



Executive Leadership

Brian E. Martin, Chief Executive Officer



Brian Martin co-founded Stability Biologics in 2010 and has overseen the business and finance of Stability Biologics since the Company's inception. Brian is an experienced strategist with over 20 years of business experience having a M.Sc in Geophysics and his Masters of Business Administration degrees. Prior to Stability Biologics, Brian worked as an Investment Banker as well as a Vice President of Business Development within the International Advisory Group at the Royal Bank of Canada where the group grew from \$30 Million in annual sales to over \$140 Million over a 5-year period. Brian's passion is building and developing sound business strategies for sustainable growth.

Thomas Johnston, President



Tom Johnston co-founded Stability Biologics in 2010 and has overseen all aspects of product introduction and sales. Tom has grown Stability Biologics sales from \$1MM in 2010 to \$24.7 MM in 2013. Prior to joining Stability Biologics, Tom worked as a National Sales Director for a multi-national tissue intermediary and spine implant company. Holding a B.S. in Microbiology and 7 years of experience leading sales force development through sales and surgeon relationships, Tom knows the marketplace and the has doubled Stability Biologics sales each year since its inception.

Brent Smith, Chief Operating Officer



Brent Smith began his career at the United States Navy Tissue Bank in San Diego, CA and brings over twenty eight years of operational experience to the Stability team. Brent was in the inaugural group of individuals who attained the American Association of Tissue Banks Certification as a specialist gaining knowledge in all areas of Tissue Banking including Administration, Business Development, Triage, Recovery, Quality Assurance, Tissue Processing, Hospital Development and Communication Systems as well as the regulatory requirements of the FDA and the AATB's Standards for individual Tissue Programs. Brent has been an active member of the AATB serving two terms on the Accreditation committee and currently serves as a member of the Program committee for the Association.

Erik Erbe, Chief Scientific Officer



With a Doctorate in Ceramic Engineering & Glass Science, Erik has been a constant figure in the Orthopedic, Spine medical device arena for 29 years. A former CSO at Orthovita, head of R&D at Nuvasive & Knee Creations, his leadership led to the invention and commercialization of Vitoss®, Cortoss®, BioGran®, Aliquot®, and Subchondroplasty®. Generating 29 issued US patents (21 pending), Erik brings a wealth of experience in execution and commercialization through Team leadership and surgeon relationships.



Jayce Holley, Chief Financial Officer



Jayce Holley, CFO With 30 years' experience in the Financial Services Industry Jayce brings experience in Sales Management, Risk Analysis, Financial Accounting and Asset and Liability management to the Stability Biologics team. His career work experience includes positions at some of the world's largest financial institutions as well as having key roles in private start-up companies. His combined sales and financial perspective provide a critical understanding of building company sales strategy and financial soundness. Jayce has a B.A. from Florida Southern College and is a graduate of the Florida School of Banking.

Martin P. Hall Jr., Executive Director



Martin brings over 21 years of experience in the medical industry (pharmaceutical, spinal implants, and biologics) to his executive role at Stability Biologics. Prior to joining our team, Martin played an integral part in helping start-ups such as Blackstone Medical and SeaSpine, Inc. achieve early success and eventually become acquired. Martin brings a proven track record in building surgeon relationships, development of sales distribution channels and the management of a sales organization. Martin holds a Masters in Management from Walsh University (N. Canton, OH).

David Dorsey., VP of National Sales



David brings over 10 years' experience in spine, orthopedics, and biologics to Stability. He was one of the first employees of Stability filling various crucial roles in the company's growth before being promoted to his current position. Prior to joining our organization, David ran his own spine/ortho distribution company. David is proficient in hospital negotiations, marketing, materials procurement, and account penetration. He has a B.S. in Communications (Georgia State University).

Scott Walsh., VP of Clinical Operations



Scott Walsh joined Stability Biologics in 2011 working as a clinical and product specialist with a focus on extra-cellular based products and utilization. Scott graduated from the University of Toronto with a degree in Microbiology and brings extensive clinical experience having worked with Health Sciences in Orthopedic Technology in both Canada and the United States. Scott was the former Tissue Coordinator & Renal Pulsatile Perfusionist for 9 years at Trans Life and a Director of LifeLink Tissue Bank in Tampa, Florida overseeing daily processing operations for distribution and development of specialty allografts.