

Experience Serving for AR Activations

### 99 Problems (of Print)

- Everyone sees the same ad
- Only option is a static image
- No way to measure efficacy





#### Live Event Parallels

- Everyone sees the same ad
- Only option is a static image
- No way to measure efficacy

# The Digital Advantage

- Personalized ads unique to each reader
- Opportunity for dynamic, interactive ads
- Easy to measure
   exposure, engagement,
   and impact on behavior



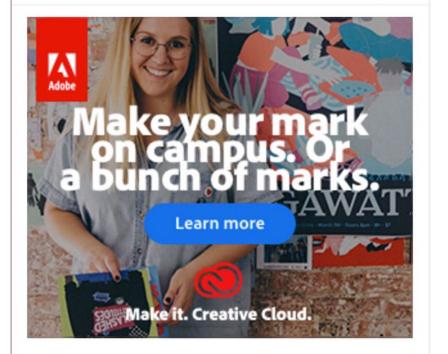
**LATEST** 

MAGAZINE

**VIDEOS** 



Zoë Quinn: What Happened After GamerGate Hacked Me 12:37 PM ET





Why Paul Ryan Has the Toughest Job in Washington



12:33 PM ET



This High Paying Cash Back Card is Taking The Market By Storm. Get Yours Now.





### 6.2 Millio

Hurricane Irma wea triggering record flo wind-battered wake

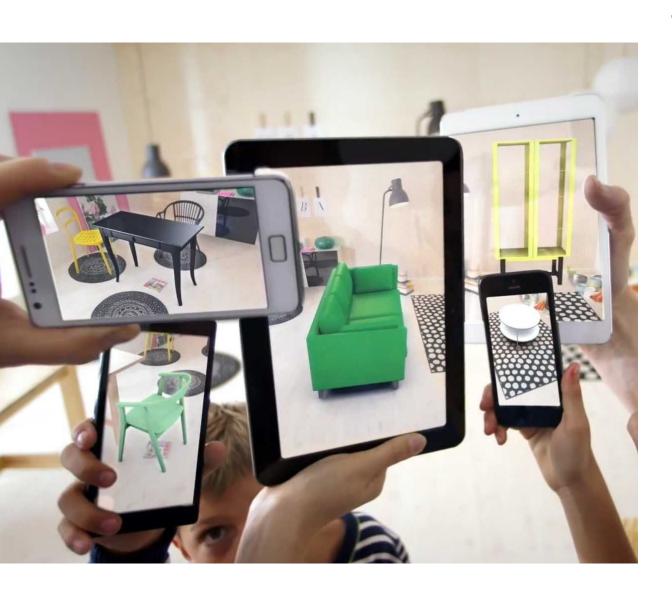
- Here Are Some of the Hurricane Irma
- Trump Says He'll Vi Ravaged Florida 'Ver
- Hurricane Irma's Fid
   Crane to Collapse in



North backir

# The Impending Storm

Events organizers **must** take advantage of AR experiences to help their exhibitors increase ROI



#### The Answer is AR

- Personalized ads unique to each attendee
- Opportunity for dynamic, interactive ads
- Easy to measure exposure, engagement, and impact on behavior
- Massive new revenue opportunity for organizers

## Events Sponsorship Use Cases

- Create compelling new sponsorable moments in the venue
- Enhance existing booths with AR product demos, interactive content
- Allow attendee to "click through" and engage with content at the point of sale
- Ad efficacy can now be measured and attendee behavior tracked



# Replace or enhance physical signage...



# ...with animated or interactive highlights



# Enhance print collateral...



# ...or remove the need for it entirely



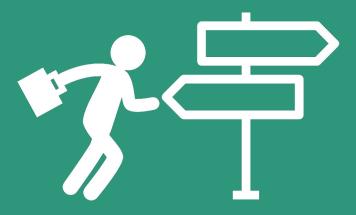
# Why ship large, expensive products...



...when your entire catalogue is weightless!



# Additional Use Cases - Content Delivery/CMS



Informational signage and sponsorships



Enhancement to demos and presentation sessions



Real-time
"announcement"
channel for
event organizers

## Reasons for Event Organizers to Care

- Increase attendee engagement and interaction
- Improve AR inventory quality through Preview certified agencies
- Retains uniqueness of face-to-face; AR enhances the live experience
- Easier logistics (less setup/tear down)
- Curate digital environment to maximize connections
- More data on exhibitors AND attendees

# Monetization Opportunities for Event Organizer

- Incremental AR ad inventory to monetize around the show floor, conference, parties, sub events, etc.
- Revenue sharing from certified agencies
- AR activations before and after the event through platform

#### Reasons for Exhibitors to Care

- Increase brand awareness through new AR ad opportunities
- Capture strategic data on attendee behavior + specific leads from interactions/opt-in
- Higher transparency into ROI, exhibition efficacy
- More immersive and innovative ways to include product demo in live event

# No new AR ad work required

Bring existing digital media into the virtual realm

Video



Animations



Images



3D Models



Documents



Rich Media



### For Attendees

- Improve overall event experience, access to info, demos, etc.
- Create many "cool factor"
   opportunities around the event
   from content, experience and
   interaction perspective
- "Onlive" experience with consistent interactions both in-person and digitally

### For Agencies

- New medium for which to create content
- Preview Certified Agencies will have access to show exhibitors in a direct way
- Exposure to vertical industries

# Events are just the beginning

- All physical signage or location-based advertising can be virtualized
- Shopping malls
- Billboards
- Bus wraps, bus stops, train stations
- Waiting rooms
- Storefronts
- And more...



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