

Marginal Analysis

P : Capital P

p : lowercase p

Example :

q : the number of units produced

(*) price function: $p(q)$

(*) cost function: $c(q)$

(*) Average cost function: $A(q) = \frac{c(q)}{q}$

(*) Revenue function: $R(q) = q \cdot p(q)$

(*) Profit function: $\Pi(q) = R(q) - c(q)$

$$= q \cdot p(q) - c(q)$$

(*) Marginal cost function is the derivative of the cost function,

$$c'(q).$$

(+) $c'(q)$ presents the change of the cost to produce 1 more item.

For example: $\boxed{c'(100)} \approx \underbrace{c(101) - c(100)}$

The change in cost to produce 1

more item (100 \rightarrow 101)

$$c'(1000) \approx \underbrace{c(1001) - c(1000)}$$

(*) Marginal Revenue: $R'(q)$

(*) Marginal Profit: $P'(q)$

Example:

Adam Goodman determines that when q thousand units of his product are produced each month, they will all be sold at a price of $p(q) = 22.2 - 1.2q$ dollars per unit. The total cost of producing the q units will be $C(q) = 0.4q^2 + 3q + 40$ thousand dollars.

a. How many units should Adam produce to maximize profit? What is the maximum profit he can expect?

$$P(q) = R(q) - C(q)$$

$$= q \cdot p(q) - C(q)$$

$$= q \cdot (22.2 - 1.2q) - (.4q^2 + 3q + 40)$$

$$= \underline{22.2q} - \underline{1.2q^2} - \underline{.4q^2} - \underline{3q} - 40$$

$$P(q) = -1.6q^2 + 19.2q - 40$$

(*) Step 1: Find $P'(q)$

$$P'(q) = -1.6 \cdot 2 \cdot q + 19.2$$

$$P'(q) = -3.2q + 19.2$$

(*) Step 2: Solve for $P'(q) = 0$

$$\begin{array}{l} -3.2q + 19.2 = 0 \\ \rightarrow \end{array}$$

$$\Rightarrow 3.2q = 19.2$$

$$\Rightarrow q = \frac{19.2}{3.2} = 6$$

Step 3: Find $P''(q)$ and test the size of $P''(6)$

$$P''(q) = (-3.2q + 19.2)'$$

$$P''(q) = -3.2$$

$$\Rightarrow P''(6) = -3.2 < 0$$

$P(q)$ will be maximized at $q=6$. The maximum profit is

$$P(6) = -1.6(6)^2 + 19.2(6) - 40 = 17.6$$

$$P(q) = -1.6q^2 + 19.2q - 40$$

Notice: (Marginal Analysis for maximum profit)

$$P(q) = R(q) - C(q)$$

$$P'(q) = [R(q) - C(q)]' = R'(q) - C'(q)$$

① $P(q)$ is maximized when $P'(q) = 0$ or

$$R'(q) - C'(q) = 0$$

$$R'(q) = C'(q)$$

marginal
revenue

marginal
cost

② $I(q)$ is maximized when $I''(q) < 0$

b. How many units should Adam produce to minimize the average cost per unit of production $A(q) = \frac{C(q)}{q}$? What is the minimal average cost?

$$A(q) = \frac{C(q)}{q} = \frac{.4q^2 + 3q + 40}{q}$$

q : letter q

q : number nine

$$A(q) = \frac{.4q^2}{q} + \frac{3q}{q} + \frac{40}{q} = .4q + 3 + \frac{40}{q}$$

$$A'(q) = .4 - \frac{40}{q^2}$$

$$\left[\left(\frac{40}{q} \right)' = (40 \cdot q^{-1})' \right. \\ = 40 \cdot (-1) q^{-2} \\ = \left. -\frac{40}{q^2} \right]$$

$$A'(q) = 0$$

$$\Rightarrow .4 - \frac{40}{q^2} = 0$$

$$\Rightarrow \frac{40}{q^2} = .4 \Rightarrow q^2 = \frac{40}{.4} = 100$$

$$\Rightarrow \boxed{q = 10}$$

$$A''(q) = \left[.4 - \frac{40}{q^2} \right]' = \left(-\frac{40}{q^2} \right)'$$

$$= (-40 \cdot q^{-2})' = (-40 \cdot (-2) \cdot q^{-3})$$

$$= 80 q^{-3} = \frac{80}{q^3}$$

$$\Rightarrow A''(10) = \frac{80}{10^3} > 0 \Rightarrow A(q) \text{ is minimized at } q = 10$$

$$\text{and the minimum is } A(10) = \frac{.4q^2 + 3q + 40}{q}$$

$$= \frac{.4(10)^2 + 3 \cdot 10 + 40}{10} = \boxed{11}$$

* Note: (Marginal Analysis for Average cost)

$$A(q) = \frac{C(q)}{q}$$

$A(q)$ is minimized when $A'(q) = 0$

$$\left[\frac{C(q)}{q} \right]' = 0$$

$$\frac{C'(q) \cdot q - C(q) \cdot (q)'}{q^2} = 0$$

$$(q') = 1$$

$$C'(q) \cdot q - C(q) = 0$$

$$\Rightarrow C'(q) \cdot q = C(q)$$

$$\Rightarrow C'(q) = \frac{C(q)}{q}$$

$$A(q)$$

$$\boxed{C'(q) = A(q)}$$

marginal cost

Average cost

This means the average cost is minimized when the marginal cost is the same as the average cost.

Assignment 23

Adam Goodman determines that when q thousand units of his product are produced each month, they will all be sold at a price of $p(q) = 49 - q$ dollars per unit. The total cost of producing the q units will be $C(q) = \frac{1}{8}q^2 + 4q + 200$ thousand dollars.

- How many units should Adam produce to maximize profit? What is the maximum profit he can expect?
- How many units should Adam produce to minimize the average cost per unit of production $A(q) = \frac{C(q)}{q}$? What is the minimal average cost?

Use the following functions

① $p(q) = 49 - q; C(q) = \frac{1}{8}q^2 + 4q + 200$

② $p(q) = 37 - 2q; C(q) = 3q^2 + 5q + 75$

③ $p(q) = 180 - 2q; C(q) = q^3 + 5q + 162$