# BRYAN GUM

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## **EXPERIENCE**

#### 08/2013 to Current

## Brand Development, Creative Contributor | Live KC

Sporting Kansas City - Kansas City, M O

- Identify, develop and evaluate marketing strategies based on Live KC objectives and market trends
- Contribute to the direction, planning of Live KC's creative brief
- Produce video, photo projects to enhance web presence, brand identity, increase impressions
- Plan Live KC marquee events for 2013 2014 as part of a team

#### 05/2013 to 08/2013

# Intern | Marketing, Media, Merchandising

**Sporting Kansas City** - Kansas City, M O

- Researched, selected new merchandising options as part of a team
- Facilitated branding implementation regarding the MLS All-Star Game and Sporting Club
- Designed print, digital advertisements for Sporting Club Events, on-line
- Authored Merchandise Marketing Plan Budget; implemented its schedule, oversaw operational functions to increase product awareness, merchandise revenues

#### 10/2012 to Current

#### Health & Wellness Coach

Herbalife - Manhattan, KS

- Utilize social media, guerrilla marketing to develop brand exposure
- Recruit independent distributors, manage team of active coaches to accomplish marketing efforts, product sales of \$4,000+/month
- Provide health and wellness coaching to individual clients using Herbalife products as main revenue stream

## **EDUCATION**

Aug. 2014

**Bachelor of Science**: Business Administration **Kansas State University (KSU)** - Manhattan, K S

Major: Marketing Minor: Economics

GPA: 3.00

# **ACTIVITIES | HONORS**

- Professional Advantage Program (Extended Lectures) (KSU)
- Co-Founder, Director If Only Productions (Media Production Company)
  Portfolio: www.ifonlyproductions.com

# **RELEVANT TECHNOLOGY | SKILLS**

Microsoft Office, Adobe Photoshop CC, Final Cut Pro X, Brand Development, Direct Sales, Marketing Strategy

Portfolio, work samples, and references available upon request.