Sales Order Analysis

ColonialVoice | Distinguish | SuperiorCard | Vista

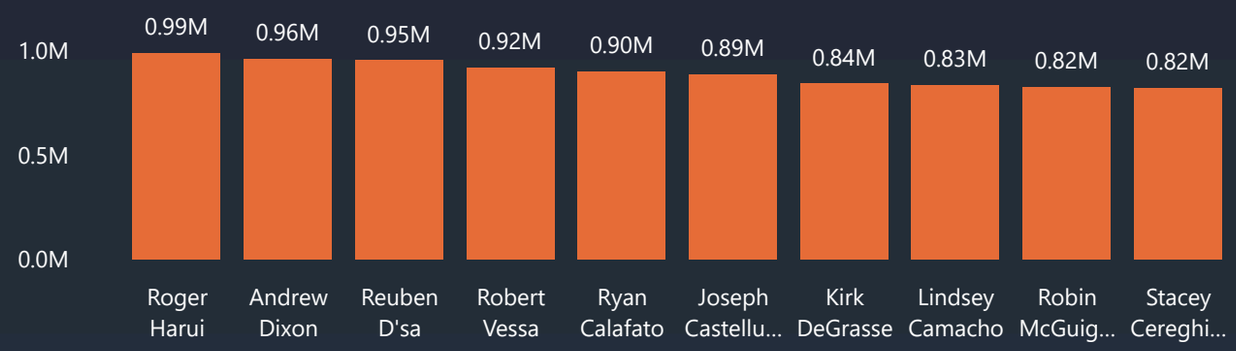
Sales Employees: All

Customer: All

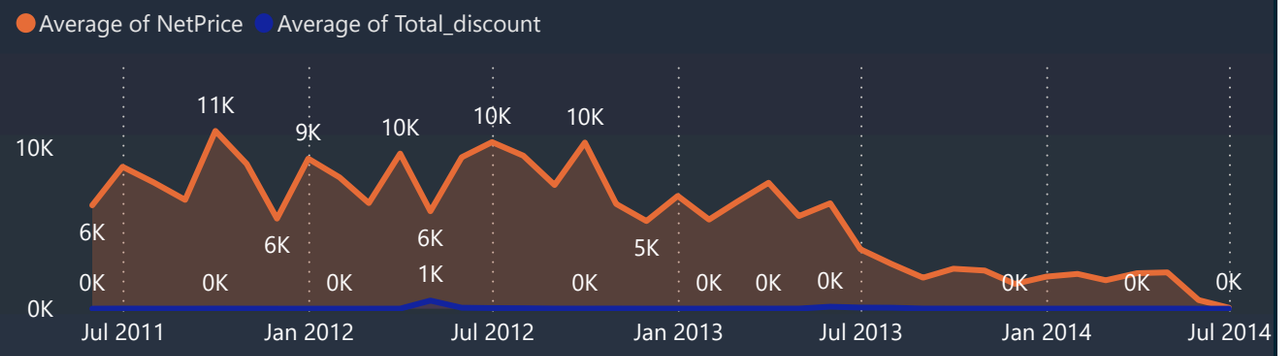
KPIs

123.22M	527K	109.85M
Total Sales	Total Discounts	Net Revenue
31.47K	**3.92K**	**10.19M**
Total Orders	Average Order Value	Included TAX

Top 10 Customers by Sales



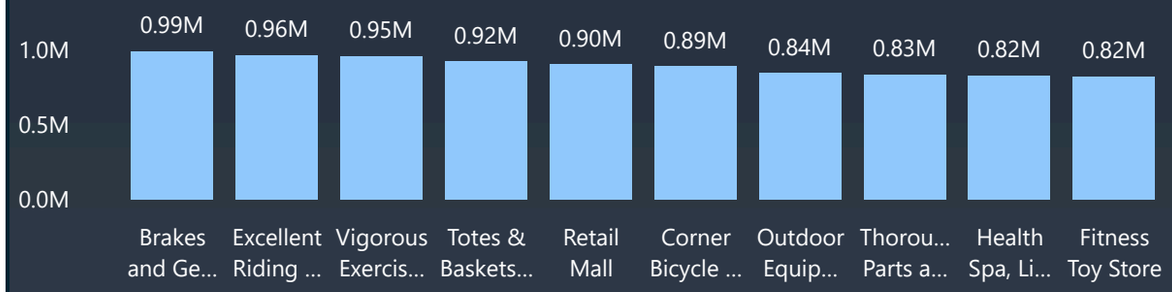
Net Price and Discount of Order



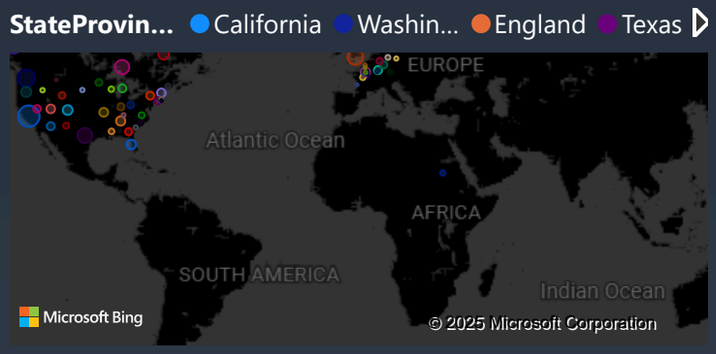
Employee Sales Performance

FullName	Job	Average Sales	Total Sales	Performance
David Campbell	Sales Representative	22,263.99	4,207,894.60	Above Avg
Garrett Vargas	Sales Representative	17,390.69	4,069,422.21	Above Avg
Jae Pak	Sales Representative	27,543.46	9,585,124.95	Above Avg

Top 10 Shops by Sales

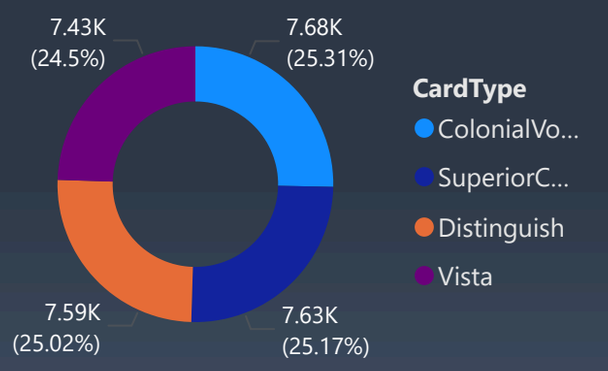


Net Sales by State/Province

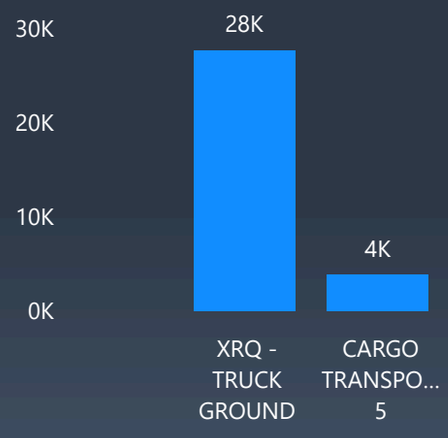


StateName	Sum NetPrice
California	15,478,528.40
Washington	9,421,963.38
England	7,670,721.04
Texas	6,656,407.97
Ontario	6,179,224.92
British Columbia	5,374,969.86

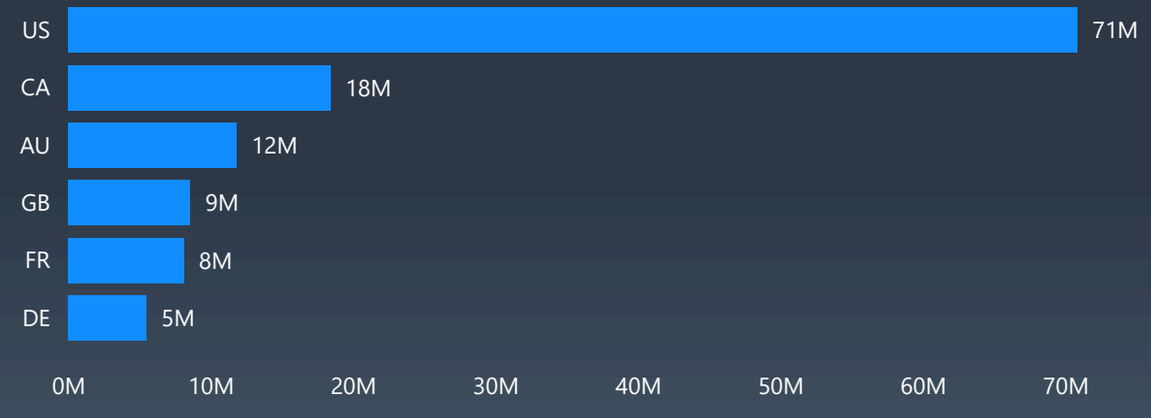
Credit Card usage in each order



Popular Shipping Method



Total Sales by CountryRegionCode



Product Purchasing Analysis

Helping in procurement process such as selecting the best vendor, identifying the most ordered product, tracking freight cost spend on each shipment.

Shipment Methods: All

Vendor: All

Product: All

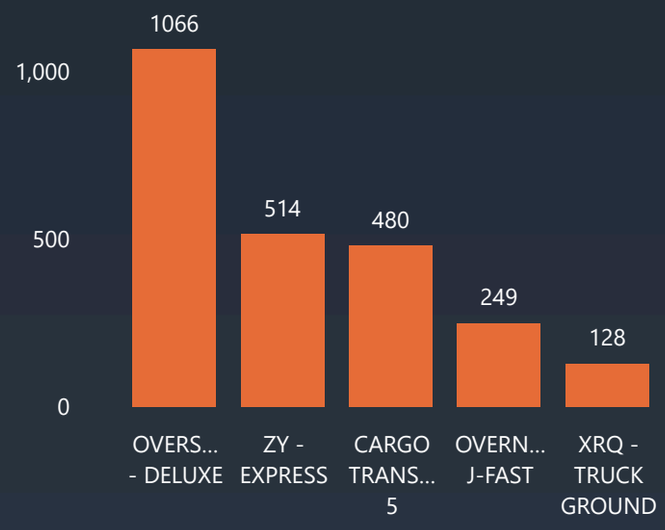
KPIs

70.48M Total Purchase Amount	4012 Purchase Orders Number	1.58M Total Freight (No Duplica...
34.74 Average Cost per Product	2M Average Cost per Product	5.10M Total Tax (No Duplicate)

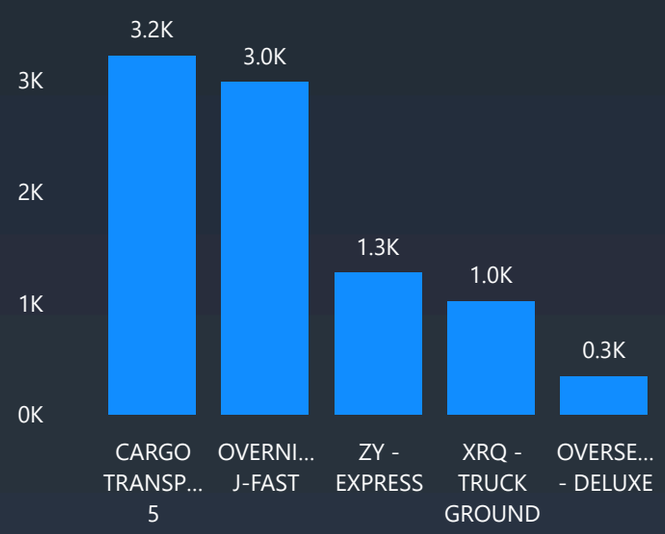
Date Slicer

1/1/2011 — 12/31/2014

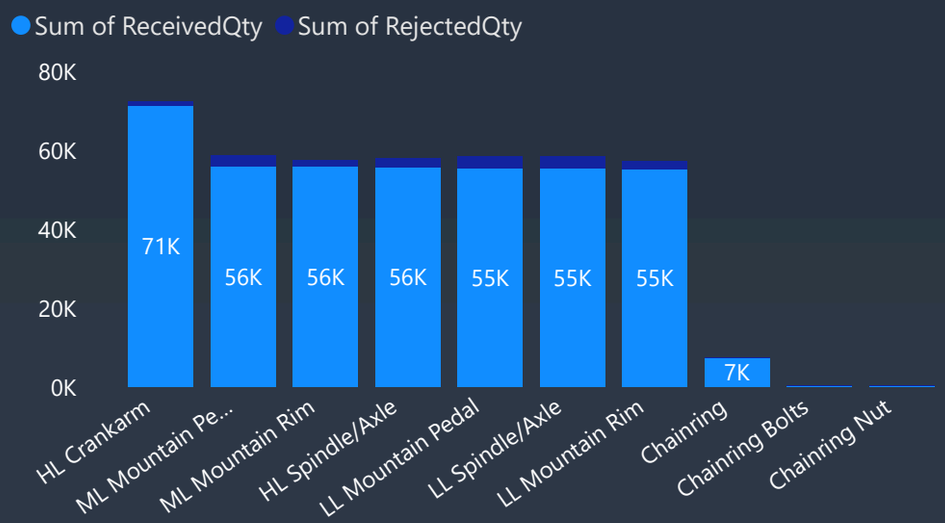
Shipment Average Cost



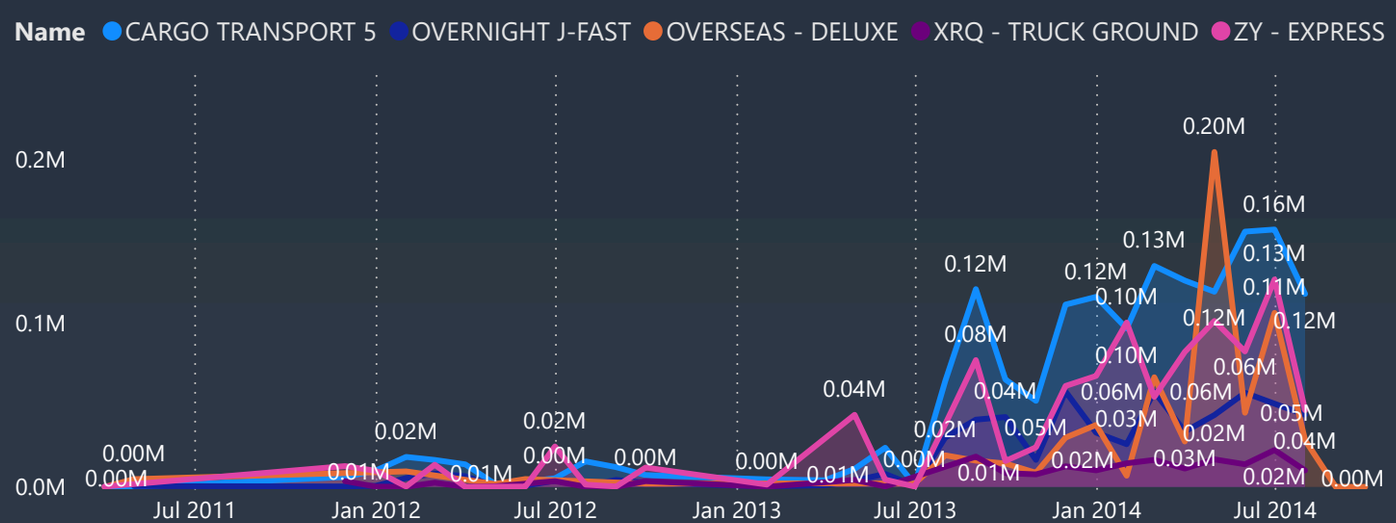
Shipment Frequencies



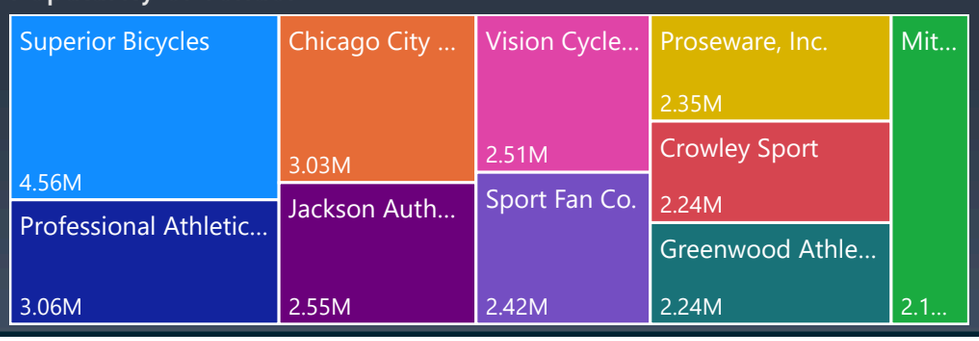
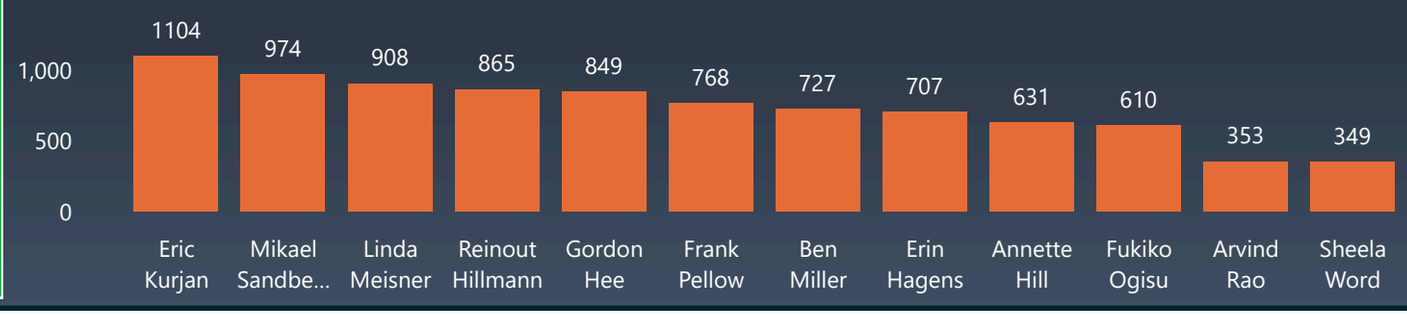
Top 10 Stocked Products



Sum of Freight by Year, Month and Name



Popularity of vendor



Top 10 Employees by Product purchasing