

CYBER THREAT INTELLIGENCE

WEEK – 1

—• Dr. Burak Gülbay

Data | Information | Intelligence

- Sound Similar?

What is CTI?

- CTI is knowledge about threats that helps organizations defend themselves.
- It's not just about collecting data — it's about turning **raw data into insights** that allow us to make better security decisions.
- Think of it like a detective solving a case — raw clues are useless unless they are connected, analyzed, and understood in context.



Fundamentals

Data

Raw

Information

Structured

Intelligence

Actionable

Examples

01/

Data

Data is just raw facts. On its own, it may not mean much

02/

Information

Information is when that data is processed and given some context.

01/

Intelligence

Intelligence is when information is analyzed, validated, and used to support decisions.

Value Increases

Data in Cybersecurity

- ✓ IPs, domain names, hashes, logs ...
- ✓ They don't tell us much on their own
- ✓ Noisy: not every suspicious-looking IP is truly malicious

Information in Cybersecurity

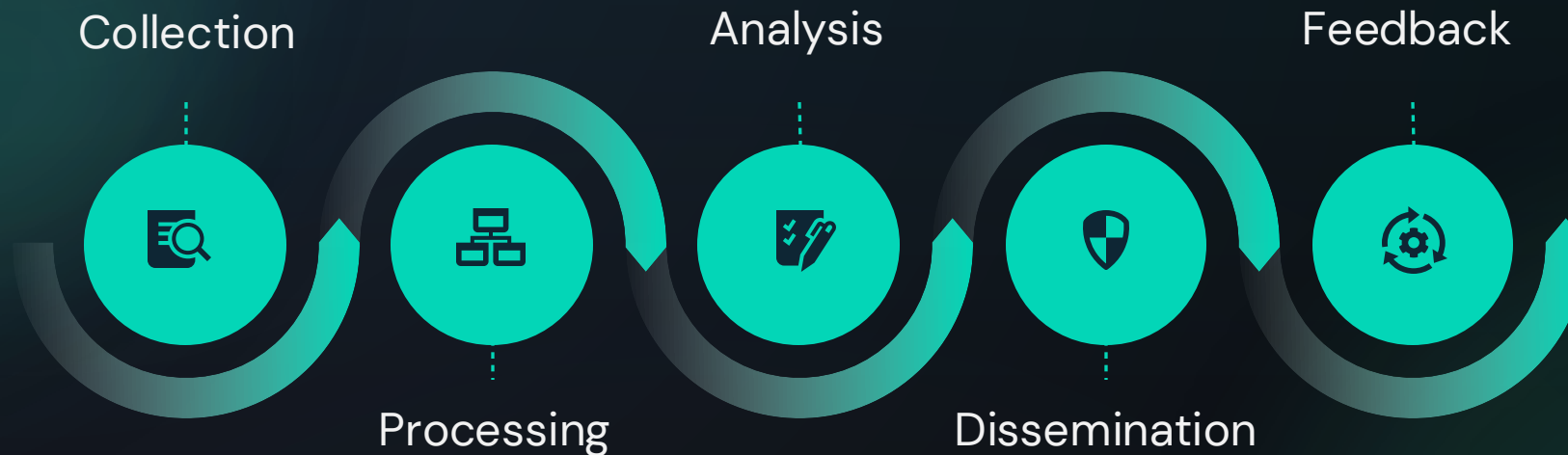
- ✓ File hash linked to malware family
- ✓ Add context: data becomes information
- ✓ More meaningful — but it's still just one piece of the puzzle.

Intelligence in Cybersecurity

- ✓ Correlated, analyzed, actionable: APT28 is behind phishing
- ✓ Intelligence connects the dots
- ✓ After analyzing multiple data points and information, we can assess that APT28 is running a phishing campaign against the defense sector in Turkey
- ✓ Actionable: it can guide decision-makers and defenders

Intelligence Lifecycle

Data → Information → Intelligence



- Start with collection of raw data,
- Process it into usable formats,
- Analyze it to extract meaning,
- Disseminate it to stakeholders,
- Finally receive feedback to improve the cycle.

This process is continuous — new data constantly feeds into updated intelligence.

Intelligence Types



Why is Distinction Important?

- The SOC might be flooded with raw data that has no clear meaning.
- Intelligence ensures the right people get the right insights at the right time.
- Without distinguishing between data, information, and intelligence, decision makers can get overwhelmed.
- Distinction indicates lifetime of intelligence.

Case Study



- An IP address shows up in logs

Data

- That IP is identified as a command-and-control server used in phishing.

Information

- The campaign is attributed to an APT group targeting the finance sector.

Intelligence

Each step adds value !

Intelligence Collection Disciplines

CTI often blends these sources
to form a bigger picture

● OSINT: social media, blogs, forums

● HUMINT: informants, insider reports

● SIGINT: network traffic, intercepted comm.

● TECHINT: malware analysis, forensic data

GEOINT

FININT

Relation to MITRE ATT&CK

Intelligence can be mapped to attacker Tactics, Techniques and Procedures (TTPs) in ATT&CK.

For example, a malware hash can be tied to a known technique like credential dumping — which helps defenders create detections



Purpose of MITRE ATT&CK:

- Standardized Knowledge Base of Threat Behaviors
- Threat Modeling and Simulation
- Gap Analysis and Defense Prioritization
- Incident Response and Threat Hunting
- Industry Collaboration and Knowledge Sharing

Common Pitfalls

THINK ABOUT FOLLOWINGS

01/

A common mistake is treating raw data as intelligence.

02/

Over-reliance on automated threat feeds without human analysis.

03/

Intelligence is useless if it's not validated and put into context.

“

CTI is about turning noise
into actionable insight.