

Gen AI Exchange Hackathon

Team Name : AiCrew

Team Leader Name : A Bhargavi

Problem Statement : AI-Powered Marketplace Assistant for Local Artisans

Problem Statement through Field Research

The Ground Reality – Local Shops

- Artisans are still **invisible online**, relying mostly on local fairs and word-of-mouth.
- **Middlemen take away most profits**, leaving artisans with only 20-30% of the value.
- Many artisans **lack digital marketing and storytelling skills**, so their heritage is lost.
- There is **strong global demand** for authentic crafts, but no bridge to connect artisans with these markets.



“We create with our hands and heart, but still stay unseen beyond our village. Middlemen take our profits, while our stories and struggles go unheard.” ~Local artisan



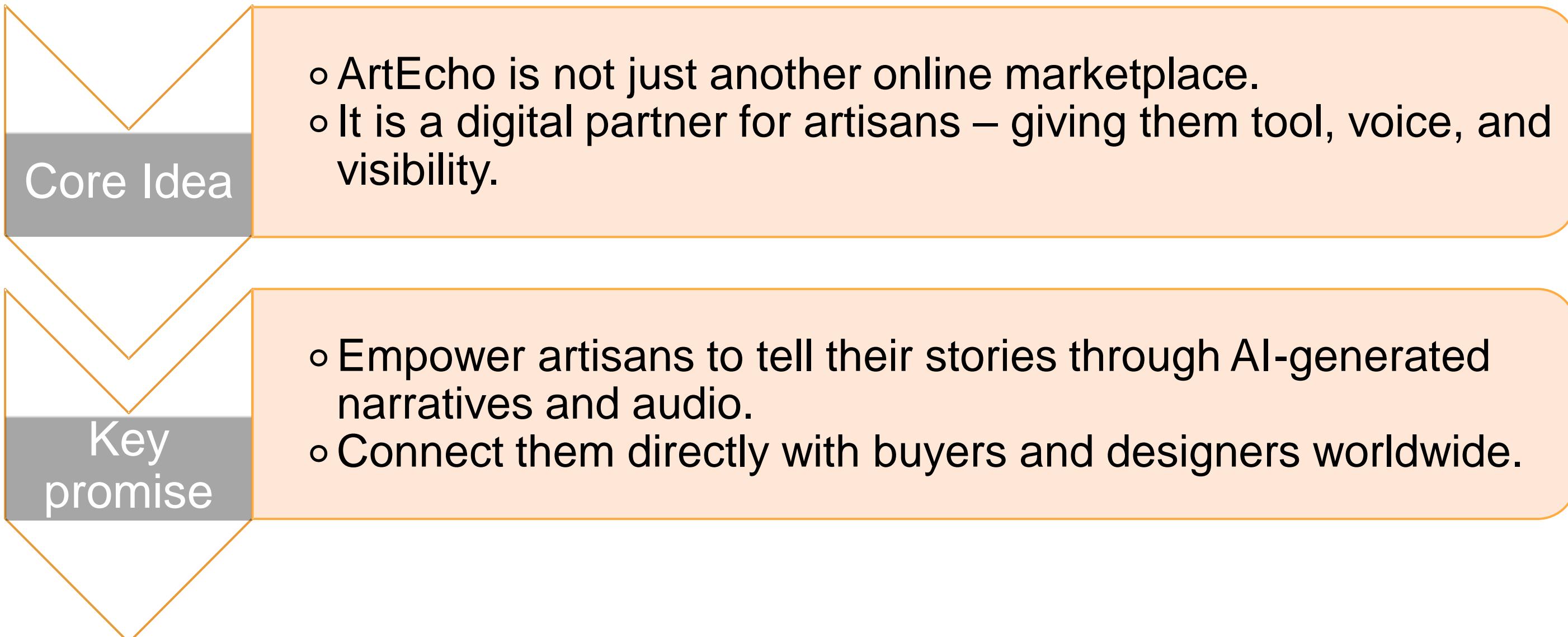
*I Create, but no one
hears my story.*



I want authentic,
sustainable, handmade
products.



A partnership where craft meets
creativity, and tradition meets
innovation.



How different is it from any of the other existing ideas

Where artisans are today..

Etsy / Amazon Handmade

- They are marketplaces, not partners.
- Focus is on selling products only, not on storytelling or artisans' empowerment.

NGO / Handicraft Portals (like CCIC or Crafts Council)

- Often limited, small scale, and lack of AI-driven features.
- No matchmaking, no catalog automation, little global visibility.

What makes ArtEcho Unique

✨ Story-First Platform

Every product is paired with a Story Card
– buyers connect emotionally.

□ AI Brand Matchmaker

Designers share their styles, AI suggests matching artisans – real Collaboration.

🌐 Global Supply Chain Bridge

Auto-generated export-ready catalogs

💡 Digital Partner, Not Just Marketplace

Tools for storytelling, cataloging, discovery, and AI-powered growth

How will it be able to solve the problem?

Invisibility -> Digital voice

Problem : artisans remain unseen beyond local fairs.

Solution: ArtEcho gives every artisan a *digital profile* with story, images, and audio to showcase globally.

Middlemen Exploitation -> Direct-to-Buyer/Designer Access

Problem: Middlemen take away 70–80% of value.

Solution: Buyers and designers connect *directly with artisans* for purchases and collaborations.

Lack of Storytelling → AI Story Cards

Problem: Artisans struggle to market their craft.

Solution: AI auto-generates *story cards and audio*, turning products into *emotional stories* that buyers value.

Digital Divide → Simple, Multilingual Tools

Problem: Artisans are rural, non-English speakers.

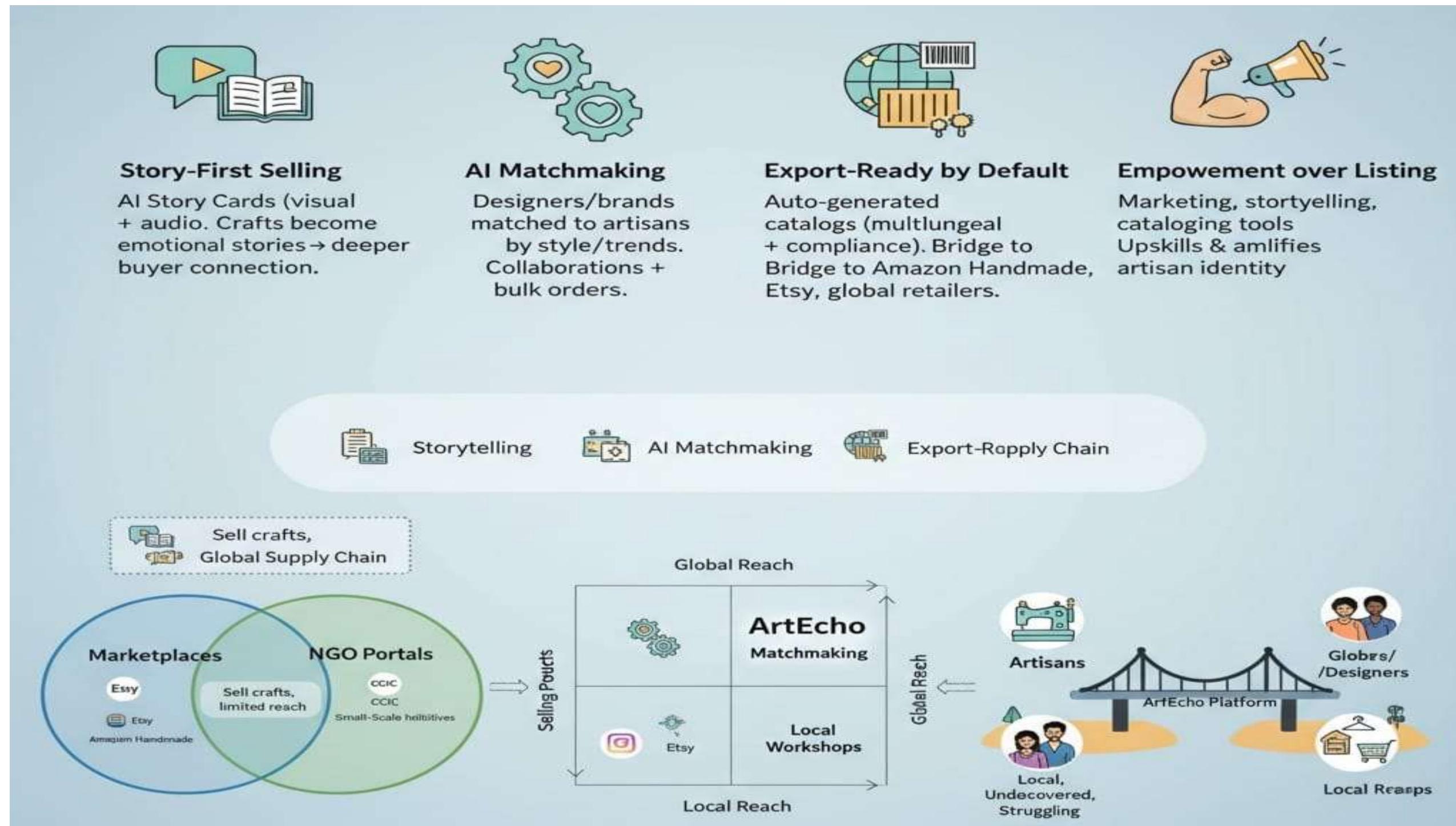
Solution: ArtEcho provides *multilingual interfaces and AI translation*, making global communication effortless.

Missed Global Demand → Export-Ready Catalogs

Problem: No scalable bridge to global markets.

Solution: Auto-generated *export-ready catalogs*.

USP of the proposed solution



*“More than a **marketplace** — a digital growth partner for artisans.”*

List of features offered by the solution

Artisan Dashboard



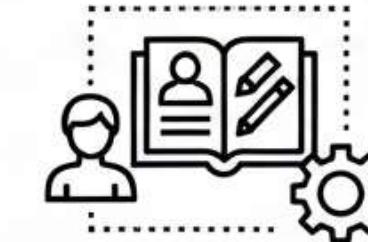
Manage crafts, view orders, track earnings.

Buyer Dashboard



Explore stories, purchase unique crafts, connect with creators

Designer Dashboard



Discover artisans, create collections, request collaboration.

AI Storytelling Card

Visual + audio narratives
for emotional connection

AI Matchmaker

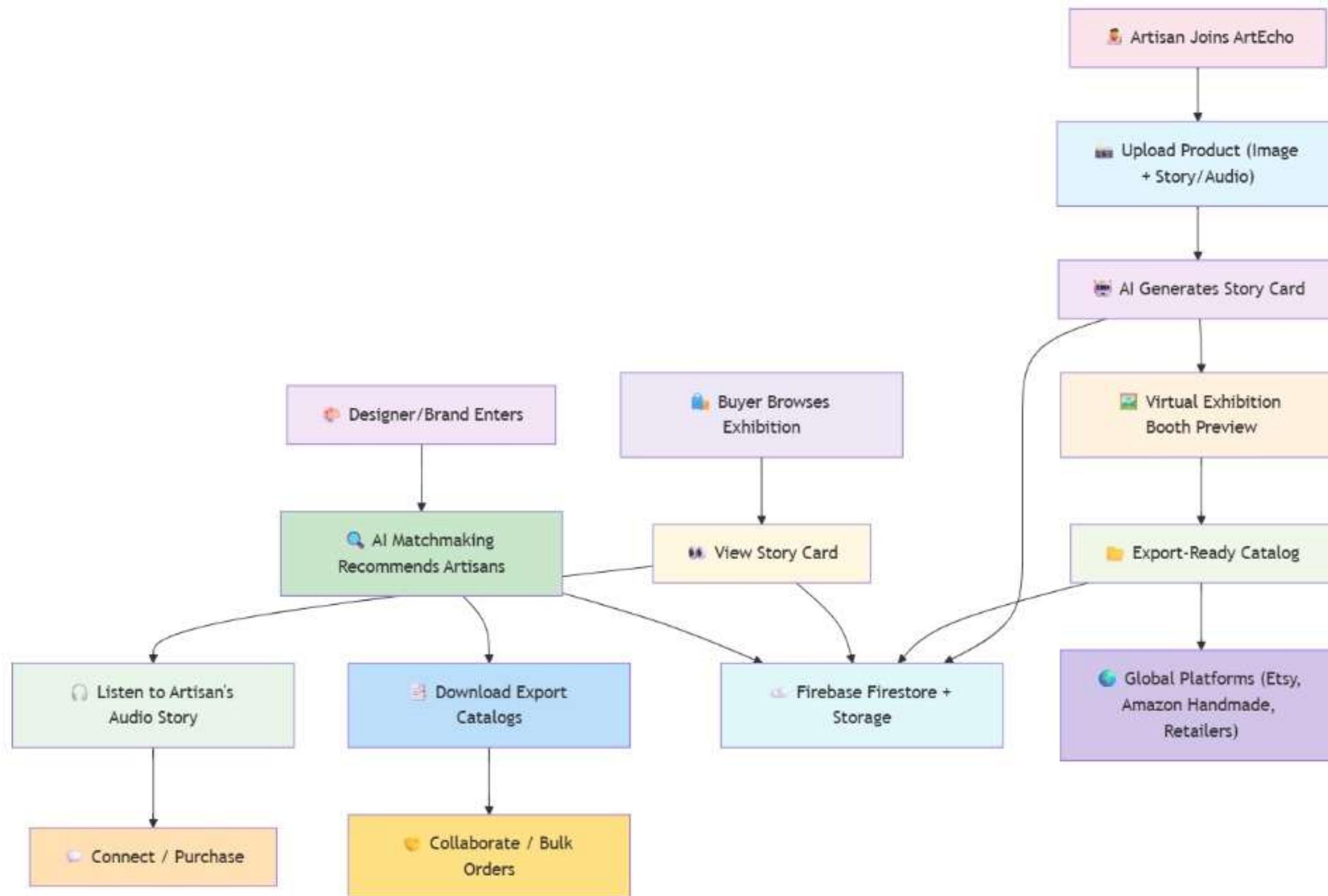
Connects designers/brands
with artisans by style

Global Reach

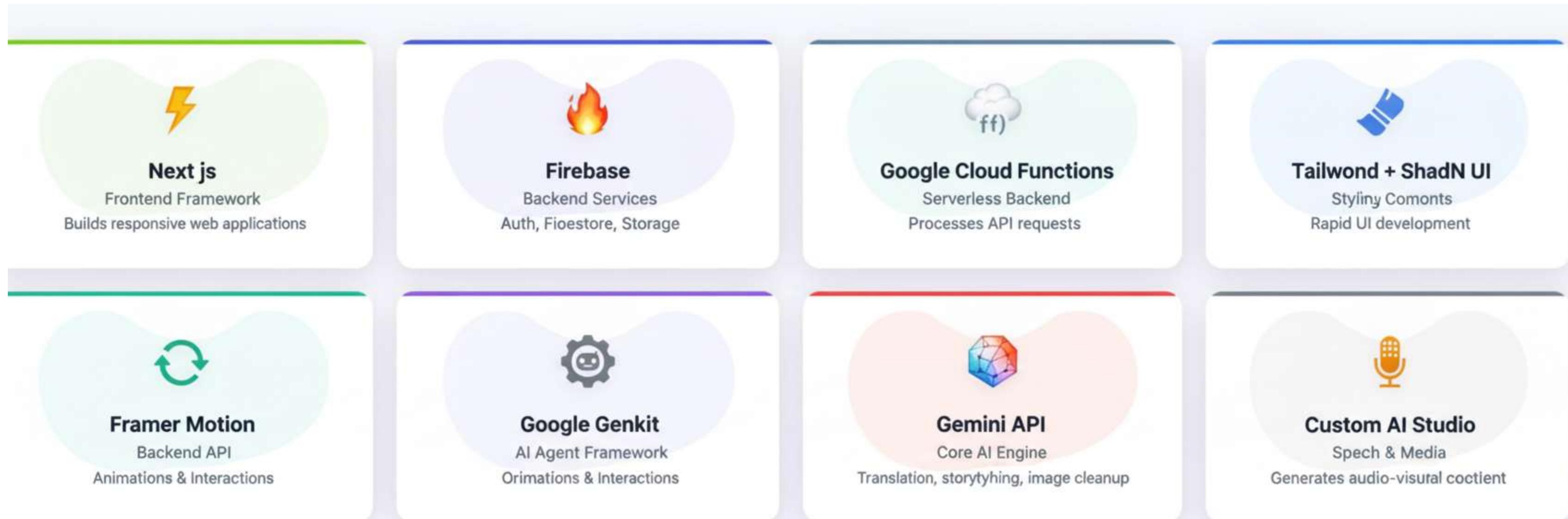
Direct bridge to global
and retailers



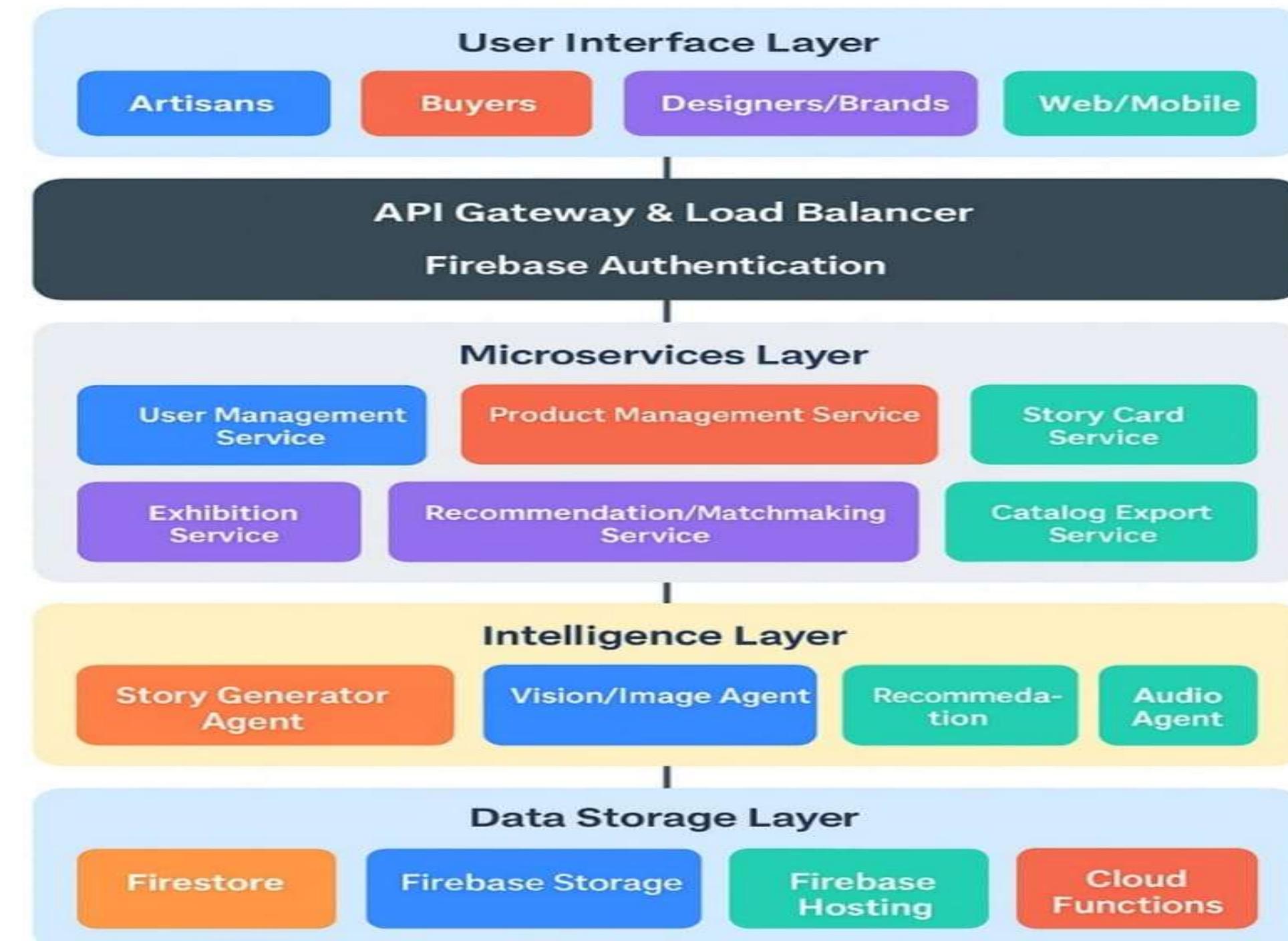
Process flow diagram or use-case diagram



Technologies to be used in the solution



Architecture diagram of the proposed solution



Mock diagrams of the proposed solution

The image shows the homepage of ArtEcho, a platform for artisan crafts. The background features a variety of hand-made items including woven baskets, wooden beads, and a large macrame hanging. The ArtEcho logo is in the top left corner. The main title "ArtEcho" is prominently displayed in the center, with the tagline "Where Local Art Finds a Global Echo." Below it is a call-to-action button "Explore Artisan Crafts". The top navigation bar includes links for Browse, Artisan Dashboard, Buyer Dashboard, and Brand Dashboard, along with a Login / Sign Up button.

ArtEcho

Where Local Art Finds a Global Echo.

Explore Artisan Crafts

Browse Artisan Dashboard Buyer Dashboard Brand Dashboard

Login / Sign Up



ArtEcho

[Browse](#) [Artisan Dashboard](#) [Buyer Dashboard](#) [Brand Dashboard](#) [Login / Sign Up](#)

All Creations

**Terra Cotta Mug**

by Elena Rodriguez

N \$5.00**Indigo Shibori Blanket**

by Amina Yusuf

\$120.00**Celtic Knot Pendant**

by Liam O'Connell

\$95.00**Hinoki Wood Cutting Board**

by Kenji Tanaka

\$75.00



ArtEcho

[Browse](#) [Artisan Dashboard](#) [Buyer Dashboard](#) [Brand Dashboard](#) [Login / Sign Up](#)

Artisan Dashboard

[AI Story Generator](#)[Manage Products](#)[Manage Profile](#)

Generate Story Card

Fill in the details below, and our AI will craft a beautiful story card for your product.

Artisan Name**Craft****Location****Artisan Story**

Generated Story Card

Your AI-generated story and audio will appear here.

Your result will be displayed here.



ArtEcho

[Browse](#) [Artisan Dashboard](#) [Buyer Dashboard](#) [Brand Dashboard](#) [Login / Sign Up](#)

Brand Dashboard

Connect with artisans and discover unique products that align with your brand.

AI Artisan Matchmaker

Describe your brand and desired trends to find the perfect artisan partners.

Your Brand's Style

e.g., Minimalist, Sustainable, Luxury

Relevant Market Trends

e.g., Earth tones, natural materials, bold geometric patterns

N

Find Matches

Recommended For You

Your AI-powered recommendations will appear here.

[Browse](#) [Artisan Dashboard](#) [Buyer Dashboard](#) [Brand Dashboard](#) [Login / Sign Up](#)

Meet the Artisans

Browse our talented artisans and connect with them directly.

**Elena Rodriguez**

Ceramics

Oaxaca, Mexico

"Elena grew up in a family of potters, learning the ancient techniques of Zapotec pottery from her grandmother. She finds inspiration in the natural landscapes of Oaxaca,..."

[Connect](#)**Kenji Tanaka**

Woodworking

Kyoto, Japan

"A master carpenter, Kenji Tanaka has been perfecting the art of joinery for over 40 years. His minimalist designs emphasize the natural beauty of the wood, creating..."

[Connect](#)**Amina Yusuf**

Textiles

Marrakech, Morocco

"Amina leads a cooperative of female weavers who create stunning rugs and textiles using traditional Berber techniques passed down through generations. Each pie..."

[Connect](#)

N



ArtEcho

[Browse](#) [Artisan Dashboard](#) [Buyer Dashboard](#) [Brand Dashboard](#) [Login / Sign Up](#)

"Elena grew up in a family of potters, learning the ancient techniques of Zapotec pottery from her grandmother. She finds inspiration in the natural landscapes of Oaxaca,..."

[Connect](#)

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[Connect](#)

"Amina leads a cooperative of female weavers who create stunning rugs and textiles using traditional Berber techniques passed down through generations. Each pie..."

[Connect](#)

Product Catalog

Download our full product catalog to explore all available creations.

 [Download Catalog \(PDF\)](#)

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Indigo Shibori Blanket

 Amina Yusuf  Textiles  Marrakech, Morocco



The Story

"From the vibrant heart of Marrakech, Morocco, Amina Yusuf leads a remarkable cooperative of women weavers. With hands steeped in tradition, they preserve the rich heritage of Berber textiles, each thread carrying stories passed down through generations. While rooted in ancient techniques, Amina's vision also embraces innovation. This exquisite Indigo Shibori Blanket is a testament to that spirit, blending Moroccan artisanal skill with the ancient Japanese art of shibori. Hand-dyed with natural indigo on soft cotton, it offers a touch of serene beauty and unique craftsmanship to any home, a true fusion of global artistry and a cherished legacy."

Audio Story



\$120.00

[Close](#)

[Connect with Artisan](#)

 [Login / Sign Up](#)

Cutting Board

Indigo Shibori Blanket

Amina Yusuf · Textiles · Marrakech, Morocco



of cultural fusion and skilled craftsmanship. More than just a blanket, it's a piece of Moroccan soul, a story woven in indigo and light, bringing artisanal charm and comfort to your home, handcrafted with passion by Amina and her community."

 **Audio Story**

▶ 0:00 / 0:50

Product Details

A beautiful hand-dyed blanket using the Japanese shibori technique with natural indigo. This soft cotton throw adds a touch of artisanal charm to any room.

textile · blanket · dyed

\$120.00

[Close](#) [Connect with Artisan](#)

“ArtEcho is where tradition meets **technology**, **empowering** artisans to share their stories, showcase their craft, and **connect** with a world that values authenticity.”



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Thank you