# Applied Machine Learning for Business Analytics

Lecture 5: Auto-encoders

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# Logistics

- Some project proposals from the past two years are shared in Luminus.
  - https://bt5153msba.github.io/project/BT5153\_ProjectGuidelines\_Grading%20Criteria.pdf
- Thanks Groups 15 and 17 for adding new teammates in.
- Appreciate if you keeps video on!

# **Agenda**

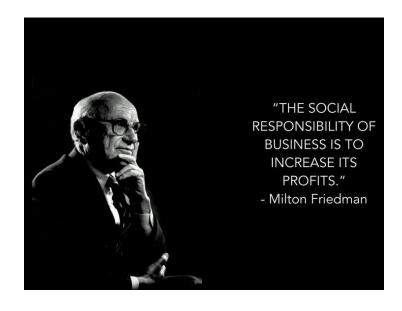
- 1. Project Scoping
- 2. Autoencoders
- 3. Applications of Autoencoders
- 4. Recommendation Systems

# 1. Project Scoping

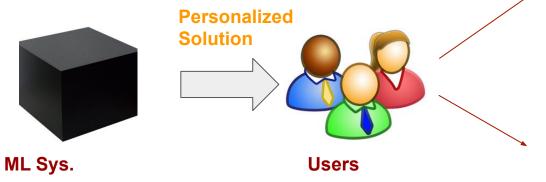
# Goals of ML Projects

- An ML project should be aimed at increasing profits directly or indirectly.
  - Increasing sales
  - Cutting costs
  - Increasing satisfaction
  - Increasing time spent on a website
- Do we have non-profits projects? Yes
  - Climate change
  - Public health
  - Education

Connect business metrics to your machine learning models



# **Case Study**



Improve customer satisfaction which makes them spend more money

Solve their problems faster which makes them spend less money

# **Case Study: Movie Recommendation**

- When building a recommendation system for movie
  - Maximize Engagement
  - Maximize Revenue from sponsored content
    - Click more, ads fee more
  - Minimize the spread of restricted content

## How to set goals?

- Goals: General Purpose of a Project
  - Maximize users' engagement while minimizing the spread of violent content and maximize revenue from sponsored content
- Objectives: Specific steps on how to achieve the above goals
  - Filter out unclasificated movies
  - Rank movies by quality ————
  - Rank movies by their ads fee
  - Rank movies by engagement: how likely users will watch it

How to combine these two targets via ML systems?

# **Multi-objective System**

- Rank Movies by quality
  - Predict films' rating
  - Minimize Rating\_loss: loss between predicted rating and true rating
- Rank movies by engagement: how likely users will watch it
  - Predict watch times
  - Minimize Engagement\_loss: loss between predicted watch times and true times

#### Solution: combine different models

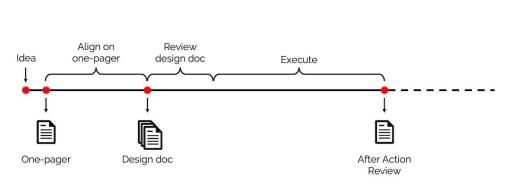
- Train two models
  - Model A: rating\_loss
  - Model B: engagement\_loss
  - Rank movies by \alpha\*pred\_modelA + \beta\*pred\_modelB

# Decouple different objectives

- Easier for training
- Easier to tweak our systems
  - No need to retrain the whole system if weights for different objectives are changed
- Easier for maintenance
  - Different objectives might need different maintenance schedules

# One-Pager for Machine Learning Projects

- Amazon Writing Style Tip
  - https://medium.com/fact-of-the-day-1/amazon-writing-style-tip-a349b4bd3839
- How to write design documents for data science/machine learning projects?
  - https://eugeneyan.com/writing/writing-docs-why-what-how/



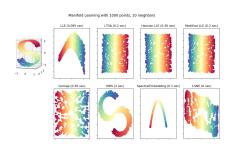
Three types of documents required during projects

Timelines not drawn to scale

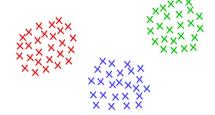
# 2. Autoencoders

# **Unsupervised Learning**

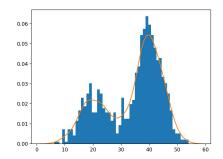
- Given the data x without labels
- Goal: Learn hidden structure (low dimension)



Representation Learning
Data lies on a low-dimensional
manifold



Clustering Group data points based their similarity



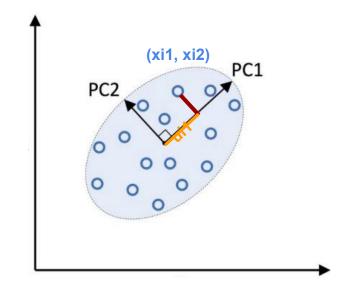
Density Estimation

Estimate data probability p(x) from data x1, x2, ...., xn

# Principal Component Analysis: Maximize Variance

- PCA aims to find the directions of maximum variance in high-dimensional data and projects it onto a new subspace with equal of fewer dimensions than the original one
- Goal: Learn hidden structure (low dimension)

Original	Projection	New/Latent
Space	Matrix	Space
$egin{bmatrix} x_{11} & x_{12} \ x_{21} & x_{22} \ dots & dots \ x_{n1} & x_{n2} \ \end{pmatrix}$	$egin{bmatrix}  imes egin{bmatrix} w_{11} \ w_{21} \end{bmatrix} = egin{bmatrix}  ext{PC1} \end{bmatrix}$	$\left[egin{array}{c} u_{11} \ u_{21} \ dots \ u_{m1} \end{array} ight]$



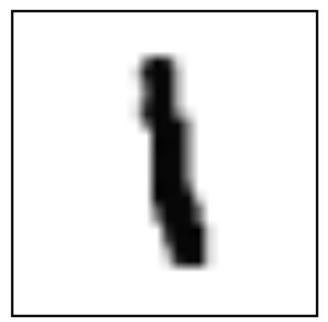
#### **MNIST Dataset**

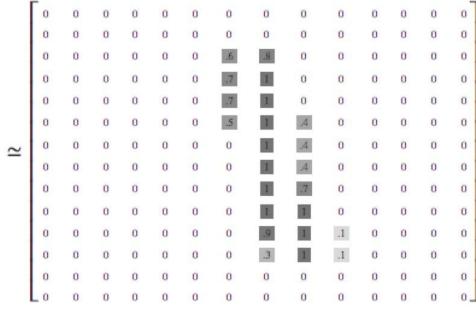






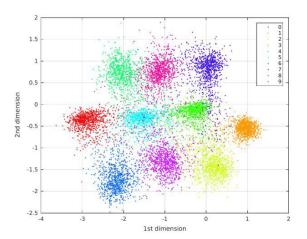






#### **PCA** for MNIST Visualization

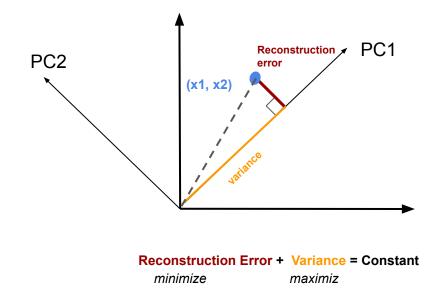
- Each image has 28 by 28 pixels -> 28 by 28 matrix -> 784 dimensional vector
- ullet Using PCA, find a project matrix  ${f W} \in R^{784 imes 2}$
- After project, each image can be encoded into a 2-dimensional space



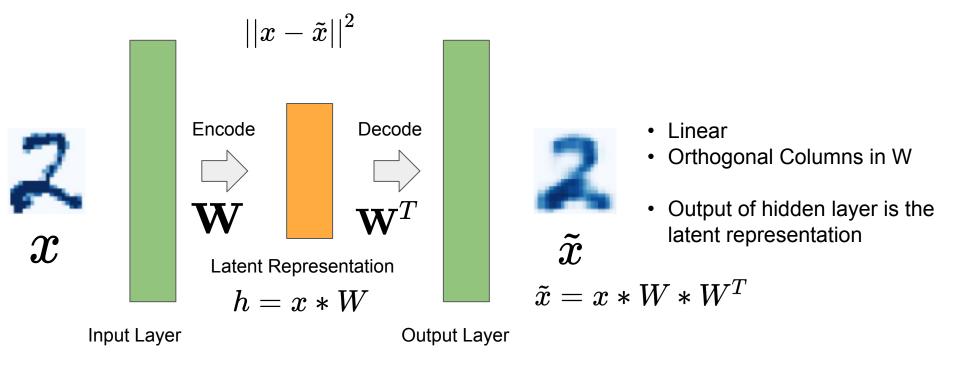
#### **PCA: Minimize Reconstruction Error**

 PCA aims to find a linear subspace that minimize the distance of the project in a least-square sense

minimize  $||\mathbf{X} - \mathbf{X}\mathbf{W}\mathbf{W}^T||_F^2$   $\mathbf{W}^T\mathbf{W} = I$  W's shape is (d, h) and h < d

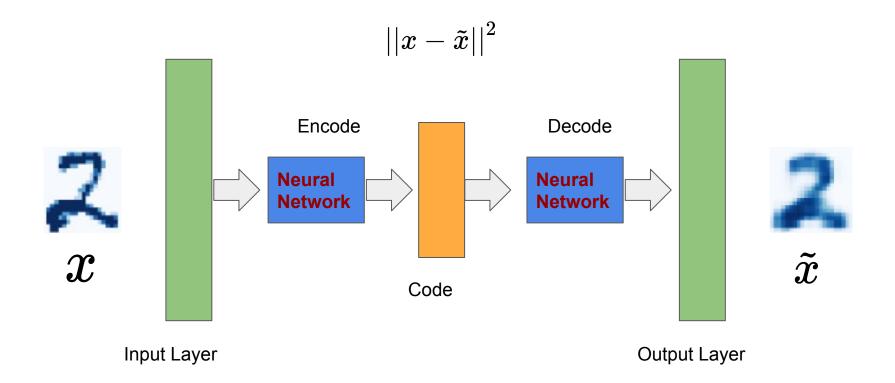


#### **PCA** in neural network format

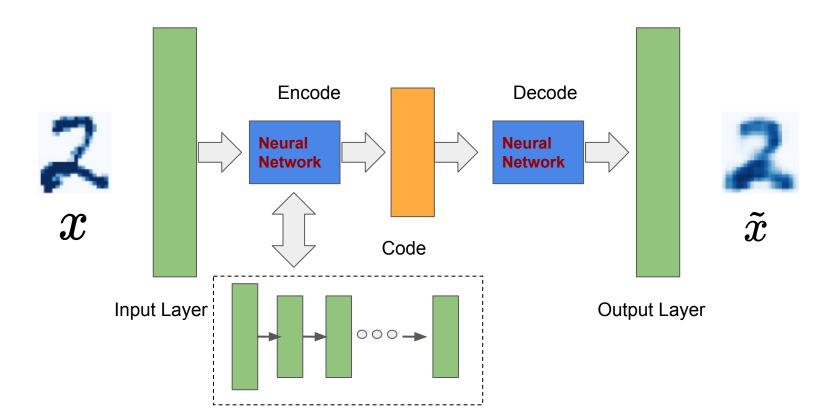


- Non-linear relationship between original representation and latent features
- Which machine learning models is used for **nonlinear approximation**?

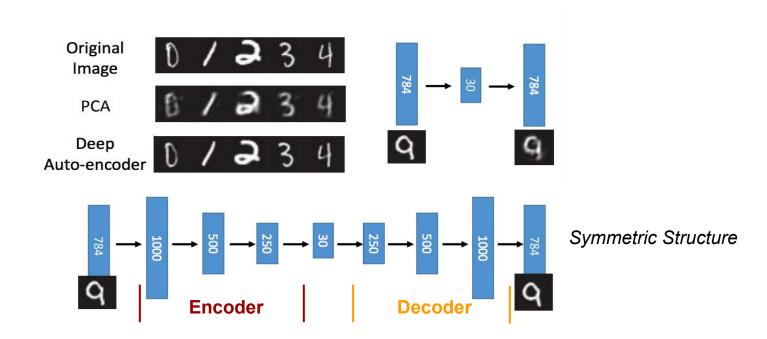
#### **Autoencoder: NonLinear**



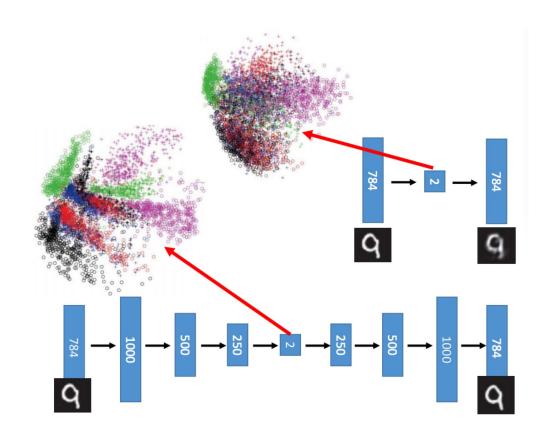
# **Deep Autoencoder**



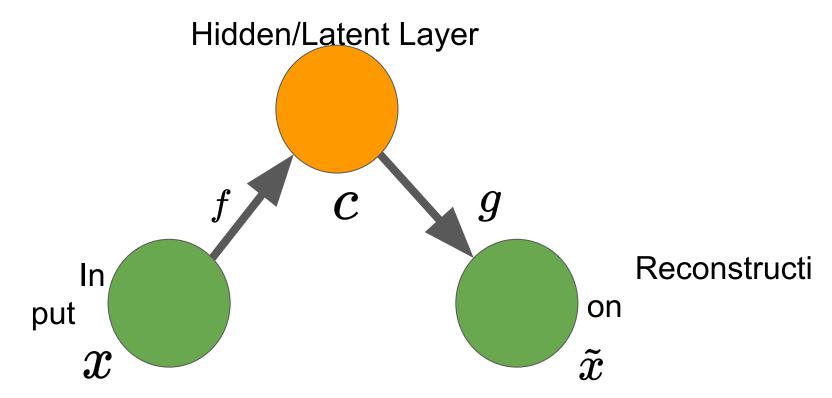
## **Deep Autoencoder vs PCA**



# **Deep Autoencoder vs PCA**



#### **Structure of Autoencoder**

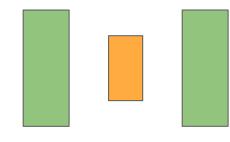


# **Undercomplete Autoencoder**

- Simply copy input to output without learning anything useful
  - The autoencoder just mimic the identify function
  - Reconstruct the training data perfectly
  - Overfitting
- To avoid the above issues, we should use undercomplete autoencoders
  - The hidden layer size c is small compared to the original feature dimensionality

#### Sandwich Architecture in Autoencoder

- Forcing c (hidden layer size) is less than d (the input layer size)
  - Learn the important features
  - Information bottleneck:
    - A kind of trade-off between compression and retaining information



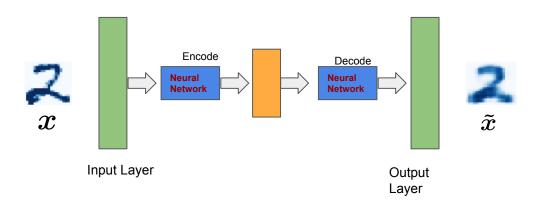
Input Layer Hidden Layer



Can we use only 4 bricks to rebuild the previous shape?

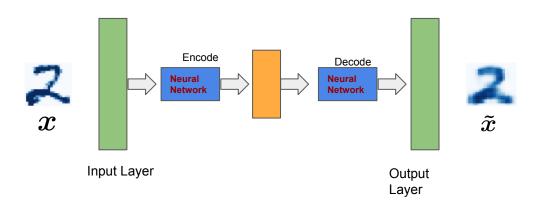
# **Optimization Targets**

- For Autoencoder, the training objective is to minimize  $||x-\tilde{x}||^2$
- Hidden representation is what we really want to learn



# **Unsupervised or Self-supervised**

- ullet Autoencoder is one kind of self-supervised learning  $||x- ilde{x}||^2$
- Input is x, target is x
- Pretend there is part of the input you do not know and predict that



#### **Build Autoencoders in Keras**

https://blog.keras.io/building-autoencoders-in-keras.html

# Regularized Autoencoder

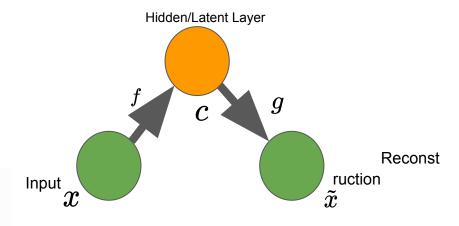
Add constraints in case the identity transformation is learned, i.e., overfitting

# **Sparse Autoencoders**

- Constrain on c that penalizes it from dense
- Regularization on output of encoder, not parameters

$$L(x, g(f(x))) + \Omega(c)$$

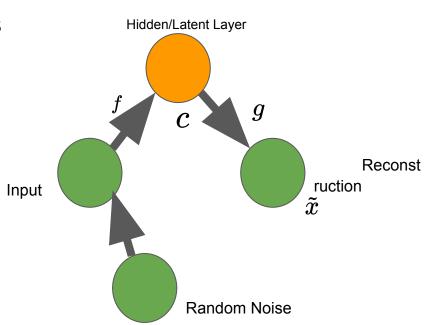




# **Denoising Autoencoders**

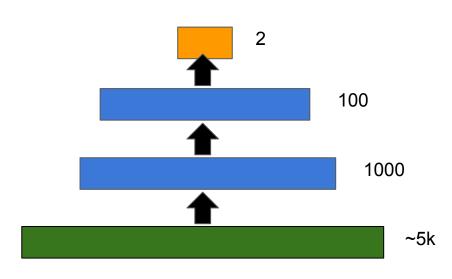
- Add noise into original data points
- Still reconstruct the original data points

$$L(x,g(f(ar{x})))$$

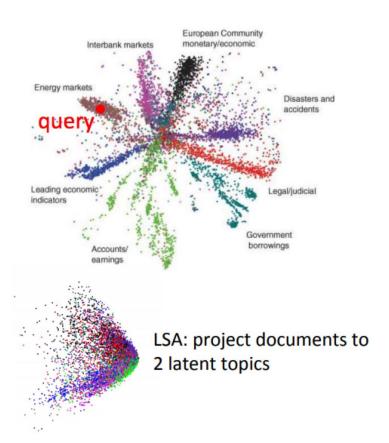


# 3. Applications of Autoencoders

# **Better Representation**

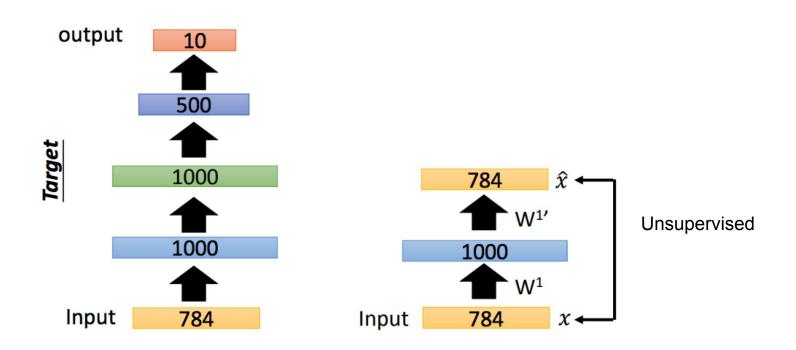


Bag-of-Word



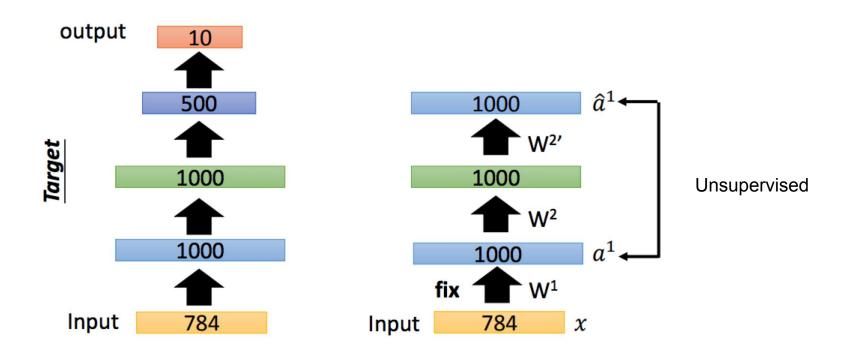
# **Pre-training Deep Neural Network**

Greedy Layer-wise Pre-training for W1



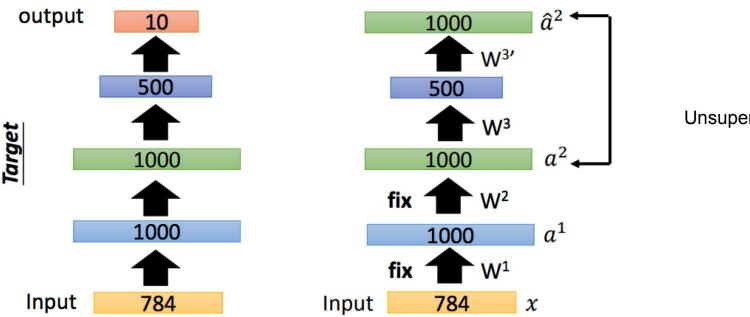
## **Pre-training Deep Neural Network**

Greedy Layer-wise Pre-training for W2



## **Pre-training Deep Neural Network**

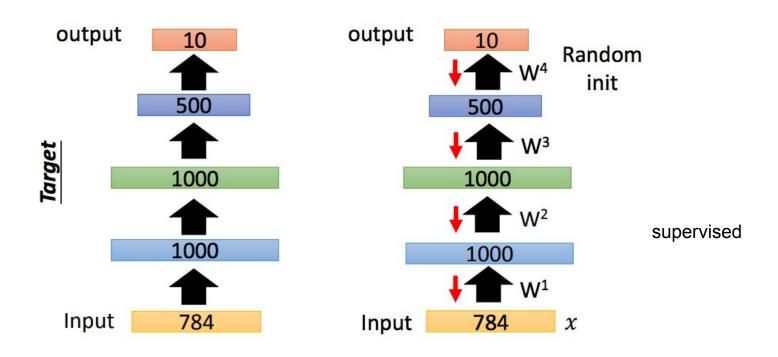
Greedy Layer-wise Pre-training for W3



Unsupervised

# **Pre-training Deep Neural Network**

Fine-tune by backpropagation

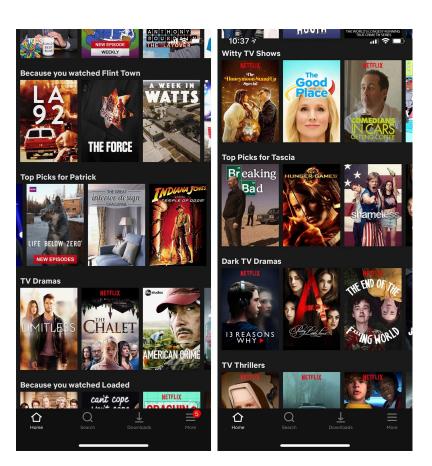


# 4. Recommendation Systems

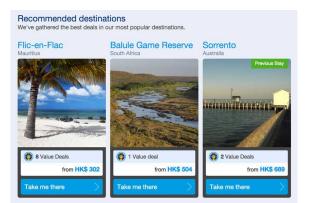


The two best performing public stocks of the decade - Netflix (+3700%) and Domino's Pizza (+3000%) - perfectly epitomize the 2010s. You either build the world's most advanced machine learning content recommender system, or make a better pizza sauce, there's no middle ground.

1:20 PM - 27 Dec 2019







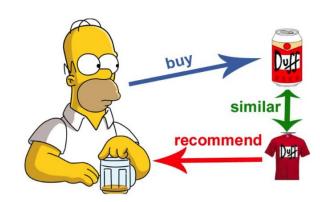
# **Core Problem in Rec. Sys.**

- Filter Information for users
- Personalization is the key:
  - Given a certain user, compute the score that quantifies how strongly a user likes item i.



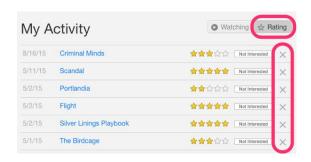
#### **Content-based Method**

- Define the similarity from items' content
  - Name: cosine similarity
  - Category
  - Rating
  - Description
  - o Etc
- Combine them into a final score
- Ranked items based on their similar scores compared to users' purchased item.



### **User Behaviour**

- Content-based methods: only look at the items' information
- The Insights behind the huge interaction behind users and items



Ratings in Netflix



Order History

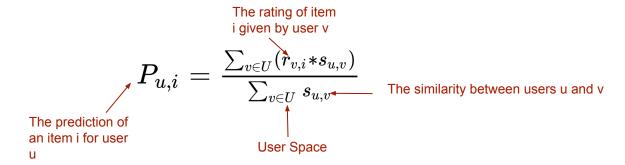
#### **User-Item Matrix**

- Content-based methods: only look at the items' information
- The Insights behind the huge interaction behind users and items

			Item Vector				
		Item 1	Item 2	Item 3	 Item k-1	Imte k	
	User 1	1	0	0	3	1	
User Vector	User 2	0	3	1	0	2	
	User n-1	0	2	0	1	1	
	User n	0	0	0	0	0	

## **User-based CF**

- Find the similarity score between users
- Recommend products which these similar users have liked or bought previously

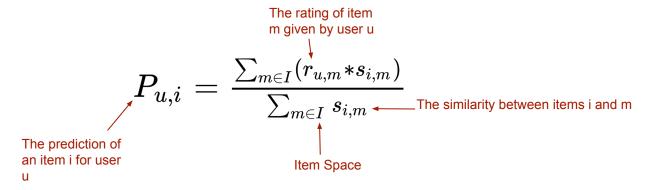


$$s_{u,v} = cos(ec{u},ec{v}) = rac{ec{u} * ec{v}}{||ec{u}|||ec{v}||}$$

Cosine similarity used a lot in information retrieval

## **Item-based CF**

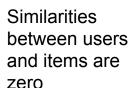
- Find the similarity score between items
- Recommend similar items which were liked or purchased by the users in the past



$$s_{i,m} = cos(ec{i},ec{m}) = rac{ec{i}*ec{m}}{||ec{i}|||ec{m}||}$$

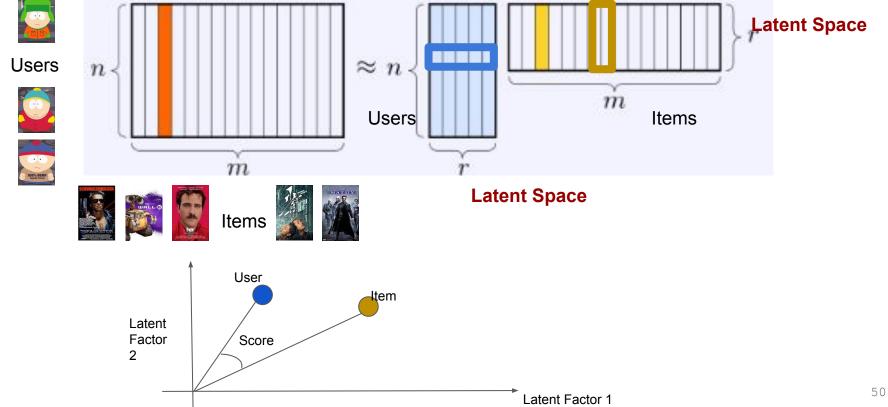
# **Data Sparsity**

movield	1	2	3	4	5	6	7	9	10	11	 106487	106489	106782	106920	109374	
userld																Simila
316	-0.829457	NaN	NaN	NaN	NaN	NaN	-1.329457	NaN	-0.829457	NaN	 NaN	NaN	NaN	NaN	NaN	betwe
320	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	NaN	 NaN	NaN	NaN	NaN	NaN	
359	1.314526	NaN	NaN	NaN	NaN	1.314526	NaN	NaN	0.314526	0.314526	 NaN	NaN	NaN	NaN	NaN	and it
370	0.705596	0.205596	NaN	NaN	NaN	1.205596	NaN	NaN	NaN	NaN	 -1.294404	-0.794404	0.705596	0.205596	NaN	zero
910	1.101920	0.101920	-0.39808	NaN	-0.39808	-0.398080	NaN	NaN	NaN	0.101920	 NaN	NaN	-0.398080	NaN	NaN	

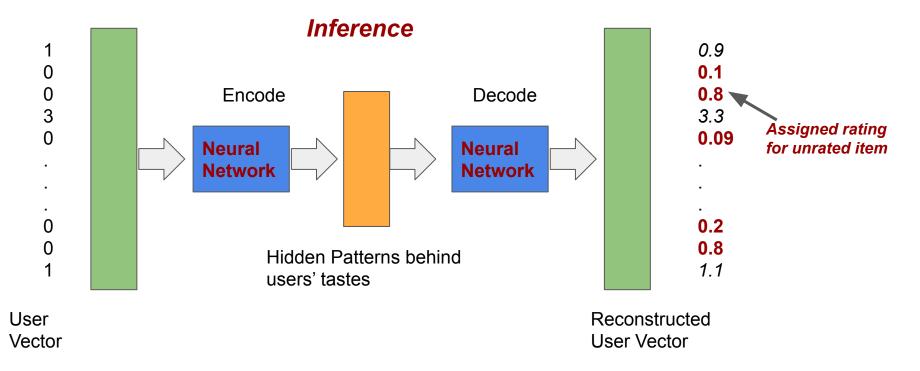


- The core problem behind recommendation sys. is to fill these zero entries, i.e., infer the users preference over the item.
  - Address as data missing problems:
    - Use the mean value of the row
    - Use the mean value of the column
  - Matrix Factorization
    - Singular Value Decomposition
    - Non-Negative Matrix Factorization
    - Auto-encoder

## NMF for Rec



## **Autoencoder for Rec.**



### **Pros & Cons of CF**

#### Pros

- Capture latent users and item factors
- Can handle sparsity
- Scalable computation (ALS)

#### Cons:

- Biases (Temporal and Popularity)
- Cold Start Problem
- No Context-awareness

# How to evaluate Rec. Sys.

- Offline Evaluation
  - Train/test Splitting
  - RMSE
  - Recall
- Online Evaluation:
  - A/B Testing
  - Click-Through Rate (CTR)
  - Conversion Rate (CR)