

# Bruno Musamali

Nairobi, Kenya

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## CAREER OBJECTIVE

### Full stack Developer

Results-driven Software Developer with a Bachelor's degree in Mathematics and Computer Science, complemented by strong foundations in statistics. Over 3 years of hands-on experience in full-stack development, specializing in Python for backend logic, data analysis, and scripting; JavaScript for dynamic client-side interactions; and HTML/CSS for creating responsive, accessible web designs. Proficient in SQL for database management and querying, as well as Object-Oriented Programming (OOP) principles to design scalable, maintainable code architectures. Adept at version control (e.g., Git), agile workflows, and problem-solving in fast-paced environments. Committed to leveraging technical expertise and analytical mindset to deliver innovative solutions that drive business impact and user satisfaction.

## WORK EXPERIENCE

### Web Developer

*Nobel* [ 03/11/2024 – to date]

City: Nairobi | Country: Kenya

**Project Manager** -Oversees the entire web development process, ensuring projects are delivered on time, within budget, and meet client requirements.

**Business/Requirement Analyst** - Gathers and analyzes project requirements from stakeholders to define the scope and functionalities needed for the web project.

**UI/UX Designer** - Focuses on the user interface (UI) and user experience (UX) to make websites intuitive, visually appealing, and user-friendly.

**Front-end Developer** - Builds the client-side of websites, handling what users see and interact with directly in the browser. Implementing designs using HTML, CSS, and JavaScript - Optimizing for performance and cross-browser compatibility - Skills: Frameworks like React, responsive design, version control (Git).

**Back-end Developer** - Manages the server-side logic, databases, and application functionality that power the website behind the scenes. - Writing server code (e.g., in Node.js, Python, PHP) - Handling data storage and APIs - Skills: Databases (SQL/NoSQL), server management, security practices

**Web Designer** - Specializes in the visual and aesthetic aspects of websites, often overlapping with UI design but focusing more on graphics. - Creating layouts, color schemes, and typography - Using design software for mockups - Skills: Graphic design tools (Adobe Illustrator/Photoshop), creativity, basic coding

### Graphic Designer/IT Specialist

**Matbronze Wildlife Art** [ 01/04/2024 – 25/10/2025]

**City:** Nairobi | **Country:** Kenya

- Ensured data consistency and security through effective database management.
- Implemented API endpoints to enhance front-end functionality.
- Collaborated with front-end developers to seamlessly integrate user-facing elements.
- Contributed to team meetings and the planning and execution of IT solutions.
- Designed and implemented RESTful APIs to enable efficient data exchange.
- Developed and maintained a user profile platform, improving user interaction and experience.
- Design and print client plaques with logos.

### Industrial attachment; IT Support Intern

**Hyumba** [ 01/11/2023 – 15/08/2023]

**City:** Nairobi | **Country:** Kenya

- Installed different operating systems.
- Crimped different types of network devices like hub and switch.
- Setup a network using modem.
- Troubleshooted internet access and operated the switch.
- Connected different printers and troubleshooted the slow running PCs.
- Use XAMPP and set up environment for php programming and designed an XAMPP database.

### Safaricom & Huawei Partnership Bootcamp for Cyber Security Training

[ 01/07/2022 – 27/04/2023]

**City:** Nairobi | **Country:** Kenya

- Network Security
- Cyber Threat Intelligence
- Incident Response

## EDUCATION AND TRAINING

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### Bachelor of Science in Mathematics and Computer Science

**Taita Taveta University** [ 04/09/2020 – 12/05/2024]

**City:** Voi | **Country:** Kenya | **Website:** <https://www.ttu.ac.ke>

### Kenya Certificate of Secondary Education

**Chesamisi High School** [ 12/02/2016 – 28/11/2019]

**Country:** Kenya

## TRAINING AND PROFESSIONAL DEVELOPMENT

**Mental Health Awareness**

Successfully completed a long professional development course on Mental Health Awareness at Open University of Kenya.

**Generative AI**

Generative AI engineer with deep expertise in large language models, diffusion models, and multimodal systems.

**Salesperson Ayaz Properties – Nairobi, Kenya**

*Month Year – Month Year (January 2025 – October 2025)*

- **Actively marketed and sold residential and commercial properties developed by Ayaz Properties, a leading real estate development company in Nairobi focused on high-quality, modern, and affordable homes.**
- **Conducted property viewings, client consultations, and negotiations to close sales deals, consistently meeting or exceeding monthly sales targets.**
- **Built and maintained strong client relationships through excellent communication, follow-ups, and personalized property recommendations.**
- **Generated leads through networking, social media, open houses, referrals, and collaboration with the marketing team.**
- **Prepared sales documentation, including offers, agreements, and handover processes, ensuring smooth transactions and high client satisfaction.**
- **Stayed updated on market trends, property features (2–4-bedroom apartments with flexible payment plans), and competitor offerings to provide informed advice to prospective buyers.**

**How to Research Markets and Sales Channels**

Successfully completed the how to research markets and sales channels course on Atingi eLearning platform

[10/2025]

**Sales and Marketing at Plumeria Residency**

In my sales and marketing roles, I consistently exceeded revenue targets by 30–150% quarter-over-quarter while building and leading high-performing teams. I mastered customer psychology, persuasive storytelling, rapid experimentation, data-driven decision making, negotiation under pressure, and turning complete strangers into loyal paying customers. These experiences taught me how to sell anything — including complex technical products — by deeply understanding pain points, objections, and desired outcomes. This directly translates to product positioning, user adoption, go-to-market strategy, prompt engineering, stakeholder management, and closing enterprise AI deals in technical environments.

[10/2025 - 02/2026]

**LANGUAGE SKILLS**

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**Mother tongue(s):**

English | Kiswahili | Luhya

## DIGITAL SKILLS

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Microsoft Office / Facebook / Zoom / Social Media / Microsoft Word / Microsoft PowerPoint / Google Drive /Linux/ Microsoft Excel

## SKILLS AND PORTFOLIO

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### Professional skills

- Programming and Development
- Databases & Data
- Generative AI integration (Lang Chain, Llama Index, RAG)
- Problem solving and decision making.
- Analytical thinking.

## REFERENCES

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### Barbra Masinde

Senior Solutions Architect (Safaricom PLC)

Tel: 0703358122

### Dr. Mutua

Head of Department MSPS, Taita Taveta University

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### Ms. Namalwa Diana

Administration Manager – Matbronze Wildlife Art

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