

# Brendan Bohan

Astoria, NY 11106 | Available for On-site/Hybrid/Remote

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## PROFESSIONAL SUMMARY

Results-oriented IT professional with hands-on SaaS, IaaS, and Cloud experience at two leaders of the technology sector: Bloomberg and IBM. Highly skilled collaborator utilizing Agile methodology to develop new strategies of automation within the IBM Mainframe as well as Bloomberg Data Centers. Strong foundation of effective communication and sales while working in previous people-centered jobs such as Starbucks, Pier 701 Restaurant and as a Resident Assistant for Iona University. Increasingly interested in creating a meaningful career in Sales Engineering and ultimately Solutions Architecture.

## PROFESSIONAL EXPERIENCE

### Sales Development Representative - *REVGEN*

Remote

December 2023 –  
Present

- Utilized SPIN selling procedures to identify and understand business needs faster
- Identified and pursued new business leads consistently surpassing monthly quotas
- Collaborated with SaaS clients to further develop case to sell to prospects
- Implemented in house CRM to interact with over 115 prospects daily

### Data Center Operations Engineer (Contract) - *Bloomberg*

New York, NY

March 2023 –  
October 2023

- Created software that modularized BMC access increasing time to diagnose server faults by 27%
- Implemented Linux operating system techniques to investigate logical and physical issues in the Data Center
- Provided efficient support to 3rd party hardware vendors decreasing repair time from days to within hours
- Utilized known data visualization tools such as Grafana, Humio, Falcon to monitor health of Data Center

### Java Automation Intern - *IBM*

Armonk, NY

May 2021 –  
August 2021

- Personally developed code to regression test optimization of mainframe and overall health
- Employed the use of SQL language to query customers data, generate critical data analysis and format client reports
- Increased accessing of financial processes by 13% via automation leveraging IBM built Java objects to maintain smooth B2C interaction
- Developed Java scripts that archive/clone quotes that tremendously cutdown time financial clients spend

### Barista - *Starbucks*

New Rochelle, NY

January 2021 –  
May 2022

- Analyzed all drink choices on Starbucks menu and recommended customers drinks based on their preference
- Delegated tasks on a daily basis and lead team to achieve sales goals
- Produced a high rate of orders while in a fast-paced, high pressure environment
- Built long lasting relationships with customers, never forgetting a face or name

### Server - *Pier 701 Restaurant*

Piermont, NY

May 2017 –  
August 2022

- Managed team of fellow servers while under consistent high pressure scenarios
- Nurtured connections with customers to provide an exceptional level of service at time of dining and in the future
- Promoted to new higher floor managing Server 1 year earlier due to consistent appreciation of work ethic
- Developed system to calculate tips faster and more accurately at end of service

## EDUCATION

### Iona University - School of Arts and Sciences

New Rochelle, NY

Bachelor of Computer Science

August 2018 –  
May 2022

- **Relevant Coursework:** Data Structures and Algorithms, Computer Architecture, Operating Systems, Database Design, Mobile Application Development, Cryptography, Automata and Formal Languages, Artificial Intelligence, Discrete Mathematics, Calculus 1, Intro to Information Systems, Applied Statistics, Principles of Management
- **Programming Languages:** Python3, SQL, Markdown, HTML, Java, Javascript, Swift, C#, Assembly, Linux, Bash
- **GPA:** 3.722
- **Honors:** Cum Laude, Dean's List 2018-2022

# INDIVIDUAL PORTFOLIO

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## Java Operating System

- Learned how operating systems function by creating a working prototype using Java.io and Java.util libraries
- Implemented Data structures Queue and Deque as well as recursion techniques to queue example processes
- Generated a working understanding of Process Control Blocks and scheduling queues
- Utilized Java OOP to divide new coding functionalities into organized object, referencing new objects whenever needed

## BMC YAML Module

- Developed YAML based module reducing redundancy in industry standard code
- Sourced variables using JINJA and other pythonic templating engines
- Troubleshoot for multiple Agile periods to create a simple yet effective product

## S/O Organizer Mobile Application

- Created application to organize the important details about one's significant other using Swift Storyboard
- Implemented CoreData to store data locally. Made ability to add, delete, and rename data
- Learned Swift language while utilizing different Swift libraries to add: Animation, Data management and UI/UX design

## CERTIFICATIONS

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|---|------------------------|
| • Analyzing and Visualizing Data with Microsoft Power BI <i>Pragmatic Works</i> | <b>Issued Nov 2023</b> |
| • Learning Subnetting <i>LinkedIn Learning</i>                                  | <b>Issued Feb 2023</b> |
| • Networking Foundations: Networking Basics <i>LinkedIn Learning</i>            | <b>Issued Feb 2023</b> |
| • Programming for Non-Programmers: iOS 15 and Swift 5 <i>LinkedIn Learning</i>  | <b>Issued Feb 2023</b> |
| • Unix Essential Training <i>LinkedIn Learning</i>                              | <b>Issued Feb 2023</b> |

## LEADERSHIP EXPERIENCE

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- **Attendee:** Coburn Ventures Crosby gathering
  - Discussed all matters of investments and emerging markets, giving insights as to how they may be affected
- **Internal Affairs Vice President:** Iona Student Government
  - Managed a team of dedicated leaders (Senators) on campus to aggregate opinions and make data backed resolutions
- **Mission Trip Leader:** Camp Friendship Mississippi
  - Provided useful team exercises and maintained composure in precarious situations
- **Operations Manager:** Mayan Axelrod Catering
  - Provided structure to team members during New Years Eve in Times Square at Madame Tussauds
- **Captain/Founder:** Iona Club Soccer Team
  - Founded the Club Soccer Team on campus and recruited motivated individuals
- **President:** Iona Players Club
  - Made decisions of what show to put on based on students feedback, all while organizing finances
- **Member:** National Society of Leadership and Success
  - Awarded member based off of Academic excellence

## VOLUNTEER EXPERIENCE

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- Salvation Army Thanksgiving Dinner
  - Aided in feeding the homeless while on a journey across America
- Elderly Outreach at Wartburg
  - Provided soul enriching caroling during the holidays
- Annual Players Thanksgiving Basket
  - Organized event to feed those less fortunate