



Agile

THE POSITIVE INFLUENCER

When you have developed balance in all of the character strengths on the Tilt Model, then you are able to lean into whatever is needed in a given context. When triggered, you self-regulate your own behavior so that you do not trigger reactionary behavior in others. As a result, you have positive influence on those around you. This enables the people around you to show up at their best too.

Top Question: Where should I Tilt right now?

Top Motivators: Balance and Flow

Top Character Strengths: Self regulation

Motivates You: Creative Contribution in your chosen domain.

Motivation Levers: Being in flow.

Demotivates You: Distraction from flow.

Best Pace: Whatever the current situation needs.

Wants from Others: Character development, so the team can be in flow.

Offers to Others: Model for behavior.

Top Emotions: Gratitude, fulfillment

Stress Reaction: The same as your True Tilt, but you can recover quickly.

Emotions Under Stress: The same as your True Tilt, but you can recover quickly.

Problematic Trait: The same as your True Tilt, but it's less likely to show up and you can recover from it quickly.

Motto: Be Kind, Be Wise, Be Bold, Be Unique, Be Real

Big Moves: What am I doing "big" in the world while I have Positive Influence?

Connection

THE CROSS-POLLINATOR

Top outcome: Collaboration

Top question: Who?

Motivators: Socializing, storytelling

Wants from others: Freedom, diplomacy

Offers to others: Acceptance of differences

RESILIENCE

Driven by: IDEAS

Top character strengths:

Openness
Inspiration
Creativity

Needs: Attention and recognition

Inner stress reaction: FLEE

HUMANITY

Driven by: PEOPLE

Top character strengths:

Likability
Empathy
Trust

Needs: Approval and acceptance

Inner stress reaction: deFLECT



Motto: So many ideas, so many people, so little time

Best pace: Spontaneous, quick

Stress reaction: Overwhelmed; causes others confusion

Big moves: Be Wise – increase SKEPTICISM
Be Bold – increase CERTAINTY

When you are Tilting in **CONNECTION**, you appear to be focused on connecting PEOPLE and IDEAS, so you may be more alert to the needs of others and can intuit just how to help them. In this mode, you may feel more receptive than usual and can quickly interpret the cues to improvise. You may be focused on expanding social networks and positive influence to socialize your ideas.

Impact

THE CHANGE CATALYST

RESILIENCE

Driven by: IDEAS

Top character strengths:

Openness
Inspiration
Creativity

Needs: Attention and recognition

Inner stress reaction: FLEE

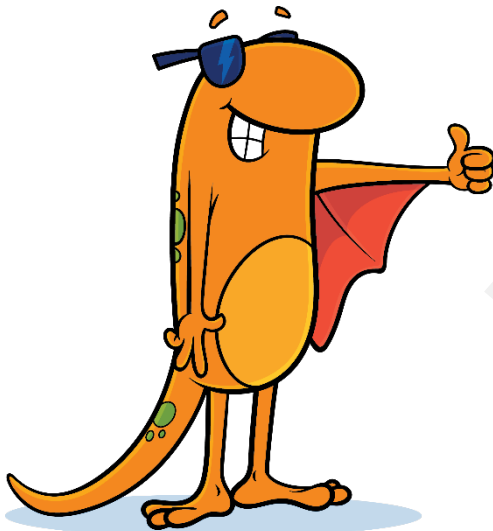
Top outcome: Innovation

Top question: Why?

Motivators: Changing the world

Wants from others: Positivity, cooperation

Offers to others: Confidence, risk-taking



COURAGE

Driven by: RESULTS

Top character strengths:

Confidence
Boldness
Integrity

Needs: Power and autonomy

Inner stress reaction: FIGHT

Motto: Everything that tests me makes me feel alive

Best pace: Rocket speed

Stress reaction: Impulsivity; causes others false starts

Big moves: Be Kind – increase RECEPTIVITY
Be Wise – increase SKEPTICISM

When you are Tilting in **IMPACT**, you appear to be connecting IDEAS and RESULTS, so you may be inventing new solutions by linking seemingly disparate information into meaningful expressions of your creative imagination. You appear ready to take risks and want to drive a new idea into action quickly. You may have a pressing need to follow your gut instinct regarding your hunches.

Structure

MASTER MIND



COURAGE

Driven by: RESULTS

Top character strengths:

Confidence
Boldness
Integrity

Needs: Power and autonomy

Inner stress reaction: FIGHT

WISDOM

Driven by: DATA

Top character strengths:

Diligence
Focus
Perspective

Needs: Security and status

Inner stress reaction: FREEZE

Top outcome: Execution

Top question: How?

Motivators: Data, results

Wants from others: Autonomy, respect

Offers to others: Decisiveness, discipline

Motto: Efficiency and precision equal perfection

Best pace: Measured and efficient

Stress reaction: Obsession; others feel micromanaged

Big moves: Be Unique – increase OPTIMISM
Be Kind – increase RECEPTIVITY

When you are Tilting in **STRUCTURE**, you appear to be connecting RESULTS and DATA. You may be masterminding and building intricate, precise systems that offer stability and sustainability over time. You know how to focus on and execute work requiring complex reasoning and heavy task orientation, so you may appear a bit anti-social until the work is done.

Clarity

THE QUIET GENIUS

HUMANITY

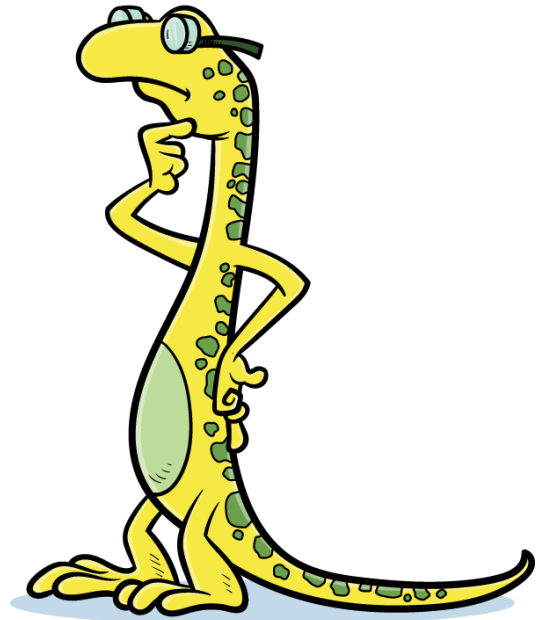
Driven by: PEOPLE

Top character strengths:

Likability
Empathy
Trust

Needs: Approval and acceptance

Inner stress reaction: deFLECT



Top outcome: Alignment

Top question: What?

Motivators: Researching, supporting

Wants from others: Appreciation, kindness

Offers to others: Discernment, support

WISDOM

Driven by: DATA

Top character strengths:

Diligence
Focus
Perspective

Needs: Security and status

Inner stress reaction: FREEZE

Motto: It's better to prepare than to regret

Best pace: Patient, thoughtful

Stress reaction: Resistance; causes others analysis paralysis

Big moves: Be Bold – increase CERTAINTY
Be Unique – increase OPTIMISM

When you are Tilting in **CLARITY**, you appear to be connecting PEOPLE and IDEAS. You may be analyzing and interpreting data that ultimately affects others, so you are not ready to make decisions. As you investigate the details thoroughly and explore options, you may find yourself in an advisory role because others find your judgement credible and sense that they can trust you.