

The Information Warfare Against the United States of America

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Chapter 1. Introduction

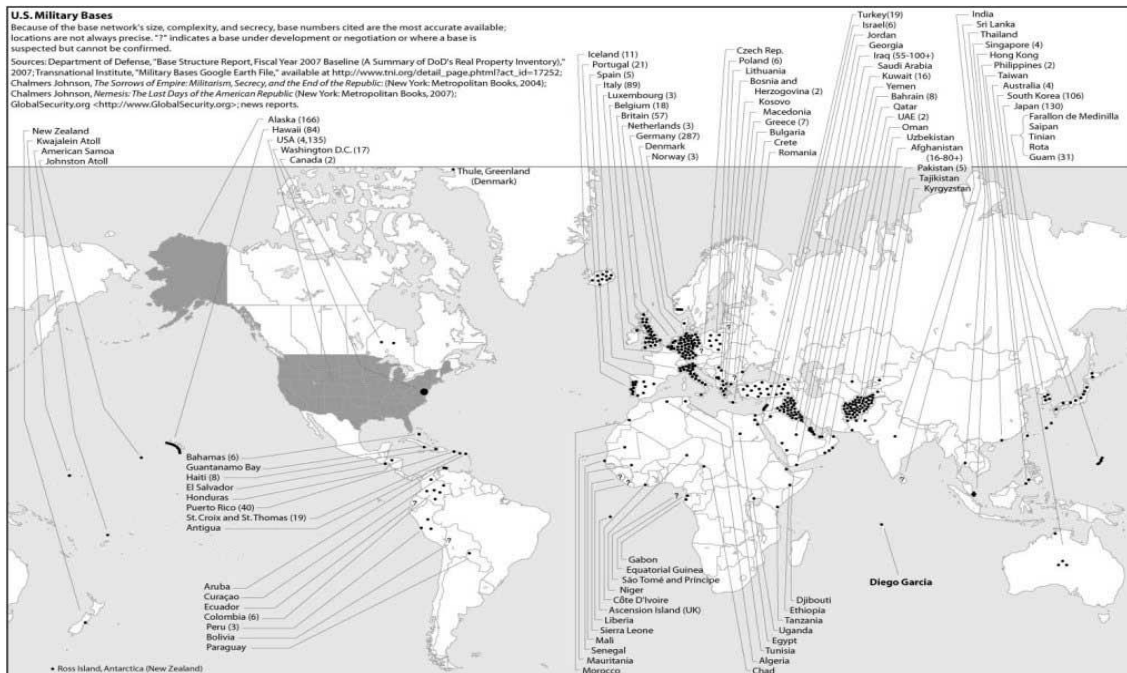
1.1. The aggressive policy of the United States in the world

"Our rulers for more than half a century have made sure that we are never to be told the truth about anything that our government has done to other people, not to mention... our own... Since V-J Day 1945 ("Victory over Japan" and the end of World War II), we have been engaged in what the historian Charles A. Beard called "perpetual war for perpetual peace." America has been the chief and pioneering perpetrator of "preemptive" state terror, exclusively in the Third World and therefore widely dissembled."
Eugene Luther Gore Vidal (2002)

These words belong to famous American writer and could be considered as his answer to the events of September 11. Back then the Western World crossed an invisible border between not calendar, but historical XX and XXI centuries. But it is a mistake to think that the United States was not an aggressive state before the end of the World War II. "Perpetual war" is a normal condition for the United States. For a little over two hundred years of the official history the US has taken part in more than five hundred conflicts overseas. For the sake of justice, more than three hundred conflicts took place after 1946. The largest events were Korean War (1950-1953), Indochina Wars, occupation of the Dominican Republic (1965-1966) and Invasion of Grenada (1983).

"We have created a society whose main occupation is violence... For many years now, we either by our own desire, or by others' desire, fight or are ready to immediately start a war anywhere in the world."
James William Fulbright (1992)

These words belong to American Democrat James Fulbright and they truly correspond with the "historical spirit" of the US. For a long time the country was seen as one of the "superpowers" of the Cold War, then,



after the fall of the Soviet Union, as the only center of the unipolar world.

For the past twenty years we could see the concept of the so-called "soft-power" (informational and financial pressure on geopolitical subjects on the governmental and non-governmental levels) in American foreign policy. That is

why US Armed forces located at 735 military bases in 84 countries will be used only when it is necessary to defend the interests of the "Empire of Freedom" or "Dollar Empire". A necessity that arises too often.

1.1.1. 1991-2001 Yugoslavia

The Socialist Federal Republic of Yugoslavia, where in 1991 the largest ethnic group were Serbs (36% of the population), during the Cold War (since 1961) was together with India and Egypt one of the founders of the Non-Aligned Movement. It included more than 120 countries which were members of neither NATO, nor the Warsaw Pact. The destruction of SFRY began almost at the same moment as the destruction of the USSR and was conducted using the same scheme of "sovereignization" of the Union Republics, with the recognition of the controversial administrative borders between them as interstate. It caused a lot of ethnical and religious conflicts which led to a real tragedy of the Serbian people when more than two million Serbs happened to be outside the sovereign national territory. And after the separation of Kosovo and Metohija the territory itself became three times smaller compared to the borders of 1913.

The apotheosis of the tragedy was the operation "Allied Forces" (March-June 1999). For three months, not having a UN mandate, NATO war planes were bombing Serbian cities "to stop ethnic cleansing." At the same time 70,000 American soldiers were deployed in Albania, Macedonia, as well as Bosnia and Herzegovina creating the threat of invasion of the Serbian territory. Wesley Kanne Clark commanded the NATO forces. Casus belli became the refusal of the official Belgrade to withdraw its troops from Kosovo and Metohija which meant the establishment of the rule of Kosovo Liberation Army (who were practicing genocide of Serbs). During 78 days NATO was continuously bombing Serbia using cluster bombs and depleted uranium shells. As a result, this caused increased civilian casualties and radioactive contamination. According to NATO, they made more than 35,000 flights during which more than 23 thousand bombs and missiles were used. They also used 218 sea-based missiles and 60 air-launched missiles. They literally tried to "bomb Serbia into the stone Age." About 1700 people died in Serbia, more than 9000 were injured, 550 000 lost their jobs, about 7 000 lost their homes. According to Spaso Smilyanich (Serbian Colonel-General), the result of the aggression of the US and its NATO allies was the destruction of 89 plants and factories including petrochemical complex in Pancevo, 128 other objects of the industry and service sector, 120 power facilities, 14 aerodromes, 48 hospitals, 118 radio and TV towers, 82 bridges, 61 tunnel and road junction, 25 post offices and telegraphs, 70 schools, 18 kindergartens, 13 university buildings, including 4 dormitories, 29 monasteries and 35 churches. The aggregate damage to the Serbian economy is estimated at \$29 billion.

The results of the operation were the actual destruction of the Serbian army, the withdrawal of their units from the territory of Kosovo and Metohija, and the proclamation of the republic of Kosovo as their state by Kosovo Albanians.

1.1.2. 2001 - ? Afghanistan

September 11 terrorist attacks became the motive for the US government to organize military intervention, codename "Operation Enduring Freedom." The first foreign policy demand of 43rd US President George Walker Bush on the day of the tragedy was the demand for the Taliban government in Kabul to

immediately give the United States authorities the alleged organizer of the attack – the leader of "Al-Qaeda" Osama bin Laden. The Taliban took 10 days to think, but after that time they said that their leader is not guilty, and there is no evidence of his involvement in the events. That is why on October 7 the Air Forces of Great Britain and the USA began bombing Kabul and other territories controlled by the Taliban.

Ground operations against the Taliban were held by NATO troops – armed, equipped and getting all the necessary information from the American allies. The ISAF troops (mostly American) created on the territory of Afghanistan a chain of about 80 military bases for training and teaching of official Afghanistan army. The personnel tried not to leave the territory of the bases unless there was a special operation. However, the losses of the US Army in Afghanistan made about 2300 people within 13 years. Still, specialists think that the numbers were underreported because statistics does not include those who died in hospitals outside the country.

The result of the "Enduring Freedom" operation was the establishment of US control over the production and sales of opium drugs, including heroin. During years of American occupation the production of raw opium has increased almost 60 times and helped Afghanistan to displace from the world market its competitors from the so called "golden triangle"(Thailand, Myanmar, Laos) controlled by the Chinese triads.

The control over Afghanistan drug traffic became the traditional "apple of discord" between American government, army and secret services. For many times the conflicts have been the cause of numerous decisions of Washington to withdraw the US forces from Afghanistan. But all the plans were over before real actions and then followed another Taliban attack. It was a clear demonstration of insolvency of the Afghan agents of the CIA and the inability to maintain their status quo.

1.1.3. 2003 - ? Iraq

If Afghanistan is a drug country production of which gives more than 1,000% profit, Iraq is a country of oil and gas the control over which since the creation of the American oil monopolist Standard Oil has been the basis of the "empire of the dollar." On the Iraqi territory there are located almost 9% of the world reserves of "black gold", about 150 billion barrels, the market value of which is estimated at about \$ 15 trillion. American expert Thomas Hartman gave an even greater and more exact number of Iraqi oil reserves – 432 billion barrels. It is important that the cost of the production of Iraqi oil is about \$ 10.05 per barrel, given the logistics costs - \$15 per barrel. In addition, the quality of raw materials is high making Iraq one of the key players in the global oil market.

And it is not surprising that Washington is trying to control Baghdad (Washington helped the Ba'ath party to destroy communism, and operation Desert Storm in 1991). In the latter example the position of American ambassador provoked the Iraqi invasion of Kuwait after which anti-Iraq campaign in major mass media followed. Operation Desert Storm was one of the first special operations held without any comments from the Soviet Union making it the first military operation of the unipolar world. After the success of Desert Storm upon the initiative of the Washington severe economic sanctions were introduced

against the regime of Saddam Hussein. The sanctions were paired with periodical strikes at military and economical objects of the country. Like January 17, 1993 when a facility located about 20 km from the center of Baghdad where according to the statements made by the current administration of President George Herbert Walker Bush there were conducted works to develop nuclear weapons was struck by a missile. Six months later, on June 26, 1993 a missile strike at the main command and control complex of Iraqi intelligence in Baghdad was made. The US side commented this incident and said that it was the answer to the head of the US murder plan. In addition, on September 3, 1996 the US military struck Iraq with cruise missiles in response to Iraq's operation against the Kurds in Erbil region in northern Iraq.

Another excuse for the American aggression against Iraq in 2003 was hyped in the media campaign which accused Saddam Hussein in supporting "Al-Qaeda" and developing the weapons of mass destruction. The apotheosis of this campaign was the speech of US Secretary of State Colin Powell at the UN Security Council meeting on February 5, 2003. The head of the US Foreign Service tried to convince the international community that Iraq had chemical and biological weapons of mass destruction. Powell said that Iraq was close to obtaining nuclear weapons, and any moment the arsenal might be in the hands of "Al-Qaeda" and other Islamic terrorist organizations. Later Colin Powell admitted that he had to rely on "inaccurate and incorrect" information from the sources "deliberately misleading". The same was confirmed at the hearing in the UK in 2010 by the former Prime Minister Tony Blair. Washington and London knew about the mendacity of the charges leveled against Iraq, but insisted on them believing that the overthrow of Saddam Hussein would "make the world safe." Of course, they didn't say anything about natural resources. Although most likely the main fault of the "bloody dictator" Saddam, later executed by the Americans, was neither the collusion with terrorists, or crimes against humanity, or nuclear weapons, but transferring the payments for the sale of Iraqi oil to euro in the end of 2000.

The invasion of Iraq began in the morning, on March 20, 2003. The operation that had not received the mandate from the United Nations got the code named "Operation Iraqi Freedom". In this case 23 Iraqi divisions confronted 4 American and 1 British division. However, despite such alignment of forces, the ground operations began practically with no air and missile strikes phase traditional for the US. America postponed the date of invasion dozens of times and even sent its "peace supporting" congressmen to Baghdad after the beginning of the war. The Iraqi forces were holding off the attack for two weeks and as a result did not surrender a single city. But immediately after the accusations in betrayal from the Anglo-Saxon allies local troops suddenly stopped resisting.

The only consistent version of the events related to the "Iraqi Freedom" is that the four-week military operations were simply a disguise for "elite bargaining" made through emissaries of the CIA and other governmental agencies of America. The result of the bargain was the surrender of Saddam Hussein, the dissolution of the Arab Socialist Renaissance Party (Ba'ath) and the fragmentation of the country into three zones: the Shiite, Sunni and Kurdish.

The guerilla actions against the invaders were wide spread on the territory of Iraq: almost 4.5 thousand American soldiers died in 2003-2011 (when the US troop contingent was withdrawn). The maximum amount of contingent in Iraq, including the USA and its allies (in 2008), reached more than 300 thousand people (Americans only made 250 thousand). The casualties from the Iraqi side, including military personnel and civilians, made up, according to different sources, from 500 thousand to 1.5 million people.

Besides hundred thousands of fatal casualties, millions of civilians suffered from the tortures comparable to Gestapo torments in Nazi Germany.

The last stroke of US presence in Iraq was the creation of the Islamic State of Iraq and the Levant (ISIS). At the moment the group has gained control over main Iraqi oil fields, as well as over several Sunni districts of neighboring Syria, with a perspective to expand the control to the west and to reach the Mediterranean Sea. This will provide Europe with Iraqi oil cutting the traditional costs of the Arabian Gulf logistics.

Today the only countries that are big oil producers not under US control are Russia, Iran and Venezuela. And the interesting fact is that those are the countries listed as US enemies.

1.1.4. 2008 South Ossetia

After another “color revolution” – Rose Revolution in Georgia – took place and Mikheil Saakashvili, the protégé of American secret services, came into power, the USA invested more than \$8 billion in different “aid programs” for Georgia. This includes \$4 billion on re-equipment and training for the Georgian army according to NATO standards. Apart from this, Americans have provided their main ally in the Caucasus region with operational access to intelligence information, both of civil and military importance. Georgia turned de facto into the US financial protectorate, for more than 70% of its budget costs were covered from Washington. Saakashvili himself had special attention of neoconservative activists in the George Bush administration, those who supported the confrontation with Russia, such as vice-president Dick Cheney and Secretary of State Condoleezza Rice. She, by the way, visited Tbilisi just before the military operation in 2008.

Not long before the tragedy in South Ossetia the Internet was used to whip up the tension around Russia. There were lots of accusations against Kremlin that Russia had occupied a part of Georgian territory. The regions labeled as “fallen under the Russian influence” were Abkhazia and South Ossetia. One should keep in mind that these are former autonomous republics of Georgian SSR. After the destruction of the USSR the republics decided not to stay under the rule of Tbilisi on the grounds of ethnic discrimination. The reason for accusations was numerous provocations against Russian peacekeeping forces, both from the side of Georgian military and border patrol personnel and the Georgian population of South Ossetia.

On the night of August 8, 2008, during the opening ceremony at Beijing Olympic Games, the Georgian army, on the pretext of “restoring the Constitutional order in the conflict zone,” initiated an attack at populated areas of South Ossetia, including Tskhinvali, along with deployment sites of Russian peacekeeping forces. “Invasion forces” included 17 thousand people equipped with armored fighting vehicles, tanks, artillery, and different types of missiles corresponding to NATO standards. All together Georgian military forces had 29 thousand enlisted personnel. They were confronted by three thousand Russian peacekeepers and a similar number of Ossetian military forces (equipped with just firearms). In Tskhinvali, apart from 500 Russian peacekeepers there was located an Ossetian peacekeeping battalion

numbering 350 people with firearms, plus 200 people in city's police forces and almost 100 people in local self-defense formation.

These forces were able to hold Tskhinvali for about eight hours of constant combat, till the reinforcement from Russia came through the Roki Tunnel. The plan of the Georgian government was to return the territories it didn't control with the help of military attacks at the region. But the plan was foiled. Within several hours all runways suitable to land heavy military cargo aircrafts were blown up, and the Georgian coast was blocked. Thus the Russian Air Force and Navy eliminated the risk of interference of US and its allies in NATO in the conflict.

During the next three days 17 thousand Russian mobile defense troops exhausted the Georgian side, and then changed over to simultaneous counterattack from Abkhazia and South Ossetia. The operation resulted in the defeat of Georgian National Army, despite the fact that the military training had been conducted by the American military experts, according to British "Financial Times". After three days since the beginning of the clash, on August 11, 2008 the counterattack was stopped at the Poti-Kutaisi-Gori line. And the next day, on August 12, a ceasefire was called. Beginning August 14 the peace negotiations between the official sides of the conflict – Georgia, Abkhazia, South Ossetia, and Russia – started. The negotiations were finished on August 16 with the signing of the plan for peaceful settlement of the conflict. This plan practically confirmed the status quo before the Georgian aggression.

The financial support for the Saakashvili government kept coming from the US even after the so called "War 08.08.08." \$3.25 billion from the USA, and \$4.55 billion from the EU were allocated for the recovery. It is also likely that "Russian-Georgian war" was a cover for «Lehman Brothers» bankruptcy which was officially announced on September 15, 2008. After that the world was covered with the "first wave" of the global financial crisis that cost the largest economies of the world more than \$10 trillion.

1.1.5. 2010 - ? The Arab Spring

Back in the fall of 2007 during her diplomatic tour in the Middle East Secretary of State Condoleezza Rice made a sensational policy statement that "democracy is more important than stability", and the level of a country's democratic freedom is defined not by how the institutions of economic and political democracy are represented in this country, but by whether this country accepts the requirement to match the American model of democracy. Back then such statement was taken with certain lack of understanding and puzzlement, for the Republican administration of George Walker Bush could hardly expect to pass its power to the next candidate from the GOP, and the US influence in the region, where everything was controlled by its old allies, didn't need the enforcement. Nevertheless, the stated policy was brought into action by the Democratic administration of Barak Obama, for today both Republicans and Democrats are, as a matter of fact, two fractions of the single "party of power".

In December 2010 a street vendor Mohamed Bouazizi from the city of Sidi Bouzid, Tunisia, set himself on fire in a protest against iniquity of local administration blaming its members in breaking the Islamic law norms. The next day mass demonstration supporting him took place all over Tunisia. In the beginning

of 2011 similar actions called “Arabian spring” took over the whole Greater Middle East: from Mauritania in the West to Oman in the East. American politicians and military officials supported the development of the “Arabian spring” providing the protesters with communication and organizational, humanitarian, and financial aid.

In the case of Muammar Gaddafi’s overthrow in Libyan Jamahiriya (May-October 2011) it even got to the direct interference of the USA and its allies in NATO (France, Great Britain and Italy). The policy that was aimed at “suppression of Islam” (2001-2008) changed to the opposite “support Islam” position. In many aspects due to the efforts from Washington the former terrorists ended up among “fighters for freedom.” The only exception was the organizations that were claimed responsible for 9/11. The last “act of retaliation” was the staging of Osama bin Laden’s murder in Abbottabad, Pakistan, on May 2, 2011 which happened in the very fervor of “Arabian spring.” After violent “absolution from sins” radical Islam was unofficially used by the US as an aide in Middle East coups.

The first field where these relations were tested became Libya (since 1986 - Great Socialist People's Libyan Arab Jamahiriya). The country had been under the leadership of Muammar Gaddafi for more than forty years. It is worthy to note that Libya is a former Italian colony that includes three historical regions: Cyrenaica, Tripolitania and Fezzan. The main oil fields (45 billion barrels, 2.9% of world reserves, 9th place in the world) are located in Cyrenaica while the head of Jamahiriya was from Tripolitania. “Limited” in their access to the incomes from oil and gas export Cyrenaica clans became the inner power that confronted Gaddafi. They were supported by radical Islamists all over the world, as well as the US and its European satellites.

Protests that started on February 15, 2011 in Benghazi (the capital of Cyrenaica) spread fast over all the cities of the region. On February 17 the “Day of Wrath” which program was coordinated from Great Britain took place. The next day activists seized the city of El Beida. The units of Libyan army defected to the rebels almost immediately. And on February 20 world mass media shared later unconfirmed evidence of peaceful protesters in Libya being shot from helicopters and armored cars. After that the sheikhs of Cyrenaica called Gaddafi a “butcher”. By February 24 the whole territory of the province was seized by the rebels. Among them there was Major General Abdul Fatah Younis, Libyan minister of interior; Minister of Justice Mustafa Abdul Jalil; and Major General Suleiman Mahmoud, commander of the Tobruk Military Region. After another two days the Minister of Justice became the head of self-proclaimed “provisional government of Libya”.

The situation resembled Iraq in 2003 with only difference that clan disputes in Libya were strongly marked. Therefore Muammar Gaddafi enjoyed much more profound and broad support than Saddam Hussein.

Rebels spent almost a month to advance to Benghazi while the national army soldiers were counter attacking. When Gaddafi managed to over-balance his opponents, the USA found excuse to intervene.

On the night of March 17, 2011 the United Nations Security Council adopted an infamous resolution #1973 at the US request. Document rules determined air-exclusion zone over Libya in order to “reduce possible casualties among civilians in case of air strikes against rebels”. The resolution was used by the

US and its allies to conduct mass bombings and missile attacks at Libyan military and civilian infrastructure objects.

In March almost the entire Libyan air defense system was destroyed by 114 Tomahawk missiles. According to Robert Gates, the United States Secretary of Defense, the creation of air-exclusion zone starts with the annihilation of the opponent's air defense system. And only then can we worry no more our guys would be shot down. By the end of the month Libyan midair was completely dominated by the West. Hereupon their warplanes took on Muammar Gaddafi's ground equipment extermination. Residential areas of Tripoli and other cities out of rebels' control where government forces could have taken cover were shelled as well. Americans faced no serious counteracting, though such practice went beyond the UN resolution. In the meantime radical Wahhabi terrorists from all over the world arrived to Cyrenaica. At that point they constituted rebels' fundamental force, conducting airstrikes at military facilities.

In spite of this, forces of Arab Jamahiriya kept resisting for almost half a year till Muammar Gaddafi was killed and his hometown Sirte was captured on October, 20.

The following step of the Arab Spring was sanctions against Syria initiated by oil monarchies of the Arabian Gulf. Syrian membership in the League of Arab States was terminated, too. Situation in Syria came to the fore and stayed vital for two years.

Unlike Iraq and Libya, Syria is not rich in oil, but it is located just between oil field of Iran and Iraq on one side and Mediterranean Sea, a short cut to Europe, on the other. Syria traditionally sustains good relations with Iran, because alawites who have reigned under the guise of Baas since 1963, are closer to Shia Islam in contrast than to Sunni. The latter even doubt whether alawites belong to Islam.

Between 2011 and 2014 the USA and their allies supported armed hostilities of Syrian opposition providing weapons, equipment, communications tools as well as financial and political aid.

On June 3, 2014 after the reelection of Bashar al-Assad 90% of Syrian territories with dominant Sunni population defected to ISIS backed by the American secret services. ISIS managed to relegate Syrian Liberation Army, al-Nusra front and other Islamic armed gangs.

Nonetheless, the Syrian conflict turned out to be the first American geostrategic defeat over the last 20 years. Aggregate power of the US and its allies turned out to be not enough to justify the claims for world domination.

It is worth mentioning that the list of American acts of aggression lacks, for example, 2002 military coup in Venezuela against President Hugo Chávez; Haiti intervention in 2004; numerous air intrusions into China conducted by American scout aircrafts; stirring of intrastate and international conflicts all over the world.

In the beginning of the XX century the USA realized the necessity not only to fight enemies on the battlefield but also in the opponents' minds. In 1922 Walter Lippmann, an American writer, journalist and pundit, introduced the concept of public opinion shaping, based on three postulates:

1. A man imagines the world first and only then sees it.

2. The reality is too wide, complex and changeable for general public to become acquainted with it.
3. A man perceives the world as a simplified model made up of stereotypes. What you need to do is to replace these stereotypes with appropriate ones. Lippmann asserted it is the mass media that meets these challenges in the best way possible.

Even at that time the author believed putting any kind of information in people's heads with the help of newspapers is a piece of cake. This moment is can be seen as the genesis of informational wars.

1.1.6. Color Revolutions

Color revolution is a term meant to define massive nonviolent protests. CIS, Eastern European states and Arab countries are implied when we refer to color revolutions. Active youth political movements, massive involvement, pickets and non-cooperation actions all can be considered to be a hallmark of this sort of protests. Usually the result of public discontent is regime change. It is essential that events result in as few victims as possible or no victims at all. To support this statement participants come to the streets with no guns but wearing an idiosyncratic symbol, which unites the adherents.

1.1.7. 1989 The Velvet (non violent) revolution in Czechoslovakia

It is generally thought that nonviolent coup in Czechoslovakia became the beginning of color revolutions. It also created the main principles:

- Mass student demonstration initiated the revolution (active involvement of youth political movements);
- Creative intellectuals joined student demonstrations;
- Later on demonstrations developed into nationwide strike demanding abolition of one-party system. Massive civilian protests and non-cooperation actions drew the attention.

Shutdown of the Cabinet, the repeal of the Communist Party of Czechoslovakia's leading role from the Constitution and creation of non-communist government were among the announced demands. However, Czechoslovakian revolution cannot be considered a color revolution in the truest sense of the word, at least, because a number of key principles were not included. It is fair to say that basing on these demonstrations both methodology and main principles of the following protests were developed.

1.1.8. 2003 The Rose Revolution in Georgia

14 years later the model of color revolution, based on the principles of the Velvet Revolution, was created. For the first time ever it was tested to full extent in Georgia where the method of mass protests was widely used.

The reaction of the opposition to illegitimate parliament elections was capturing the governmental building. Activists were carrying roses in their hands, which actually gave the name to the revolution.

Long before the protest an organization sponsored from the outside and called “National Movement” was created. 20 000 members were taught about the methods and technologies of coup d’état.

According to color revolution rules, this one was nonviolent as well. Eduard Shevardnadze was removed from power through the blockage of governmental buildings. Before the events some kind of ground work to create certain public opinion was conducted. In this case activists undertook a series of one-man pickets, unclothing actions, hunger-strikes, nonviolent stalking and demonstrative funerals of prominent media persons who belonged to the opposition. Besides these means of drawing attention an emphasis was put on distribution of ideologically tinged leaflets, posters and other merchandise like baseball hats, T-shirts and flags. Naturally, all of these “bonuses” were extended for free.

Washington’s acknowledgement of the illegitimate parliament elections played a major role in opposition’s victory. Weighty opinion from abroad made the way for thousands Georgians.

1.1.9. 2004 The Orange Revolution in Ukraine

Shortly before the 2004 presidential elections hiding the fact that the West had its own plans for candidates and prepared several scenarios for further events became meaningless.

As a matter of fact, huge funds were allocated to hold the events. Though such investments were called financial aid to the youth movement “Pora”. The founders were not shy to announce that the strategy and the plan of the campaign were structured the same way as the successful networks in Slovak Republic, Serbia and Georgia. Activists and leaders were advised to attract apolitical citizens to pro-Western and democratic course. American analysts, who visited Kiev quite often, were meant to control the activity of such enterprises.

Votes given to Viktor Yushchenko, a Western protégé and Europe-oriented candidate, represented the desire of active part of the society to visit Europe without restrictions.

- The following are the methods of ideological influence used during the Orange Revolution:
- Exclusive access to mass media and, as a result, an information field full with the advantageous to the West materials. This includes positive image for specified candidate, political wrangling with carefully chosen participants and blackening of outsiders.
- The use of unique marking (for “friend or foe” distinction purposes). For example, orange hand ribbons or clothes of the same color. The desire to decorate public places and objects with orange attributes was socially approved, as well.
- Tent camps in proximity to government buildings (permanent rally). Encampment became a state within a state with its own laws and hierarchy. Remarkable that it was not easy to join the protesters. Access was granted to candidates only after thorough preparations, conversations and checks. Large-scale involvement and immensity of the event got public attention and affected people’s consciousness as an appeal to join the majority.
- The participation of international experts in public addresses and analytics. They were empowered to interpret the events in the necessary sense (including oppositional).

1.1.10. 2005 The Tulip Revolution in Kyrgyzstan

The international observers' dissatisfaction with the parliamentary elections in the country led to a revolution (elections are most frequently chosen as the impetus for the demonstrations of mass discontent). After being unable to withstand the onslaught of the opposition, former Kyrgyz president Askar Akayev resigned leaving the power in the hands of not a single but several groups. It is not surprising that immediately after the overthrow of the head of state advocates of different political parties organized waves of protest and discontent.

Organizers of protests were able to draw attention and attract the audience due to "plainclothesmen" shouting out loud slogans. They were walking with banners and flags along the streets of the capital.

New government agencies together with active calls for actions and publicity of the activities helped the opposition. These agencies were positioned as an alternative to the "illegitimate government" of those days.

Normally the opposition used the distinctive brand, a flower coupled with a non-aggressive color of clothing and symbols.

Revolution in Kyrgyzstan was different from similar scenarios by the fact that precisely structured scheme of work with the masses was not used during the organization of this revolution. Besides, its supporters didn't have clear understanding of what the final result would be, mostly because of the fact that opposition leaders were scattered and every single one of them had his personal intentions. On top of that, this revolution was not supposed to end with the seizure of power; at least, no one expected so imminent resignation of the former president. The words of Askar Akayev opponent, Kurmanbek Bakiyev prove once again that no one intended to oust Akayev from power, at least, not in such a short period: "Kyrgyz opposition did not expect such a quick power shift."

1.2. The History of Information Wars

History of informational wars dates back to ancient times. There are references to the first attempts of informational influence against the enemy in the times of Ancient Greece. For example, during the war with the Persians Themistocles was calling to cut appeals on the stones for the Ionians to join Athenians or not to fight against them. Stepan Razin enticed freedom lovers posing himself as renovator of justice. During the Crimean war (1853-1856), immediately after the Sinop battle all English newspapers reported that the Russian soldiers finished off drowning wounded Turks.

For the first time the issue of shaping the public opinion through the press was approached seriously during the First World War. It started in England, where the Bureau of Military Propaganda was established under the Ministry of Foreign Affairs in 1914 (later it became the Office of the Chief of Military Information which was later reorganized into the Ministry of Information). The department was responsible for carrying out propaganda among soldiers and foreign nationals. In August 1915 in France the Department of Military Propaganda was established under the 2nd Division of the General Staff of the

Ministry of Defense. Its aim was to influence the enemy through the leaflets. Each combat unit of the French army had an aircraft at its disposal, it was used to drop printed materials from the board. In 1917 the United States got involved into the psychological warfare after the creation of a fully-featured psychological section. In the classrooms people were taught informational war techniques using the printed propaganda.

Military political information was distributed mainly through different media: brochures, postcards, flyers, posters and there were propaganda materials even in the letters of prisoners of war.

The first series of leaflets during the First World War were the letters from German prisoners of war in British camps to their relatives. Methods of informational confrontation used by Americans were pragmatic: the topic of hunger in the German army was actively exploited. The leaflet, made in the shape of German field postcard said:

“Pick up this card; write the address of your family on it. If you are captured by Americans, give this card to the first officer, who interrogates you. He is obliged to send it to your family.” This was followed by text: “I am a captive, I am slightly (badly) wounded (not wounded). Do not worry about me. The war is over for me. They feed us well: beef, white bread, potatoes, beans and peas, cream, coffee, milk, oil, tobacco etc. (cross out as applicable)”.

The methods of informational confrontation were treated with special attention in the Third Reich. Reich’s Ministry of Public Enlightenment and Propaganda was founded and Joseph Goebbels was appointed as its chief. German Minister of Propaganda laid the foundation for the systematic approaches in the work with information. Thus, by the beginning of the Second World War, Germany was well prepared ideologically and was actively working not only with conscience of German soldiers, but also with the psychology of the enemy.

The main forms of informational confrontation were printed materials and radio propaganda. Verbal and visual propaganda were presented at a lesser extent.

But people worked with the methods of shaping the public opinion not only in Germany. For comparison: in the USSR there was the Bureau of Military and Political Propaganda, in the UK - The Executive Committee of the Political War, in the United States - Office of War Information.

Stove piping for the occupied territories of the Soviet Union is a good example of such activity. German soldiers took pictures against the background of the alleged Leningrad sculpture “Horse Tamers”, which is located on the Anichkov Bridge. They disseminated information about the capture of the city. The lie was that those sculptures were copies which Nicholas I presented to the Prussian King Friedrich Wilhelm IV before the war time. The sculptures adorned the main gates of the royal palace in Berlin.

1.2.1. The Cold War as an example of information war

The Cold War was the ideological confrontation between 1947 and 1991. It became the first global informational confrontation. Two sides were involved: the military political block of NATO (North Atlantic Treaty Organization) and the Warsaw Treaty Organization (Warsaw Pact). The main forms of

informational confrontation were TV, printed and radio propaganda. Verbal and visual propaganda were presented at a lesser extent.

It was in the early 80s when the term "informational war" started to be used regularly in military manuals.

The US and the USSR were the main warring parties. As the Soviet Union was building up its military potential, the US was actively developing the means of informational war. As a result, winning the informational confrontation Americans have secured the victory in the Cold War. Subsequently, it became one of the factors that led to the collapse of the USSR.

1.2.2. Iraq

Anti Iraq operation accomplished by the American troops included informational attacks as well. In addition to the main objectives of the United States to achieve dominance in the region, to destroy the information and technical facilities and to discredit Saddam Hussein, the intention of the US government was to shape a positive public opinion about the war and the aggression against Iraq. In fact, as experts note, the conflict was provoked and aimed not at disarming Iraq, but rather to undermine the morale of the local population.

Telecommunication facilities and the Iraqi Media were exposed to the US intelligence which was coordinated by Ari Fisher, a spokesman for the White House. He held briefings where journalists were told about losses of the Iraqi army and the success of the national army.

In order to justify the introduction of troops during the Gulf War, Americans used references to already existing mythological ideas. If in case of war with Japan the enemy could be easily described as "yellow devil", in case of that war it was impossible to set similar racial difference, for both warring parties had representatives of Arab nationality. That is why they introduced the term "countries of the potential democracy" to refer to Kuwait and Saudi Arabia. The absurdity of such reference is quite clear, but it allowed to involve mythology, according to which the United States is the defender of democracy in the whole world.

Information from the conflict zone was processed and conveyed to the public by the private PR-agency "The Rendon Group". The aim of organization's activities was to misinform representatives of the foreign media. A good example of "The Rendon Group" activities is the "Operation Desert Storm". The goal of the informational campaign was to cover only one aspect of the military operations. The journalist community was actively discussing the invasion of American soldiers from the sea and hushed up on purpose the information about landing in the desert. These data were blocked and were not reported in the media. The press was constantly reporting about required landing of the Marines, trainings of the Marine Amphibious Unit, mine lifting of anti airborne obstacles, and the suppression of the fire positions on the coast by the aviation. As a result, the Iraqi army started to prepare for that kind of invasion and failed to reflect the actual attack.

It was initially planned to completely destroy the governmental information infrastructure, but tasks were changed in the process, and the West decided to use it for its own purposes. If the information was not distributed, it was blocked. And if there was not a single briefing for a long time, and journalists were deprived from the main source of information, then they had to literally make it up on their own. The technique of the metered flow of information emerged in such circumstances. If the oppositional information appeared on the TV, then the States immediately denied it.

CNN and BBC had exclusive rights to news coverage that allowed these channels to create a “monopoly for truth” about the events in Iraq.

Independent sources, such as Al-Jazeera, tried to neutralize. The Coalition qualified the channel as a mouthpiece of the Iraqi propaganda. But in the end, Iraq launched the opposing active program for the US policy of disinformation. As a result, America has lost the informational war.

1.2.3. Chechnya

Chechen conflicts have become an example of informational war when a small group of people achieves a result through the effective use of informational resources.

The insurgents won the informational war during the first Chechen conflict. It seems that it would have been impossible if the government hadn't made the following mistakes:

- Any representative of the journalist community was able to communicate directly with the terrorists who were giving the information destabilizing the ambience in the country.
- There was no special representative of the government or military who could interact with the media. As a result it led to the lack of consistent and structured information and consequently to the inability to regulate the crisis via mass media.
- The interaction with organizations and activists who carried out human rights activities was not established. Many of them began to take too big responsibility and started to openly support mercenaries.

1.2.4. South Ossetia

The media coverage of the South Ossetia armed conflict had been being prepared by the world intelligence agencies and journalistic community for a long time before the tragic events in the region took place. The conflict became a global confrontation between the Russian and Western media. Discussions took place in the Internet as well: blogs, forums and even attacks on official governmental websites.

Within the year preceding the South Ossetia war the US and European mass media were conducting a large informational operation which allowed the global media system to influence the informational flows and sources. First of all, they launched a campaign to create aggression halo around Russia: a scandal with

allegedly Russian missile intercepted at the border; downed drone with prohibited goods detained by peacekeepers. All these precedents were informational preparation to form the negative image. It was used for further accusations against Moscow in the attack on Georgia.

The president of the “innocent” country Mikheil Saakashvili also supported the informational attacks against Russia. He was publicly accusing Russia of aggression and referring to NATO fighters as peacekeepers.

Georgia signed a contract with a Belgian PR-agency. During the conflict the PR-agents were sending e-mails to the mainstream media. These e-mails contained the information from the conflict zone which was often exaggerated. For example, there was a report about the alleged intensive bombing of Tbilisi or about town of Gori being seized by Russian troops. Many of the world’s media broadcast such messages without independent verification. The Times reported: “If the Georgian army were as aggressive as the PR campaign of the country's authorities, then the outcome of the South Ossetia war could have been absolutely different.”

Another method of the war was the opening of a center in the Georgian city of Gori where only Georgian and foreign journalists were served. At the same time Russian media and websites were blocked. Concurrently teleconferences with Europe and the United States were held where the “true” arguments of foreign experts and analysts were broadcast in English. At the same time Western journalists used such methods of informational confrontation as falsifications, forgeries and prevention of public expression of alternative opinions. For example, photos where Georgian “Grad” was striking the South Ossetia Tskhinvali were presented as the Georgian town of Gori which had suffered from the hands of Russian soldiers. At the same time all attempts to reveal the real situation in the war zone were prevented. For example, the interview of two Ossetian women on the American Fox channel. When mother and daughter who had managed to escape from the conflict zone said on the air that the aggressors were Georgian soldiers and Russian fighters were peacekeepers, the broadcast was interrupted immediately in order not to allow the guests of the studio to finish the phrase. That fragment was posted on the web by viewers and it was blocked and deleted everywhere.

Generally, there was the war of ideas in the Internet as well. On the one hand, the program called “Team for external digital contacts” was launched. It was designed to work against anti-American disinformation on the internet. It is interesting that this program was initiated by Karen Hughes who was a proxy of the former president George W. Bush. People working on behalf of this organization “surf the Internet, log in chat rooms, visit popular websites and in some cases blogs, and talk about American politics, correct mistakes, if they occur, and send links to people to the ‘correct’ documents. They do it in Arabic, Farsi and Urdu. ”

The Russian side on behalf of the youth movement "Nashi", "Young Russia", "Young Guard", "New People" and "Locals" urged to launch an informational war against the regime of President Mikheil Saakashvili on all Internet portals and resources. In turn, Georgians blocked access to all websites in the .ru domain, and also limited broadcasts of Russian TV channels. Such measures were undertaken in the period from August 9 to October 21, 2008.

1.2.5. The Arab Spring

A series of Middle Eastern revolutions in the end of 2010 induced and coordinated largely by various Internet resources such as Facebook and Twitter. Presumably, the events were provoked by the US.

Arab Spring is a wave of protests, demonstrations and coup d'états that embraced the Arab world in the XXI century.

The first revolution happened in Tunisia in January, 2010. As a result, the sitting president was forced to flee to Saudi Arabia. Afterwards other Arab countries successively faced the following developments: coup d'états in Egypt and Yemen, civil wars in Libya (caused government's dissolution) and Syria (still ongoing); civil uprising in Bahrain; massive protests in Algiers, Iraq, Jordan, Morocco and Oman, and minor protests in Kuwait, Lebanon, Mauritania, Saudi Arabia, Sudan, Djibouti and Western Sahara.

Revolution in Egypt as well as wars in Libya and Syria became the most resonant ones. The use of social networks such as Facebook and Twitter could be considered the hallmark of the Arab Spring protests. A number of analytics and pundits, say Professor Clay Shirky of New York University, believe that social media development was the main reason for the events. We have to admit, however, that it was just one of the instruments, quite effective one though. The main reason is internal authoritarian conjuncture of Arab countries.

Social networks played a role of transmitters at times of political storm. In most cases, media were under heavy censorship while social networks allowed public access to any kind of information, including oppositional. More than that, mass actions were coordinated via social networks. People shared the instructions regarding time and place of the upcoming rally using Facebook and Twitter, reposting information to their profile pages and creating groups. Governments were unable to control the dataflow due to the US-based moderation. The role of this state in the revolutions should not be underestimated, too. American specialists taught the activists about the methods of supporting coups via social network.

The effectiveness of social networks can be proven by the fact that early 2000's Color revolutions in CIS were separated in months, yet only a couple of weeks passed between Tunisia president Ben Ali's overthrow and Hosni Mubarak's deposition.

1.2.6. Ukraine: Euromaidan

Ukrainian revolution. Euromaidan is a series of events engineered and coordinated in many aspects via social networks and Internet media (e. g. Hromads'ke TB). Western support of the crisis, including Internet sphere, is reliably known. The events led to informational war between Russian and Ukrainian forces, and at a lesser extent between Russia and the West. As the conflict developed the events have crossed national borders and evolved into media war between several nations, including Russia, EU and the USA.

The most intensive confrontation takes place in different segments of the Internet, as well as on television. It can be characterized by generous amount of stove-piping.

For the purposes of overthrowing the current government the scheme that had proved itself in Arab countries was used: a small but active group of people, backed by the West, overthrows the government with the help of force and aggression.

Arseniy Yatsenyuk, initially responsible for the coercive intervention, failed his task, so Ukraine got Color revolution instead of Arab spring. The scenario, however, didn't work out because it was simply inappropriate to demand the election results revision (as usual), as well as advocate premature shutdown of the government.

When the organizers saw that the protests had no effect, the stake was placed at nationalist rhetoric. An informational campaign against artificially created national minority inhabiting the North-Eastern part of the country was launched. Civil war outbreak was a piece of cake due to predominant regional differences between the "minority" and the rest of the country.

Chapter 2. Work Concept

1. Individualists

If you are an individualist, you need to focus on working with one site. It should be the main one for you. It is not necessary to concentrate your efforts at some fictional character. Focus on the promotion of a personal brand. You should pay particular attention to working with the leaders of public opinion. It would be better to concentrate at communicating with them and establishing a personal contact, moreover, ask them to support (to spread) a vital topic. It does not matter how you will do it, even if the leaders of public opinion just repost your material. This is also an example of successful work. Any platform will be suitable for you except the mass media.

Your main goal is to become a leader of public opinion.

2. Mini groups

A mini group is a group from 2 to 10 people. Distance work will be the most effective. To do this you need some constant communication channels such as phone, messenger or social network. There should also be a person who is responsible for coordinating the group. The group could be divided into several parts depending on the number of people. It is necessary to maintain round the clock work.

A mini group may work on several sites, but not more than 3. It should be sites that are better integrated with each other, such as Facebook, Youtube and Twitter. This can be beneficial to arrange cross-posting and thus reduce the time spent on one site.

The main goal of a mini group is to create a complete web project.

3. Agency of the information warfare against the USA

The full description of this scheme of work is included in the manual. The Agency has certain tasks of creating successful projects on each site. The goal is the formation of public opinion and the promotion of relevant topics in the segment.

Chapter 3: Think Tank

Fundamental purpose is creating a database containing the information about relevant problems and specific questions of internal and external governmental policy for further analysis. The results of the analysis are formulated into terms that define the activity areas of the project.

The structure of Think Tank includes two functional groups:

- **Analytical group**
- **Monitoring group**

These groups perform the following tasks:

3.2. Analytics

Minimal staff required – 5 employees. The result of the analyst's job should be an informative, explicit position about current events in the world. The activity areas of the project are formulated in accordance with this position. The choice of the analyzed information is made according to the trends in world politics. The focus is on the points of maximum tension.

Main tasks

1). The analysis of the information field content in order to identify key trends, as well as the format of the news feed. Content analysis allows to study the global and regional agenda. This analysis allows us to choose the right tactics for the news coverage.

2). Creating a certain position according to the discovered relevant events. If the information about Russia is presented negatively, the analyst must provide counter arguments. If the news is positive, there is a reason to widespread and develop the idea. In other cases it is necessary to focus on negative information activities of Russia's enemies. Let us consider the example of the US policy. The main topics are:

- **the US foreign policy.** Review of military campaigns, military bases location, lack of interest in the peaceful solving of international problems, ignoring the international law, an assault against the rights and freedoms of foreign citizens, the policy of obstruction the US interests to other countries. Creating a tension in the international diplomatic community. Financial investments in the military campaigns of foreign states. Social discontent with US foreign policy. Violation of human rights, elimination of civilians, creating coups, creating "controlled chaos", in order to strengthen its own global hegemony.
- **the US internal political issues.** The clan system, the struggle of the two main political parties. Policy of the incumbent president and his confrontation with Congress. Election campaigns, the

inefficiency of the present voting system. Failures of the current Administration, the President and the entire establishment as a whole.

- **the US economical problems.** The economic recession: economic slowdown, decline in production, companies and jobs moving to offshore areas and abroad. National debt growth, both internal and external: causes and consequences. US budget deficit: the inefficient budget policy, budget embezzlement, corruption and unnecessary military spendings. Bureaucratic barriers and problems of households, the pressure on citizens from the federal and state government and the gaps of tax system.
- **state-society relations in the US.** Features of development and national specifics of social programs in the USA, the analysis of the functioning and objectives of social programs in the United States, the analysis of social programs in the US and evaluation of their effectiveness, consideration of the effect of changing the structure of the social sphere on American society, assessment of the prospects and risks of American social system. Prediction of the situation in the social sphere based on the analysis of existing programs.
- **human relations in society.** Organization of American society and its impact on the modern condition. Crimes\offences and their effect on internal social processes. Analysis of the relationship of American society and its public representatives. Positive and negative experience. Detailed consideration of public organizations in the United States, their ideology and methods to achieve their goals.

Based on these trends, analysts learn more narrow, as well as indirectly related additional topics. All the material is presented in analytical reviews that contain processed and conveniently laid out information. Part of review is actually an instruction on how to use the material properly and correctly. Analysts work through and study all the sources, databases and information events provided by Monitoring group. Analysts provide basic ideas to reflect the desired position on necessary topics. Analysts evaluate potential of news agenda to organize a common agenda for all the copywriters.

3.1. Monitoring

Minimal staff required – 2 employees. The main purpose is collection and systematization of the news.

Main tasks

- 1). Providing the project with regular actual news info. As a rule, information is presented as a list of news items divided by subjects and news sources.
- 2). Searching for regular and the most important news sources for copywriters to work with. Further information is given to analysts who choose the target audience, political orientation, etc.
- 3). Searching for information required by analysts:
 - searching for the Internet sites with useful content;
 - scanning the necessary statistics;
 - searching for appropriate precedents in the past.

3.3. Educational unit

Minimal staff required – 2 employees. Main responsibility of the division is upgrading the skills of the staff through lectures, performing practical tasks and control over the educational process and results.

Main tasks

1). Providing employees with the necessary information which coincides in the topical areas, and revealing the regional political, cultural, historical realities. It is also possible to organize training sessions, revealing the linguistic features of different social and regional groups. Developing training course that includes lectures, tests, meetings with the necessary experts, as well as creating interactive lessons. Lectures are usually provided as presentations that explain social mechanisms functioning. The control over the studied information in the form of tests that allow to monitor the common level and the weaknesses of employees.

2). Staff training in the form of interactive conversations that help to define and measure the reaction amid the American public. Practical assignments are given during trainings so that copywriters complete them in different time. Everything depends on the subject of the task.

Educational work is necessary not only to improve the employees' competence level, but also to create additional motivation. A clear understanding of ideas and global challenges of the project not only helps to perform the required amount of work, but develops a sincere interest that allows to achieve the best results.

Chapter 4. The areas of work

4.1. Working with the mass media and political forums of the USA

4.1.1. General description of the department

There are more than 50 main US news sources, and about 10 American political forums with high traffic. All sites are divided by the topics and have their own political position and direction of the discussions. The goal is to promote news events on the news resources of the United States and in political forums.

Working with news sources means commenting current news on information portals. Working with political forums means creating discussions. And the difference between forums and news sources is that on news sources all news is created by editors and on forums – by average users. Topics of forum can be very different, including all spheres of life, and are determined by the owners of the forum or its administration, or by users. Forums can have specific specialization (e.g., about international politics), narrow specialization (about politics of one country) or no specialization.

4.1.2. General audience. Sites

The number of Internet users in the United States is 245,203,319(2013 stats) and many of them are interested in politics. The largest US web-resource CNN.com is ranked in the top 100 most visited Internet sites in the world (according to Alexa Top 500 rated Global Sites). And the audience of CNN.com includes 71% of Americans. This fact gives a reason to believe that working with US news sources gives the highest possible coverage of potential online audience. Each news resource has its own political views, the official position and Alexa rating.

Forums cover a narrower audience of citizens. Suitable forums are those with attendance ranging from 15.000 up to half a million real users.

4.1.3. Work options

Commenting articles by writing comments with necessary topics. Information fields should be filled with appropriate content(comments).

Posting relevant topics on political forums. News may be presented in the form of text or graphic content. Relevant topics should be selected according to the characteristics of the forum and "views" of user account.

- 1.1 To define the preferences of a certain web resource it is necessary to analyze the content of the website. For example: The Washington Times position itself as an “independent” media, but in fact this is one of the most famous conservative newspapers in USA with the editorial office in Washington D.C. During the

elections they support liberal party and the current president Barack Obama is represented negatively. As we all know, liberals have always opposed Russia as an aggressive government and they reflect this in their opinion in the news about the Russian Federation. Logically, at this news portal it is necessary to develop a strategy that does not contradict the ideas of the Liberal Party, and point out the problems of the party. The same principles should be used to work with political resources. We should also take into the consideration the specifics of the state the resource belongs to, for various economic and social factors can influence the created content.

1.2 Socialization of a web-personality can be carried out in different directions. While creating the methods of socialization, it is necessary to consider all social groups. Significant attention should be placed at the biggest groups of participants of the current conflict (events), for the audience often trusts the direct participants of events.

Preparation stage:

- Forming a list of news sources to comment;
- Forming a list of political forums to comment;

Structure analysis of a resource:

- Identifying opportunities for commenting and linking to social networks (Facebook, Twitter, AOL, Yahoo !, Google+, LinkedIn, independent registration);
- Identifying opportunities for response analysis in political forums (likes, replies, views);
- Identifying the necessity of purchasing a "subscription" to news resource for commenting;
- Analysis of the news sources
- Analysis of political forums

Forming a strategy for working with news sources and political forums on the basis of the obtained data.

4.1.4. Requirements for the content

The audience forming the content of certain focus on the resources is very huge. In order to promote strategically important content we should follow previously conducted analysis of news resources. Comments and posts are formed on the basis of the best comments and posts of other users because this shows the most popular topics and trends among other users.

Comments and posts can be divided into 5 types:

- The argument (using facts and analytical information). From 200 to 600 characters;
- Aggression / criticism (negative reflection of the situation, both using the facts and talking from the point of view of an average person who does not have enough knowledge of world history). From 200 to 600 characters;
- Humor (positive and humorous point of view). From 150 to 300 characters;
- Defamation through support (positive opinion indicating negative sides of the discussed topics). From 150 to 600 characters;

- From a representative (opinion based on personal experience of a person). From 100 to 600 characters.

Note: each type requires a separate account which acts in accordance with the history of the socialization for the whole period of the account existence.

General requirements for a comment/post

- Time of posting. Depends on the time the article was published and the presence of other users on a news portal. In the US there are 50 states and eight time zones, so it is important to know about which state each news resource belongs to;
- Compliance with topics. Comments should reflect the topic of the article or of the topic of the trend to provoke interest among other users;
- Size. The number of characters in the comment should match the type of a post. Too big and subtle comments are not perceived by readers;
- Literacy. Posting a comment in a foreign language it is important to take into account the stylistic features of foreign language and be clear to a user;
- Relevance. Comments are distributed under the articles that were published not earlier than yesterday. The more relevant the article is, the more relevant the comments are and the higher the response is. Posts are formed on the basis of relevant and hot topics among other users.

4.1.5. Requirements for the employees

Basic requirements for a commentator:

- English language knowledge at a level no lower than Upper-Intermediate;
- General knowledge of the world history;
- Understanding of the political situation in the world;
- Knowledge of basic computer programs;
- Predisposition to team work;
- Creativity;
- Stress resistance;

4.1.6. Performance assessment. Accountability

Among the evaluated factors: the quality of the content, quantity indicators of the reaction, daily and monthly rates for each employee based on reaction on certain news sources.

Quantitative indicators include:

- number of likes;
- number of responses;
- number of views (for political forums).

Like is a reflection of the positive response to the commentator's content and an indicator of user involvement.

Answer reflects the relevance of the given subject to the audience and is an indicator of user involvement.

View reflects the coverage of real users

Comments with the biggest number of "likes" and "answers" or "views" are in the top of the most successful comments, which increases the reaction rate and allows to enter the discussions with the largest number of other users.

4.1.7. Security issues

There is a number of risks connected with working on the resources such as:

- Blocking of an account due to the use of profanity or confrontation with the resource topics, without an opportunity to recover the account
- Blocking of an account due to aggressive or critical content, without an opportunity to recover the account;
- Blocking of IP address, without the opportunity of further work with the blocked IP address.

4.2. Working in Tumblr

4.2.1. General description of the department

The work of the department is conducted in Tumblr, a social network which is one of the most popular social networks in the world.

Tumblr is a micro blogging service which includes a lot of pictures, articles, videos, and gif-images on different subjects and allows users to publish posts in their blogs.

The general strategy of the department: the promotion of certain topics which are determined by the project manager and department analysts in Tumblr.

Topics are promoted by graphical and textual presentation of information in the form of thematic images (photos, infographics) with concise captions and posts (articles).

4.2.2. General audience. Sites

The number of users in Tumblr is determined by the number of created blogs. The number of blogs is estimated at 220 million on 01.23.2015. The main audience is US residents at the age of 10 to 45 years.

4.2.3. Work options

The primary direction of work is concentration on creating your own blog. Other blogs are secondary direction, and they are used in the socialization process (details in paragraph 5).

1.1 Personal blog

For the majority of users Tumblr is not just a platform for publications in a blog, but also a news portal. Personal blogs give an opportunity to constantly publish thematic content and saturate the "loyal" audience with it.

Blog readers can see all the publications in their news feed. This is direct impact which forms perception of further events.

The work begins when you start a blog which requires specific goals and objectives.

One of the most important goals is the formation of the target audience (blog readers) who are loyal to the published content.

The global objective is to influence public opinion in a particular country / region / city.

The scale of audiences varies depending on the selected area.

4.2.4. Requirements for the content

There is a huge competition among blogs in Tumblr. To attract audience and distribute thematic content it is necessary to clearly define the characteristics and specifics of the social network.

Tumblr is focused on the publication of information in a graphic format. Consequently, it is necessary to select / create politically directed images / photo / infographics.

The options for the integration of political content into personal blog:

- Creating a political blog (only political content);

- Creating a blog with general focus where political content is just a part of the published material;
- Creating an entertaining blog where political focus of the project is expressed in humorous material;
- Creating a blog of a certain person that can be interesting for certain audience, regardless the contents of the publications.

It necessary to conduct a thorough analysis before creating a blog:

- To determine the competitors among the bloggers who publish content with similar topics;
- To determine the potential audience of the blog;
- To determine the name of the blog (it's necessary to reflect the concept of the blog most implicitly);
- To develop unique specifics of the blog (style, presentation of the content).

Parameters of a successful post

In Tumblr all posts are divided into 6 types:

- Text post;
- Photo-post;
- Quote;
- Link;
- Audio;
- Video.

Please note the following suggestions in order to successfully publish all kinds of posts:

1. Publication of the content should be made in the proper to the target audience time;
2. It is necessary to create only unique content for publications;
3. It is necessary to monitor the competitive blogs. Taking into account their successful actions and adapt them for your blog.

It is necessary to strictly follow the structure of the post:

- The title of the post (catchy and most concise);
- The main part;
- Conclusion;
- The key hashtags that are most relevant in Tumblr.

4.2.5. Requirements for the employees

Basic requirements for bloggers who work in Tumblr:

- English language competence at upper intermediate level;
- Writing experience in English / experience with native speakers;
- Understanding of current trends in social networks;
- Ability to work with basic computer software (Word, Excel, etc.);
- High learning ability;
- Stress resistance;
- Basic skills in Photoshop and other graphic editors;
- Adaptation of the material from the Department of analysts to the format existing in the blog and to the general format of Tumblr;
- Writing unique content or borrowing already existing content appropriate for the blog;
- Basic SMM skills for blog promotion and account socialization.

The basic account socialization includes:

- The personalization of the blog (avatar and theme selection);
- Filling in the blog information (catchy brief description);
- Adding users as "readers" on a regular basis;
- Creating posts with both specific and abstract topics on a regular basis (depending on the blog concept);
- Recognize the most active users with likes on a regular basis.

4.2.6. Performance assessment. Accountability

Accountability depends on the goals and objectives completely. It is necessary to balance quantitative and qualitative aspects of the work.

Quantitative numbers are provided in the form of diagrams. The numbers should grow during the period of task completion.

Quantitative numbers show:

- The number of posts made by the employees of the department;
- The amount of total reaction to their work;
- The number of readers.

It is also convenient to report the qualitative numbers in the form of diagrams.

Qualitative numbers include:

- General audience;
- User engagement;
- The response to the content of the blogs in the form of personal messages;

4.2.7. Security issues

Risks arising during the work in Tumblr:

- The blocking of the blog for automatic posting to the page and, as a consequence, the similarity with the bot pages;
- The blocking of the blog because of the promotion of spam in the form of mailings;
- The blocking of the blog for the propaganda of self-inflicted injuries, anorexia, suicide;
- The blocking of the blog for propaganda of violence and murder;
- The blocking of the account for the adding more than 1,000 people a day;
- The loss of all the published information in the case of the blog blocking.

4.3. Working in Twitter

4.3.1. General description of the department

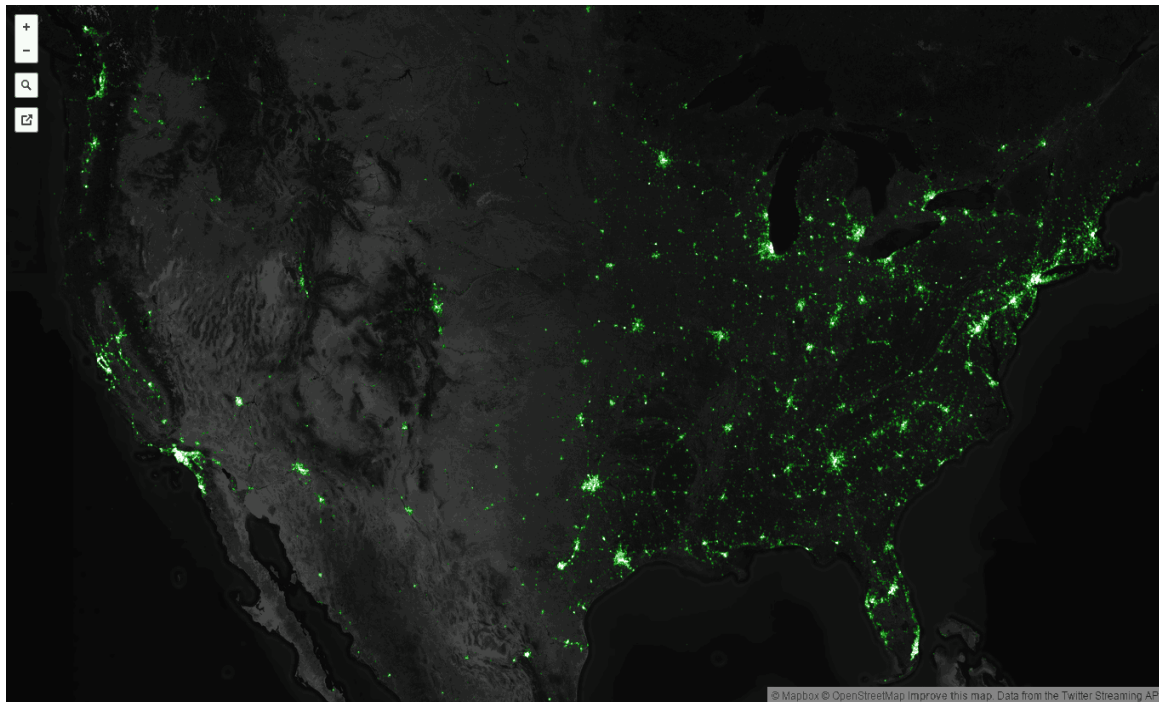
Twitter is a social network for public short messages exchange (up to 140 symbols) using web interface, SMS, instant messaging service or other client programs for Internet users. Twitter's audience is young; it is popular among urban users interested in news.

Twitter features a large number of accounts of real celebrities and politicians who personally (or with the help of press service) keep their accounts upload photos and communicate with fans.

The system of communication in Twitter is most public and simple. There are some features: users can join groups by subject or type using the hashtag – words or phrases (written without gap) beginning with “#”. The sign “@” before a nickname of the user is used to mention or to reply to other users. There is also a system of private messages, but it is rarely used.

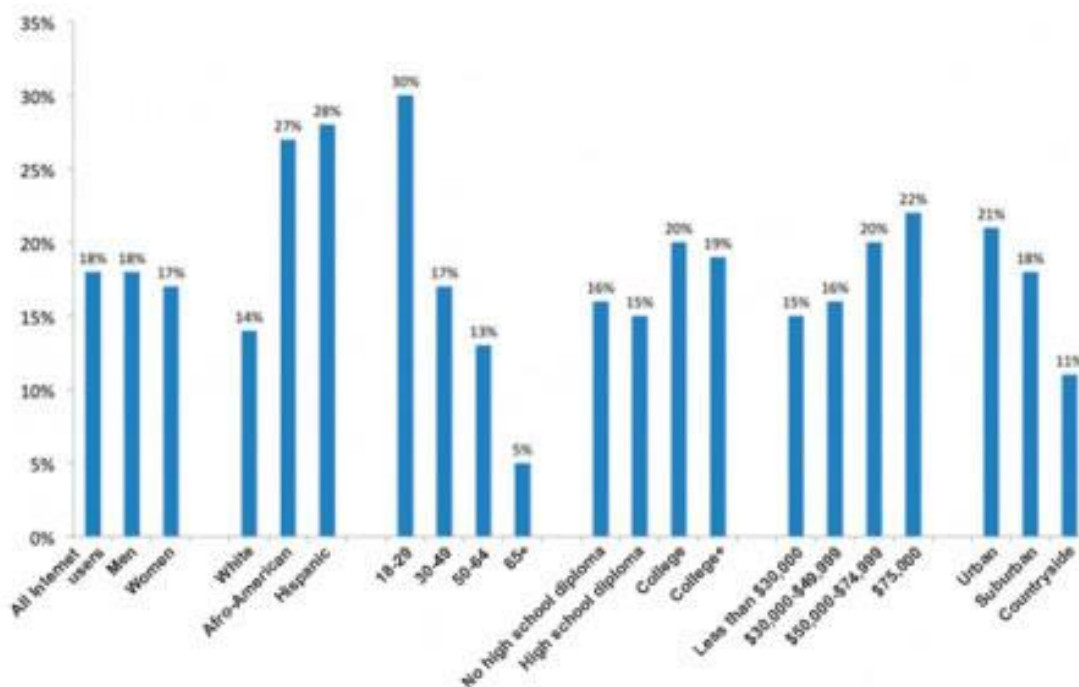
4.3.2 General audience Sites

Twitter in the US is a very popular and powerful social network, ordinary and popular users are very sociable and ready to react to hot topics in Twitter and out of it.



Picture 1. Location of the publications of American Twitter users (indicating geolocation) from September 2011 to September 2014.

Twitter has one of the youngest audiences among all social networks; among American Twitter users 30% are at the age of 18-29 years, and only 5% are older than 65 years. However, audience from 55 to 64 years is the most rapidly growing with the growth rate of 79% since 2012. Usually Twitter users live in the cities of residential suburbs (pic.1). People are addicted to use Twitter for receiving news. In 2012 83% of Internet users confirmed that they read news on Twitter. More than a quarter of Latin-American or Afro-American internet users in the USA use Twitter. Only 14% of white internet users have accounts in Twitter (pic.2).



Picture 2. Percentage of users in each social category of the USA who use Twitter (according to sociological researches).

According to researches the best time for publication of a tweet for advertising campaigns is from Monday to Thursday from 1 p.m. to 3 p.m. (on time relevant for user), and also from 10 p.m. to 11 p.m. The worst time is on Friday after 3 p.m., as this is the time of the lowest activity in Twitter.

4.3.3. Work options

The main work purpose is creation of political intensity through supporting radical groups, users dissatisfied with social and economic situation and oppositional social movements. This work can be divided into three large directions: creating leaders of public opinion, commenting on leaders of public opinion, and working with hot topics.

1.1 Creating leaders of public opinion

This direction has special thematic accounts that are controlled by bloggers together and in shifts. Thematic accounts we divide in 2 groups:

- thematic accounts with auto filling;
- personal thematic accounts (entertaining).

1.2 Commenting leaders of public opinion.

Commenting public opinion leaders must be carried out to promote a position and to distribute newsmakers on Twitter: federal and regional politicians, bloggers, public figures. On the one hand it provides an imitation of the interest in required subjects for the VIP-user's followers, on the other – helps to achieve response from the VIP-user.

1.3 Working with hot topics.

Hot topics are the most discussed subjects in Twitter lately which users of the most popular microblog service (pic.3) are interested in most of all. Thanks to a large number of users in the USA and to the high level of their activity, hot topics rather precisely reflect the most important online and offline positions and change with high frequency. The subject of the average importance stays hot for about an hour.

United States Trends · [Change](#)

[#BieberRoast](#)

[#NationalCheeseLoversDay](#)

[Happy Birthday Evan Peters](#)

[#DescribeYourSexLifeWithABand](#)

[#SecretWarsLive](#)

[#Evergriller](#)

[Cro Cop](#)

[Floyd](#)

[Greg Olson](#)

[Marc Trestman](#)

Picture 3. Screenshot of relevant subjects in the USA.

It is possible to use 2 methods of work promoting content: the mass publication posts on the existing hot topics and deducing our own hot topics.

The mass publication posts on the existing hot topics

The mass publication represents the publication of the messages containing their own hashtag on the existing hot topics to cause required sufficient reaction of real users of Twitter and mass media.

Deducing our own hot topics.

The deducing of a hashtag represents the mass publication posts from accounts of bot network to create technical illusion of public discussion. It will provide a raise of our subject in the list of hot topics and will cause reaction of real users of Twitter and mass media.

4.2.4. Requirements for the content

Small amount of information that makes a message in Twitter, as well as the high speed of information distribution in a social network requires constant monitoring of news and the blogosphere. The key to high-quality content is its relevance and specific presentation.

Specific presentation is ensured by the use of a tweet themed graphic or video, or by writing witty messages (unexpected conclusions or text jokes).

Stylistic finish of a message is important, for that allows quoting the post apart from other messages from the user's feed.

4.3.5. Job duties and employee requirements

For effective work in Twitter there should be a team of 10 with the division in functions: maintaining thematic accounts, commenting leaders of public opinion. Also all bloggers must participate in supporting and socializing a bot network to control the accounts prepared for automatization, to prepare messages to get a hashtag to the top in relevant topics.

1.4 Registration of accounts and monitoring the bot network.

There is a bot-net of accounts to work in American Twitter which is under joint control of all the bloggers. Bot-net accounts are divided by gender and race due to differences in the subjects they publish: both automatic and bringing out hashtag and mass publication of reports on current topics.

Bloggers use special software for posting messages and adding followers to maintain bot network in proper condition. The bot network is monitored and defects and malfunction of particular accounts are eliminated on a daily basis.

There is a need to create and register new bot accounts because of periodic loss of some accounts due to bans from Twitter. During creation and designing new accounts for bot networks bloggers find content necessary for design and initial publications (including essential content) and initial subscribers.

1.5 Socialization and personal accounts of socialization

To maintain the bot network in American part of Twitter there is a need to socialize bot accounts to make them look more real. Socialization means certain required and sufficient activities in Twitter (adding to favorites and retweeting messages of other Twitter users): communication with real users in the network in real time and publication of content and messages.

Bloggers also have personal accounts for socialization which they manage personally: fill with different content and publish messages, communicate with real Twitter users in real time and perform typical actions (addition to favorites and a retweet of messages of other Twitter users), use hashtags and replies. Maintaining personal accounts of socialization is necessary for getting required and sufficient reaction of real users of Twitter, and also, if it is possible, a reaction of mass media. The reaction of real users means:

- open a dialog with bot network accounts after publicating their messages;
- a mention of bot network accounts in messages of real users (a replay, a mark in a photo);
- retweet/addition in the favorites the messages posted by bot network accounts.

Search for content is made by bloggers by themselves according to subject and specifics of personal socialization account. For this purpose they carry out monitoring of the foreign mass media and the websites generating various target content.

1.6 Creating leaders of public opinion.

Thematic accounts with auto filling are managed automatically and subscribed to RSS-feed. The support of such accounts is carried out by checking out the correct work of auto filling, and also carrying out required and sufficient activity with the account: addition to favorites and retweeting messages of other Twitter users suitable for the subject of this special thematic account, publication of additional content, suitable for subject of this special thematic account.

Personal thematic accounts are maintained personally by bloggers. The support of these accounts is carried out by publishing posts with thematic content (including corresponding hashtags) and conducting typical actions in Twitter (addition to favorites and retweeting messages of other users suitable to the subject of this certain thematic account; communication with users of). The search for content is made by bloggers themselves according to the subject and specifics of their personal thematic account. For this purpose they carry out monitoring of the foreign mass media and the websites generating various target content.

Maintaining personal accounts of socialization is necessary to get the required and sufficient reaction of real users r , and also, if it is possible, the reaction of mass media.

1.7 Commenting the leaders of public opinion.

To comment the leaders of public opinion none needs: popular and credible for many other users accounts. Commenting is carried out through the list of VIP – users that include special characteristics (political position, activity, probability of response, etc.).

The process of commenting includes:

- monitoring of the leaders of public opinion on the list;
- finding a resonance message;
- publishing a comment to the message or to the comment which has a potential to develop into a discussion on political subject;
- recording the response.

1.8 The mass publication of the posts on hot topics.

During the preparation for the mass publication and its implementation by bloggers the following actions are carried out:

- monitoring of mass media and resources on the Internet or analysis of the task;
- writing messages according to the task and to the collected data of the monitoring;
- preparation and differentiation messages for the publication;
- allocation functions between bloggers;
- preparation of programs for the automatic publication posts, for automatic retweet posting, addition to favorites and Android emulators;
- running above-mentioned programs, publication posts manually with Android emulators;
- monitoring and recording the reaction of users during publications.

The reaction of real users means:

- opening a dialog with bot network accounts after publication their messages with attached hashtag;
- retweeting/addition to favorites of the messages published by accounts of bot network with certain hashtag;
- publishing posts by real users with attached hashtag or messages about attached hashtag/on subject of the hashtag;
- publishing articles about the published messages in media.

1.9 Bringing out own relevant topics.

During preparation and process of bringing out hashtag blogger carry out:

- monitoring of mass media and resources on the Internet or analysis of the task;
- writing messages according to the task and to the collected data of the monitoring;
- preparation and differentiation messages for the publication;
- allocation functions between bloggers;
- preparation of programs for the automatic publication posts, for automatic retweet posting, addition to favorites and Android emulators;
- running above-mentioned programs, publication posts manually with Android emulators;
- monitoring and recording the reaction of users during publications.

The reaction of real users means:

- opening a dialog with bot network accounts after publication their messages with attached hashtag;
- retweeting/addition to favorites of the messages published by accounts of bot network with certain hashtag;
- publishing posts by real users with attached hashtag or messages about attached hashtag/on subject of the hashtag;
- publishing articles about the published messages in media.

4.4.6. Performance assessment. Accountability

Positive result of creating leaders of public opinion is an existence of regular retweets and additions to favorites messages published by a thematic account, a dialogue with real users and getting replies/comments and reaction to the published content. The control over the work done and the results is made by calculating the number of publications per account during a day and getting screenshots with the statistics of the user reaction provided by the internal analytical service [twitter.com.service](https://twitter.com/service).

Positive result of mass posting on relevant subjects is retweets and additions of the messages to favorites, a dialog with real users and replies/comments. Special attention is paid to the reaction from the accounts of public opinion leaders. The control over the work and results is made by calculating the number of published messages and getting screenshots of reaction of real users/mass media.

Positive result of bringing out one's own relevant topic is real transforming of hashtag into hot topic at least for a short while, retweets and additions of the messages published by us to favorites, a dialogue with real users and replies/comments. The special attention is paid to the reaction from the accounts of public opinion leaders and mass media. Control over the work and results is made by getting screenshots of the appearing hashtag and the period it stayed in hot topics.

4.4.7. Security issues

In order to avoid the detection of the work of the bot account network in Twitter it is recommended not to follow each other's bot accounts and also to try avoid confusions while using several accounts at the same time. Whenever possible it is necessary to use individual IP address for each account constantly which will also allow to avoid the blocking of an account due to frequent change of that address. It is not recommended to engage in an aggressive discussion using many accounts in any feed of comments to avoid detection of same bot network usage.

Because each published tweet contains information about the user location, it is important to pay sufficient attention to setting up proxy servers while working in American Twitter.

First of all, a constant access to a number of IP addresses, a control of their working condition and proper usage are necessary for distinct and debugged work. Secondly, the quantity of IP addresses must be sufficient depending on the size of expected activity of the bot network. Third, a work with estimated proxy servers must be built in the way that minimizes the possibility of detection of basic data of network/provider. In American Twitter There is a threat of blocking.

Types of blocking:

- full blocking – account gets status “suspended” and loses the opportunity for any Twitter activity, except monitoring;
- partial blocking – account gets status “blocked” and loses the opportunity to carry out a of Twitter actions.

It is possible to avoid blocking by obliging the limits of the network regarding the number of actions (no more that 1000 actions from 1 account, no more than 250 personal messages a day, no more than 200 additions to friends). Also a competent and full filling of the account and password complicated enough give additional help as well as existence of an e-mail box for each account, and whenever possible a connection of the account to a real phone number. Following the above-mentioned rules not only helps to avoid fast blocking, but also secure working process.

4.3.8.Automation

Twitter provides considerable tools for automation and scaling an activity which can conditionally be divided on internal and external.

1.10 Internal automation.

Internal automation represents full automation of certain functions at the expense of creating an application on the API twitter platform. List of such functions: post publication from news feeds on a regular basis, the analysis of followers of public opinion leaders and addition them with the purpose of mutual addition, the analysis of hot topics, the analysis of the messages published by users, etc.

1.11 External automation.

External automation is done due to creation of browsers, emulators of mobile operating systems, etc. Such automation allows to e such problems as: mass addition of tweets to unlimited number of accounts within a short time, addition of followers with the purpose of mutual addition, imitation of the publication of messages through a mobile platform, etc.

4.4. Working in Facebook

4.4.1. General description of the department

Facebook is the most popular social network in the world. It contains the personal data, information about users' interactions and their attitudes towards any event that is happening within the system or in real life. The fact that all the information on Facebook is posted by a user himself allows us to get the accurate and up to date information straight from the source. Facebook user friendly interface allows not only to get any kind of media content, but also to generate it.

Over 1.39 billion monthly active.

864 millions of users active per day.

66% of all the Facebook users are at the age between 15-35

In comparison with other social network services Facebook has following advantages:

Free legal content exchange

Detailed information about user personality

User social contacts information

An ability to express any legitimate opinion

There are two general types of a user activities on Facebook:

- 1) Communication with other users.
- 2) Getting media content from the newsfeed

4.4.2. General audience. Sites

Facebook is the most popular social network services within the USA. The total number of USA citizens registered in Face book is 130 million that makes about 57% of the whole American population.

About 97% of Americans at the age from 18 to 29 have profile in Facebook.

All American and international mass media are well represented in Facebook (Fox News, Being Liberal, The Tea Party, Cop Block). Our choice of certain media depends on the aim we want to reach in particular situation. To read the selection criteria go to 3.2.

4.4.3. Work options

The main goal of all types of our activities is destabilization of political life and provoking the social tensions within the US society. This goal can be reached by the means of:

- 1) Supporting the most radical part of Facebook users;
- 2) Supporting the political and social movements that are in opposition towards the ruling regime;
- 3) Popularization of negative opinions among common users.

We can practice all types of activities mentioned above, both creating our own profiles and communities and being active in already existing communities.

1.1 Our public pages

Most Facebook users get the relevant information from their news feeds. Creating our own public pages gives us an opportunity to promote our vision of any event. In other words, every our public page is a media which provides the targeted audience with the information people are interested in, in the way which radicalizes their views and intentions.

Our public page should have a clear and reasonable message from the moment it is available for every Facebook user.

One of the most important purposes our public page must achieve first of all is gathering a targeted audience (subscribers) who agree with the ideas represented by the media content we promote. This is how we can influence our audience in the area we have chosen.

It is very important to keep in mind that our online activities can turn into real offline events for depending on the size of the audience (the whole country, or a certain city) we can turn subscriber into real people. As we want to show a high performance of our projects, we need to compare our possibilities and our goals.

1.2 Other public pages

Our work with public pages of other people primary includes posting comments that contain an opinion we promote. To guarantee high response to every comment we need to check if the public page agenda is appropriate enough for the ideas we promote.

Goals:

- To make a list of appropriate public pages according to our project general strategy. A public page must correspond with our topics, it must have enough subscribers performing regular activity for promoting our ideas, it must be open for any comments.

NB: Public pages with the great number of subscribers but low activities must be ignored.

- Also, we must divide public pages according to their attitude towards our ideas and activities:
 - Friendly
 - Neutral
 - Hostile

4.4.4. Requirements for the content

The first and the most important requirement for our media content is high quality. We must create only hi-end content on a regular basis. This is the only way we can meet the competition in Facebook. Moreover, the political issues we publish and promote must not contradict with the general strategy of the whole project.

Options to promote political content using our public pages:

- To create a public page with political content only.
- To create a public page about general social issues, where a part of the content is related to our ideas.
- To create a public page with fun content with a lot of good humorous content and a few political publications.
-

Researches needed before starting a public page

- To monitor all the public pages and communities in Facebook that correspond with our general strategy somehow;
- To make a competitive analysis of the public pages with similar topics;
- To find out what kind of audience can be possibly interested in our content. Here we must figure out as much criteria as possible.
- To develop a proper name for the public page. The name must tell as much about the content of our page as possible, still the name must meet the queries from different kinds of search engines.
- To develop a unique page design and style.

To guaranty the proper page activity there must be at least one content manager for each public page. He is in charge of writing and posting two kinds of content

- 1) Daily agenda coverage according to our general strategy.
- 2) Informative, interesting and entertaining content just not to lose subscribers' attention.

To get as much audience attention as possible you should:

- Proper time: post should be published in the time when most subscribers are online.



- Competition. Constant monitoring and analysis of the failures and achievements of our nearest competitors and opponents. We must do it to avoid mistakes and use their successful cases to promote our own content. In Facebook you can add interesting pages to follow the updates of the competitors.
- Sections. Every public page must contain several topics, so a subscriber could easily understand what the page is about.
- Structure. A successful post should consist of:
 - Hashtag which corresponds with the topic
 - Headline must tell the essence of the post
 - Main part
 - Conclusion (should contain a message according to our strategy)
 - Links and references to the sources of the information published.
 - Keywords and hashtags. They should have different frequency of use in the internet.
 - Every publication should contain graphic materials of any kind made in the same style as the public page.

Successful comment criteria

- Proper size, in most cases 150 characters are enough to describe your position.
- Clear, simple, but not primitive language. You should avoid any kind of misunderstanding in your comment.
- The main idea of your comment should be clear from the first sight.
- Timing. The sooner you publish your comment the higher chances you have to get to the top.
- Reaction. The more «likes», shares and responses your comment could get the higher the position of the post is. Reaction guarantees top position for your comment.

4.4.5. Requirements for the employees

Content manager qualification requirements

- 1) English – advanced.
- 2) Text writing skills in English language.
- 3) Clear understanding of how the social media work.
- 4) Basic PC skills and web applications advanced user.
- 5) High learning skills
- 6) Stress resistance
- 7) Graphic software advanced user (Photoshop and others).

Content manager professional duties

- 1) Writing post on the basis of the information received from the department of analytics. Content manager should have skills of “easy writing” and enough knowledge about stylistics.
- 2) Writing posts on general issues. To accomplish this task in time a content manager should have rich background and an ability to show the essential idea of what he wants to write about. He should be able to adopt any content to make it attractive.

SSM manager is responsible for promoting public pages. He must have a successful promoting experience.

We can use at least three ways to promote our content:

- Official advertisement tools made for Facebook and other social media.
- External sources and link exchange services.
- Using our accounts in social media for cross posting that will create activity in a group in the beginning (likes, reposts, comments).

Commentator professional duties:

- Creating accounts in Facebook
- Writing comments in selected groups to get a bigger response from other users.
- To comment one needs an account in Facebook.
- Socialization of the created accounts, both basic and more serious. Information included depends on the goals of the account.

Account general socialization includes:

- Userpic (avatar).
- Cover.
- Filled profile info.
- Publishing posts on the account wall.
- Finding and adding friends.

Also, a commentator can work on an advanced socialization for his account.

NB: Direct communication with the people from the targeted audience can be a special kind of commentator's activity which helps to solve global goals of the project.

The more «likes» a commentator gets the higher his position in the Top is.

4.4.6. Performance assessment. Accountability

Accountability depends on the goals and objectives completely. It is necessary to balance quantitative and qualitative aspects of the work.

Quantitative indicators includes:

- Number of subscribers
- Number of posts published
- Number of comments
- Etc.

Quantitative indicators are provided in the form of diagrams. The numbers should grow according to the control period (one month).

Quality indicators which can be also provided in the form of diagrams include: general reached audience, publications, user involvement, and comment response.

Performance figures can be reported by particular post examples with the complex description of the response they got.

4.4.7. Security issues

There is a number of risks connected with working in Facebook. The most popular among of them are:

- Account can be blocked with no possibility to recover.
- Deleting all the media content and comments posted from this account.
- Blocking of a public page if the account blocked was the only admin of this page.
- If the advertisement payment is not available and a debt appear on your payment card, your profile as well as well as the public page you manage can be blocked.
- If your payment details do not satisfy the Facebook requirements, your profile as well as the public page you manage can be blocked.
- Media content promotion can be impossible if the Facebook administration thinks the promoted materials break some rule.
- If you create too many accounts, Facebook administration can check up your IP and other parameters of your Internet provider.

4.5. Working in Youtube

4.5.1. General description of the department

YouTube is the most popular video hosting in the world where accounts of all users of the most well-known e-mail service Gmail are automatically created.

YouTube also has its own plug-in that is easily integrated into every site, that is why it has got maximum distribution. Almost 90% of the clips that a user sees in the net are uploaded to YouTube and played with the help of the plug-in.

The social network has also an advantage in the search results of Google engine. This increases the chances a clip to be watched if a user is looking for it using a search query.

Youtube has also all advantages of social networks: user shares personal information, posts video clips, subscribes to channels of famous people, video bloggers and friends, can comment and rate videos.

4.5.2. General audience. Sites

The general number of YouTube users is about 2 billion. 71% of them are citizens of the U.S.

Monthly audience of YouTube video hosting has passed over 1 billion users. Every other internet user in the world enters YouTube.

4.5.3. Work options

The main subject of the work is creating social and political tension via supporting radical groups, users dissatisfied with social and economic situation, and oppositional social movements.

This kind of work can be divided up into 2 directions: concentrating on creating personal YouTube channels and commenting clips on other channels.

1. Working with personal You Tube channel

For the majority of users YouTube is the main source of video content that has been popular since 2006 and, according to different studies, users will prefer it to written information. Using public pages one has an opportunity to constantly «saturate» loyal audience with thematic content. It will help to create certain user attitude towards current/future events in politics and society.

Work starts with creation of a thematic public channel for which it is necessary to define goals and objectives.

One of the goals can be creating target audience (subscribers of the channel) who are loyal to content that is published. Therefore, the global goal is getting influence on public opinion of a certain country/region/city.

Creating viral videos with as high as possible number of viewings can also be a goal.

2. Commenting clips on other YouTube channels.

It is necessary to take into consideration the channels with similar topics which one should work with. The impact on the audience is made through commenting popular clips with political and hot social topics and as well as communicating with the audience.

To achieve this it is necessary:

- to determine popular channels and videos on political topics;
- to create YouTube accounts with an opportunity to post;
- to monitor activity of popular users and to form an attitude to their materials with the help of comments;

4.5.4. Requirements for the content

Ways to integrate political content to personal channel:

- Creation a channel with social and political topics;
- Creating a news channel;
- Creating an entertainment channel where political content is slightly emphasized and presented in sarcastic, or humorous way, or using of associations.

It is necessary to conduct following researches before creating a channel:

- To make a competitive analysis of other channels with the similar topics;
- To make a competitive analysis of other channels with related topics;
- To define potential audience of the group. It is necessary to pay attention to general factors (gender, age, nationality) and also to more specific ones (pattern of net behavior, looked through and marked clips; interests);
- «Naming» (name should represent the strategy of the page and be relevant to search queries both in social network and in search engines)
- To create unique specifics of your channel (style, presentation of the content).

General requirements to video material:

- Sections. Channel should have a number of sections that could help to integrate related content and to meet the fans` expectations
- «Structure» of a clip. Video should have the following elements:
 - Title
 - Description
 - Tags – maximum number of search queries to help users to find the video.

Promotion can be achieved by a number of ways

- Through official ad tool «Google AdWords» in YouTube
- Through networks and bloggers
- Through publications in media and ratings
- Through your own net of accounts that will create an activity on channels in the beginning (likes, reposts, comments)
- Through driving up lookups and subscribers

Basic socialization of an account should contain

- Photo of a user («avatar»)
- Cover
- Filled in profile information (it is important to mention a location)
- Initial number of subscribers

4.5.5. Requirements for the employees

To create a successful channel it is important to have:

- A script writer who writes scenario and creates visual style
- A designer and illustrator creates visual style
- A Motion designer is responsible for animation
- A SMM specialist is responsible for channel promotion in social networks

Basic requirements to a script writer include:

- Knowledge of popular tendencies in YouTube
- Experience in scenario writing
- An ability to work in a team
- An ability to deliver the information about a clip to the illustrator and motion designer
- An ability to analyze a big amount of information
- An ability to work in basic MO programs and AnimeStudioPro (program for video editing)
- English language knowledge

Basic requirements to an illustrator include:

- Knowledge of Adobe Photoshop and SAI
- An ability to work in a team
- Knowledge of current tendencies in graphics

Basic requirements to motion designer include:

- Software knowledge: Adobe After Effects, DUIS plug-in;
- Knowledge of Adobe Photoshop
- An ability to work in a team
- Knowledge of current tendencies in graphics

Basic requirements to SMM specialist include:

- English language knowledge
- Knowledge of current tendencies in social networks
- An ability to work in basic PC programs
- Knowledge and experience in creating a presence concept in social networks

- Knowledge of ad tools in social networks: AdWords (YouTube), Ad Manager (Facebook);
- Basic knowledge of Photoshop graphic program

4.5.6. Performance assessment. Accountability

Accountability depends on the goals and objectives completely. It is necessary to balance quantitative and qualitative aspects of the work.

Quantitative numbers are provided in the form of diagrams. The numbers should grow according to the control period (one month).

Examples of quantitative numbers: number of channel subscribers, number of created clips, number of clip viewings, general amount of views on the channel.

It is also convenient to report the qualitative numbers in the form of diagrams.

Qualitative numbers include number of likes and comments below videos.

Qualitative numbers are quite well represented in certain examples, like indicating a video and what kind of a «response» it got, as well as examples of replies of other users.

4.5.7. Security issues

There is a number of risks connected with working in YouTube. The most popular among of them are:

- The channel is blocked if there is an infringement of copyright for video or audio content, or violation of principles of social network community or terms of use;
- The channel is also blocked if there is a single serious violations (for example, provoking behavior or spam messaging), violation of rules (discriminatory posts, offenses, sock puppets, etc);
- It is possible to unblock the channel after a single appeal of the decision. After that it is possible to appeal no sooner than 30 days and then after 3 and 6 months;
- If administrating account is blocked, the ability to administer the channel is blocked automatically.

To avoid risks it is necessary:

- To create unique content or check the content carefully. It should not infringe copyright.
- If account is blocked, it is necessary to thoroughly think the content of the appeal letter with the unblock request through.

Chapter 5. Working in other social networks

SMM – Social Media Marketing. Marketing in social media. PR in social media – in blogs, forums, internet communities.

Blog – “internet diary” where user can deliver different information to the internet community. Blogs are divided by the type of information presentation:

News

Visual

Pictures

Videos

Gif's

Ads

Post – message posted in a blog which may include various combinations of text, images and video.

Notes - the total number of responses received from a particular post. Divided into:

Repost – action allowing to tell about the story in your blog with one click.

Like – approval of the materials, user photos with one click.

Point – approval of photos or pictures uploaded to 9gag.

Bans – one of the accepted methods of control over the actions of users in the internet. Ban is a deprivation or restriction of any rights of a user (sending new messages or creating new threads on the forum, or commenting on a blogs etc.).

Automation - one of the areas of scientific and technical progress, which uses the self-regulatory technical tools and mathematical methods in order to free the person from participation in the processes of acquisition, conversion, transmission and use of energy, materials, products, or information, or a substantial reduction in the degree of participation or labor intensity of the operations.

Bot – special program performing automatically and / or on a predetermined schedule any actions through the same interface as a normal user. In the discussion, the term computer program is used mainly in the application to the Internet.

Instagram – free app for video and photo exchange, allowing to take take photo and video, apply special filters, and distribute them, and a number of other social networks.

Tasks:

Creating accounts

Keeping accounts

Adding the content in accordance with the relevant topics, and other content

Selection of suitable photos and captions.

Socialization relevant to blog requests.

Using modern tendencies while keeping a blog (hashtags, replies on comments under the posts)

Supporting accounts by using “likes” and comments (to attract a large audience)

Automation – using plug-ins (in Chrome and Firefox) is possible.

Risks:

Ban for following for more than 1000 people daily.

Ban for regular IP address change.

Ban for pornography content.

Accounts which are banned, can’t be “unbanned”

Bans without warning.

9GAG - largest humorous website in the world, users can upload photos, videos and GIF-images. Has 10 sections. 2 of them are permanent:

Trends

Fresh

Tasks:

Creating accounts

Graphical content selection according to relevant topics

Selection of captions to graphic content

Promotion of materials to “Trends”

Supporting accounts by using “likes” and comments(to attract a large audience)

Automation:

Autoposting

Using of plug-ins (Chrome, Firefox)

BuzzFeed – online news media company, founded in 2006 in New York. Jonah Peretti, the founder, originally planned a company as a small internet lab, but it turned into the great international media portal that surveys the wide range of topics from international politics to television shows and creative workshops.

Tasks

1. Creation of accounts;
2. Selection of graphic content according to the relevant topics;
3. Selection of the captions to the graphic content;
4. Writing posts;
5. News posting according to the topics;
6. Mutual support of the accounts with the help of likes and comments (great way to attract audience).

Automation opportunities:

- Automatic posting;
- Using the plug-in for the browser (Chrome, FireFox).

Risks:

1. Ban for spamming;
2. Ban for the pornography.

Vine - a mobile app that allows you to create short videos. Owned by Twitter since October 2012. The service was opened to the public on January 24, 2013. On the 9th of April 2013 Vine became the most downloaded free app in iOS AppStore.

Tasks

1. Creation of the accounts in the ratio (50% of the thematic, 50% of the abstract);
2. Managing accounts;
3. Posting video clips 6 seconds long;
4. Socialization according to relevant queries;
5. Using required hash tags while uploading video clips.

Automation opportunities:

- Automatic posting;
- Using the plug-in for the browser (Chrome, FireFox).

Risks:

Ban for pornography.

Flickr – service designed for storage and later usage of digital photos and videos. One of the most popular sites among bloggers for posting photos.

Tasks

1. Creation of the accounts;
2. Managing accounts;
3. Posting graphic content (1 tb digital photos) and clips;
4. Selection of titles and descriptions for the each photo or video;
5. Using the keywords (hashtags) while uploading photos and video clips;
6. Creating groups of interest with discussion opportunity;
7. Inviting other users and their photos to groups.

Risks:

Ban for posting the products of the other users, and a copyright infringement as a consequence.

Automation opportunities:

- Automatic posting;
- Using the plug-in for the browser (Chrome, FireFox).

MySpace – the international social network (website online communities, blogging platform), which gives an opportunity to create groups of interest, personal profiles, blog, post photos and video, as well as the opportunity to listen to audio tracks of popular artists. Headquartered in Beverly - Hills, CA, USA).

Tasks

1. Creating accounts;
2. Managing accounts;
3. Posting graphic content (1 tb digital photos) and clips;
4. Selecting titles and descriptions for the each photo or video;

5. Using keywords (hash tags) while uploading photos and video clips;
6. Creating groups of interest with discussion opportunity;
7. Inviting other users to the groups.

Risks:

- Ban for the adding a large number of people under 18;
- Ban for violation the provisions of the user license agreement;
- Ban for the active adding of minors and women;
- Unlock is impossible.

Automation capabilities:

- Automatic posting;
- Using the plug-in for the browser (Chrome, FireFox).

Chapter 6: Conclusion

“God did not create this country to be a nation of followers. America is not destined to be one of several equally balanced global powers”

Mitt Romney,

US presidential candidate in the 2012 elections

The American vision of the world order is based on the unipolarity principle and the acknowledgement of the US rights for unilateral actions. Over the time this position has only got stronger among the national political elite. History has failed to convince the US government that the presence of military and technical power only is not enough for the stable existence.

Just after the end of the Cold War when international politics entered the phase of the unipolar world the United States creates a scheme to work with the countries that disagree with its policies. At first, the basic principles of the international policy are announced. Opposing countries face the controlled chaos that leads to the destabilization of the situation in the country and near its borders.

Globalization which has brought many innovations to the daily life grew in parallel with the growing ambitions of the United States. It has become completely impossible to control or to cover the whole information flow. Thematic groups in social networks, news feeds, television programs, radio broadcasts, and targeted advertising distribution – all of these tools shape the public opinion. In turn, the power goes to someone who knows how to create and subsequently manage this opinion. The Arab Spring, which resulted in thousands of deaths, started with posts on Twitter that urged people in Egypt to join the demonstrations against President Mubarak.

Playing the role of the world’s police and using the tools of information warfare the US continues to control the unipolar world and to monopolize the right for truth.

