

EXHIBIT 188

UNREDACTED VERSION OF DOCUMENT SOUGHT TO BE LODGED UNDER SEAL

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**Sent:** Tuesday, April 07, 2015 12:03 AM  
**To:** Elliot Schrage; Erin Egan  
**Cc:** Matt Scutari  
**Subject:** Sensitive Launches

Elliot and Erin-

In preparation for tomorrow's meeting with Mark, I'm attaching a master chart that shows all of the sensitive launches that are on the list to be discussed, along with some notations — the group's agreed-upon risk level, description, and timing, as well as an explanation (not shared with the broader group) about why we think this proposal is sensitive and what steps we might take to mitigate the risk. You'll also see a few places where we think the policy risk might be slightly lower than the overall estimated risk to the company.

We're still running down a few details so may have an update in the morning, but given the timing we wanted to get this to you as soon as possible.

Please also let us know if there's anything more that would be helpful going into the discussion, or if it would be helpful to set up time to talk through all of this live. This is obviously a lot of information to absorb and probably more detailed than you need, but we wanted you to be prepared with all of this since it sounds like Kate is planning to get a bit into the weeds with Mark tomorrow.

Also, thanks so much to Matt for his help putting this analysis together tonight.

Rob