

EXECUTIVE RISK DIAGNOSTIC

Sample Risk Heatmap

Key Risk Categories: Vendor Concentration, Cash Flow, SKU Complexity

High Risk Areas: 15% of vendors represent 80% of spend

Medium Risk: Seasonal demand fluctuations

Low Risk: Established customer base

Recommended Actions:

- 1. Diversify vendor portfolio - Target: Reduce top 3 vendor concentration
- 2. Implement cash flow monitoring - Target: 90-day runway visibility
- 3. SKU rationalization program - Target: Eliminate bottom 20% performers

SCENARIO ANALYSIS

Stress Test Results

Base Case: 180 days cash runway

P50 Scenario: 165 days (-15 days)

P95 Scenario: 120 days (-60 days)

Key Risk Factors:

â€¢ Supplier disruption: -30 days impact

â€¢ Demand drop 20%: -25 days impact

â€¢ Cost inflation 15%: -20 days impact

Mitigation Strategies:

â€¢ Diversify suppliers: +20 days buffer

â€¢ Improve inventory turns: +15 days buffer

ACTION PLAN

Top 5 Priority Actions

1. VENDOR DIVERSIFICATION

Owner: Procurement Director

Timeline: 90 days

Expected Impact: \$520k cash protection

2. CASH FLOW MONITORING

Owner: CFO

Timeline: 30 days

Expected Impact: 30-day runway buffer

3. SKU RATIONALIZATION

Owner: Operations Manager

Timeline: 60 days

Expected Impact: \$240k COGS reduction

4. SUPPLIER RELATIONSHIPS

Owner: VP Supply Chain

Timeline: 45 days

Expected Impact: Reduced concentration risk

5. SCENARIO PLANNING

Owner: Finance Team

Timeline: 30 days

Expected Impact: Better decision making