# **BENJAMIN SHOROFSKY**

## PROJECT MANAGER | CONSERVATIONIST | LOCAL FOOD ADVOCATE

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#### EXPERIENCE

#### BUSINESS DEVELOPMENT MANAGER, GREENPRINT PARTNERS

AUG 2019 - PRESENT

- Managing all aspects of business development and R&D for a B-corp green stormwater infrastructure developer focused on delivering equitable, community based green infrastructure for the benefit of all.
- Awarded over \$1 million in funding from government and foundation sources to pilot test land- owner and funder engagement models within first 6 months.
- Created first organizational business development framework to ensure consensus among colleagues and effectively prioritize limited resources.
- Working closely with municipal, nonprofit, and financial partners to implement green infrastructure at scale in three cities and in a pilot phase in five more as part of a small start-up team

#### INTERIM PROGRAM COORDINATOR, ARTISAN GRAIN COLLABORATIVE

MAY 2019 - AUG 2019

- Lead a diverse team of 40+ bakers, chefs, supply chain representatives, millers, and growers working
  to create a market for regeneratively grown grains in the Midwest.
- Served the organization from its infancy as an initiative of Delta Institute, to an independent organization with a \$250,000 annual budget distributed among 15+ sub-contractors and multiple initiatives.
- Facilitated six individual working groups across a variety of initiatives including variety research, educational programing, farmer training, and communication.
- Managed the organizational growth including drafting the organizational charter, facilitating collaborative meetings and creating our digital presence (website, social media, videos, etc).

## SPECIALIST, PROGRAMS, THE DELTA INSTITUTE

JULY 2014 - MAY 2019

#### TECHNICAL ASSOCIATE, THE DELTA INSTITUTE

SEPT 2014 - JUNE 2016

Specialist Overview

- Managing project teams and providing technical expertise developing market-based solutions to environmental challenges for a Midwest based environmental non-profit.
- Awarded over \$3 million in funding from federal, state, and foundation programs for Delta initiatives
- Built partnerships with government, university, foundation, and private sector clients.
- Presented to numerous environmental practitioners, government officials, and public stakeholders including at the National Brownfields Conference, Great Lakes and Saint Lawrence Green Infrastructure Conference, and through the Calumet Stormwater Collaborative.

## Land Stewardship and Conservation Initiatives

- Consulting for the Donnelley Foundation on "Expanding the Toolbox of Conservation Strategies," in order to identify new strategies for funding conservation.
- Designing a funding framework to assist conservation organizations in Illinois finance and fund stewardship activities through agricultural working lands.
- Awarded 2 EPA Great Lakes Restoration Initiative Grants and a Sustain Our Great Lakes Grant
  to implement green infrastructure projects in the cities of Hobart, IN and Michigan City, IN.
- Contributing to the development of a Regenerative Agricultural Investment Toolkit as part of the Delta Institute led USDA Conservation Innovation Grant.

## Community Collaboration and Facilitation.

- Facilitated a design process for 25 Chicago community leaders and stakeholders from the North Lawndale Community Coordinating Council's Workforce Development subcommittee as they prepared recommendations for the 2018 North Lawndale Quality of Life Plan.
- Worked with major institutions to develop an action plan for the Illinois Medical District, an anchor institution in Chicago, to better leverage its influence and improve surrounding communities.
- Partnered with Little Village Environmental Justice Organization in the Little Village community of Chicago to create reuse and redevelopment plans for 10 underutilized, vacant properties.
- Winner of the Knight Foundation Cities Challenge as part of a Delta project team developing a reclaimed building material market for the city of Gary, IN.
- Managed a pilot deconstruction program for the City of Gary, IN focused on reuse and recycling of building materials as a proof of concept for ethically tackling blight within the legacy city.

#### FULBRIGHT-NEHRU FELLOW, U.S.-INDIA FULBRIGHT COMMISSION

AUG 2013 - MAY 2014

- Designed and piloted an innovative, constructed wetland treatment system for textile effluent in the Thar Desert Region of Rajasthan, India.
- Conducted wastewater laboratory testing to identify the system's capabilities in dealing with the
  uniquely hazardous effluent.

#### **ASSOCIATE.** WABASHCO. LLC

JAN 2013 - JULY 2013

- Developed one of the first ozone depleting substance offset programs listed on the California Cap and Trade Market.
- Identified, procured, consolidated and destroyed 50,000 tons of CO<sub>2</sub>e from the auto sector as part of the initial pilot Clean Sweep program. The program has now offset over 1 million tons of CO<sub>2</sub>.
- Supported the planning efforts for a 65 MW wind farm in Michigan and a 10 MW abandoned coal mine methane project in Illinois and Kentucky.

#### WATER SUPPLY INTERN, CENTER FOR NEIGHBORHOOD TECHNOLOGY

OCT 2012 - DEC 2012

- Created a comprehensive database of best management practices among States pertaining to water loss in municipal water utility infrastructure.
- Compiled research and analyzed data related to water loss and green infrastructure.

#### **EDUCATION**

#### NORTHWESTERN UNIVERSITY, EVANSTON, IL

MASTER OF SCIENCE IN ENVIRONMENTAL ENGINEERING

Certificate in Global and Ecological Health Engineering

BACHELOR OF SCIENCE IN ENVIRONMENTAL ENGINEERING

## ACTIVITIES AND TRAININGS

## VITAL LANDS ILLINOIS, NETWORK ARCHITECT

AUG 2017 - AUG 2019

• Steering committee member for a network of conservation practitioners and land trusts throughout Illinois.

## SPENCE FARM FOUNDATION, BOARD MEMBER

NOV 2017 - DEC 2019

• Board member of a 501(c)3 with the mission of cultivating a healthy food system through education.

#### REBUILDING EXCHANGE, AUXILIARY BOARD CO-FOUNDER AND CO-CHAIR

JAN 2016 - MAR 2019

Lead 24 board members in efforts to expand the reach and impact of Rebuilding Exchange, a 501(c)3
committed to creating a vibrant reuse economy in Chicago.

### **CONSERVERATION FINANCE NETWORK, BOOTCAMP TRAINEE**

JAN 2016 - MAR 2019

• Participant in a one-week intensive training focused on the principles of conservation finance and market based solutions to environmental challenges.

## PLACE LAB ETHICAL REDEVELOPMENT SALON, MEMBER

JUL 2016 - JUN 2017

• Participated in a year-long monthly gathering of cross-sector and cross-city innovators focused on reframing the redevelopment conversation.

SKILLS | Adobe Creative Suite | QGIS | Content Management | Tableau

HOBBIES | Beekeeping | Woodworking | Bread Baking | Gardening | Skiing | Camping