

Dawn C. Kanyuh

Senior Supply Chain Manager

INTEGRITY | LEADERSHIP | PROFESSIONAL DEVELOPMENT

Initiative-taking and purposeful senior leader with over 19 years of experience in global S&OP planning and supply chain management. Expertise in driving process improvements, leading cross-functional teams, and delivering high-impact projects. Proven history of leading change initiatives, optimizing supply chain processes, and exceeding performance targets. Expert at navigating ambiguity and implementing innovative solutions. Strong communicator with a commitment to operational excellence and sustainable growth.

AREAS OF EXPERTISE

- **Project Management:** Lead end-to-end project management, specializing in JDI, DMAIC, and AGILE methodologies.
 - **Supply Chain Leadership:** Global logistics, export operations management, strategic planning, procurement, and manufacturing planning.
 - **Process Optimization & Cost Reduction:** Supply chain innovation, operational efficiency, and achieved significant cost savings by establishing waste management tools.
 - **Cross-functional Collaboration:** Strong partner and stakeholder management, both internally and externally, to achieve strategic goals.
 - **Risk Management:** Development and implementation of risk mitigation strategies for projects and operations.
 - **Customer Excellence:** Focused on delivering the highest case-fill rates and superior service to direct and indirect partners.
 - **Digital Tools:** Expertise in O9, Tableau, Power Bi, OMP, SAP ERP, LLM's, DARTS and Python to enhance forecasting and improve supply chain visibility.
 - **Leadership & Mentorship:** Coaching and developing high-performing teams to deliver results in demanding environments.
 - **KPI Management & Reporting:** Creation of performance dashboards, goal setting, and tracking for key business metrics.
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PROFESSIONAL EXPERIENCE

KRAFT HEINZ CORPORATION

Export S&OP Manager | Dec 2022 – Present

- Lead change initiatives within U.S. Exports, implementing O9 and OMP to optimize demand and supply cycle management, improving medium-to-long-term planning processes.
- Oversee a \$300M business, collaborating with 80+ supply planners, 75 plants & distribution centers, and managing 2,000+ SKUs.

- Achieved the highest case fill rate (98%) in the past five years through effective inventory management and initiative-taking risk mitigation.
- Drive global inventory management strategies to minimize loss risks, in partnership with U.S. supply teams, ensuring optimized capacity projections.
- Created and managed a project to reduce logistics and operations costs of supply from the US to global affiliates.

ECOLAB

Senior Supply Chain Manager, Global Marine | Jan 2021 – Sept 2022

- Directed global supply chain operations supporting \$60M in annual revenue, overseeing customer service, planning, logistics, and twenty-one domestic/international 3PL warehouses.
- Led the implementation of global supply chain strategies, ensuring on-time delivery of products and services to ocean cruise ships worldwide.

Program Manager II, Operations & Manufacturing Planning | Aug 2016 – Jan 2021

- Developed KPIs and strategies for managing excess and obsolete materials, mitigating future losses across U.S. and EU operations.
- Led the successful deployment of bulk chemical tank-level monitoring across Europe, resulting in enhanced forecasting and operational efficiency.
- Reduced excess inventory by \$2.8M within three months by establishing a new U.S. sales channel.

NALCO CHAMPION (An Ecolab Company) – Fresno, TX

Production Planning Manager | Jan 2014 – Jun 2016

- Led SAP integration for newly acquired business, improving interplant service levels by 38% YoY across North America.
- Reduced excess and obsolete inventory by \$900K through cross-functional collaboration.

Supply Chain Business Partner (Well Completions & EOR) | Jan 2011 – Jan 2014

- Developed and implemented supply chain solutions that supported billion-dollar commercial bids, contributing to a 37% market expansion.

International Logistics Analyst II / Logistics Analyst I | Jan 2006 – Jan 2011

- Executed the largest contract in company history for bulk chemical deliveries from the U.S. and Europe to Qatar Gas, by streamlining delivery of 2000MT of chemical on time in full.

EDUCATION

University of Illinois – Chicago, IL

Master of Science in Supply Chain and Operations Management (MSSCOM)

Graduation: December 2025

Bachelor of Science – Marketing Concentration

University of Illinois – Chicago, IL – Graduation Date: December 2000

CERTIFICATIONS & TRAINING

- Hazardous Material Movement (DOT, IATA, IMDG)
- Export Letters of Credit & Incoterms
- Life Cycle Assessment Training
- Accenture Supply Chain Training (Production Planning, S&OP, Demand Planning)
- Cranfield University in Cranfield, UK Workshop: Future of S&OP
- 2018 STEP Award Nominee submitted by Ecolab EU Senior Leadership Team
- 2024/2025 Masters scholarship award recipient

SUMMARY OF QUALIFICATIONS

- Over 19 years of experience in global supply chain and planning operations, with a focus on leading complex projects from initiation to implementation.
- Demonstrated ability to navigate ambiguity, drive cross-functional collaboration, and deliver innovative supply chain solutions.
- Highly organized with a strong focus on risk management, process optimization, and achieving KPIs.
- Enthusiastic about building high-performing teams and driving business growth through strategic leadership.

TECHNICAL SKILLS

- Digital Tools: O9 Demand Planning, Tableau, Power Bi, OMP (Supply Planning), LLM's, DARTS and Python
- Project Management: JDI, DMAIC, AGILE methodologies
- ERP Systems: SAP ERP (Customer Service, Logistics, Warehouse Management, Material Management)