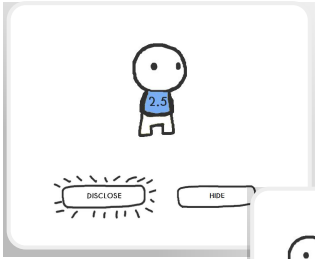
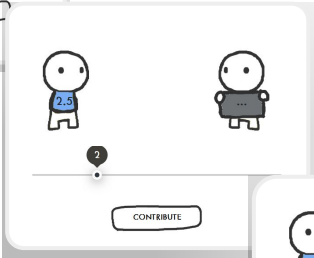


A

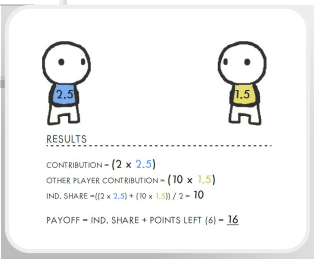
disclosure



contribution



payoff

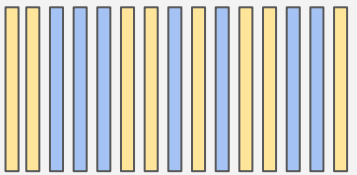


Screens of a trial

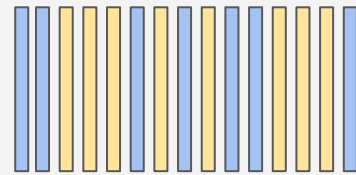
B

Structure of the experiment (60 trials)

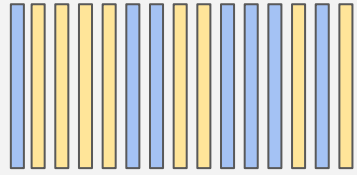
$p(\text{opponent discloses}) = 0.25$



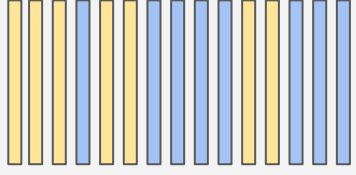
$p(\text{opponent discloses}) = 0.5$



$p(\text{opponent discloses}) = 0.75$



$p(\text{opponent discloses}) = 1$



● Opponent multiplier = 1.5 ● Opponent multiplier = 2.5