-would support the argument because it would show if there was a relationship between the shortened length of the segments in the late-night news program and the viewers' dissatisfaction with these particular segments. Sometimes it is the personalities and the chemistry of the news anchors that govern people's decisions about which station's news they watch. The business manager will never know unless he asks the viewers exactly why they do or do not enjoy watching his news program.

Additionally, stated in the memorandum was the fact that local businesses had just canceled their advertising contracts with the station. An assumption being made is that the reason businesses were pulling their ads was directly related to the shortened segments of the weather and local news. Considering the fact that more than one business just pulled their ad, other factors could have been involved, such as any controversy that the station's national news may have recently brought up. Janet Jackson's











notorious wardrobe malfunction comes to mind. Though that incident happened during a national sporting event, there are many controversial national news topics that have the potential to create such a stir with the local public. If the manager could establish that businesses discontinued advertising contracts specifically because they were displeased with the change in news coverage, and that the remaining advertisers are on the verge of leaving if coverage of weather and local news is not increased, that information would help eliminate other possible explanations.

Evidence that research had been conducted to find specific ways to attract viewers to a news program would also strengthen the argument. Moreover, findings from research about what viewers would like to see on the program may help. Assuming that they would like to see more weather and local news does not seem safe. Perhaps they are looking for something besides national news, local news, and weather all together. Or possibly they are tuning into another station that has something in their program that draws their attention. Data about which ratings are highest and what people are watching would assist the business manager in his or her decision about how to change the program.

The station cannot expect to go back to the programming it once had and be successful. Obviously, something about the previous programming must not have been working; otherwise they would not have changed their structure the last time. They cannot expect to see different results if they go back to the same structure. Careful analysis of all the factors I have presented is the best firsts step to making a change in the structure of their news program.

【全文共585 词】

#### Reader Commentary for Essay Response - Score 6

This outstanding response clearly identifies specific evidence necessary to evaluate the argument, and explains lucidly why the evidence is necessary.

This response does a particularly nice job of both identifying specific evidence that would strengthen the prompt's argument and identifying evidence that would undermine the argument. For example, the response notes that while the argument assumes that lost advertising contracts are the result of the station's decreased attention to weather and local news, myriad factors, this assumption is unsupported by specific evidence. The response then provides a cogent and thorough discussion of the kinds of evidence needed to examine this assumption and how the evidence might strengthen or weaken the prompt's argument.

Each paragraph here is fully and cogently developed, and the response as a whole is organized logically. Finally, the response consistently demonstrates fluency and skillful use of language. For these reasons, the response earns a score of 6.

# Essay Response - Score 5



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As the business manager of the television station, I would be concerned with two things; the fact that there are fewer advertisers during the late-night news, and the increased complaints received from viewers about weather and local news. To support the argument that the station should restore the time devoted to weather and local news, I would carefully analyze the reasons for these factors.

In regards to the complaints received, I would gather specific accounts that address both the issue of weather and local news. Several recorded phone calls, emails, or letters would suffice to show first-hand data that there is concern among some viewers. Next, I would do a thorough study into what percent of complaints are about news and weather, as opposed to other content of the program. If content complaints as well as specific weather and local-news related complaints are up, this would not support my argument.

If historical evidence about viewership and number of written grievances could be gathered, this would be even better. The station could look at the specific complaints, and number of comments from the previous year and compare them to this year's. Next, I would conduct surveys of viewers to understand the reasons why they watch the late-night news. I would also look at trends and variations among viewers of morning, evening, and late-night news. There is a chance that the demographics of individuals watching at these various times are completely different. A broad large-scale survey could be conducted to determine viewer interests. If other stations have taken such measures, perhaps this station could get a copy of results, to look at larger trends in the country. Before we assume that bringing back more local news and weather will increase our viewership, we need to understand why those individuals are not happy right now.

*In terms of a stations success, funding from advertisers is* very important. A station can run if they lack the audience, but have a financial backing; not the other way around. I would ask the advertisers who have dropped their contracts with the station why they did so. If the reasoning was because the receptionist was rude to them last time they called the station, then we could address that problem instead of rearranging our programming. We could also analyze what kinds of local advertisers are leaving. It could be that they have found more of an audience for their product advertising on another time-slot, or more specific special-interest cable channel that speaks more to their market. It would also be beneficial to speak with the advertisers as their marketing people may have better insight into the viewership of the late-night news than the station has. The previously mentioned viewer survey could have already been done by the local business advertisers, and this could help the station realign itself with the market. Though it might be dificult to coordinate, it would definitely be advantageous to contact other local station to inquire about their contract status with the local businesses. A











general lackluster response from community business could be a result of a larger-scale economic downturn, rather than the change in programming of one station. If the station wants the support back from local business advertisers, it can't just make assumptions about what is driving contracts with television stations.

Lastly, if all evidence seemed to suggest that the decreased covereage of local news and weather was the reason for increased complaints from viewers and dropped contracts of local business advertisers, then there could be a test piolet week or month of heavier covereage of weather and local news during the late-night broadcasting. If complaints are still pouring in, it might be time to i re the news anchor- or at least to thouroughly analize the possible consequense of and reasons for doing so.

【全文共635词】

#### Reader Commentary for Essay Response - Score 5

This strong response offers a generally thoughtful and well-developed discussion of the specific evidence needed to evaluate the prompt's argument. In particular, the essay cites the need to obtain evidence detailing the nature and scope of the complaints, the preferences of the audience, and the reasons for the cancelled advertising contracts. Although this response sometimes lacks the full and cogent development of a 6, it does indicate how and why different types of evidence are necessary for a thorough evaluation of the argument. The response also occasionally digresses from its discussion of the evidence needed to evaluate the argument into specific strategies the television station might use to gather the needed evidence. On the whole, the essay conveys ideas clearly and demonstrates facility with standard writ-ten English but the response does lack the fluency and precision of language necessary for a 6. For these reasons, the response warrants a score of 5.











#### **Revised GRE Argument Sample Topic**

Hospital statistics regarding people who go to the emergency room after roller-skating accidents indicate the need for more protective equipment. Within that group of people, 75 percent of those who had accidents in streets or parking lots had not been wearing any protective clothing (helmets, knee pads, etc.) or any light-reflecting material (clip-on lights, glow-in-the-dark wrist pads, etc.). Clearly, the statistics indicate that by investing in high-quality protective gear and reflective equipment, roller skaters will greatly reduce their risk of being severely injured in an accident.

Write a response in which you examine the stated and/or unstated assumptions of the argument. Be sure to explain how the argument depends on these assumptions and what the implications are for the argument if the assumptions prove unwarranted.

#### Essay Response - Score 6

The argument above is well-presented and appears to be relatively sound at first glance: because of the hospital statistics regarding people who go to the emergency room after roller-skating accidents, the roller skaters should investing in high-quality protective gear and reflective equipment in order to reduce their risk of being severely injured in an accident. However, as more light is shed on the issue and more detailed facts are concerned, it is easy to see that the argument suffers from several grave fallacies in its assumptions as well as commits a false analogy.

To begin with, as mentioned in the argument, there are two distinct kinds of gear—preventative gear, such as light reflecting material, and protective gear, such as helmets. Preventative gear is intended to warn others, presumably for the most part motorists, of the presence of the roller skater. It works only if the "other" is a responsible and caring individual who will afford the skater the necessary space and attention. Protective gear is intended to reduce the effect of any accident, whether it is caused by another, the skater or some force of nature. Protective gear does little, if anything, to prevent accidents but is presumed to reduce the injuries that occur in an accident. The statistics on injuries suffered by skaters would be more interesting if the skaters were grouped into those wearing no gear at all, those wearing protective gear only, those wearing preventative gear only and those wearing both. These could provide skaters with understanding of which kinds of gear are more beneficial.

In addition, the argument is much weakened by the fact that it does not take into account the inherent differences between skaters who wear gear and those who do not. It is at least likely that those who wear gear may be generally more responsible and/or safety conscious individuals. The skaters who wear gear may be less likely to cause accidents through careless or dangerous behavior. It may, in fact, be their natural caution and responsibility that keeps them out











of the emergency room rather than the gear itself. Also, the statistic above is based entirely on those who are skating in streets and parking lots which are relatively dangerous places to skate in the first place. People who are generally more safety conscious may choose to skate in safer areas such as parks or back yards.

Moreover, the statistic also can not make sense when come to the conclusion that safety gear prevents severe injuries. The conclusion suggests that it is presumed that people come to the emergency room only with severe injuries. This is certainly not the case. Also, given that skating is a recreational activity that may be primarily engaged in during evenings and weekends when doctors' offices are closed, skater with less severe injuries may be especially likely to come to the emergency room for treatment.

Last but not least, there is absolutely no evidence provided that high quality gear is any more beneficial than other kinds of gear. For example, a simple white t-shirt may be easily catched by others' sight that provide the same or even more preventative benefit as a higher quality, more expensive, shirt designed only for skating. Before skaters are encouraged to invest heavily in gear, a more complete understanding of the benefit provided by individual pieces of gear would be helpful.

Overall, the argument is far from forceful enough to persuade the roller skaters should invest in high-quality protective gear and reflective equipment in order to reduce their risk. Before any final decisions are made about whether the roller skaters should invest in high-quality protective gear and reflective equipment, much work is left for the arguer to do to make his/her argument more logical and cogent.

【全文共628 词】

## Reader Commentary for Essay Response - Score 6

This outstanding response presents a comprehensive examination of the argument's root flaws. Specifically, the response exposes several points that undermine the argument:

- that preventative gear and protective gear are not the same
- that skaters who wear gear may be less prone to accidents because they are, by nature, more responsible and cautious
- that the statistics do not differentiate by the severity of the injuries
- that gear may not need to be high-quality to be beneficial

The discussion is smoothly and logically organized, and each point is thoroughly and cogently developed. In addition, the writing is succinct, economical, and contains few minor errors. Sentences are varied and complex, and the diction is expressive and precise.

In sum, this response exemplifies a score of 6 because it presents cogent, well-articulated critique and conveys meaning skillfully.



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#### Essay Response - Score 5

This argument is too weak to be convincing, relying on the correlation of two incomplete statistics. Correlation does not always imply causation, though it might be tempting to believe it is. Here, the implication is that protective gear will reduce the risk of accident. It assumes that lack of protective gear is the main cause of severe injury in roller skates, which is not necessarily true under any circumstance.

First, it claims that 75 percent of roller-skaters who have had accidents in streets or parking lots were not wearing any protective gear. This says nothing about the cause or the degree of severity of injuries. Some may have been hit by vehicles in broad daylight, in which case neither padding nor reflective material would have saved a skater. Common sense dictates that padding will reduce your risk of being injured, but in extreme cases, padding may do very little.

The argument also ignores the fact that roller-skating is something of an "extreme sport." While the injured may have been injured with roller skates on the street or in a parking lot, the injuries may have resulted from the skater's predilection for performing dangerous tricks. Often, these tricks involve careful balancing on thin objects while moving at high speed, and it is questionable how much padding would protect a skater. One would need to compare this to the statistics of injuries occurring in skate parks.

Lastly, the last 25 percent of emergency room cases of this type are also ignored. What would be useful are the types of injuries incurred on these people as a basis of comparison. They may all have been injured so severely that they are forced into extended hospital stays. By the same argument as given above, 100% of all skaters wearing protective gear suffered extreme injuries, thus it is imperative that skaters not wear any such accessories at all.

The use of statistics is a shaky way of bolstering an already decent argument. There are too many implications derived from the data the way it is presented. As such, the numbers are an indirect method of supporting the need for more protective accessories in skating. The argument could be improved by providing more statistics detailing the nature of injuries and a better representative group with which to compare data. One simply cannot compare injuries caused by carelessness or recklessness as opposed to general accidents, at least not statistically, as carelessness will improve the chances of injury. As it stands, the argument has too many holes with which it can be torn apart.

【全文共 426 词】













# Reader Commentary for Essay Response – Score 5

This strong response sets out to critique the argument's use of statistics and its assumption that lack of protective gear causes more severe injuries, and it does just that. The response identifies and critiques insufficiencies of the statistics that cause the argument to be less than compelling:

- that the statistics do not differentiate between the causes or severity of the injuries
- that the statistics only represent people who skate in parking lots and streets, and that these people may engage in more dangerous activities than those who skate in skate parks
- that no information is given about the extent of the injuries for the other 25 percent who were wearing protective gear, and that their injuries might have been comparable to or worse than those who did not wear gear

The respondent develops each of these points by offering alternative explanations and, in paragraphs 2 and 3, by calling for additional data that would be needed to confirm or refute the argument's assumptions. The response does not analyze the argument as insightfully or develop its critique as fully as required for a 6, but the clear organization, strong control of language, and substantial degree of development warrant more than a score of 4.











#### **Revised GRE Argument Sample Topic**

The following appeared in an article written by Dr. Karp, an anthropologist.

"Twenty years ago, Dr. Field, a noted anthropologist, visited the island of Tertia and concluded from his observations that children in Tertia were reared by an entire village rather than by their own biological parents. However, my recent interviews with children living in the group of islands that includes Tertia show that these children spend much more time talking about their biological parents than about other adults in the village. This research of mine proves that Dr. Field's conclusion about Tertian village culture is invalid and thus that the observation-centered approach to studying cultures is invalid as well. The interview-centered method that my team of graduate students is currently using in Tertia will establish a much more accurate understanding of child-rearing traditions there and in other island cultures."

Write a response in which you discuss what specific evidence is needed to evaluate the argument and explain how the evidence would weaken or strengthen the argument.

#### Essay Response - Score 6

It might seem logical, at first glance, to agree with the argument in Dr. Karp's article that children in Tertia actually are raised by their biological parents (and perhaps even, by implication, that an observation-centered approach to anthropological study is not as valid as an interview-centered one). However, in order to fully evaluate this argument, we need to have a significant amount of additional evidence. The argument could end up being much weaker than it seems, or it might actually be quite valid. In order to make that determination, we need to know more then analyze what we learn.

The first piece of evidence that we would need in order to evaluate Dr. Karp's claims is information about whether or not Tertia and the surrounding island group have changed significantly in the past 20 years. Dr. Field conducted his observational study 20 years ago, and it is possible that Tertia has changed significantly since then. For example, if we had evidence that in teh intervening years Westerners had settled on the island and they introduced a more typical Western-style family structure, it would certainly weaken Dr. Karp's argument. In that case, the original study could have been accurate, and Dr. Karp's study could be correct, as well, though his conclusion that Dr. Field's method is ineffective would be seriously weakened.

Another piece of evidence that might help us evaluate this claim involves the exact locations where Dr. Karp's interviews took place. According to this article, Dr. Karp and his graduate students conducted interviews of "children living in the group of islands that includes Tertia." If we were to learn that they never interviewed a single Tertian child, it would significantly weaken the conclusion. It could turn out to be the case, for example, that children on Tertia are raised communally, whereas children on other islands





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nearby are raised by their biological parents.

In order to fully evaluate this article, we would also need to learn more about the interview questions that Dr. Karp's team used. What exactly did they ask? We don't know, nor do we know what the children's responses actually were. What did they say about their biological parents? The mere fact that they speak more frequently about their biological parents than they do about other adults does not meant that they are raised by their biological parents. It would significantly undermine Dr. Karp's argument if it turned out that the children said things like how much they missed their parents or how their parents had left them in a communal environment. Without knowing WHAT the children said, it is hard to accept Dr. Karp's conclusion.

It is slightly more difficult to discuss teh evidence we might need in order to evaluate the more interesting claims in Dr. Karp's article, namely his extension of the results of his study to a conclusion that interview-centered methods are inherently more valid than observational-centered approaches. In order to fully evaluate this claim, in fact, we would need to look at many more examples of interview-based and observation-based anthropological studies and we would also need to look into different study designs. Perhaps Dr. Field did not conduct an effective observational study, but other observational approaches could be effective. In order to make such grandiose claims, Dr. Karp really needs a lot of additional evidence (ideally a meta-analysis of hundreds of anthropological studies).

Clearly, then, we need to have additional evidence in order to get a more complete understanding of the strengths and weaknesses of Dr. Karp's article. We need to know about Tertia and the surrounding islands, whether or not they have changed over the past 20 years. We also need to know about study design (Dr. Karp's and Dr. Field's). And we really need a lot more information if we want to extend the results of a study about one island culture to all anthropological fieldwork.

【全文共645 词】

#### Reader Commentary for Essay Response – Score 6

This outstanding response clearly addresses the specific task directions and presents a cogent, insightful analysis by specifically detailing the impact that different pieces of evidence would have on the argument. The introductory paragraph sets up the organization of the response, and each body paragraph provides the sort of compelling development typical in responses that receive a score of 6. For example, after the writer discusses possible evidence that Tertian child rearing practices have changed over the past 20 years, he or she clearly explains the impact information about those changes might have on the argument, saying, "In that case, the original study could have been accurate, and Dr. Karp's study could be correct, as well, though his conclusion that Dr. Field's method is ineffective would be seriously weakened." Not only is this argument compelling, but it also demonstrates sophisticated syntax and facility with language. There is more insightful development in the fifth paragraph, in which the writer examines Dr. Karp's claims about interview-based studies. Although there are a few typos and minor errors here, nothing in the response



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distracts from the overall fluency of the writing. Sentences like this one demonstrate the fluent and precise diction and varied syntax that are evident throughout the response: "It could turn out to be the case, for example, that children on Tertia are raised communally, whereas children on other islands nearby are raised by their biological parents." Because of its compelling and insightful development and fluent and precise language, this response fits all of the bullet points for a 6.

# Essay Response - Score 5

There seems to be an abundance of evidence that, if we were to examine it closely, might make us reconsider Dr. Karp's argument here. If we look first at the evidence that might weaken this argument, we can see a lot of the problems with Dr. Karp's article. It would certainly weaken the argument if we were to discover that Dr. Karp and his students did not actually conduct any of their interviews on the island of Tertia itself. Looking closely at the article, we see that Dr. Karp claims the interviews were conducted with children from the island group that includes Tertia. There is no evidence that they interviewed Tertian children. It would definitely weaken the argument if we were to learn that they interviewed children only on islands close to Tertia. Those islands may or may not have similar child-rearing traditions, and geographic proximity does not guarantee societal similarity.

Another piece of evidence that would weaken the argument could come from transcripts of the interviews themselves. Dr. Karp's article makes the claim that the children "spend much more time talking about their biological parents than about other adults," but he gives no indication of what exactly they say about their biological parents. After all, the children may be talking about how they never see their parents.

One more important piece of evidence that might undermine the argument Dr. Karp is making in this article. He admits that twenty years have passed since Dr. Field's study was conducted, but he does not provide evidence that proves child-rearing techniques have not changed significantly in that time. Any number of factors could have led to a significant shift in how children are raised. Influences from other cultures, significant catastrophic events, or a change in government structures could have led to a change in family dynamics. Any evidence of such changes would clearly undermine Dr. Karp's argument.

If we went looking for evidence that could strengthen the argument, we might also find something interesting. Obviously, some of the evidence above might strengthen the argument if they were NOT as discussed above (e.g., if there were evidence that the Tertian islands have NOT changed since Dr. Field's study or if there were transcripts that showed the children spoke about how much they loved living with their biological parents). However, if we discovered that there are numerous interview-based studies that confirm Dr. Karp's findings, it would go a long way





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toward bolstering his claim about Tertian child-rearing AND his claim about interview-centered studies being more effective. Another piece of evidence that would strengthen Dr. Karp's argument is undermining Dr. Field's original study. Maybe Dr. Field was sloppy, for example.

Dr. Karp's article, then, ends up looking like something of an empty shell. Depending on the evidence we find to fill it out, we may discover that it is quite convincing, or we could determine that he is full of hot air.

【全文共487词】

#### Reader Commentary for Essay Response – Score 5

This strong response presents a generally thoughtful and well-developed analysis of the argument, and it follows the specific task directions guite clearly. This writer approaches the task by first discussing the evidence that might weaken Dr. Karp's argument and then, in somewhat less depth, considering the evidence that could strengthen it. In both cases the writer analyzes the ways in which the evidence would bear on the argument. For example, the writer notes, "Influences from other cultures, significant catastrophic events, or a change in government structures could have led to a change in family dynamics. Any evidence of such changes would clearly undermine Dr. Karp's argument." Although the development presented here is strong, the response does not present the compelling development required for a 6. For instance, in the first paragraph there is some repetition, and in the third paragraph the reader must fill in the implications of potential "changes" in Tertia, which are not fully fleshed out. How could a catastrophic event or a change in governmental structure have led to changes in child rearing traditions? The development, then, is strong but not outstanding. Also, the response demonstrates some facility with language, though it does not convey meaning skillfully enough to merit a score of 6. In general, the response demonstrates strong writing skills, in spite of some minor errors like the sentence fragment that begins paragraph three. Sentences like this one demonstrate the quality of the writing seen throughout the response: "Those islands may or may not have similar child-rearing traditions, and geographic proximity does not guarantee societal similarity." In terms of writing skill and analysis, then, this response earns a score of 5.











#### **Revised GRE Argument Sample Topic**

The following appeared in a memorandum from the owner of Movies Galore, a chain of movie-rental stores.

"In order to reverse the recent decline in our profits, we must reduce operating expenses at Movies Galore's ten movie-rental stores. Since we are famous for our special bargains, raising our rental prices is not a viable way to improve profits. Last month our store in downtown Marston significantly decreased its operating expenses by closing at 6:00 p.m. rather than 9:00 p.m. and by reducing its stock by eliminating all movies released more than five years ago. Therefore, in order to increase profits without jeopardizing our reputation for offering great movies at low prices, we recommend implementing similar changes in our other nine Movies Galore stores."

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

# Essay Response - Score 6

One question which needs to be addressed before implementing the recommendation is whether there are not other ways to improve profits besides cutting operating expenses. Without proof, the author decides, first, that there are only two viable options for increasing the profits of Movies Galore: raising rental prices, and cutting costs. He rules out the first course, and hence claims the second option must be chosen. But it seems there may be alternative methods of increasing profits, such as initiating advertising campaigns or closing unprofitable Movies Galore locations.

Even if it is granted that there are only two options for increasing profitability-cutting Costs, and raising rental prices-one might wonder why raising rental prices is so unthinkable. The author implies that because Movies Galore is famous for special bargains, raising the rental prices would eliminate this competitive advantage and decrease profitability. However, in making this conclusion, he makes several assumptions without considering questions that need to be addressed. First, he assumes that there is no room to raise current prices and yet maintain lower prices than competitors. One would need to ask if prices could be increased slightly, while keeping them cheap. Even if there is no room for such a strategy, the author assumes that Movies Galore's reputation for bargain pricing would evaporate if they increased their prices slightly. Perhaps such a reputation would be widespread enough to persist despite a slight increase in prices. And thirdly, even if the reputation for bargains would be eliminated by an increase in prices, the author assumes that Movies Galore cannot change course and be successful in some other way. Perhaps it could instead become known as the store with the friendliest employees. Perhaps it already is, and the author





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is wrong to believe that a causal relationship between bargain prices and success exists, when the real cause of Movies Galore's good reputation is entirely independent of its prices. The author needs to answer these questions to convince us that profits are caused by bargains, and not by the other factors that may be involved.

Another question that needs to be raised whether Or not the downtown Marston store is truly analogous to the other nine Movies Galore stores. The author seems to assume that because the cost-cutting measures worked at the Marston location, it will work at the others, but this is far from clear. Perhaps the patrons of the other Movies Galore locations would resent such changes in the hours and stock of their local stores.

Perhaps the most important question that needs to be asked is whether the Marston location's changes truly increased profitability. The author writes that the Marston store decreased operating expenses by closing earlier and cutting its stock, but he makes no mention of increased profitability. It is quite possible that the Marston location's profits decreased as a result of their cost cutting, and this is a question that needs to be addressed. The author then jumps to the conclusion that taking similar measures would increase profitability at other locations, though such a connection has not even been established at the Marston store.

Even if the cost-cutting measures increased profitability at the Marston store last month (and a causal relationship, though presumably assumed, is still far from evident), there is no guarantee that such measures would continue to increase profitability over time. One would need to ask: Why not observe how the Marston location's action affect profitability over several months, before implementing such sweeping changes at every store? A single month is a very short time span, and the habits of customers may change slowly. As word gets around that the Marston store has cut their hours and their selection, they may in fact jeopardize their reputation fur offering "great movies at low prices." After all, the name of the franchise is Movies Galore, and by drastically reducing the available selection, they may alienate their customer base. If, as mentioned above, Movies Galore is famous for more than its great bargains-if customers prefer Movies Galore because of its selections, as well-then such a move may drastically reduce profits over time. It seems extremely rash to implement such a new and relatively untried strategy at every Movies Galore location, before the effects can be fully observed and interpreted.

【全文共 710 词】

#### Reader Commentary for Essay Response – Score 6

This outstanding response clearly addresses the specific task directions and presents a cogent, insightful



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analysis by discussing specific questions that need to be addressed in order to analyze the argument presented. It is worth noting that although the directions ask for questions, it is not necessary that these be phrased in question form. The response articulately discusses the information needed to evaluate whether the recommendation is likely to have the predicted result and demonstrates how this information would help to evaluate the recommendation. There are many examples of ways in which the writer addresses questions without putting them in question form (eg, "he assumes that there is no room to raise current prices and yet maintain lower prices than competitors. One would need to ask..." or "it seems there may be alternative methods of increasing profits"). Throughout this response, the writer provides the cogent development typical of a 6 response. For example, the discussion of Movies Galore's reputation gets at a number of flaws in the argument's reasoning, making nuanced points (e.g., "Perhaps it could instead become known as the store with the friendliest employees. Perhaps it already is...") that create a compelling case for the writer's objections. Transitions are natural, and the paragraphs build on one another, succinctly and completely developing the writer's points. Because of its compelling and insightful development and fluent and precise language, this response fits all of the bullet points for a score of 6.

#### Essay Response - Score 5

Management's prediction that declining profits could be reversed by reducing operating hours and reducing stock seems to be rash since there is little evidence that proper research has been conducted. It may be true that profits could be restored by cutting operating costs, but management needs to ask whether making these changes would have a negative impact on its best sources of revenue.

The management states that the downtown Marston store "significantly decreased its operating expenses by closing at 6:00pm rather than 9:00pm." It is reasonable to think that closing at 6:00pm rather than 9:00pm would decrease operating expenses, but the business is concerned with renting movies and these may be the busiest and most profitable hours of operation. Could it be that most people renting movies have normal working hours and have leisure time at night and to fill that time they turn to renting movies? If management researches its daily rental history, it may discover that its peak rental hours are between 6:00pm and 9:00pm. If this is the case, the store could lose significant income or even go out of business altogether. If management wants to reverse a decline in profits by cutting hours of operation and thereby reducing expenses, it would be advantageous to determine through research which block of time during the day is the least profitable and then cut those hours of operation. For instance, if it is found that profits are lowest during the morning hours or around noon, it would be better to close the store during those hours rather than during the hours that bring in the greatest profits.

The management then states that operating expenses will also be cut "by eliminating all movies released ore than five years ago." Again, more research is needed in order to determine if this would indeed help reverse the decline in profits that Movies Galore is experiencing. Is it possible that the success of a movie rental business is based on its ability to provide customers with a wide array of movie selections,





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both new and old? It could be dangerous for this business to eliminate its stock of older movies without first determining the percentages of income that come from each product. Management should research its history of movie rentals in order to determine if a significant percentage of its profits come from the rental of older movies. Even if little profit does come from older movies, it may still be unwise to eliminate the stock of older movies. If Movies Galore maintains a variety of movies, a person searching for a current movie may decide to rent an older movie as well. This may be especially relevent in the case of a new movie that is a segual to an older movie or part of a trilogy. Reducing movie variety may also damage the reputation of the stores. The management states that Movie Galore already has a "reputation for offering great movies." If movie variety is suddenly reduced, the stores may gain a negative reputation.

Overall, the management makes a prediction that is untrustworthy and potentially damaging. More research should be conducted to see if indeed such changes to cut operation costs will be effective, and if not, what should be done instead. If the proper investigation is implemented by the management, Movies Galore stores may reverse the recent decline of profits.

【全文共560词】

# Reader Commentary for Essay Response – Score 5

This strong response presents a generally thoughtful and well-developed analysis of the argument, and it follows the specific task directions clearly. The response approaches the task by asking questions that seek to understand whether the management of Movies Galore truly understands where its greatest profits are generated. It first questions whether closing the stores between 6:00 and 9:00 pm would be optimal since that is when people with "normal working hours" might have the leisure to rent movies, and, then, it questions whether eliminating movies released more than five years ago would be prudent since it is possible that profits rely on carrying "a wide array of movie selections, both new and old." In both cases, the writer indicates the specific kinds of information that management would need to gather (e.g., "If management researches its daily rental history, it may discover that its peak rental hours are between 6:00 and 9:00 pm") in order to determine whether its prediction is valid. Likewise, in both cases, the writer also analyzes the ways that this specific information would impact the predicted result (e.g., "If this is the case, the store could lose significant income or even go out of business altogether"). In general, writing skills, in spite of a few spelling errors and some repetitious sentence structuring (several sentences in both the second and third paragraphs depend upon an "if...then" construction) are strong, as evidenced by the following characteristic sentence: "It is reasonable to think that closing at 6:00pm rather than 9:00pm would decrease operating expenses, but the business is concerned with renting movies and these may be the busiest and most profitable hours of operation." In terms of writing skill and analysis, then, this response earns a score of 5.



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#### **Revised GRE Argument Sample Topic**

The following is taken from a memo from the advertising director of the Super Screen Movie Production Company.

"According to a recent report from our marketing department, during the past year, fewer people attended Super Screen-produced movies than in any other year. And yet the percentage of positive reviews by movie reviewers about specific Super Screen movies actually increased during the past year. Clearly, the contents of these reviews are not reaching enough of our prospective viewers. Thus, the problem lies not with the quality of our movies but with the public's lack of awareness that movies of good quality are available. Super Screen should therefore allocate a greater share of its budget next year to reaching the public through advertising."

Write a response in which you discuss what questions would need to be answered in order to decide whether the recommendation and the argument on which it is based are reasonable. Be sure to explain how the answers to these questions would help to evaluate the recommendation.

#### Essay Response - Score 6

The advertising director of the Super Screen Movie production company believes that increasing the amount of advertising the company does will in-crease the amount of people attending Super Screen produced movies. He believes this because during the past year fewer people than ever before attended Super Screen produced movies, yet the percentage of positive reviews about specific Super Screen produced movies increased over the past year. Ostensibly the extra advertising would tout the good reviews written about Super Screen movies. Before this plan is implemented, however, Super Screen needs to address some questions about its possible flaws.

First of all, the company needs to ask what the actual number of people attending its movies as compared to the movies of other production companies is. The number of people going to movies may have been in universal decline. If this is the case and more people are going to see Super Screen Movies than the movies of any other production company, advertising about how fun it is to go to the movie theater may do more to boost Super Screen viewership than advertising promoting its own good reviews.

Secondly, the company needs to ask what the actual original number of positive reviews was. If Super Screen movies recieved 1% positive reviews last year and this year they recieved 2% positive reviews, getting that message to viewers is not going to increase Super Screen attendence. Making better movies would be much more likely to increase attendence rates.

Finally, Super Screen needs to ask what the relationship is between its viewers and the movie reviewers cited in the memo. Using a survey distributed to its target audience, Super Screen could determine if movie reviews have an











effect on their audience's decision to go see a movie, whether movie reviewers tended to have the same taste as the target audience and exactly whether or not movie reviews are reaching the audience. Super Screen also needs to consider how its movie choices have affected the separate movie reviewer and audience populations. If the studio has switched from making mega-blockbuster action movies to more nuanced dramas, the general public may be less willing to go see their movies even though movie critics prefer the dramas to the action movies.

Finally the studio must ask whether the percentage of positive reviews is really a relevant way to measure the potential impact of movie reviews. There are dozens of movie reviewers but when deciding whether to not to go to a movie, the general public will usually pick from among the 10 most popular movie reviews. These are the reviews that will impress the public if they are included in advertising. If the most popular movie reviewers disliked Super Screen movies that a larger number of small time i lm bloggers reviewed positively, Super Screen needs to think of a new advertising strategy.

In conclusion, there are many questions Super Screen needs to answer before using this advertising director's plan. They need to look carefully at actual numbers, both of viewership and of positive reviews. The also need to identify the relationship that their target audience has with movie reviewers and determine how their target audience feels about their movies. Fianlly they need to take a nuanced look at the movie reviews that they use in their advertising.

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#### Reader Commentary for Essay Response - Score 6

This response clearly identifies aspects of the argument relevant to the assigned task and provides insightful, thoroughly developed analysis. Thus, it earns a score of 6. The response is clearly on task. examining the questions that would need to be answered in order to determine if the recommendation is reasonable. In each case, the writer perceptively explores the nuances of the question, showing different ways in which the answers to those questions might have an impact on the recommendation. For example, the first body paragraph looks at the issue of overall movie attendance, exploring the possibility that Super Screen might actually be doing better than other production companies. If that is the case, perhaps Super Screen's advertising is already effective, and the proposed plan to increase advertising would not have the intended effect. Throughout the response, the analysis is detailed and cogent, and the organization of the response is logical both within paragraphs and between paragraphs. In addition, although there are a few misspelled words, the response demonstrates facility with language, conveying ideas fluently and precisely. Sentences like this one demonstrate the superior control of the conventions of standard written English seen throughout this response: "If this is the case and more people are going to see Super Screen Movies than the movies of any other production company, advertising about how fun it is to go to the movie theater may do more to boost Super Screen viewership than advertising promoting its own good reviews." Because of its fluent language and insightful analysis, this response earns a score of 6.

#### Essay Response - Score 5



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While the advertising director clearly aims at relitalizing his production company and ensuring that the public is well informed about the movies which are available, there are several basic flaws to his argument. There remain some questions that need answering before any steps can be taken with regard to advertising strategies for the Super Screen Movie Production Company.

First among these questions is this; were ticket sales of the entire movie industry down? This is an essential question because it helps to pinpoint the cause of the writer's problem. If the industry as a whole is undergoing poor revenues, then perhaps the issue is not Super Screen's advertising company but rather the country's economy. In times of economic strife, it is only natural that people would be less willing to spend money on luxuries such as movie tickets. If this is the case, it might better suit the production company to cut costs rather than refunneling them into a different part of the company.

Second, the advertising director should ask himself this; what medium do the majority of his most generous movie reviewers utilize? The writer states that movie reviews were generally positive, but where were these reviews located? On television, newspapers, or the Internet? It is possible that the medium used by the most positive reviewers of Super Screen's movies is one that is not utilized by most of the company's target audiences. If Super Screen produces many family i lms, but most of the good reviews are found in late night television shows, then there is a good chance that the reviews are not going to be seen by the target audience. If this is the case, then the company would be better off conducting research as to what medium is most likely to reach their audiences.

One last question would be this; what advertising is currently being used by the Super Screen company? If the company advertises using only one medium, such as in newspapers, perhaps the solution is not to double the amount of newspaper space but to branch out and try other forms of advertising. The writer fails to mention exactly how the company currently advertises their movies, and this absence detracts from his argument.

In conclusion, the advertising director would be better served by first answering these questions and evaluating the resulting answers before pouring millions of dollars into his solution. It is possible that an alternative solution exists, perhaps one that will not be as expensive nor as risky.

# Reader Commentary for Essay Response – Score 5

This response earns a score of 5 because it presents generally perceptive analysis and maintains facility with language in spite of a few minor errors. The writer clearly identifies aspects of the argument relevant to the assigned task, looking at how the various points raised might impact the marketing director's recommendation. However, the development of each point is not as insightful as the development seen in



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the sample 6 (see, for example, the somewhat rudimentary paragraph about Super Screen's advertising media). In general, however, the development is perceptive, as in the exploration of a potential disconnect between the target audience and the media used by the reviewers, so the response rises above the adequate level. Language control in this response is also at the 5 level, as seen in the effective use of sentence variety and appropriate word choice. Take, for example, this sentence, which demonstrates effective control of subordination and complex syntax: "If Super Screen produces many family films, but most of the good reviews are found in late night television shows, then there is a good chance that the reviews are not going to be seen by the target audience." Because of its perceptive analysis and strong control of language, then, this response earns a score of 5











## **Old GRE Argument Sample Topic**

Hospital statistics regarding people who go to the emergency room after rollerskating accidents indicate the need for more protective equipment. Within this group of people, 75 percent of those who had accidents in streets or parking lots were not wearing any protective clothing (helmets, knee pads, etc.) or any light-reflecting material (clip-on lights, glow-in-the-dark wrist pads, etc.). Clearly, these statistics indicate that by investing in high-quality protective gear and reflective equipment, rollerskaters will greatly reduce their risk of being severely injured in an accident.

#### Essay Response - Score 6

The notion that protective gear reduces the injuries suffered in accidents seems at first glance to be an obvious conclusion. After all, it is the intent of these products to either prevent accidents from occuring in the first place or to reduce the injuries suffered by the wearer should an accident occur. However, the conclusion that investing in high quality protective gear greatly reduces the risk of being severely injured in an accident may mask other (and potentially more significant) causes of injuries and may inspire people to over invest financially and psychologically in protective gear.

First of all, as mentioned in the argument, there are two distinct kinds of gear -- preventative gear (such as light reflecting material) and protective gear (such as helmets). Preventative gear is intended to warn others, presumably for the most part motorists, of the presence of the roller skater. It works only if the "other" is a responsible and caring individual who will afford the skater the necessary space and attention. Protective gear is intended to reduce the effect of any accident, whether it is caused by an other, the skater or some force of nature. Protective gear does little, if anything, to prevent accidents but is presumed to reduce the injuries that occur in an accident. The statistics on injuries suffered by skaters would be more interesting if the skaters were grouped into those wearing no gear at all, those wearing protective gear only, those wearing preventative gear only and those wearing both. These clearer could provide skaters with а understanding of which kinds of gear are more beneficial.

The argument above is weakened by the fact that it does not take into account the inherent differences between skaters who wear gear and those who do not. If is at least likely that those who wear gear may be generally more responsible and/or safety conscious individuals. The skaters who wear gear may be less likely to cause accidents through careless or dangerous behavior. It may, in fact, be their natural caution and responsibility that keeps them out of the emergency room rather than the gear itself. Also, the statistic above is based entirely on those who are skating in streets and parking lots which are relatively dangerous











places to skate in the first place. People who are generally more safety conscious (and therefore more likely to wear gear) may choose to skate in safer areas such as parks or back yards.

The statistic also goes not differentiate between severity of injuries. The conclusion that safety gear prevents severe injuries suggests that it is presumed that people come to the emergency room only with severe injuries. This is certainly not the case. Also, given that skating is a recreational activity that may be primarily engaged in during evenings and weekends (when doctors' offices are closed), skater with less severe injuries may be especially likely to come to the emergency room for treatment.

Finally, there is absolutely no evidence provided that high quality (and presumably more expensive) gear is any more beneficial than other kinds of gear. For example, a simple white t-shirt may provide the same preventative benefit as a higher quality, more expensive, shirt designed only for skating. Before skaters are encouraged to invest heavily in gear, a more complete understanding of the benefit provided by individual pieces of gear would be helpful.

The argument for safety gear based on emergency room statistics could provide important information and potentially saves lives. Before conclusions about the amount and kinds of investments that should be made in gear are reached, however, a more complete understanding of the benefits are needed. After all, a false confidence in ineffective gear could be just as dangerous as no gear at all.

【全文共624 词】

#### Reader Commentary for Essay Response – Score 6

This outstanding response demonstrates the writer's insightful analytical skills. The introduction, which notes that adopting the prompt's fallacious reasoning could "...inspire people to over invest financially and psychologically in protective gear," is followed by a comprehensive examination of each of the argument's root flaws. Specifically, the writer exposes several points that undermine the argument:

- that preventive and protective gear are not the same
- that skaters who wear gear may be less prone to accidents because they are, by nature, more responsible and cautious
- that the statistics do not differentiate by the severity of the injuries
- that gear may not need to be high-quality to be beneficial

The discussion is smoothly and logically organized, and each point is thoroughly and cogently developed. In addition, the writing is succinct, economical and error-free. Sentences are varied and complex, and diction is expressive and precise.

In sum, this essay exemplifies the very top of the "6" range described in the scoring guide. If the writer had been less eloquent or provided fewer reasons to refute the argument, the essay could still have been scored "6."



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#### Essay Response - Score 5

The argument presented is limited but useful. It indicates a possible relationship between a high percentage of accidents and a lack of protective equipment. The statistics cited compel a further investigation of the usefulness of protective gear in preventing or mitigating roller-skating related injuries. However, the conclusion that protective gear and reflective equipment would "greatly reduce...risk of being severely injured" is premature. Data is lacking with reference to the total population of skaters and the relative levels of experience, skill and physical coordination of that population. It is entirely possible that further research would indicate that most serious injury is averted by the skater's ability to react quickly and skillfully in emergency situations.

Another area of investigation necessary before conclusions can be reached is identification of the types of injuries that occur and the various causes of those injuries. The article fails to identify the most prevalent types of roller-skating related injuries. It also fails to correlate the absence of protective gear and reflective equipment to those injuries. For example, if the majority of injuries are skin abrasions and closed-head injuries, then a case can be made for the usefulness of protective clothing mentioned. Likewise, if injuries are caused by collision with vehicles (e.g. bicycles, cars) or pedestrians, then light-reflective equipment might mitigate the occurences. However, if the primary types of injuries are soft-tissue injuries such as torn ligaments and muscles, back injuries and the like, then a greater case could be made for training and experience as preventative measures.

【全文共250 词】

#### Reader Commentary for Essay Response – Score 5

This strong response gets right to the work of critiquing the argument, observing that it "indicates a possible relationship" but that its conclusion "is premature." It raises three central questions that, if answered, might undermine the soundness of the argument:

- What are the characteristics of the total population of skaters?
- What is the usefulness of protective or reflective gear in preventing or mitigating rollerskating-related injuries?
- What are the types of injuries sustained and their causes?

The writer develops each of these questions by considering possible answers that would either strengthen or weaken the argument. The paper does not analyze the argument as insightfully or develop the critique as fully as the typical "6" paper, but the clear organization, strong control of language, and substantial degree of development warrant more than a score of "4."



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