```
[03]
     Utilitarianism » Jeremy Bentham
0001
      Last
0002
      time
0003
      we argued about
0004
      the case of the Queen verses Dudley and Stephens
      the lifeboat case, the case of cannibalism at sea
0005
      and with the arguments about
0006
      the lifeboat
0007
      in mind the arguments for and against what Dudley and Stephens did in mind,
8000
      let's turn back to the
0009
0010
      philosophy
      the utilitarian philosophy of Jeremy Bentham
0011
0012
      Bentham was born in England in 1748, at the age of twelve
0013
      he went to Oxford, at fifteen he went to law school
0014
      he was admitted to the bar at age nineteen but he never practiced law,
0015
      instead he devoted his life
0016
      to jurisprudence and moral
0017
      philosophy.
0018
      last time we began to consider Bentham's version of utilitarianism
0019
      the main idea
0020
      is simply stated and it's this,
0021
      the highest principle of morality
0022
      whether personal or political morality
0023
      is
0024
      to maximize
0025
     the general welfare
0026
      or the collective happiness
      or the overall balance of pleasure over pain
0027
0028
      in a phrase
      maximize
0029
0030
      utility
      Bentham arrives at this principle by the following line of reasoning
0031
      we're all governed by pain and pleasure
0032
0033
      they are our sovereign masters and so any moral system has to take account of them.
0034
      How best to take account?
0035
      By maximizing
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and this leads to the principle
0036
0037
      of the greatest good for the greatest number
      what exactly should we maximize?
0038
0039
      Bentham tells us
0040
      happiness
0041
      or more precisely
0042
      utility.
      Maximizing utility is a principal not only for individuals but also for communities and
0043
0044
      for legislators
0045
      what after all is a community
0046
      Bentham asks,
      it's the sum of the individuals who comprise it
0047
      and that's why
0048
0049
      in deciding the best policy, in deciding what the law should be, in deciding what's just,
0050
      citizens and legislators should ask themselves the question if we add up,
0051
      all of the benefits of this policy
0052
      and subtract
      all of the costs,
0053
0054
      the right thing to do
0055
      is the one
0056
      that maximizes
0057
      the balance
0058
      of happiness
0059
      over suffering.
0060
      that's what it means to maximize utility
0061
      now, today
0062
      I want to see
0063
      whether you agree or disagree with it,
0064
      and it often goes, this utilitarian logic, under the name of cost-benefit analysis
0065
      which is used by companies
0066
      and by
0067
      governments
0068
      all the time
0069
      and what it involves
0070
      is placing a value usually a dollar value to stand for utility
0071
      on the costs and the benefits
0072
      of various proposals.
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0073
      recently in the Czech Republic
      there was a proposal to increases the excise tax on smoking
0074
      Philip Morris,
0075
0076
      the tobacco company,
0077
      does huge business
0078
      in the Czech Republic. They commissioned
0079
      a study of cost-benefit analysis
0080
      of smoking
0081
      in the Czech Republic
      and what their cost benefit
0082
      analysis found
0083
0084
      was
0085
      the government gains
0086
      having Czech citizens smoke.
0087
0088
      Now, how do they gain?
0089
      It's true that there are negative effects
      to the public finance of the Czech government
0090
0091
      because there are increased health care costs for people who develop smoking-related
0092
      diseases
0093
      on the other hand there were positive effects
0094
      and those were
0095
      added up
0096
      on the other side of the ledger
0097
      the positive effects included, for the most part, various tax revenues that the government
0098
      derives from the sale of cigarette products but it also included health care savings to
0099
      the government when people die early
0100
      pensions savings, you don't have to pay pensions for as long,
0101
      and also savings
0102
      in housing costs for the elderly
0103
      and when all of the costs and benefits were added up
0104
      the Philip Morris
0105
      study found
0106
      that there is a net public finance gain in the Czech Republic
0107
      of a hundred and forty seven million dollars
0108
      and given the savings
0109
      in housing and health care and pension costs
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the government enjoys the saving of savings of over twelve hundred dollars
      for each person who dies prematurely due to smoking.
0111
0112
      cost-benefit analysis
      now, those among you who are defenders utilitarianism may think that this is a unfair
0113
0114
      test
0115
      Philip Morris was pilloried in the press and they issued an apology for this heartless
0116
      calculation
0117
      you may say
0118
      that what's missing here is something that the utilitarian can be easily incorporate
0119
      mainly
0120
      the value to the person and to the families of those who die
      from lung cancer.
0121
      what about the value of life?
0122
      Some cost-benefit analyses incorporate
0123
0124
      a measure
      for the value of life.
0125
      One of the most famous of these involved the Ford Pinto case
0126
      did any of you read about that? this was back in the 1970's, you remember that
0127
      the Ford Pinto was, a kind of car?
0128
0129
      anybody?
0130
      it was a small car, subcompact car, very popular
0131
      but it had one
0132
      problem which is the fuel tank was at the back of the car
0133
      and in rear collisions the fuel tank exploded
0134
      and some people were killed
0135
      and some severely injured.
0136
      victims of these injuries took Ford to court to sue
0137
      and in the court case it turned out
0138
      that Ford had long
0139
      since known
0140
      about the vulnerable fuel tank
0141
      and had done a cost-benefit analysis to determine whether it would be worth it
0142
      to put in a special shield
0143
      that would protect the fuel tank and prevent it from exploding.
0144
      They did a cost benefit analysis
0145
      the cost per part
0146
      to increase the safety
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0110

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0147
     of the Pinto,
0148
      they calculated at eleven dollars per part
0149
      and here's,
0150
      this was the cost benefit analysis that emerged
      in the trial,
0151
      eleven dollars per part
0152
      at 12.5 million cars and trucks
0153
      came to a total cost of
0154
0155
      137 million dollars to improve the safety
0156
      but then they calculated
      the benefits
0157
0158
      of spending all this money on a safer car
0159
      and they counted 180 deaths
0160
      and they assigned a dollar value
0161
      200 thousand dollars
0162
      per death
0163
      180 injuries
0164
      67 thousand
      and then the cost to repair
0165
      the replacement cost for two thousand vehicles that would be destroyed without the
0166
0167
      safety device
0168
      700 dollars per vehicle,
0169
      so the benefits
0170
      turned out to be only 49.5 million,
0171
      and so they
0172
      didn't install
0173
      the device
0174
      needless to say
0175
      when this memo
0176
      of the Ford Motor Company's cost-benefit analysis came out in the trial
0177
      it appalled the jurors
0178
      who awarded a huge settlement
0179
      is this a counter example to the utilitarian idea of calculating
0180
      because Ford included a
0181
      measure of the value life.
0182
      Now who here wants to defend
0183
      cost-benefit analysis from
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0184
     this apparent counter example
      who has a defense?
0185
      or do you think it's completely destroys
0186
      the whole utilitarian calculus?
0187
      I think that
0188
      once again they've made the same mistake the previous case did that they've assigned a dollar value
0189
0190
      to human life and once again they failed to take into account things like
      suffering and emotional losses of families, I mean families lost earnings
0191
0192
      but they also lost a loved one and that
0193
      is more value than 200 thousand dollars.
      Good, and wait wait, what's you're name?
0194
0195
      Julie Roto.
      so if two hundred thousand, Julie, is too
0196
      too low a figure because it doesn't include the loss of a loved one,
0197
      and the loss of those years of life,
0198
      what would be, what do you think
0199
      would be a more accurate number?
0200
      I don't believe I could give a number I think that this sort of analysis shouldn't be applied to
0201
      issues of human life.
0202
0203
      I think it can't be used monetarily
0204
      so they didn't just put to low a number,
0205
      Julie says, they were wrong to try to put any number at all.
0206
      all right let's hear someone who
0207
      you have to adjust for inflation
0208
      all right
0209
      fair enough
0210
      so what would the number of being now?
0211
      this is was thirty five years ago
0212
      two million dollars
0213
      you would put two million
0214
      and what's your name
0215
      Voicheck
0216
      Voicheck says we have to allow for inflation
      we should be more generous
0217
      then would you be satisfied that this is the right way of thinking about the question?
0218
0219
      I guess unfortunately
0220
      it is for
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there's needs to be of number put somewhere
0221
      I'm not sure what number would be but I do agree that there could possibly
0222
      be a number put
0223
      on a human life.
0224
0225
      all right so
0226
      Voicheck says
0227
      and here he disagrees with
0228
      Julie
      Julie says we can't put a number of human life
0229
      for the purpose of a cost-benefit analysis, Voicheck says we have to
0230
      because we have to make decisions somehow
0231
      what do other people think about this? Is there anyone prepared to defend cost-benefit
0232
      analysis here
0233
      as accurate, as desirable?
0234
      I think that if ford and other car companies didn't use cost-benefit analysis they'd eventually go out
0235
      of business because they wouldn't be able to be profitable
0236
      and millions of people wouldn't be able to use their cars to get to jobs, to put food on the table
0237
      to feed their children so I think that if cost-benefit analysis isn't employed
0238
0239
      the greater good
0240
      is sacrificed
0241
      in this case. Alright let me ask, what's your name?
      Raul. Raul.
0242
0243
      there was recently a study done about cell phone use by drivers, when people are driving
0244
      a car,
0245
      and there's a debate about whether that should be banned
0246
0247
      the figure was that some
0248
      two thousand people die
0249
      as a result of accidents
0250
      each year
0251
      using cell phones
0252
      and yet the cost benefit analysis which was done by the center for risk analysis at Harvard
0253
      found that if you look at the benefits
0254
      of the cell phone use
0255
      and you put some
      value on the life, it comes out about the same
0256
0257
      because of the enormous economic benefit of enabling people to take advantage
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0258
      of their time, not waste time, be able to make deals and talk to friends and so on
0259
      while they're driving
      doesn't that suggest that
0260
      it's a mistake to try to put monetary figures on questions
0261
      of human life?
0262
     well I think that if
0263
      the great majority of people
0264
     tried to derive maximum utility out of a service like using cell phones and the convenience that cell
0265
phones
0266
      provide
0267
      that sacrifice is necessary
0268
      for
0269
      satisfaction to occur.
0270
      You're an outright utilitarian. In, yes okay.
0271
      all right then, one last question Raul
0272
      and I put this to Voicheck,
      what dollar figure should be put
0273
      on human life to decide whether to ban the use of cell phones
0274
      well I don't want to
0275
0276
      arbitrarily
      calculate a figure, I mean right now
0277
0278
      I think that
0279
      you want to take it under advisement.
0280
      yeah I'll take it under advisement.
0281
      but what roughly speaking would it be? you've got 23 hundred deaths
0282
      you've got to assign a dollar value to know whether you want to prevent those deaths by
0283
      banning the use of cell phones in cars
0284
      so what would you're hunch be?
0285
      how much?
0286
      million
0287
      two million
0288
      two million was Voitech's figure
0289
      is that about right? maybe a million.
0290
      a million.?!
0291
      Alright that's good, thank you
0292
      So these are some of the controversies that arise these days from cost-benefit analysis especially
0293
      those that involve
0294
      placing a dollar value on everything to be added up.
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0295
      well now I want to turn
0296
      to your objections, to your objections not necessarily to cost benefit analysis specifically,
      because that's just one version of the
0297
      utilitarian logic in practice today,
0298
0299
      but to the theory as a whole, to the idea
0300
      that the right thing to do,
0301
      the just basis for policy and law,
0302
      is to maximize
      utility.
0303
      How many disagree
0304
0305
      with the utilitarian
0306
      approach
0307
      to law
      and to the common good?
0308
0309
      How many bring with it?
0310
      so more agree than disagree.
      so let's hear from the critics
0311
      my main issue with it is that I feel like
0312
      you can't say that just because someone's in the minority
0313
0314
      what they want and need is less valuable than someone who's in the majority
0315
      so I guess I have an issue with the idea that
0316
      the greatest good for the greatest number
0317
      is okay because
0318
      there is still what about people who are in
0319
      the lesser number, like it's not fair to them they didn't have a say in where they wanted
0320
      to be.
0321
      alright now that's an interesting objection, you're worried about
0322
      the effect on minority. yes.
0323
      what's your name by the way. Anna.
0324
      alright who has an answer to Anna's worry about the effect on the minority
0325
      What do you say to Anna?
0326
      she said that
0327
      the minorities value less, I don't think that's the case because individually the minorities
      value is just the same as the individual in the majority it's just that
0328
      the numbers outweigh the
0329
0330
     minority
     and I mean at a certain point you have to make a decision
0331
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and I'm sorry for the minority but
0332
      sometimes
0333
      it's for the general
0334
      for the greater good. For the greater good, Anna what do you say? what's your name? Youngda.
0335
0336
     What do you say to Youngda?
0337
      Youngda says you just have to add up people's preferences
0338
      and those in the minority do have their preferences weighed.
      can you give an example of the kind of thing you're worried about when you say you're worried
0339
0340
      about utilitarianism violating
      the concern or respect due the minority?
0341
      can you give an example.
0342
      so well with any of the cases that we've talked about, like with the shipwreck one,
0343
0344
      I think that
      the boy who was eaten
0345
      still had
0346
      just as much of a right to live as the other people and
0347
      just because
0348
      he was the
0349
0350
      minority in that case the one who
0351
      maybe had less of a chance to keep living
0352
      that doesn't mean
0353
      that the others automatically have a right to eat him
0354
      just because
0355
      it would give a greater amount of people
0356
      the chance to live.
0357
      so there may be a certain rights
0358
      that the minority
0359
      members have that the individual has that shouldn't be traded off
0360
      for the sake of
0361
      utility?
0362
     ves Anna?
0363
      Now this would be a test for you,
0364
      back in ancient Rome
      they threw Christians to the lions in the coliseum for sport
0365
      if you think how the utilitarian calculus would go
0366
     yes, the Christian thrown to the lion suffers enormous excruciating pain,
0367
     but look at the collective ecstasy of the Romans.
```

0368

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Youngda. Well
0369
0370
      in that time
     I don't think
0371
0372 in the modern-day of time to value the, um, to given a number to the happiness given to the people
watching
     I don't think
0373
0374
      any
      policy maker would say
0375
0376
      the pain of one person, the suffering of one person is much much,
0377
      in comparison to the happiness gained
0378
      no but you have to admit that if there were enough Romans delirious with happiness,
      it would outweigh even the most excruciating pain of a handful of
0379
      Christians thrown to the lion.
0380
0381
      so we really have here two different objections to utilitarianism
      one has to do
0382
0383
      with whether utilitarianism
0384
      adequately respects
0385
      individual rights
0386
      or minority rights
      and the other has to do
0387
      with the whole idea
0388
      of aggregating
0389
0390
      utility
      for preferences
0391
0392
      or values
0393
      is it possible to aggregate all values
0394
      to translate them
0395
      into dollar terms?
0396
      there was
0397
      in the 1930's
0398
      a psychologist
0399
     who tried
0400
      to address
0401
      the second question. He tried to prove
0402
     what utilitarianism assumes,
0403
      that it is possible
0404
      to translate
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all goods, all values, all human concerns
      into a single uniform measure
0406
      and he did this
0407
0408
      by conducting a survey
      of the young recipients of relief, this was in the 1930's
0409
0410
      and he asked them, he gave them a list of unpleasant experiences
0411
      and he asked them how much would you have to be paid to undergo
0412
      the following experiences and he kept track
0413
      for example
0414
      how much would you have to be paid to have one upper front tooth pulled out
0415
      or how much would you have to be paid to have one little one tow cut off?
0416
      or eat a live earth worm, six inches long
      or to live the rest of your life on a farm in Kansas
0417
      or to choke a stray cat to death with your bare hands
0418
      now what do you suppose
0419
      what do you suppose was the most expensive item on that list
0420
0421
      Kansas?
0422
      You're right it was Kansas
      for a Kansas
0423
      people said they'd have to pay them
0424
0425
      they have to be paid three hundred thousand dollars
0426
      what do you think
0427
      what do you think was the next most expensive?
0428
      not the cat
0429
      not the tooth
0430
      not the toe
0431
      the worm!
0432
      people said you'd have to pay them a hundred thousand dollars
0433
      to eat the worm
0434
      what do you think was the least expensive item?
0435
      not the cat
0436
      the tooth
0437
      during the depression people were willing to have their tooth pulled
0438
      for only forty five hundred dollars
0439
      now
0440
      here's what Thorndike
0441
      concluded from his study
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0405

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any want or satisfaction which exists, exists
0442
      in some amount and is therefore measurable
0443
     the life of a dog
0444
0445
      or a cat
      or a chicken consists
0446
      of appetites
0447
0448
      cravings
      desires and their gratifications
0449
0450
      so does the life
      of human beings
0451
0452
      though the appetites and desires
0453
      are more complicated
      but what about
0454
0455
      Thorndike's study?
      does it support
0456
      Bentham's idea
0457
      that all
0458
0459
      goods all values can be captured according to a single uniform measure of value
0460
      or does the preposterous character of those different items on the list
      suggest the opposite conclusion
0461
      that may be whether we're talking about life
0462
0463
      or Kansas
0464
      or the worm
0465
      maybe
0466
      the things we value
0467
      and cherish
0468
      can't be captured
0469
      according to a single uniform measure of value
      and if they can't
0470
0471
     what are the consequences
0472
      for the utilitarian theory
0473
      of morality
0474
      that's a question we'll continue with next time
```