# Keurig B-70 EcoBrew

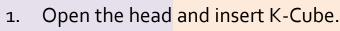
Current Keurig brewers use integrated circuits and complex mechanical systems to perform simple tasks. Coupling human dexterity with the cleanliness of K-cups, the Keurig Simplicity preserves the convenient coffee experience while reducing a cup's impact by 400%.

#### "Real Estate" Rick:

- No waiting time
- Simple enough for kids to use
  - 1st out of bed

- Driving to work
- Open house showing
- Wendy's with co-workers
- Sales plan meeting
- · Driving home
- Dinner with family
- Soccer with his son
- · TV and a beer

omparisor



- 2. Press the desired volume.
- 3. Press the coffee cup button to start brewing, and the LEDs light up steam indicating progress.



4. Once the cup is brewed, the machine will automatically shut itself down.

**MINI Plus** 

#### "Coffee Lovin' "Liz:

- Simple interface
- Modern looks
- Fits into busy lifestyle
- Suits office environment



- French
- Presentation
- Salad for lunch at her desk
  - Caramel Mocha
- Meeting
- Sushi with boyfriend
- Yoga with friends

## Key Features:

#### Reliability Simple operation Fresh Taste Consistency

K-Cube brewina system

Derived from Keurias base models

Same onehanded interaction as standard models

K-Cube oxygen barrier prevents staleness

#### Low Startup Time

Heating only ½ cup of water, the brew begins in a minute

#### Sustainability

60% of cup's water heated, 40% room temp water added. Automatic shutdown after brew

#### No office Conflict

K-Cubes leave no mess and require users to purchase their own coffee

### A 80-20 Product

#### Use Boston, MA 2.3 Points



Composte



Disposal

Boston, MA

-0.5 Points

#### Distribution

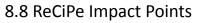
Boston, MA 1.2 Points

















Production

Shenzhen, China

2.0 Points







Platinum B-70