BUREAU OF THE
Fiscal Service
U.S. DEPARTMENT OF THE TREASURY

FM QSMO RFI #2 Office Hours: Q&A

Financial Management Quality Service Management Office (FM QSMO)

June 16, 2021

Agenda

Meeting Moderator: Garen Behnke (FM QSMO)

- Welcome and Opening Remarks
- Acquisition Disclaimer (Market Research)
- Q&A Top Takeaways
- Q&A Responses
  - General
  - Acquisitions
  - FM QSMO Marketplace
  - Core FS
- Questions

Q&A Top Takeaways

The FM QSMO received a range of questions that are generally summarized in the following three areas.

Acquisitions

Optional Capability Statement, Procurement Update and Small Business

- The “Optional Capability Statement” should not be completed. Procurement direction is still pending and there are no specific small business goals have been identified at this time.

FM QSMO Marketplace

Core FS Delivery, Software-Only Offerings and Offerings in the Marketplace

- Core FS will be offered as SaaS and PaaS but will not be offered as “software only”. The number of Core FS Solutions is not intended to be limited nor stating which solution/service components must be include in Core FS.

Core FS

FMCF Document Maturity, Business Information Exchange Capabilities and Pre-Built FM Reports

- The FM QSMO is working to finalized FMCF artifacts, including Business Information Exchange (BIE) Capabilities and Pre-Built FM Reports, and will publish as appropriate.

Acquisitions

The “Optional Capability Statement” should not be completed. Procurement direction is still pending and there are no specific small business goals have been identified at this time.

Optional Capability Statement

- FM QSMO is not seeking vendor past performance information with this RFI. The "Optional Capability Statement" should not be completed in the vendor response.

Procurement Update

- A decision on procurement direction is still outstanding. FM QSMO and GSA are still assessing what acquisition approach best meets the goals of the marketplace.

Small Business

- Currently, we do not have specific small business goal details to share. Although an acquisition approach has not been finalized, Treasury and GSA are working with OMB to ensure the approach meets the administration’s goals of providing opportunities for small businesses and new entrants into the marketplace.

FM QSMO Marketplace

Core FS will be offered as SaaS and PaaS but will not be offered as “software only”. The number of Core FS Solutions is not intended to be limited nor stating which solution/service components must be include in Core FS.

Core FS Delivery

- Core FS will be available as SaaS or PaaS and can be delivered to Federal agency customers by either commercial software vendors or solution integrators or FSSPs. The FM QSMO envisions agencies having the option of either obtaining Core FS and SI services bundled together **or** separately.

Software-Only Offerings

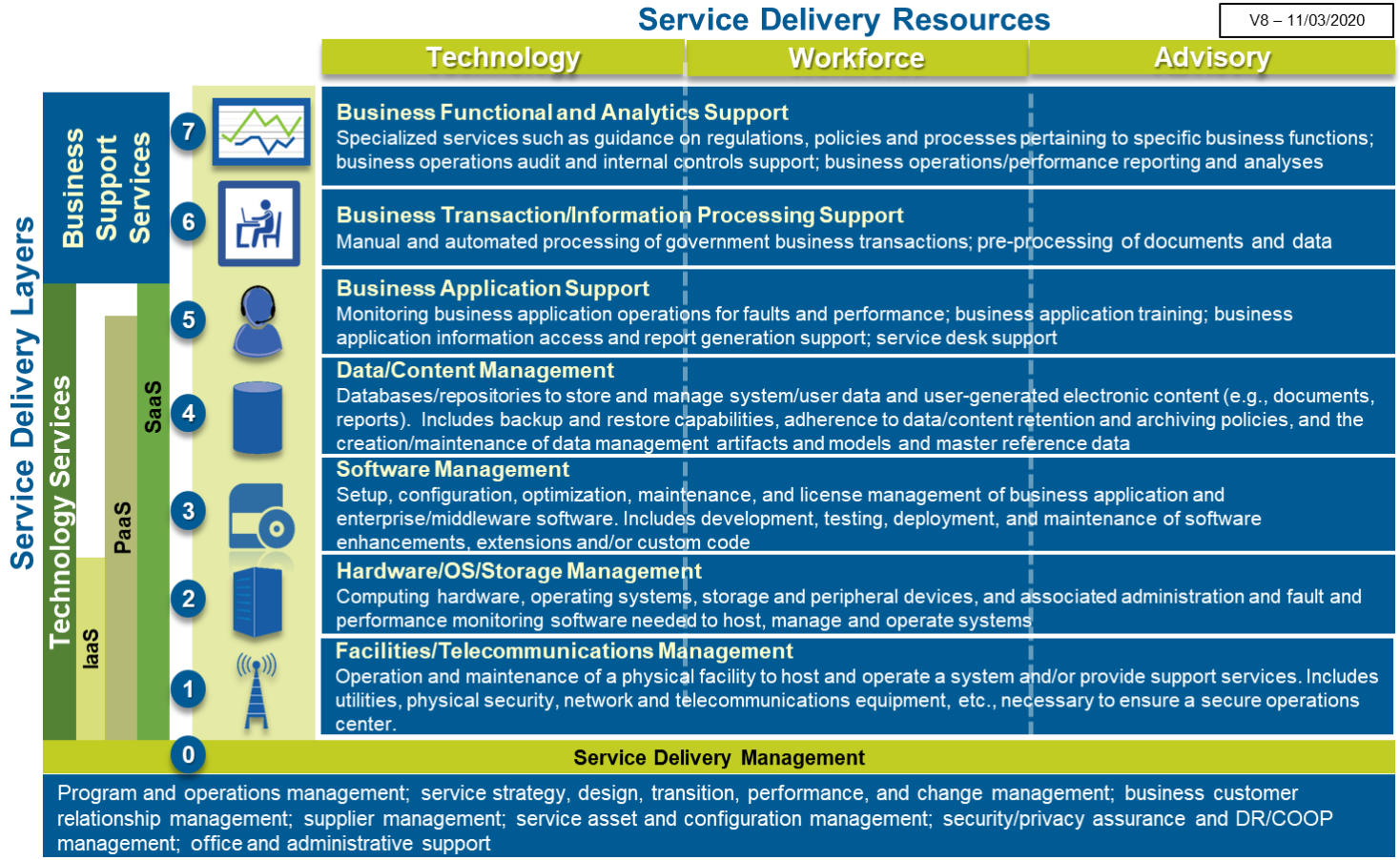
- Core FS software-only **will not** be an offering in the marketplace because that does not align with the Federal government objectives of reducing the number of government-managed data centers and adoption of managed and shared services.

Offerings in the Marketplace

- The government **does not** intend to specify or limit the number of Core FS Solutions included in the FM QSMO Marketplace.
- Based on responses received to the previous RFI, and the intent of the FM QSMO to acquire commercially available solutions/services, the FM QSMO **will not** be specifying which solution/service components must be included in Core FS PaaS vs Core FS SaaS.
  - Agencies will be able to choose from Marketplace solutions that meets their needs.
  - The FM QSMO will provide advice to agencies on selecting solutions from the Marketplace Catalog that can be bundled to meet agency needs.
- Vendors will be able to offer services through the Core FS and additional solutions and services Marketplace.

Service Delivery Layers

It is envisioned that Core FS will be offered as PaaS and SaaS, which will include several layers of technology and business support services.



*A listing of potential components included in each Service Delivery Layer and Technology Business Management (TBM) category, and examples of FM solution/service definitions for Core FS SaaS and PaaS are provided in the "FM Solution/Service Definition Template" document available in the FM QSMO Marketplace RFI Reading Room.

Financial Management Capability Framework (FMCF)

The FM QSMO is working to finalized FMCF artifacts, including Business Information Exchange (BIE) Capabilities and Pre-Built FM Reports, and will publish as appropriate.

FMCF Document Maturity

- The FM QSMO Team published the artifacts in the draft/pre-decisional phase to gain industry feedback on their current state. As feedback is received throughout the RFI process, FM QSMO will work to finalize artifacts.

Business Information Exchange (BIE) Capabilities

- Further information on what is meant by Required/Not Required and Incoming/Outgoing can be found in the Instructions tab on the BIE deliverable.

Pre-Built FM Reports

Some examples of what information vendors should include in the Pre-Built FM Business Reports "How Reports are Created" field include:

- This solution can be met by utilizing XYZ BI Tool which is a part of the Core FS Solution package.
- A separate module within our Core FS Offering can be purchased to provide report building capabilities to meet this need.
- This report is available as a COTS report already within the Core FS system.
- This will need to be developed as an agency-specific configuration.

Wrap Up

- Are there any additional questions?
- Please continue responding to the RFI.

Thank you for your continued interest and participation.