

# ENGAGE

Customizing your Bullhorn data, from collection to  
reporting

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**ENGAGE**

Wouldn't it be great if you could customize the data inside Bullhorn?

Collect it from users on your own?




AND run a report on it?



# Examples:

## Equipment Provisioning

### Data Collection:

 Equipment Provisioning  

CANDIDATE

Sarah Niles

COMPANY

Acme Corp

START DATE

07/01/2018

NEEDS LAPTOP?

•

Yes

No

NEEDS PHONE?

•

Yes

No





SPECIAL REQUESTS

Accessibility requirements, preferences, etc.

SAVE

✓

### Report:

Equipment Provisioning			
   			
Acme Corp Equipment		Candidate Start Date: 7/1/2018	
Item	Count	Placements	Special Requests
Laptop	4	Sarah Niles, Pam Beasley, Jim Halpert, Kelly Kapoor	Sarah Niles - Needs external monitor
Phone	3	Sarah Niles, Pam Beasley, Kevin Malone	Pam Beasley - receptionist, needs headset

# Examples:

## Interview Feedback

### Data Collection:

Acme Recruiting Co

CURRENT DATE

06/11/2018

08:08 AM

CANDIDATE RATING

1-10

DEVELOPER RATING

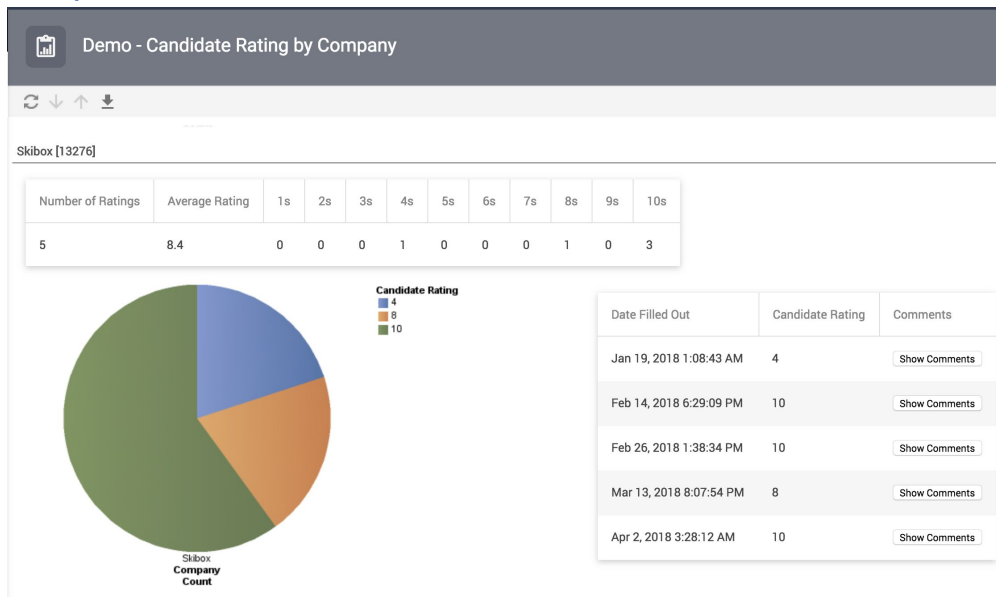
1-10

PROGRAMMING LANGUAGES

COMMENTS

SUBMIT

### Report:



# 3 Steps to make this a reality

1. Configure your data storage inside Bullhorn
2. Build a tool to collect this data  
Bonus points for using Bullhorn's Open-Source tools!
3. Use Bullhorn Canvas to build a custom report

# Data Storage in Bullhorn With Custom Objects

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▶ customText1	<input type="checkbox"/>	candidate Rating 2	Float	<input type="checkbox"/>	<input checked="" type="checkbox"/>	1	05/18/2017 09:38 AM
▶ customText11	<input checked="" type="checkbox"/>		Drop Down	<input type="checkbox"/>	<input type="checkbox"/>	106	05/08/2017 11:35 AM
▶ customTextBlock1	<input type="checkbox"/>	Interview Date	Text Block	<input type="checkbox"/>	<input checked="" type="checkbox"/>	740	01/05/2016 04:56 PM
▶ customText4	<input type="checkbox"/>	interview date 2	Text	<input type="checkbox"/>	<input type="checkbox"/>	5030	04/22/2016 03:50 PM
▶ customText5	<input type="checkbox"/>	Interview company	Text	<input type="checkbox"/>	<input type="checkbox"/>	5040	04/13/2017 09:24 AM
▶ customText10	<input type="checkbox"/>	Interview Company 2	Section Header	<input type="checkbox"/>	<input type="checkbox"/>	5040	04/13/2017 09:24 AM
▶ customTextBlock2	<input type="checkbox"/>	Testing the html	DHTMLEditor	<input type="checkbox"/>	<input type="checkbox"/>	5060	04/25/2016 02:32 PM
▶ customTextBlock3	<input checked="" type="checkbox"/>	test	Text Block	<input type="checkbox"/>	<input type="checkbox"/>	5070	12/13/2016 11:18 AM
▶ customText12	<input type="checkbox"/>	candidate Rating 3	Mini Picker	<input type="checkbox"/>	<input checked="" type="checkbox"/>	8000	11/03/2016 01:26 PM
▶ customText9	<input checked="" type="checkbox"/>	customText9	Check Box	<input type="checkbox"/>	<input checked="" type="checkbox"/>	8000	12/14/2016 09:30 AM
▶ customTextBlock4	<input type="checkbox"/>	developer Rating	Text Block	<input type="checkbox"/>	<input type="checkbox"/>	5080	04/13/2017 09:24 AM

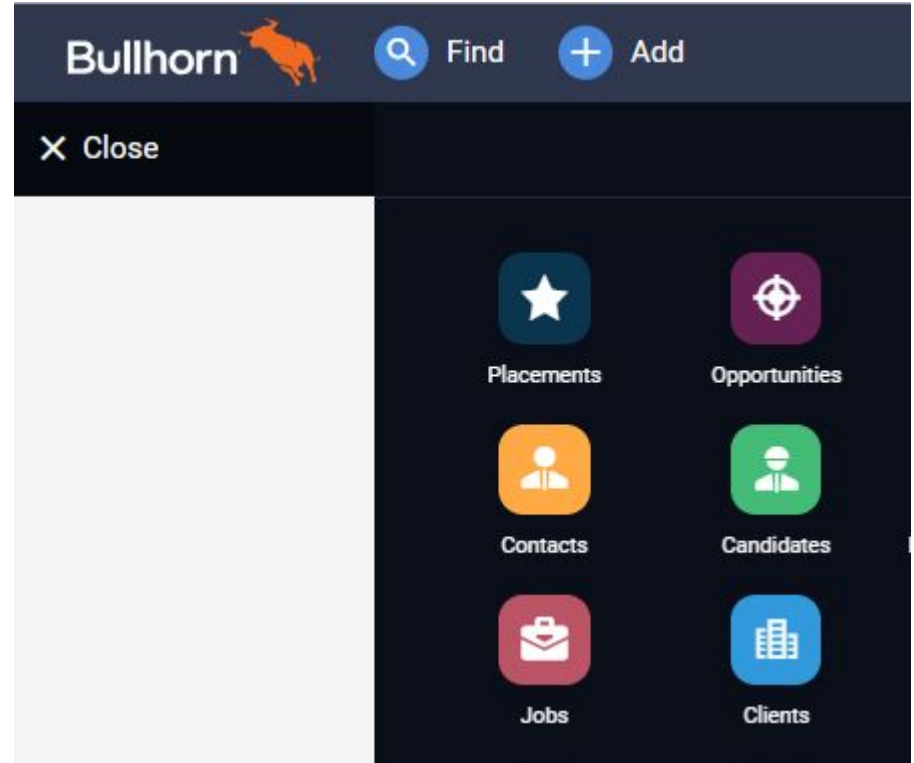


# Custom Object Features

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# Entities for Custom Objects

- Candidates
- Contacts
- Placements
- Jobs
- Companies
- Opportunities



# Additional Fields

- Each Custom Object adds up to 55 fields
- You are able to add a new record tab
- Custom Objects can also be added inline to the edit tab or Overview tab

The screenshot displays a candidate profile for Genovera Shellsheere (ID: 155035). The header bar is green and contains the candidate's name, ID, and social media icons. Below the header, a table lists candidate details: ID (155035), CANDIDATE NAME (Genovera), CANDIDATE NAME (Shellsheere), HOME PHONE (816-754-7934), WORK PHONE, MOBILE PHONE, and ID (155035). A navigation bar below the table includes tabs for OVERVIEW, EDIT, ACTIVITY, EMAILS, NOTES (0), WORK HISTORIES (0), EDUCATIONS (0), REFERENCES (0), FILES (0), INTERNAL SUBMISSIONS (0), PULSE, CERTIFICATIONS, TAX INFO, and a custom object tab labeled INTERVIEW FEEDBACK, which is highlighted with a purple box. To the right of the custom object tab are links for MORE and LAYOUT. Below the navigation bar, a row of tabs shows the current view: Applicant, Interview, Interview in-house, Client Submission, Interview, Placement, 2nd Interview, and 2nd Interview. At the bottom, there are sections for Open Tasks and Details, each with a refresh icon and a close button.

ID	CANDIDATE NAME	CANDIDATE NAME	HOME PHONE	WORK PHONE	MOBILE PHONE	ID
155035	Genovera	Shellsheere	816-754-7934			155035

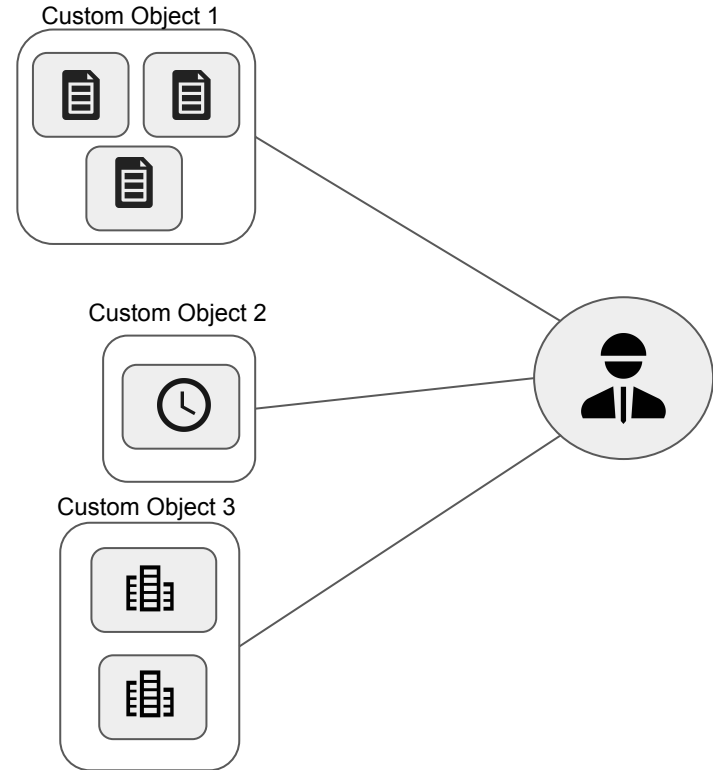
OVERVIEW EDIT ACTIVITY EMAILS NOTES (0) WORK HISTORIES (0) EDUCATIONS (0) REFERENCES (0) FILES (0) INTERNAL SUBMISSIONS (0) PULSE CERTIFICATIONS TAX INFO **INTERVIEW FEEDBACK** MORE LAYOUT

Applicant Interview Interview in-house Client Submission Interview Placement 2nd Interview 2nd Interview

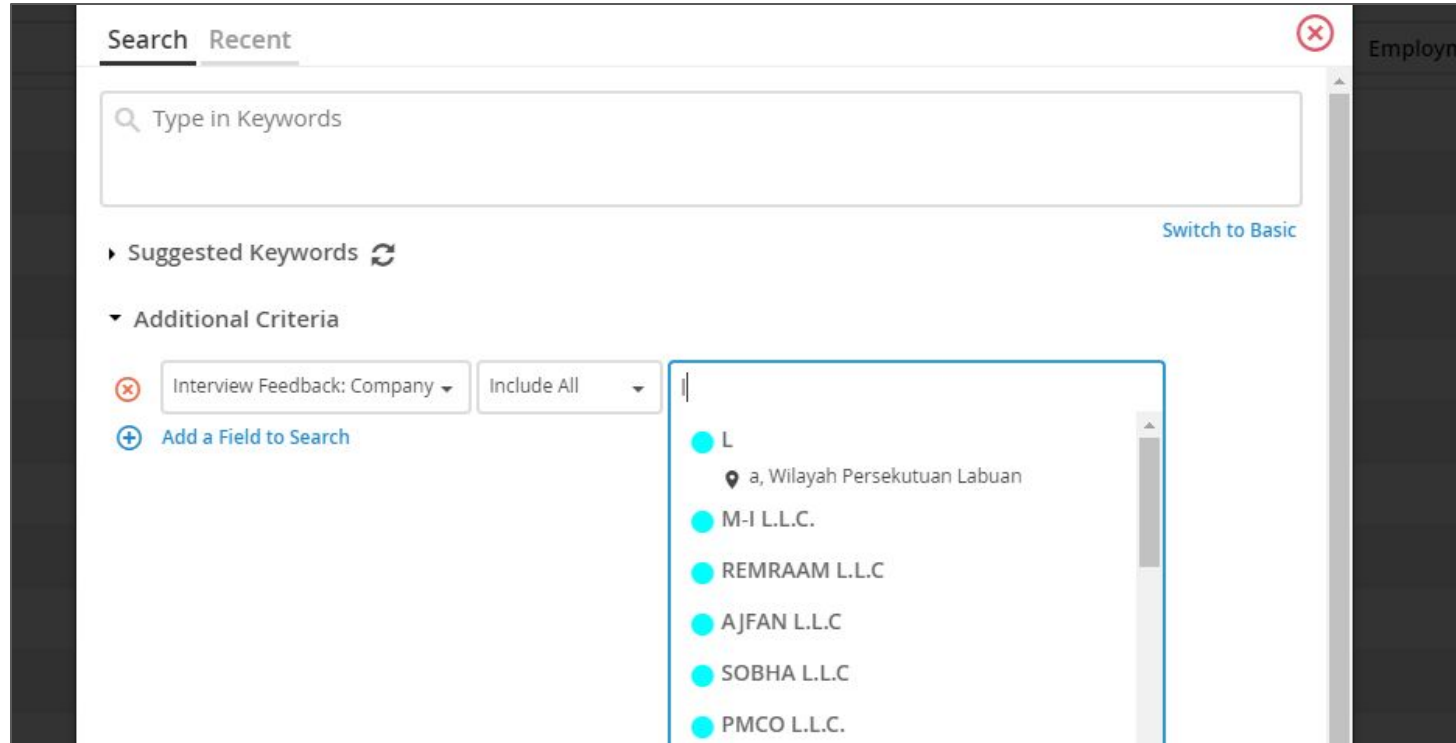
Open Tasks Details

# Custom Object Structure

- Multiple Entries per Custom Object
- Custom Objects can be used for separate business goals



# Custom Objects are Searchable



# Requesting a Custom Object

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# Easy as 1...2...3!

1. Fill out Custom Object Spreadsheet
2. Submit the spreadsheet to Bullhorn Support
3. Done!

Entity/Location/Tracks (if applicable):	Candidate
Name of Custom Object:	Interview Feedback
Would you like it in it's own tab or on a custom card?	Own Tab
Do you want this object to be searchable?	Yes
What departments should be able to view (but not edit) the Custom Object?	
What departments should be able to both view and edit the Custom Object?	BH 2017

Field display name	Description	Hint	Required?	Edit Type	Field Values (if applicable)
Date Filled Out			Yes	Date/Time	
Candidate Rating	(1-10)		Yes	Integer	
Developer Rating	(1-10)		Yes	Integer	
Programming Languages			Yes	Mini Picker	
Comments			Yes	Text Block Large	
Company			Yes	Picker:Client Corporation	

# Available Field Types

Check Box

Text Input

DHTML Editor

Date Input

Float Input

Entity Picker

Time Input

Integer Input

Mini Picker

Radio Input

Money

Section Header

Drop Down

Text Block



# Using BH Tools to Collect Data

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# Novo-elements

UI elements library designed by  
the Bullhorn UX team

[bullhorn.github.io/novo-elements](https://bullhorn.github.io/novo-elements)



# Taurus

The official Typescript client library for connecting to  
Bullhorn REST API

[github.com/bullhorn/taurus](https://github.com/bullhorn/taurus)

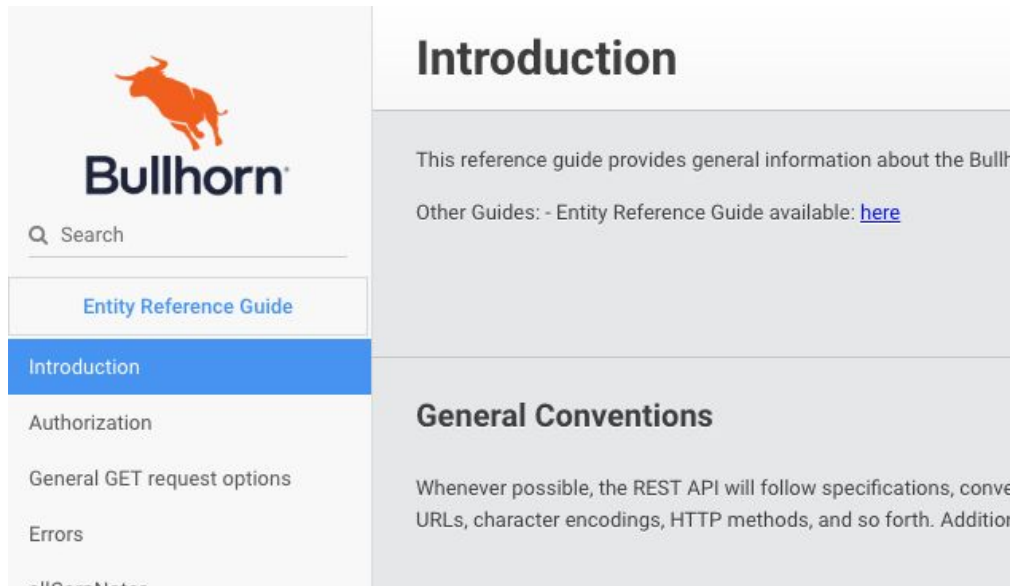


Taurus

# REST API Docs

Everything you  
need to know to  
use BH's REST API

bullhorn.github.io/  
rest-api-docs



The screenshot shows the Bullhorn REST API documentation page. On the left is a sidebar with the Bullhorn logo (an orange bull) and the text "Bullhorn®". Below the logo is a search bar with a magnifying glass icon and the text "Search". Under the search bar is a link "Entity Reference Guide". Below that is a list of navigation items: "Introduction" (highlighted in blue), "Authorization", "General GET request options", "Errors", and "allOpenNotes". The main content area on the right has a header "Introduction" and a paragraph: "This reference guide provides general information about the Bullhorn REST API." Below this is a link "Other Guides: - Entity Reference Guide available: [here](#)". Further down is a section "General Conventions" with a paragraph: "Whenever possible, the REST API will follow specifications, conventions, URLs, character encodings, HTTP methods, and so forth. Additional information is provided in the sections below."

# Cool Tools

- **Connect:** Utility that gives you access to open entities, interact across pages, and more  
[github.com/bullhorn/connect](https://github.com/bullhorn/connect)
- **Bullhorn-Types:** Entity Utils and Typescript Interfaces for the Bullhorn REST Api  
[github.com/bullhorn/taurus](https://github.com/bullhorn/taurus)
- **Platform Extension Starter:** Starter repository for extensions for Bullhorn 2017  
[github.com/bullhorn/extension-starter](https://github.com/bullhorn/extension-starter)
- **Bullhorn Custom Cards & Tabs:** Custom extensions inside Bullhorn

# Custom Cards & Tabs

The screenshot shows the Bullhorn Engage interface. At the top is a dark blue header with the Bullhorn logo, a search bar labeled 'Find', and an 'Add' button. Below the header is a 'Menu' section with a 'View Layout' option. The main content area is titled 'View Layout:' and contains two dropdown menus: 'Private Label' (set to 'Everything Smoke Test PL') and 'Field Map Entity' (set to 'Job Order'). Below these is a horizontal tab bar with options: 'Profile Record', 'Overview Tab', 'List', 'Mobile', 'Fast Find', 'Search', 'Custom Cards' (which is selected), 'Custom Tabs', and 'Cust'. The 'Custom Cards' tab displays a form for adding a new card. The form includes fields for 'Name', 'Enabled' (checkbox), 'Location' (radio buttons for 'In a record, on the overview' and 'In the dashboard'), 'URL', 'Partner Name' (dropdown), and 'User Types' (searchable dropdown). There are 'Save' buttons at the top right and bottom right of the form area, and an 'Add New' button at the bottom left. A small error message icon is visible next to the 'Name' field.

- Use Taurus to interact with BH API client-side
- Use Novo-Elements AppBridge to interact between pages, open new bowling alley tabs, etc.
- How to add
  - View Layout
  - Custom Cards or Custom Tabs
  - Add new

# Example 1: Equipment Provisioning

Tools used: Extension Starter,  
Novo-Elements, Taurus,  
Custom Cards

The screenshot displays the Bullhorn Engage user interface. At the top, the Bullhorn logo is on the left, and search and add icons are on the right. A sidebar menu is visible on the left. The main header shows 'Placement #89412' with a star icon. Below this, a table lists placement details: DATE BEGIN (07/01/2018), DATECLIENTEFFECTIVE2 (03/26/2018), DATEEFFECT (03/26/2018), CANDIDATE (Sarah Niles), and DATE (03/26/2018). A 'View Layout' button is also present. The 'REPORT TO' field is populated with 'Jane D'oe samara yohai'. A navigation bar includes 'OVERVIEW', 'EDIT', 'ACTIVITY', 'NOTES (1)', 'COMMISSIONS', 'CERTIFICATIONS', 'FILES (0)', and 'ONBOARD'. The 'Equipment Provisioning' form is shown in a modal window, containing fields for CANDIDATE (Sarah Niles), COMPANY (Acme Corp), START DATE (07/01/2018), NEEDS LAPTOP? (Yes/No), NEEDS PHONE? (Yes/No), and SPECIAL REQUESTS (Accessibility requirements, preferences, etc.). A 'SAVE' button with a checkmark is at the bottom right.

DATE BEGIN	DATECLIENTEFFECTIVE2	DATEEFFECT	CANDIDATE	DATE
07/01/2018	03/26/2018	03/26/2018	Sarah Niles	03/26/2018

REPORT TO  
Jane D'oe samara yohai

OVERVIEW EDIT ACTIVITY NOTES (1) COMMISSIONS CERTIFICATIONS FILES (0) ONBOARD

**Equipment Provisioning**

CANDIDATE Sarah Niles

COMPANY Acme Corp

START DATE 07/01/2018

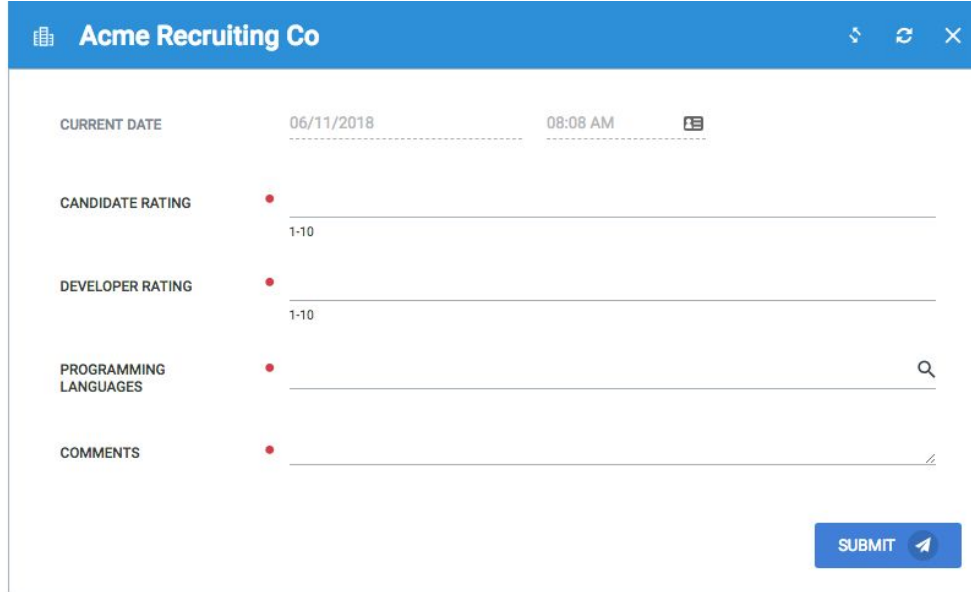
NEEDS LAPTOP? ☒ Yes ☐ No

NEEDS PHONE? ☒ Yes ☐ No

SPECIAL REQUESTS Accessibility requirements, preferences, etc.

SAVE ✓

# Example 2: Interview Feedback



The screenshot shows a web form for 'Acme Recruiting Co'. At the top, there's a blue header with the company name and some icons. Below the header, the form contains several input fields. The first field is 'CURRENT DATE' with a value of '06/11/2018' and a time of '08:08 AM'. Below this are two rating fields: 'CANDIDATE RATING' and 'DEVELOPER RATING', both with a red dot and a '1-10' scale. The next field is 'PROGRAMMING LANGUAGES' with a red dot and a search icon. The final field is 'COMMENTS' with a red dot and a text area. A blue 'SUBMIT' button is located at the bottom right of the form.

Acme Recruiting Co

CURRENT DATE 06/11/2018 08:08 AM

CANDIDATE RATING 1-10

DEVELOPER RATING 1-10

PROGRAMMING LANGUAGES

COMMENTS

SUBMIT

Tools used: Novo-Elements, REST API

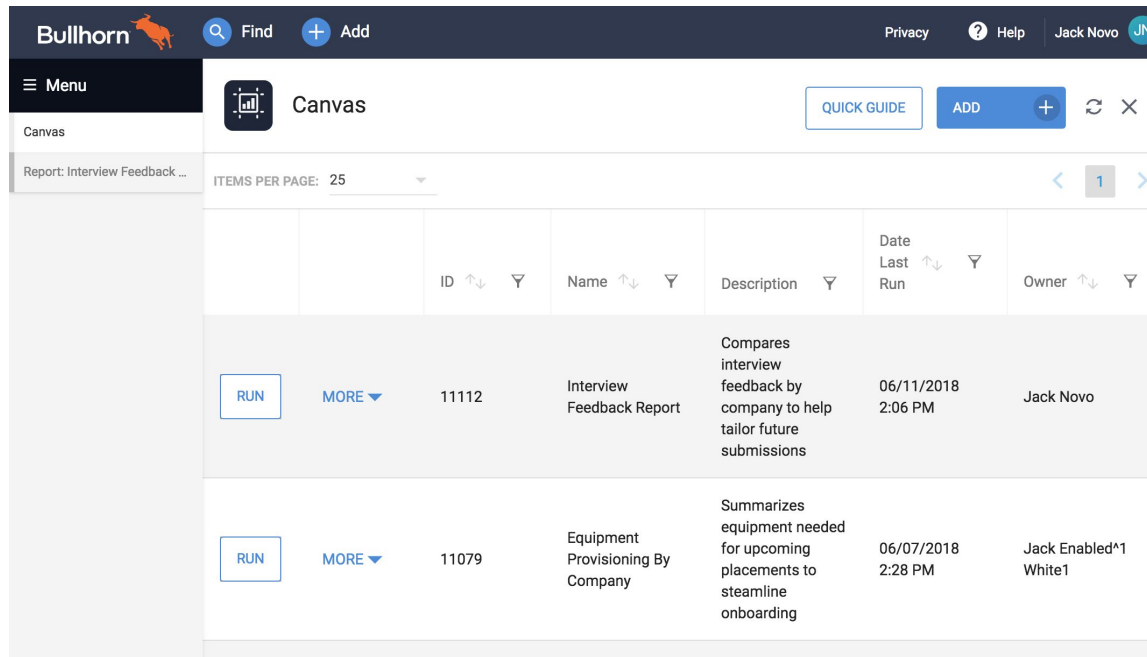


# Custom Reports in Bullhorn Canvas

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# What's Bullhorn Canvas?

Fully custom reports that you can run anytime, covering any date range



The screenshot displays the Bullhorn Canvas interface. At the top, there's a navigation bar with the Bullhorn logo, search and add buttons, and user information. A sidebar on the left contains a menu with 'Canvas' selected. The main area shows a report titled 'Report: Interview Feedback ...'. Below the title, there's a 'Canvas' header with a 'QUICK GUIDE' button and an 'ADD' button. A table lists report items with columns for ID, Name, Description, Date Last Run, and Owner. Two items are visible: 'Interview Feedback Report' (ID 11112) and 'Equipment Provisioning By Company' (ID 11079). Each item has a 'RUN' button and a 'MORE' dropdown.

		ID	Name	Description	Date Last Run	Owner
<a href="#">RUN</a>	<a href="#">MORE</a>	11112	Interview Feedback Report	Compares interview feedback by company to help tailor future submissions	06/11/2018 2:06 PM	Jack Novo
<a href="#">RUN</a>	<a href="#">MORE</a>	11079	Equipment Provisioning By Company	Summarizes equipment needed for upcoming placements to streamline onboarding	06/07/2018 2:28 PM	Jack Enabled*1 White1

# Canvas gives you...

- Access to all Bullhorn data (including custom objects)
- Multi-entity
- Respects Field Maps & Entity Names
- Full control over reports and visualizations (customizable, custom fields)
  - Graphs, Charts, Lists - tons of visualizations to choose from
- As complex as needed - fully customizable reports

# Pre-Built Sample Reports

1. **Notes Activity:** A sample note count report that can be run for a specified date range and one or more departments.
2. **Sales Activity:** A sample activity report that can be run for a specified date range. Activity is attributed to departments based on the user who owns the client contact/job.
3. **Recruiting Activity:** A sample activity report that can be run for a specified date range and 'Activity By' attribution. Activity can be attributed to departments based on either the user who performed the action in the system (activity author) or by the user who owns the candidate.

## Bonus for Healthcare Companies:

**Expiring Credentials:** Gives insight into credential expirations, contact details for providers and identifying any credentials that will expire before the end of the assignment. Credentials in this report are only those tied to placement records.

# Even better, you can....

- Build a report to take parameters so you can target your results
- Automate regular delivery to key team members or departments
- Control the privacy of the report - keep it private, make it public, share with certain individuals

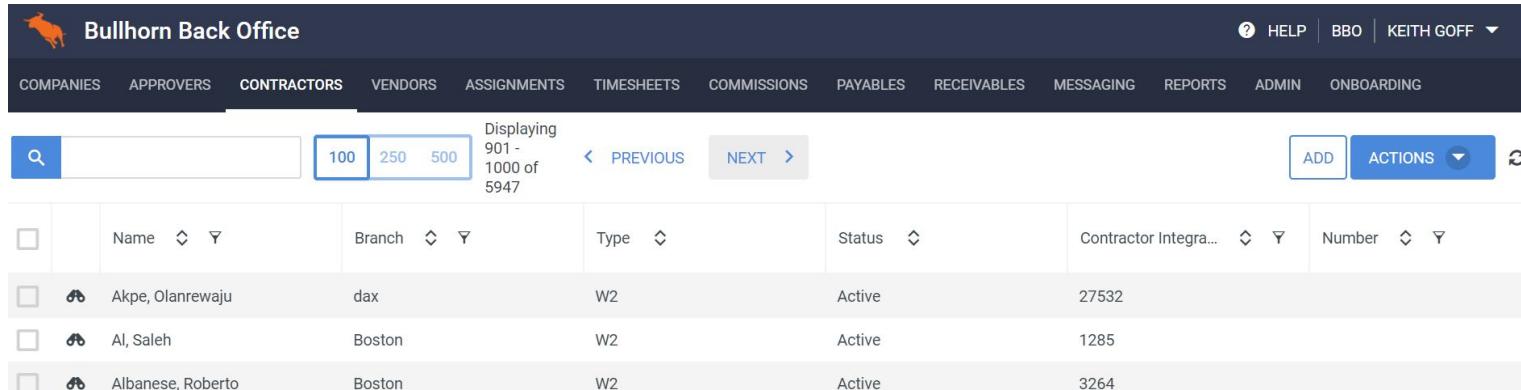
BBO in Canvas

ENGAGE

# What is BBO?

Bullhorn Back Office(BBO) is...

- Timesheets
- Invoicing
- Employee/Vendor Onboarding



The screenshot displays the Bullhorn Back Office (BBO) interface. At the top, there is a dark navigation bar with the Bullhorn logo and the text "Bullhorn Back Office". To the right of the logo, there are links for "HELP", "BBO", and a user profile "KEITH GOFF". Below the navigation bar is a horizontal menu with various tabs: "COMPANIES", "APPROVERS", "CONTRACTORS" (which is currently selected), "VENDORS", "ASSIGNMENTS", "TIMESHEETS", "COMMISSIONS", "PAYABLES", "RECEIVABLES", "MESSAGING", "REPORTS", "ADMIN", and "ONBOARDING".

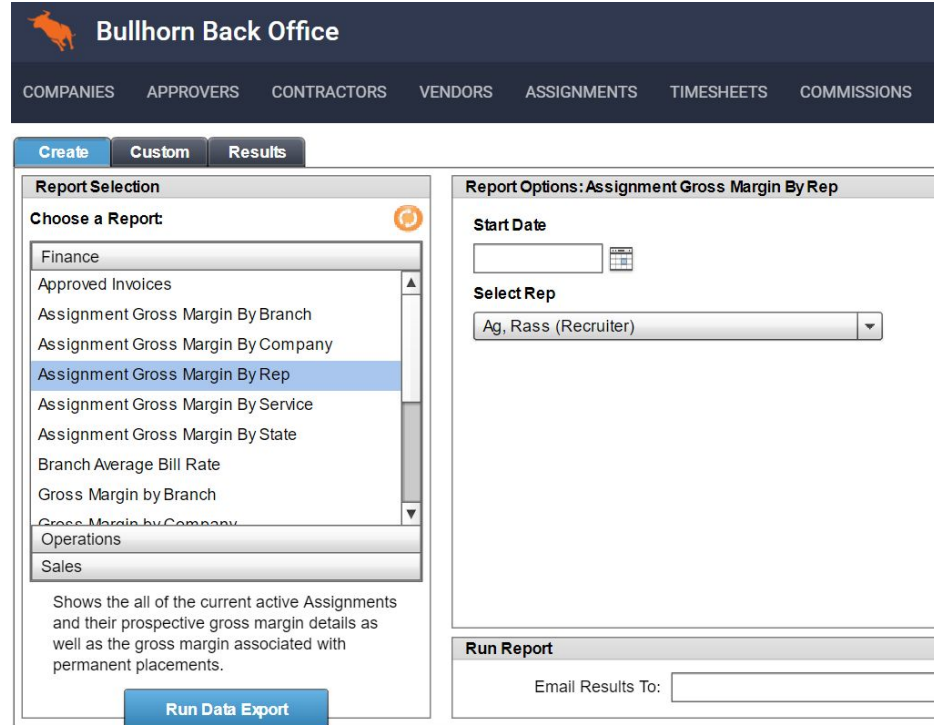
Below the menu, there is a search bar with a magnifying glass icon. To the right of the search bar are three buttons labeled "100", "250", and "500", with "250" being the active selection. Further right, it says "Displaying 901 - 1000 of 5947". There are also "PREVIOUS" and "NEXT" navigation buttons. On the far right of this section are "ADD" and "ACTIONS" buttons, with a refresh icon to the right of "ACTIONS".

The main content area shows a table with the following columns: "Name", "Branch", "Type", "Status", "Contractor Integra...", and "Number". Each column has a small icon for sorting (up/down arrows). The table contains three rows of data:

	Name	Branch	Type	Status	Contractor Integra...	Number
<input type="checkbox"/>	Akpe, Olanrewaju	dax	W2	Active	27532	
<input type="checkbox"/>	Al, Saleh	Boston	W2	Active	1285	
<input type="checkbox"/>	Albanese, Roberto	Boston	W2	Active	3264	

# The Problem

BBO has basic reporting capabilities built in, but lacks a full featured business intelligence tool.



The screenshot displays the Bullhorn Back Office interface. At the top, a dark blue header contains the Bullhorn logo and the text "Bullhorn Back Office". Below this, a navigation bar lists several categories: COMPANIES, APPROVERS, CONTRACTORS, VENDORS, ASSIGNMENTS, TIMESHEETS, and COMMISSIONS. The main content area is divided into two panels. The left panel, titled "Report Selection", has tabs for "Create", "Custom", and "Results". Under the "Custom" tab, there is a "Choose a Report:" section with a list of report categories: Finance, Approved Invoices, Assignment Gross Margin By Branch, Assignment Gross Margin By Company, Assignment Gross Margin By Rep (highlighted), Assignment Gross Margin By Service, Assignment Gross Margin By State, Branch Average Bill Rate, Gross Margin by Branch, Gross Margin by Company, Operations, and Sales. Below this list, a description states: "Shows the all of the current active Assignments and their prospective gross margin details as well as the gross margin associated with permanent placements." At the bottom of this panel is a blue button labeled "Run Data Export". The right panel, titled "Report Options: Assignment Gross Margin By Rep", contains a "Start Date" field with a calendar icon, a "Select Rep" dropdown menu showing "Ag, Rass (Recruiter)", and a "Run Report" section with an "Email Results To:" field.

**Bullhorn Back Office**

COMPANIES APPROVERS CONTRACTORS VENDORS ASSIGNMENTS TIMESHEETS COMMISSIONS

**Create Custom Results**

**Report Selection**

**Choose a Report:**


- Finance
- Approved Invoices
- Assignment Gross Margin By Branch
- Assignment Gross Margin By Company
- Assignment Gross Margin By Rep**
- Assignment Gross Margin By Service
- Assignment Gross Margin By State
- Branch Average Bill Rate
- Gross Margin by Branch
- Gross Margin by Company
- Operations
- Sales

Shows the all of the current active Assignments and their prospective gross margin details as well as the gross margin associated with permanent placements.


**Run Data Export**

**Report Options: Assignment Gross Margin By Rep**

**Start Date**



**Select Rep**

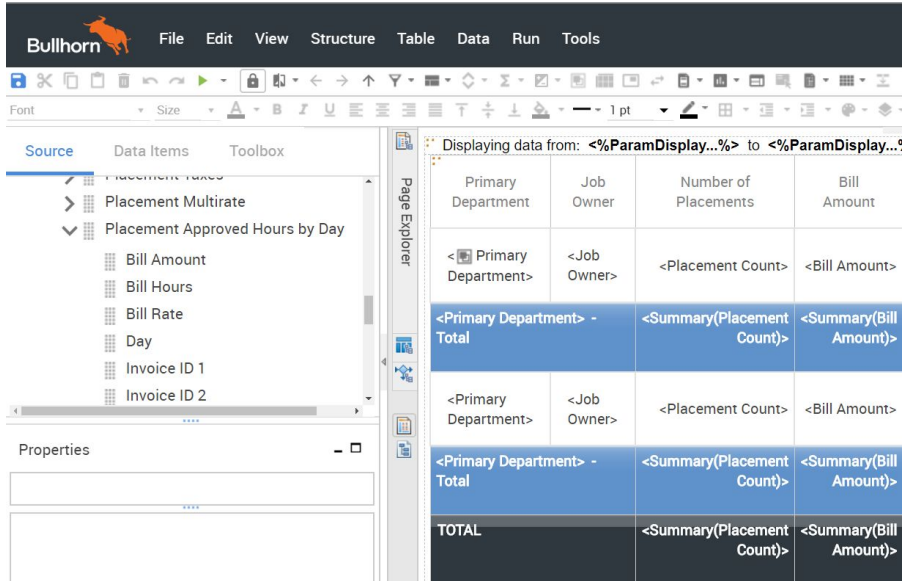
Ag, Rass (Recruiter) 

**Run Report**

Email Results To:



# The Solution



The screenshot shows the Bullhorn software interface. The main window displays a table with the following data:

Primary Department	Job Owner	Number of Placements	Bill Amount
<Primary Department>	<Job Owner>	<Placement Count>	<Bill Amount>
<Primary Department> - Total		<Summary(Placement Count)>	<Summary(Bill Amount)>
<Primary Department>	<Job Owner>	<Placement Count>	<Bill Amount>
<Primary Department> - Total		<Summary(Placement Count)>	<Summary(Bill Amount)>
TOTAL		<Summary(Placement Count)>	<Summary(Bill Amount)>

The left sidebar shows a tree view of data items under the 'Source' tab:

- Placement Rates
- Placement Multirate
- Placement Approved Hours by Day
  - Bill Amount
  - Bill Hours
  - Bill Rate
  - Day
  - Invoice ID 1
  - Invoice ID 2

The bottom of the interface shows a 'Properties' section with a text input field.

Create an integration between BBO and the ATS so that time and expense data can be reported on in Canvas.

# What Syncs Over?

A timesheet when...

- Approved
- Updated with an invoice number

An invoice when...

- Approved
- Paid status is updated

Remove data when...

- A timesheet is unapproved, unsubmitted, rejected, or delete
- An invoice is unapproved or deleted

# Timesheet Custom Object

## Approved Hours by Day

- |   |  |
|---|--|
| <ul style="list-style-type: none"><li>• Rate Title</li><li>• Day</li><li>• Pay Type</li><li>• Pay Hours</li><li>• Bill Hours</li><li>• Pay Rate</li><li>• Bill Rate</li></ul> | <ul style="list-style-type: none"><li>• Pay Amount</li><li>• Bill Amount</li><li>• ID</li><li>• Start Date</li><li>• End Date</li><li>• Invoice ID</li><li>• MultiRate</li></ul> |
|---|--|

**Name:** \* Approved Hours by Day

**Template Name (no punct.):** \* approvedHoursByDay

**Profile Tab:** \* approvedHoursByDay

**Icon:**

**Entity List:** \* All

**Display:** \* Vertical ▾

**Enabled:** ☒

**Use Client Defined Name in REST:** ☒

**Hidden:** ☒

**Description:**

**Placement Custom Object Attributes:**

[Add Placement Custom Object Attribute](#)

Page 1 of 1 16 Records

Edit	Order	Display	Field Name	Type	Searchable	Required	Enabled
	10	Rate Title	title	text	Yes	Yes	Yes
	20	Day	date	date	Yes	Yes	Yes
	30	Pay Type	type	text	Yes	Yes	Yes
	40	Pay Hours	payHours	float	Yes	Yes	Yes
	50	Bill Hours	billHours	float	Yes	Yes	Yes

# Invoice Custom Object

Save

Display:

Invoice

Template Name (no punct.):

invoice

Profile Tab:

invoice

Icon:

Display:

Vertical ▾

Enabled:

☒

Use Client Defined Name in REST:

☒

Hidden:

☒

Description:

Client Corporation Custom Object Attributes:

Add Client Corporation Custom Object Attribute

Page 1 of 1 15 Records

Edit	Order	Display	Field Name	Type	Searchable	Required	Enabled
	10	Due Date	dueDate	date	Yes	Yes	Yes
	20	Invoice Date	invoiceDate	date	Yes	Yes	Yes
	30	Invoice Number	invoiceNumber	text	Yes	Yes	Yes
	40	Invoice PO Number	invoicePONumber	text	Yes	Yes	Yes
	50	Invoice Status	invoiceStatus	text	Yes	Yes	Yes
	60	Invoice Class	invoiceClass	text	Yes	Yes	Yes

## Invoice

- Due Date
- Invoice Date
- Invoice Number
- PO Number
- Status
- Class
- Invoice ID
- Subtotal
- Taxable total
- Total Discount
- Total Surcharge
- Tax Amount
- Total
- Paid Status
- Contact Name

# Example Reports

**Bullhorn**

FindAdd

PrivacyHelpKeith Demo

Menu

Canvas

Report: BBO - Active Billing C...

BBO - Active Billing Contract Placements

Report: BBO - Active Billing C...

Refresh

Download

Print

Export

Name	Placement	Placement ID	Account	Recruiter	Salesperson	Start Date	Scheduled End	Total Bill Hours	Total Bill Amount	Total Pay Amount	Gross Margin	Total Gross Profit
Eric Abdullayev	Shoe Lacer	350	ABC Movers	eGrabber Inc	Jeff Demo	9/1/16	9/17/19	80	\$6,000.00	\$4,000.00	33.33%	\$2,000.00
Patrick Becker	Radiologist	351	Flour Bakery	Dax Prod	Jeff Demo	5/17/16	9/9/20	40	\$7,000.00	\$5,000.00	28.57%	\$2,000.00
Mark A.	Intake Coordinator	353	BP	eGrabber Inc	Jeff Demo	9/18/15	9/26/19	40	\$2,600.00	\$1,800.00	30.77%	\$800.00
Wahid Nawaz	Hospital Administrator	354	Ace Professional	Dax Prod	Jeff Demo	6/15/16	9/7/22	40	\$4,600.00	\$3,400.00	26.09%	\$1,200.00
TOTAL	Total # Placements: 4								\$20,200.00	\$14,200.00	29.70%	\$6,000.00

**Bullhorn**

FindAdd

PrivacyHelpKeith Demo

Menu

Canvas

Report: BBO Contract GM/G...

BBO Contract GM/GP by Company

Report: BBO Contract GM/G...

Refresh

Download

Print

Export

Displaying data from: Jun 1, 2017 to Jun 12, 2018

Account	Bill Amount	Pay Amount	Billable Per Diem	Payable Per Diem	Billable Expenses	Payable Expenses	Gross Profit	Gross Margin
ABC Movers	\$6,000.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	33.33%
Ace Professional	\$7,800.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.00	35.90%
ACME Corporation	\$137,400.00	\$27,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109,960.00	80.03%

Next time you say, “I wish I could access that in Bullhorn,” use Custom Objects, Bullhorn’s Developer Tools, and Canvas reports to make it a reality.

Let’s see it in action!

# Interview Feedback Walkthrough: All the way from Collection to Report



ENGAGE

Questions?



