# **CHARAN KUMAR**

Assistant Manager, Procurement



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Anantapur, Andhra Pradesh

## PROFILE

Personable and dependable techno-commercial purchase engineer with 3 years of expertise in a fast-paced global automotive industry.

Achieved company expectations through quantitative & analytical skills and best rating according to internal review. Seeking to advance career by growing with your esteemed organization.

## SKILLS

- Strategic Sourcing
- Vendor development &management
- Supplier selection
- Cost analysis & Negotiation
- pricing
- Cost Reduction- VA/VE
- Technology Upgrade
- Strong Communication

## EXPERIENCE

#### **KIA INDIA PVT.LTD**

#### 2021 - Present

- Buyer & Vendor Development for Engine & Transmission
- Localization lead for ICE Power unit system
- Supplier Development strategy, supplier Audit & risk elimination.
- Close monitoring of supplier chain KPI & monitor stock/inventory and delivery analysis & risk mitigation.
- Floating RFQ to suppliers for given drawings &comparing the quote level among suppliers.
- Review with vendors &ensure supplier development activity is on track according to the time plan.
- Preparing supplier Quotation comparison & evaluation, conducting negotiations, LOI to suppliers.
- Engineering order change implementation &management.
- Raw material/Forex market trend management & estimate impact due to raw material changes.

#### **Key Achievement**

- ICE Localisation Enhancement by 10% [Saving: 11 Cr/Year]
- Reduction in dependency on China sourced parts (~20%)
- Communizing Fastener [Savings: 2 Cr/Year]

**Commodity:** Casting, Forging, Stamping

Parts Handled: Flywheel, Camshafts, Fasterners, Clutch & Brackets

## EDUCATION

#### **MECHANICAL ENGINEERING (72%)**

Gates Institute of Technology 2017 - 2020

#### DIPLOMA (72%)

Government Polytechnic ,Narapala 2014 - 2016

#### SSLC (8.8 CGPA)

Jeevananda E.M High School 2014

#### <u>Languages</u>

- English
- Hindi

Telugu

#### **Software**

- MS Package
- SAP-MM
- MAT LAB