# Bryan Boucher

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#### **PROFILE**

Thoughtful, results- and people-oriented leader with nearly a decade of experience in business operations, strategic planning, and digital transformation within the outdoor brand industry. Passionate about leveraging my skills to support mission-driven initiatives and foster collaboration in organizations that are making a meaningful impact on our planet.

#### **EXPERIENCE**

# Alterra Mountain Company · Denver, CO · 7 mos Digital Commerce Manager · 08/2023 - 04/2024

- Developed strategic plans for digital & organizational transformation initiatives including timelines, communication plans, and success measurement for new tech implementation
- Collaborated with cross-functional teams to align technology solutions with project & business objectives
- Delivered comprehensive modernization of digital analytics across multiple ski resort properties, leveraged data to optimize digital customer experience

# **Timberland, VF Corp** · Stratham, NH · 7 yrs, 5 mos **Sr. Mgr, Digital Business & CX** · 1 yr, 6 mos · 06/2021 - 02/2023

- Managed business operations for a \$100M revenue stream, overseeing a cross-functional team of six reports (four direct)
- Facilitated cross-regional collaboration to implement global go-to-market strategy for the North America digital business
- Established strategic partnerships to drive significant improvement in web development productivity, service & logistics efficiency, and overall customer experience (CX)
- Participated in a 3-month corporate leadership development program; worked with an external coach to build expertise in management and coaching strategies
- Mentored team through tumultuous period of change, fostering a culture of psychological safety, trust, and empowerment
- Developed and executed strategic plans aligning new technology initiatives with organizational goals
- Led continuous improvement of data, forecasting, and analytics in collaboration with business planning team to improve speed-to-insights & decisions

#### **SKILLS & AREAS OF EMPHASIS**

# Strategic & Change Leadership

Experienced in strategic planning, budget & roadmap development • Broad experience in organizational change & digital transformation

## **Process & Ops Management**

Proven results improving processes and operational efficiency • financial operations oversight experience

#### **Team Leadership & Development**

Inclusive, empowering leader with expertise in management, coaching, and cross-functional collaboration

#### **Business Acumen & Analytics**

Rich background in data-driven strategic planning, budgeting & forecasting • Advanced skills in analytics, reporting, and key metric definition and tracking

# **Enterprise Systems**

Experienced with diverse range of business systems across phases of implementation, testing, optimization, and management

#### Communication

Active listener • Empathetic communicator • Experienced in presenting to senior leadership

# **Manager, Digital Business & UX** ⋅ 1 yr, 1 mo ⋅ 05/2020 - 06/2021

- · Attained progressive responsibility over digital operations management & user experience (UX)
- · Managed and coached a team of three cross-functional reports through significant org changes
- Established forecasting and reporting process for broader digital landscape to improve visibility to brand performance and better inform strategic decision-making
- · Coached team through collaborative operational process improvement for B2B drop-ship program
- Drove agile, iterative redesigns of key web pages & customer help center, driving \$1.8M in incremental annual revenue and +3% YoY improvement in CSAT (customer satisfaction score)

# Digital Experience Manager · 11 mos · 06/2019 - 05/2020

- · Assumed a team leadership role in ecommerce, Timberland's fastest-growing business channel
- · Managed two front-end web developers and a third-party development agency
- · Owned UX roadmap and agile test & learn program with focus on driving digital strategy & revenue
- Directed evolution of internal project management process and systems, engaged with wide range of stakeholders to manage process changes, onboard new users, and provide training

# Senior Analyst, Business Planning · 2 yrs · 06/2017 - 06/2019

- · Increased visibility and influence as a lead voice & presenter on business performance to leadership
- · Collaborated on strategic planning, forecasting, and go-to-market execution for Timberland's retail, outlet, and ecommerce business channels, coordinating ongoing planning operations and cadence

# **Business Planner** ⋅ 10 mos ⋅ 08/2016 - 06/2017

- · Advanced into a strategic role focused on business reporting and forecasting for Timberland's multi-channel direct-to-consumer (DTC) business
- · Operated as intelligence center & connective tissue between cross-functional teams
- · Built and managed robust reporting, analytics & forecasting tools with MS Excel & PowerBI
- · Continually delivered actionable daily & weekly business insights to guide decision-making & tactics

#### **Allocator** · 8 mos · 01/2016 - 08/2016

· Innovated workflows & tools to improve data visibility, inventory efficiency, and product sell-through

## **Allocation Intern** • 5 mos • 07/2015 - 01/2016

· Managed retail inventory, analyzed sales productivity, and collaborated to optimize team efficiency

#### **EDUCATION & VOLUNTEER EXPERIENCE**

University of New Hampshire · Durham, NH · 3 yrs, 8 mos

B.A. in Economics; Dual-Major in Sustainable Food · summa cum laude · 08/2010 - 05/2014

· Awards for highest academic achievement in Economics & top undergraduate research project

**Thorne Nature Experience** ⋅ Boulder, CO ⋅ 65 hrs Teaching Assistant, Summer Camp ⋅ 2024

**Lowernine.org** ⋅ New Orleans, LA ⋅ 140 hrs Building Volunteer Group Lead ⋅ 2014 - 2022

**Timberland** • Stratham, NH • 300 hrs Community Service Volunteer • 2015 - 2023 **Habitat for Humanity ·** New Orleans, LA · 40 hrs Building Volunteer · 2012