

## Community Sales Report

January 01, 2018		3550 Townsend										February 29, 2020		
Salesperson	Traffic	VMs Completed With Customer	Sales From VMs Completed With Customer	VM Links Sent to Customer	VMs Completed by Customer	Sales From VMs Completed by Customer	Total VMs Completed	Sales When VMs is Not Completed	Total Sales	VMs Conversion Rate	Overall Conversion Rate	Avg Days First Visit to VM Complete	Avg Days First Visit to Sold	Avg Days VM Comp. to Sold
Cate, Shawn	1	0 (0%)	0	0	0	0	0.00	0	0.00	0%	0%			
Heaston, Rick	8	6 (75%)	2	1	0	0	6.00	0	2.00	100%	25%	28	131	47
Kanjian, Kirk	14	8 (57%)	1	3	3	0	11.00	0	1.00	100%	7%	2	4	4
Rademacher, Bob	1	0 (0%)	0	0	0	0	0.00	0	0.00	0%	0%			
<b>Totals</b>	<b>24</b>	<b>14 (65%)</b>	<b>3</b>	<b>4</b>	<b>3</b>	<b>0</b>	<b>17</b>	<b>0</b>	<b>3</b>	<b>100.00</b>	<b>13%</b>	<b>11</b>	<b>88.67</b>	<b>32.67</b>