‍‍Bryan Figueroa

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## Summary

* Bilingual detail-oriented accountant with background in several financial credentials and hands on experience in statistical analysis, credit check and accounting. Highly skilled at increasing productivity through detailed cost analysis. Excellent financial reporting, budget forecasting, management and team building skills.

## Highlights

* Financial modeling
* Financial reporting
* Account reconciliation
* Technical analysis
* Superior research skills
* Risk management
* Account management

## Professional Experience

Credit analyst | idi distributors | october 2017 – present

* Evaluating clients’ credit data and financial statements in order to determine the degree of risk involved in lending money to them
* Preparing reports about the degree of risk in lending money to clients
* Evaluating the financial status of clients by producing financial ratios through computer programs
* Helping supply chain and sales and marketing departments in managing financial orders to help them control credit exposure, make payments on time, and reduce the risk of customer disputes

Personal Banker (SAFE) | Wells fargo | january 2017 – octorber 2017

* Expected to exceed challenging sales and referral goals by proactively selling products and services to customers and referring customers to other areas of the bank.
* Basic Microsoft Office skills, experience interacting positively with unsatisfied customers, good communication skills including speaking clearly, succinctly, and accurately while using a pleasant tone and common conversational courtesies.
* Experience in retail sales or the financial services industry

Branch Supervisor | tcf bank | August 2014 – January 2017

* Share overall responsibility for branch sales goal attainment with management team; motivate staff; develop in-branch contests, communicate corporate sales incentive programs.  Initiate sales to achieve targeted production goals.
* Coach, train, provide work direction and communicate feedback to branch staff; assist in the recruitment and hiring of personnel.  Develop and maintain appropriate performance tracking and communicate performance issues. Provide input to formal performance appraisals and/or prepare and deliver appraisal. Recommend or initiate disciplinary action as necessary.
* Build long-standing relationships with TCF customers by providing excellent customer service and maintaining thorough knowledge of all products TCF offers.  Build customer trust and loyalty by proficiently answering customer’s questions; explaining policies thoroughly, and fulfilling customer needs.

## Education

* Accounting (AS) | NORMANDALE COMMUNITY COLLEGE
* Full Stack Development | University of minnesota