

# Microeconomics - BA Economics Hons, DU

## Microeconomics

### BA Economics Hons, DU - Semester I: Exam-Focused Notes with Graphs

This document provides a comprehensive and detailed overview of essential concepts in Microeconomics, tailored for students of BA Economics Honours, aligned with the Delhi University Semester I syllabus. It includes theoretical explanations, mathematical derivations, real-world examples, and graphical illustrations to facilitate exam preparation.

## 1. Introduction to Microeconomics

Microeconomics examines the behavior of individual economic agents—consumers, firms, and markets—and their interactions to determine prices, quantities, and resource allocation.

- Definition: Microeconomics is the branch of economics that studies individual economic units, such as consumers, firms, and specific markets. It focuses on decision-making processes, resource allocation, and how interactions in markets determine prices and quantities of goods and services.
- Nature of Economics:
  - Positive Economics: Analyzes economic phenomena as they are, using factual data and empirical evidence without value judgments. Example: Studying the impact of a tax increase on cigarette consumption.
  - Normative Economics: Involves subjective judgments about what economic policies or outcomes should be. Example: Recommending subsidies for renewable energy to reduce carbon emissions.
- Methodology:
  - Deductive Method: Begins with general economic theories or assumptions (e.g., consumers maximize utility) and derives specific predictions (e.g., demand curves slope downward). This method is often used in microeconomic models.
  - Inductive Method: Starts with specific observations (e.g., consumer spending patterns) and generalizes to form broader theories or principles. This method is common in empirical studies.
- Micro vs. Macroeconomics:

- Microeconomics: Focuses on individual markets and agents. Examples: Pricing of coffee in a local market, a firm's production decisions.
- Macroeconomics: Examines the economy as a whole, including aggregates like national income, inflation, and unemployment. Examples: GDP growth rate, monetary policy effects.
- Importance in Economics:
  - Provides a foundation for understanding how resources are allocated efficiently.
  - Informs policy decisions, such as taxation, subsidies, and market regulations.
  - Helps analyze consumer behavior, firm strategies, and market dynamics.

PYQ: Distinguish between micro and macroeconomics with examples. Explain the role of positive and normative economics.

## 2. Demand and Supply Analysis

Demand and supply analysis is the cornerstone of microeconomics, explaining how prices and quantities are determined in competitive markets through the interaction of buyers and sellers.

- Law of Demand:
  - States that, *ceteris paribus*, as the price of a good increases, the quantity demanded decreases, and vice versa, leading to an inverse relationship.
  - Reason: Substitution effect (consumers switch to cheaper alternatives) and income effect (higher prices reduce purchasing power).
  - Demand Curve: Downward-sloping, representing the inverse relationship between price ( $P$ ) and quantity demanded ( $Q_d$ ). Mathematically, a linear demand function can be expressed as  $Q_d = a - bP$ , where  $a$  and  $b$  are positive constants.
  - Determinants of Demand: Price of the good, income, prices of related goods (substitutes and complements), tastes and preferences, expectations, and population size.
  - Example: A decrease in the price of smartphones increases the quantity demanded, as consumers find them more affordable.
- Law of Supply:
  - States that, *ceteris paribus*, as the price of a good increases, the quantity supplied increases, and vice versa, leading to a direct relationship.
  - Reason: Higher prices incentivize producers to supply more due to increased profitability.
  - Supply Curve: Upward-sloping, representing the direct relationship between price ( $P$ ) and quantity supplied ( $Q_s$ ). A linear supply function can be expressed as  $Q_s = c + dP$ , where  $c$  and  $d$  are positive constants.
  - Determinants of Supply: Price of the good, production costs, technology, prices of inputs, government policies (taxes, subsidies), and expectations.

- Example: An increase in wheat prices encourages farmers to supply more wheat to the market.
- Market Equilibrium:
  - Occurs when quantity demanded equals quantity supplied ( $Q_d = Q_s$ ), determining the equilibrium price ( $P^*$ ) and quantity ( $Q^*$ ).
  - At equilibrium, there is no surplus (excess supply) or shortage (excess demand), and the market clears.
  - Mathematical Derivation: For demand function  $Q_d = a - bP$  and supply function  $Q_s = c + dP$ , set  $Q_d = Q_s$ :

$$a - bP = c + dP \implies P^* = \frac{a - c}{b + d}, \quad Q^* = a - b \left( \frac{a - c}{b + d} \right)$$

- Example: In the market for apples, if demand is  $Q_d = 100 - 5P$  and supply is  $Q_s = 20 + 3P$ , equilibrium occurs at  $P^* = 10$ ,  $Q^* = 50$ .
- Shifts in Demand and Supply:
  - Demand Shift: A change in a non-price determinant (e.g., income increase) shifts the demand curve. Rightward shift (increase in demand) raises  $P^*$  and  $Q^*$ ; leftward shift (decrease in demand) lowers them.
  - Supply Shift: A change in a non-price determinant (e.g., improved technology) shifts the supply curve. Rightward shift (increase in supply) lowers  $P^*$  and raises  $Q^*$ ; leftward shift (decrease in supply) raises  $P^*$  and lowers  $Q^*$ .

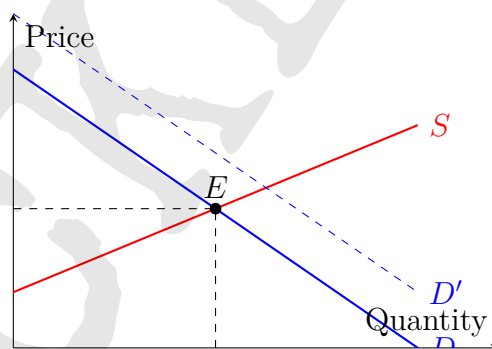


Figure 1: Demand and Supply Equilibrium: The demand curve ( $D$ ) and supply curve ( $S$ ) intersect at equilibrium point ( $E$ ) with price  $P^*$  and quantity  $Q^*$ . A rightward shift in demand ( $D'$ ) increases equilibrium price and quantity.

PYQ: Explain demand and supply with graphical analysis. Discuss the effects of shifts in demand and supply curves.

### 3. Elasticity of Demand

Elasticity measures how sensitive the quantity demanded or supplied is to changes in its determinants, providing insights into consumer and producer behavior.

- Price Elasticity of Demand ( $E_d$ ):

- Measures the responsiveness of quantity demanded to a change in the price of the good.
- Formula:  $E_d = \left| \frac{\% \Delta Q_d}{\% \Delta P} \right| = \left| \frac{\Delta Q_d}{\Delta P} \cdot \frac{P}{Q_d} \right|$ , where  $\Delta Q_d$  is the change in quantity demanded and  $\Delta P$  is the change in price.
- Point Elasticity: For a specific point on the demand curve,  $E_d = \left| \frac{dQ_d}{dP} \cdot \frac{P}{Q_d} \right|$ .
- Arc Elasticity: For large changes,  $E_d = \left| \frac{(Q_2 - Q_1)/(Q_2 + Q_1)/2}{(P_2 - P_1)/(P_2 + P_1)/2} \right|$ .
- Types:
  - \* Elastic ( $|E_d| > 1$ ): Quantity demanded changes more than proportionally to price changes. Example: Luxury goods like designer clothes.
  - \* Inelastic ( $|E_d| < 1$ ): Quantity demanded changes less than proportionally to price changes. Example: Necessities like salt.
  - \* Unitary Elastic ( $|E_d| = 1$ ): Quantity demanded changes proportionally to price changes. Example: Some consumer electronics.
- Determinants: Availability of substitutes, necessity vs. luxury, proportion of income spent, and time horizon.
- Application: Firms use price elasticity to set pricing strategies; elastic goods may see price reductions to boost revenue, while inelastic goods may tolerate price increases.
- Income Elasticity of Demand ( $E_I$ ):
  - Measures responsiveness of quantity demanded to a change in income.
  - Formula:  $E_I = \frac{\% \Delta Q_d}{\% \Delta I} = \frac{\Delta Q_d}{\Delta I} \cdot \frac{I}{Q_d}$ , where  $I$  is income.
  - Types:
    - \* Normal Goods ( $E_I > 0$ ): Demand increases with income. Example: Clothing.
    - \* Inferior Goods ( $E_I < 0$ ): Demand decreases as income rises. Example: Low-quality substitutes like cheap instant noodles.
    - \* Luxury Goods ( $E_I > 1$ ): Demand increases more than proportionally with income. Example: High-end cars.
- Cross-Price Elasticity of Demand ( $E_{XY}$ ):
  - Measures responsiveness of quantity demanded of one good to a change in the price of another good.
  - Formula:  $E_{XY} = \frac{\% \Delta Q_X}{\% \Delta P_Y} = \frac{\Delta Q_X}{\Delta P_Y} \cdot \frac{P_Y}{Q_X}$ .
  - Types:
    - \* Substitutes ( $E_{XY} > 0$ ): Increase in price of good Y increases demand for good X. Example: Tea and coffee.
    - \* Complements ( $E_{XY} < 0$ ): Increase in price of good Y decreases demand for good X. Example: Cars and petrol.

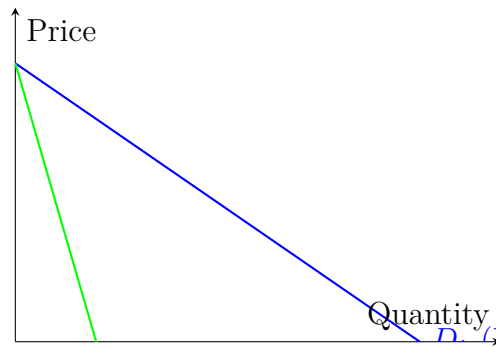


Figure 2: Price Elasticity of Demand:  $D_1$  (flatter) is elastic ( $|E_d| > 1$ ), where a price change causes a large change in quantity demanded.  $D_2$  (steeper) is inelastic ( $|E_d| < 1$ ), where quantity demanded is less responsive to price changes.

PYQ: Define elasticity and explain its types with diagrams. Calculate price elasticity for a given demand function.

#### 4. Theory of Consumer Behavior

Consumer behavior theory examines how individuals allocate their limited resources to maximize satisfaction or utility, using cardinal and ordinal approaches.

- Cardinal Utility Approach:

- Assumes utility is measurable in numerical units (utils).
- Law of Diminishing Marginal Utility: As a consumer consumes additional units of a good, the marginal utility (additional satisfaction from one more unit) decreases.
- Marginal Utility (MU):  $MU = \frac{\Delta U}{\Delta Q}$ , where  $U$  is total utility and  $Q$  is quantity consumed.
- Consumer Equilibrium: Occurs when the marginal utility per rupee spent is equal across all goods. For two goods X and Y, with prices  $P_X$  and  $P_Y$ :

$$\frac{MU_X}{P_X} = \frac{MU_Y}{P_Y}$$

- Example: If a consumer derives 10 utils from an extra unit of good X costing 2 and 15 utils from an extra unit of good Y costing 3, then  $\frac{10}{2} = \frac{15}{3} = 5$ , indicating equilibrium.
- Limitations: Assumes utility is measurable, which is subjective and difficult to quantify in practice.

- Ordinal Utility - Indifference Curve Analysis:

- Assumes utility is not measurable but can be ranked (ordinal preferences). Consumers can indicate whether one bundle of goods is preferred, less preferred, or indifferent to another.
- Indifference Curve (IC): A curve showing all combinations of two goods (e.g., X and Y) that yield the same level of utility. Properties:

- \* Downward Sloping: Due to the trade-off between goods (more of X means less of Y for constant utility).
- \* Convex to Origin: Reflects diminishing marginal rate of substitution (MRS), where  $MRS = \frac{\Delta Y}{\Delta X} = -\frac{MU_X}{MU_Y}$ .
- \* Non-Intersecting: Higher indifference curves represent higher utility.
- Indifference Map: A family of indifference curves, with curves farther from the origin indicating higher utility levels.
- Budget Line: Represents all combinations of two goods a consumer can afford given income ( $I$ ) and prices ( $P_X, P_Y$ ). Equation:  $I = P_X X + P_Y Y$ .
- Consumer Equilibrium: Occurs where the budget line is tangent to the highest possible indifference curve, where  $MRS = \frac{P_X}{P_Y}$ . At this point, the consumer maximizes utility subject to the budget constraint.
- Example: A consumer with 100 to spend on goods X (10/unit) and Y (5/unit) has a budget line  $100 = 10X + 5Y$ . Equilibrium occurs where the slope of the indifference curve equals the slope of the budget line ( $-\frac{P_X}{P_Y} = -2$ ).
- Income and Substitution Effects:
  - \* Substitution Effect: When the price of a good falls, it becomes relatively cheaper, leading consumers to substitute it for other goods.
  - \* Income Effect: A price decrease increases real income, affecting consumption depending on whether the good is normal or inferior.

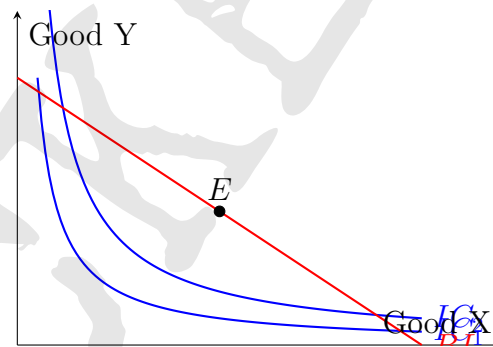


Figure 3: Consumer Equilibrium: The budget line ( $BL$ ) is tangent to the highest indifference curve ( $IC_2$ ) at point  $E$ , where  $MRS = \frac{P_X}{P_Y}$ , maximizing utility.

PYQ: Explain consumer equilibrium using indifference curve analysis. Derive the equilibrium condition mathematically.

## 5. Theory of Production

Production theory examines how firms combine inputs to produce goods and services efficiently, focusing on the relationship between inputs and outputs.

- Production Function: Describes the relationship between inputs (e.g., labor  $L$ , capital  $K$ ) and output ( $Q$ ). General form:  $Q = f(L, K)$ .

- Total, Average, and Marginal Product:
  - Total Product (TP): The total output produced with a given amount of inputs. Example:  $Q = 10L - 0.5L^2$  (labor-based production function).
  - Average Product (AP): Output per unit of input.  $AP_L = \frac{Q}{L}$ .
  - Marginal Product (MP): Additional output from one additional unit of input.  $MP_L = \frac{\Delta Q}{\Delta L}$  or  $\frac{dQ}{dL}$ .
  - Law of Diminishing Marginal Returns: As more of a variable input (e.g., labor) is added to a fixed input (e.g., capital), the marginal product eventually decreases.
- Stages of Production:
  - Stage I: Increasing returns ( $MP_L$  increases,  $AP_L$  rises).
  - Stage II: Diminishing returns ( $MP_L$  decreases but positive,  $AP_L$  peaks then declines).
  - Stage III: Negative returns ( $MP_L$  becomes negative).
  - Efficient Production: Occurs in Stage II, where  $MP_L > 0$  and  $AP_L$  is maximized.
- Isoquants: Curves showing all combinations of inputs (e.g.,  $L$  and  $K$ ) that produce the same level of output. Similar to indifference curves, they are downward-sloping and convex due to the diminishing marginal rate of technical substitution ( $MRTS = -\frac{\Delta K}{\Delta L} = \frac{MP_L}{MP_K}$ ).

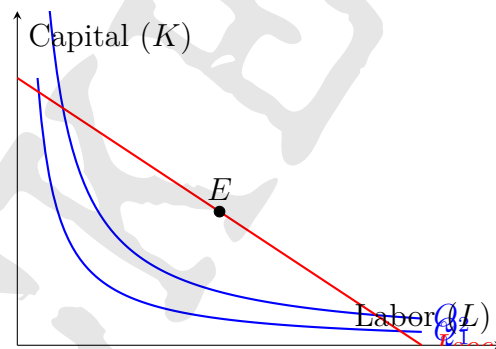


Figure 4: Production Equilibrium: The isocost line is tangent to the highest isoquant ( $Q_2$ ) at point  $E$ , where  $MRTS = \frac{w}{r}$  (ratio of input prices), minimizing cost for a given output.

PYQ: Explain the law of diminishing marginal returns and illustrate with production curves.

## 6. Cost and Revenue Analysis

Cost and revenue concepts are critical for understanding firm behavior and profitability in different market structures.

- Cost Concepts:
  - Total Cost (TC): Sum of total fixed cost (TFC) and total variable cost (TVC).  $TC = TFC + TVC$ .

- Average Cost (AC):  $AC = \frac{TC}{Q}$ . Includes average fixed cost (AFC) and average variable cost (AVC).
- Marginal Cost (MC): Additional cost of producing one more unit.  $MC = \frac{\Delta TC}{\Delta Q}$ .
- Short Run vs. Long Run:
  - \* Short Run: At least one input is fixed, leading to U-shaped AC and MC curves due to diminishing returns.
  - \* Long Run: All inputs are variable, leading to economies and diseconomies of scale. Long-run average cost (LRAC) is typically U-shaped.
- Revenue Concepts:
  - Total Revenue (TR):  $TR = P \times Q$ .
  - Average Revenue (AR):  $AR = \frac{TR}{Q} = P$  (equals price in most market structures).
  - Marginal Revenue (MR): Additional revenue from selling one more unit.  $MR = \frac{\Delta TR}{\Delta Q}$ .
- Profit Maximization: Occurs where  $MC = MR$  and the MC curve is rising, ensuring maximum profit or minimum loss.

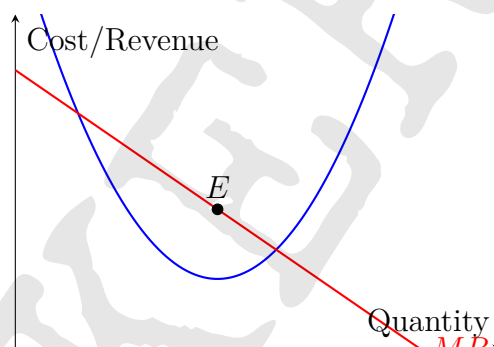


Figure 5: Profit Maximization: Equilibrium occurs at point  $E$  where  $MC = MR$ , maximizing profit.

PYQ: Discuss cost curves and their relationship with revenue for profit maximization.

## 7. Market Structures

Market structures define the competitive environment in which firms operate, influencing pricing, output, and efficiency.

- Perfect Competition:
  - Characteristics: Many buyers and sellers, identical products, perfect information, no barriers to entry/exit, price takers.
  - Equilibrium: Firms produce where  $P = MC = AR = MR$ . In the long run,  $P = \text{minimum} AC$ , ensuring zero economic profit.
  - Example: Agricultural markets like wheat.
- Monopoly:



- Characteristics: Single seller, unique product, high barriers to entry, price maker.
- Equilibrium:  $MC = MR$ , but  $P > MR$ , leading to higher prices and lower output than perfect competition.
- Example: Public utilities like electricity distribution.
- Monopolistic Competition:
  - Characteristics: Many firms, differentiated products, some pricing power, low barriers to entry.
  - Equilibrium:  $MC = MR$ , but  $P > \text{minimum} AC$  in the long run, leading to excess capacity.
  - Example: Restaurants, retail clothing.
- Oligopoly:
  - Characteristics: Few firms, interdependent decision-making, may have differentiated or identical products.
  - Models: Cournot (quantity competition), Bertrand (price competition), kinked demand curve.
  - Example: Telecommunications, automobile industries.

PYQ: Compare market structures and their implications for pricing and output.

## 8. Factor Pricing

Factor pricing examines how the prices of inputs (land, labor, capital, entrepreneurship) are determined in factor markets.

- Rent (Land):
  - Determined by demand and supply of land. Ricardo's theory emphasizes differential rent based on land fertility.
- Wages (Labor):
  - Determined by marginal productivity of labor (MPL). In competitive markets, wage = value of MPL.
- Interest (Capital):
  - Determined by demand for capital (investment) and supply of savings. Interest rate equilibrates the market.
- Profit (Entrepreneurship):
  - Residual income after paying other factors. Includes compensation for risk and innovation.

PYQ: Explain theories of factor pricing with examples.

## 9. Welfare Economics

Welfare economics evaluates economic efficiency and equity, focusing on resource allocation and social welfare.

- Pareto Efficiency: An allocation where no one can be made better off without making someone worse off.
- Edgeworth Box: A graphical tool to analyze exchange efficiency between two consumers, showing contract curves where indifference curves are tangent.
- Social Welfare Functions: Aggregate individual utilities to assess overall societal welfare, considering equity and efficiency.

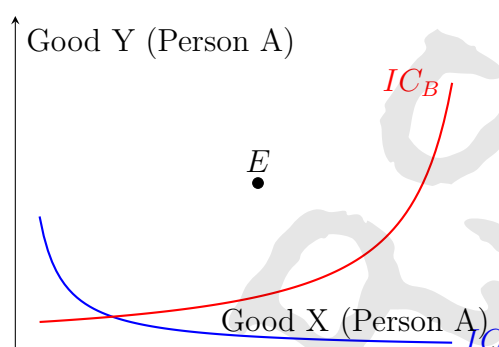


Figure 6: Edgeworth Box: Point  $E$  on the contract curve represents an efficient allocation where indifference curves of two consumers (A and B) are tangent.

PYQ: Discuss Pareto efficiency and the role of the Edgeworth box in welfare economics.

## 10. PYQ Practice Topics (Frequent)

The following topics are frequently asked in examinations and require thorough preparation:

Topic	Type of Question
Demand & Supply Elasticity	Law, curves, equilibrium, shifts Types, calculation, interpretation, applications
Consumer Theory	Utility analysis, indifference curves, equilibrium
Production Cost & Revenue	TP/MP/AP, isoquants, diminishing returns Curve shapes, profit maximization
Market Structures	Characteristics, equilibrium, diagrams
Factor Pricing	Rent, wage, interest, profit theories
Welfare Economics	Pareto efficiency, Edgeworth box, social welfare