

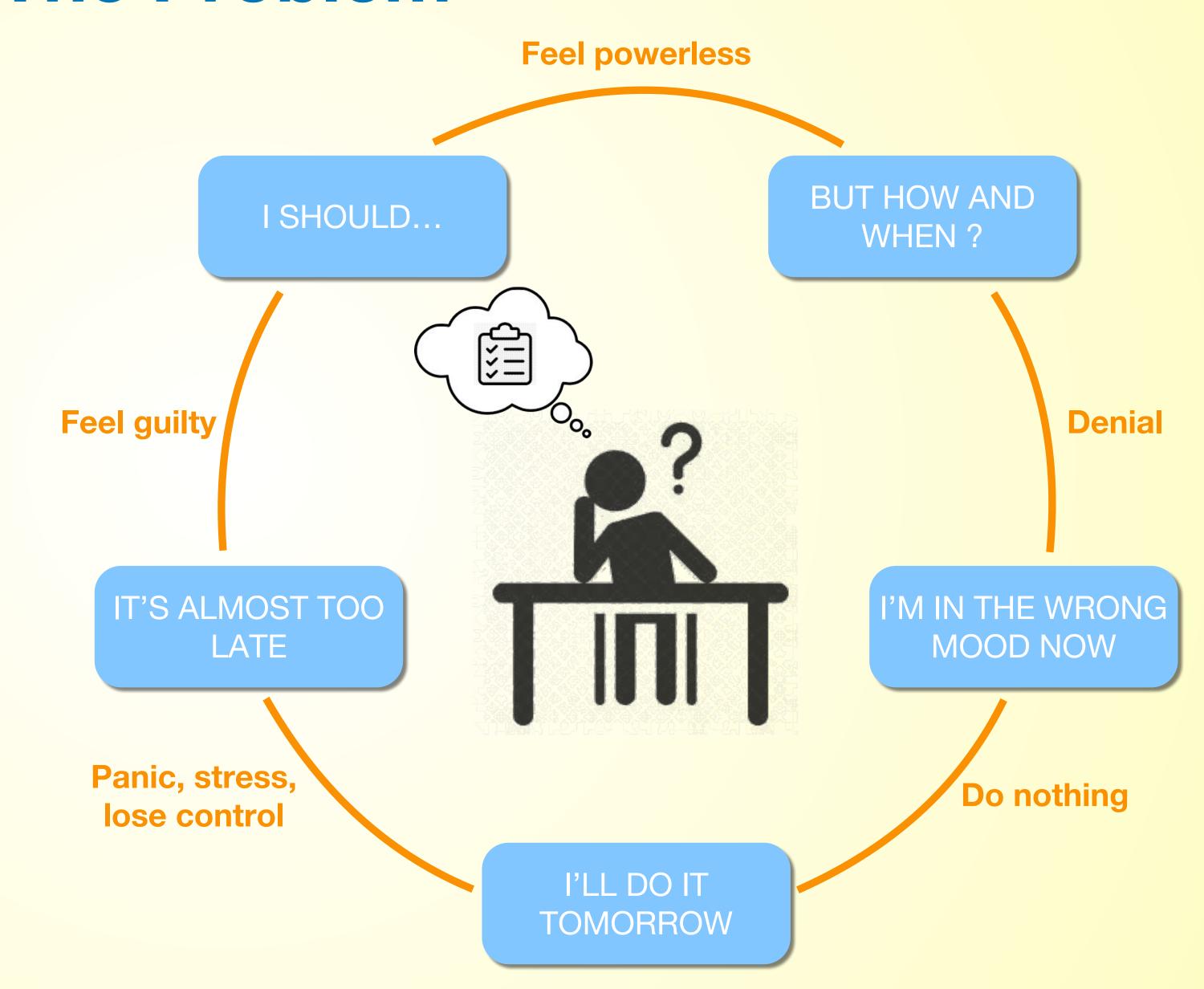
Planning has never been so easy

## The Problem

The brain has a primitive tendency to see discomfort as something to be protected from and to keep away.

Daily-basis tasks and activities being time and effort consuming result in a frustrating procrastination.

People see themselves as lazy and powerless while it's normal and legitimate.



## Value Proposition



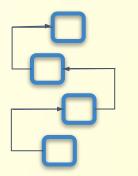
What if the community could help me out to build plannings through...



Collective intelligence, from which experience and knowledge are shared on planning events



A repository containing plannings on any subject



A personalized planning for my own need

## The Solution

Bryterdays the personalized planning marketplace



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Bryterdays the personalized planning marketplace



### MAKE MONEY

Revenue from planning sales

## **GROW BETTER**

Added value service, Business visibility and suggestions

## SAVE TIME

In post-sale customer care and customer need

### TIME MANAGEMENT

Greater tasks assessment

## WELL BEING

Foresee personalized targets, increase sense of control

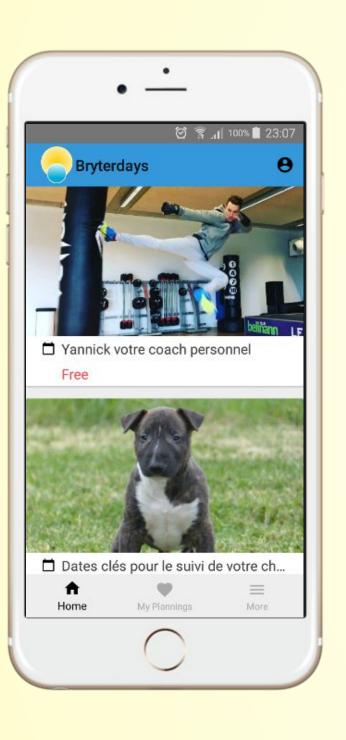
## REDUCE IMPACT

Money and opportunities losses caused by delays



## The Product

Follow the magical recipe...



Browse available

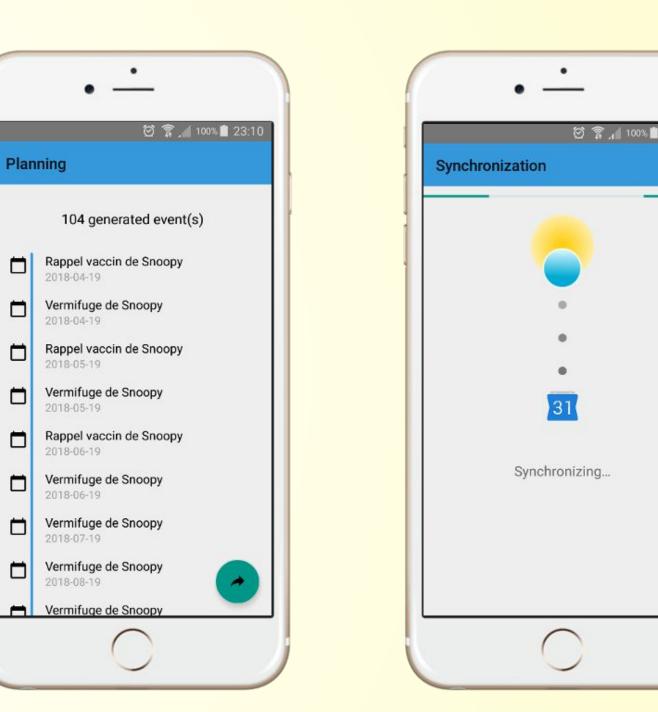
designed plannings

Dates clés pour le suivi de votre chien Free INSTALL Description En pleine campagne charentaise, se trouve notre élevage en plein air au milieu de 50 hectares. Nos chiens et chiots vivent dans de grands parcs arbores et en contact avec nos enfants. Nous nous investissons totalement dans notre métier pour le

Choose and install

Personalization 19 Jan 2018 Subscription Dates clés pour le suivi de votre... Date de naissance du chien 22 Jan 2018 Race du chien Bulldog Sexe du chien Mâle Nom du chien Snoopy GENERATE PLANNING

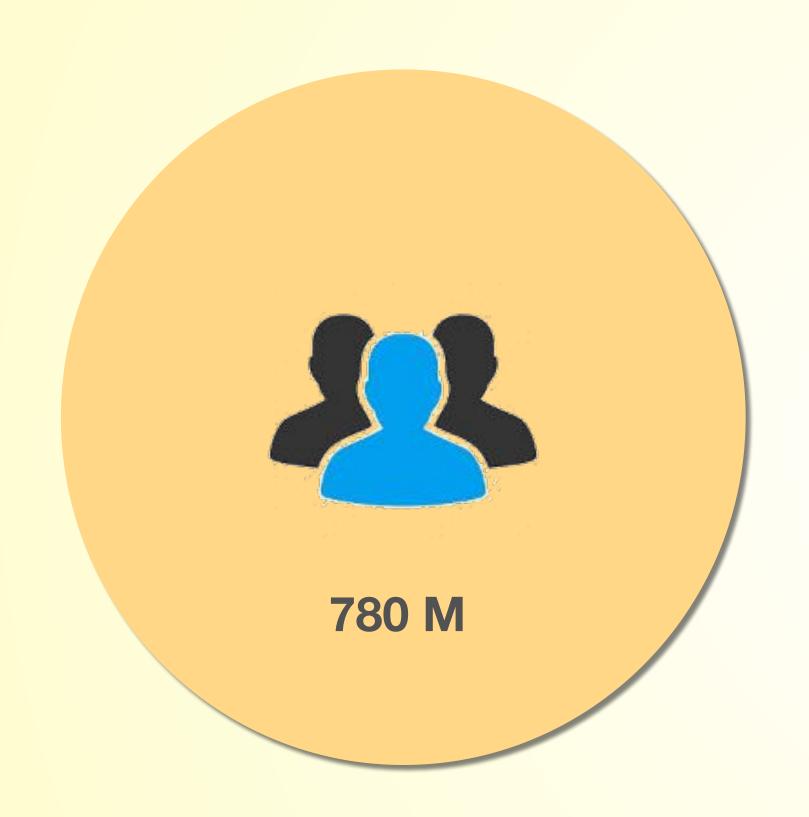
> Preview generated events of your planning



Set required settings

Synchronize your planning with a calendar of your choice

# **Market Opportunity**



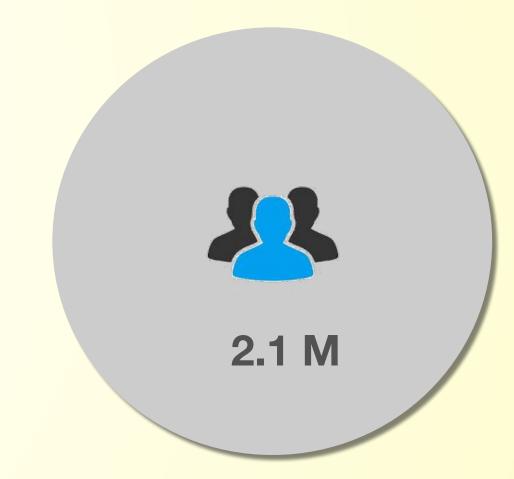
#### **TOTAL AVAILABLE MARKET**

20% of adults people living in developed and developing countries are chronic procrastinators



#### **SERVICEABLE MARKET**

34% of procrastination is caused by Time Management and Planning Fallacy



#### **TARGET SHARE**

French procrastinators from 20 to 60 using mobiles willing to change

Source: Wolters, Won, & Hussain, 2017

Source: 10th Procrastination Research Conference 2017

# Go-to-market plan



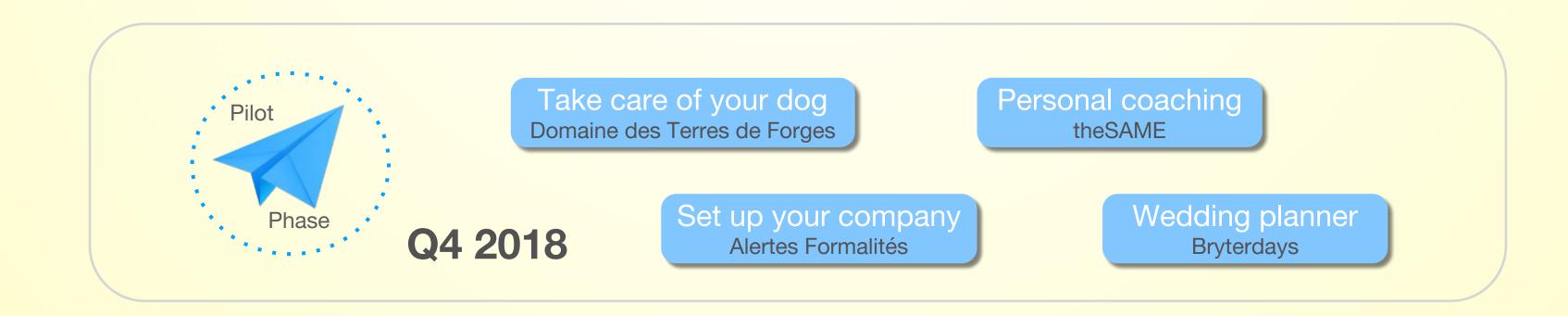




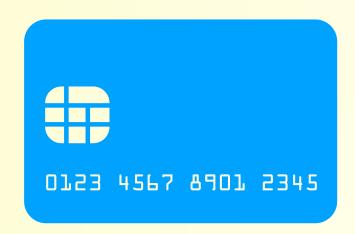
- Target providers in-need to preserve Store offer-and-demand balance
- Easy-to-use back office

- Small businesses with low native digital emphasis
- Businesses where support activity has a huge impact on business-as-usual
- Deep human related interaction

- Provider acquisition channel
- Plannings provided by Bryterdays
- Customer word of mouth
- Local campaigns



# Business model target





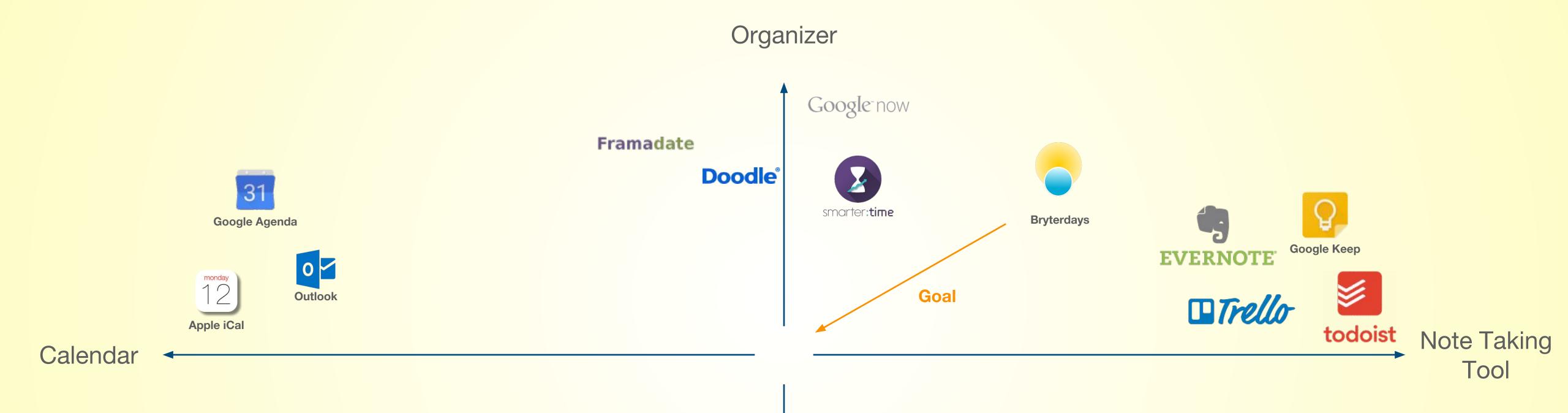


Commision for every payable planning

Contracted staff for custom provider planning developments

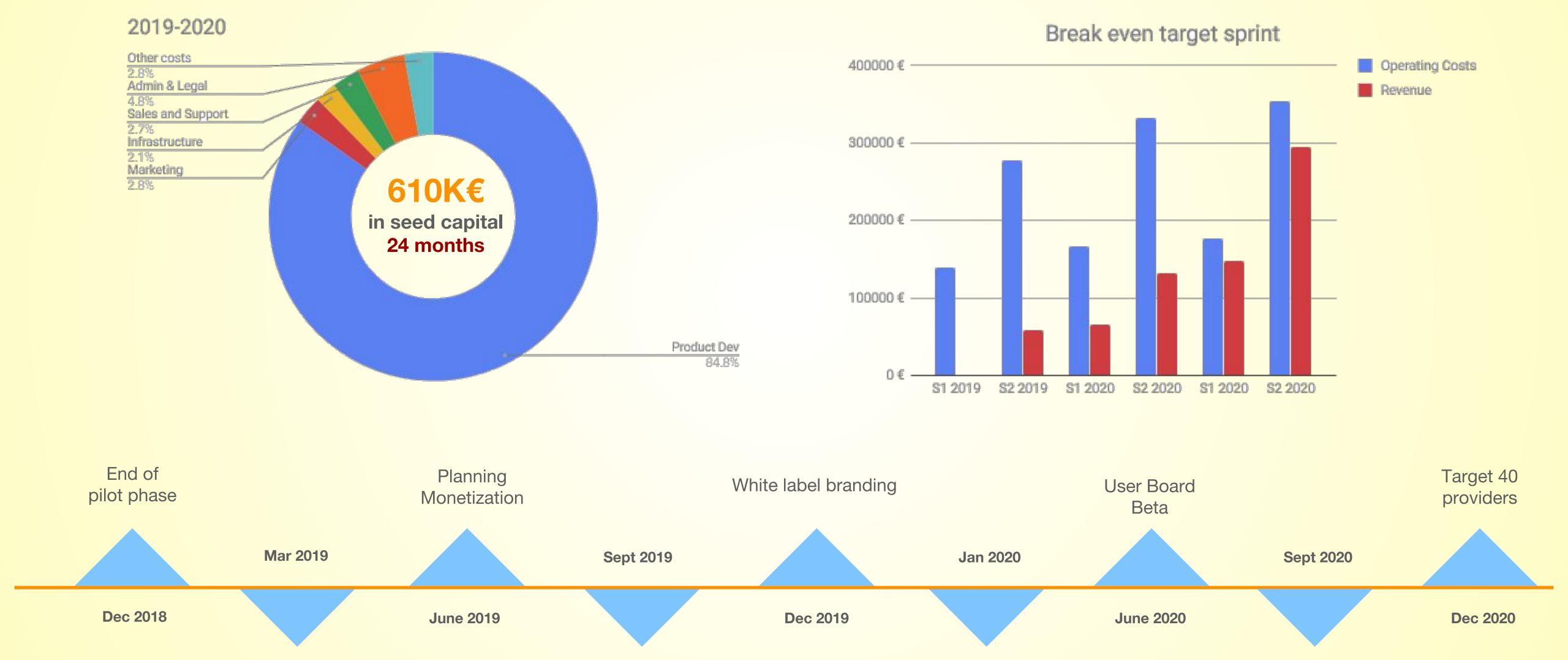
Dedicated tools for premium users to sustain and help providers business (store visibility, recommendations, market trend,...)

# Competitive landscape





# Accomplishment, funding request and use of funds



Office Beta

Hire 1 FTE to sustain

and grow activity

Office

Premium

**Brand & Mobile** 

App redesign

# Team management



Jérôme Poté

IT manager & co-founder

8y technical leader & developer
5y IT architect
5y IT team manager



Madjid Belaïd

Business developer & co-founder

8y IT development (5y abroad)
7y offshore coordinator, project manager, business analyst

Image credit : Svengraph

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