Bryan Beck
Python Full Stack Developer
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EDUCATION

Devmountain I Virtual   Graduated November 19th, 2021
- Web Development Program

Devry University I Virtual   Attended 2009 thru 2011

- Masters Business administration

SKILLS

Java Script I Python I PostgreSQL I OAuth I Bcrypt I CSS I SQLite3 I HTML5 I NodeJs I Django I Flask I Github I Bootstrap

PROFESSIONAL EXPERIENCE

DevMountain I Virtual   August 2021 - November 2021
Web Developer / Software Engineer (student)
First Project name - [Github I Demo](#)
Java Script I Python I HTML5 I CSS I Bootstrap I Django I API (amazon product)

- Developed an eCommerce site using Django and python to provide a simple user experience for tracking Graphic Cards
- Provided authentication and user credentials using Django-registration package to ensure a secure shopping experience
- Integrated Django Bootstrap and Semantic UI for styling

Frito Lay I Kingman, AZ   Oct 2016 - Aug 2021
Route Sales Representative

- Increased sales by over 10 percent each year for the past two years.
- Developed sales analytics models using Excel to track and forecast trends
- Created value with customers by developing, collaborating, and executing account-specific marketing plans designed to increase sales.
- Increased sales and reduced out of stocks by developing and maintaining a product order flow based on customer needs and customer traffic (data provided via store sales data provided to PepsiCo network and distributed to handheld devices).

Dish Network I Tulsa, OK   May 2010 - June 2015
Advanced Technical Analyst (tier 3 support)

- Increased annual revenue by $ 10 million in one year through customer engagement and reducing unnecessary trouble calls.

- Improved team performance by coaching and mentoring lower tier support staff, sales representatives, and analysts on software, systems, and best practices.

- Optimized personal sales strategies by maximizing call time and leveraging communication skills to either increase account value or reduce account costs (trouble calls, repeat issues).

- effectively and efficiently resolve customer and company issues by collaborating with multiple teams in multiple states.