HERE TODAY

- **EXACTIONS:**AN INTRODUCTION
- HOW PROP 13
 AFFECTED USE OF EXACTIONS
- DEVELOPER PUSHBACK
- LEGAL BASIS
 FOR EXACTIONS
- THE NOLLAN CASE
- BEYOND NOLLAN:
 DOLAN AND EHRLICH

FIRST & LAST QUESTION

WRITE YOUR FULL NAME AND ANSWER ON A SMALL PIECE OF PAPER AND LEAVE IT UP FRONT.

WHAT BEST DEFINES AN EXEMPTION IN CEQA?



A broad-ranging document meant to provide lots of information to the public and decision makers about the environmental effects of a big project.



Projects that do not have a significant effect on the environment, a determination that that would null the CEQA process.



An assessment to determine if the project may produce "significant" environmental effects.



a discussion of how a project either directly or indirectly fosters other growth, removes obstacles to growth, affects public services and facilities, or triggers other activities with significant environmental impacts.

EXACTIONS: AN INTRODUCTION



- Exactions

- Costs or requirements a local government places onto a developer in order for the development to be approved.
- Process of identifying what solutions/costs (or "mitigations") are **exactly proportional** to the damage (or "impact") a project has on the surrounding community.



EXACTIONS: AN INTRODUCTION



- Exactions

- Costs or requirements a local government places onto a developer in order for the development to be approved.
- Process of identifying what solutions/costs (or "mitigations") are **exactly proportional** to the damage (or "impact") a project has on the surrounding community.

EXACTIONS ARE USED TO CREATE:

















 The concept of exacting concessions from developers in exchange for permission to build is generations old, but since the passage of Prop 13 in 1978, it has become a major instrument of planning policy in California.



- The concept of exacting concessions from developers in exchange for permission to build is generations old, but since the passage of Prop 13 in 1978, it has become a major instrument of planning policy in California.
- If you remember, Prop 13 dramatically reduced local government property tax revenue and made it much more difficult for cities and counties to issue infrastructure bonds.



- The concept of exacting concessions from developers in exchange for permission to build is generations old, but since the passage of Prop 13 in 1978, it has become a major instrument of planning policy in California.
- If you remember, Prop 13 dramatically reduced local government property tax revenue and made it much more difficult for cities and counties to issue infrastructure bonds.
 - During years of big public works projects prior to Prop 13, the State of California (with Federal funding) would fund up to 80% of the cost of highway projects
 - In the 21st century, highway projects are more likely to be 50-50 state-local efforts



In the pre-Prop 13 era, when cities, counties, school districts & special districts could set their own property tax rates, it was widely assumed that growth would "pay for itself" through increased property taxes.



- In the pre-Prop 13 era, when cities, counties, school districts & special districts could set their own property tax rates, it was widely assumed that growth would "pay for itself" through increased property taxes.
- Now, cities and counties in CA have had to become highly skilled at using land use planning and approval processes to obtain exactions from developers.



- In the pre-Prop 13 era, when cities, counties, school districts & special districts could set their own property tax rates, it was widely assumed that growth would "pay for itself" through increased property taxes.
- Now, cities and counties in CA have had to become highly skilled at using land use planning and approval processes to obtain exactions from developers.
- And cities and counties have become more creative in dreaming up exactions that may or may not be directly related to the project in question.



- When housing prices skyrocketed during the early and mid-'00s, developers <u>blamed exactions</u> for causing prices to rise beyond the reach of middle-class households.



- When housing prices skyrocketed during the early and mid-'00s, developers blamed exactions for causing prices to rise beyond the reach of middle-class households.
 - An argument that ignored larger real estate market factors and the relaxed lending practices that fed a housing bubble!



- When housing prices skyrocketed during the early and mid-'00s, developers blamed exactions for causing prices to rise beyond the reach of middle-class households.
 - An argument that ignored larger real estate market factors and the relaxed lending practices that fed a housing bubble!
- After the bubble popped in 2007, developers demanded that local governments reduce exactions.

- When housing prices skyrocketed during the early and mid-'00s, developers blamed exactions for causing prices to rise beyond the reach of middle-class households.
 - An argument that ignored larger real estate market factors and the relaxed lending practices that fed a housing bubble!
- After the bubble popped in 2007, developers demanded that local governments reduce exactions.
- Some city councils, boards of supervisors and even school district boards reduced fees in hopes of spurring development and generating construction jobs during the Great Recession.

- When housing prices skyrocketed during the early and mid-'00s, developers <u>blamed exactions</u> for causing prices to rise beyond the reach of middle-class households.
 - An argument that ignored larger real estate market factors and the relaxed lending practices that fed a housing bubble!
- After the bubble popped in 2007, developers demanded that local governments reduce exactions.
- Some city councils, boards of supervisors and even school district boards reduced fees in hopes of spurring development and generating construction jobs during the Great Recession.
- The willingness of some local governments to slash fees in order to induce development suggests the fees are not always based on hard-and-fast calculations.

- In general, the power to exact concessions from developers is part of a local government's <u>police power</u>.



- In general, the power to exact concessions from developers is part of a local government's police power.
 - Exactions, if properly used, further a legitimate governmental (public) interest or good.
 - Because it is an exercise of the police power, the process of exacting concessions from developers may be derived from the general plan and zoning ordinance.

- In general, the power to exact concessions from developers is part of a local government's police power.
 - Exactions, if properly used, further a legitimate governmental (public) interest or good.
 - Because it is an exercise of the police power, the process of exacting concessions from developers may be derived from the general plan and zoning ordinance.



- Petterson v. City of Naperville, 137 N.E.2d 371 (1956)

A landmark case that determined that a "taking" did not occur if a city requires developers to provide curbs, gutters, and storm sewers.

Basically means that exactions are a legitimate form of police power.

- At first, exactions were permitted only when there was a <u>direct</u> relationship—a direct "nexus" in legal terms—<u>between the</u> exactions required and the project in question.

DEVELOPMENT

EXACTIONS

- At first, exactions were permitted only when there was a <u>direct</u> relationship—a direct "nexus" in legal terms—<u>between the</u> exactions required and the project in question.
 - For example, if a local gvnt. requires a developer to dedicate land for streets within new subdivisions and build those streets, the direct nexus is clear; without the subdivision, the streets would not be needed.

DEVELOPMENT



EXACTIONS

- At first, exactions were permitted only when there was a <u>direct</u> relationship—a direct "nexus" in legal terms—<u>between the</u> exactions required and the project in question.
 - For example, if a local gvnt. requires a developer to dedicate land for streets within new subdivisions and build those streets, the direct nexus is clear; without the subdivision, the streets would not be needed.
- In time, the legally acceptable definition of nexus expanded, especially in California.



- At first, exactions were permitted only when there was a <u>direct</u> relationship—a direct "nexus" in legal terms—<u>between the</u> exactions required and the project in question.
 - For example, if a local gvnt. requires a developer to dedicate land for streets within new subdivisions and build those streets, the direct nexus is clear; without the subdivision, the streets would not be needed.
- In time, the legally acceptable definition of nexus expanded, especially in California.
- The idea of exactions expanded to include not only the provision of land or facilities, but also the payment of funds "in lieu of" the land and facilities.



- At first, exactions were permitted only when there was a direct relationship—a direct "nexus" in legal terms—between the exactions required and the project in question.
 - For example, if a local gvnt. requires a developer to dedicate land for streets within new subdivisions and build those streets, the direct nexus is clear; without the subdivision, the streets would not be needed.
- In time, the legally acceptable definition of nexus expanded, especially in California.
- The idea of exactions expanded to include not only the provision of land or facilities, but also the payment of funds "in lieu of" the land and facilities.



 Quimby Fees - A type of development fee that was first created in the 1960's, authorizing both the dedication of land & payment of in-lieu fees for <u>parks</u> as part of the Quimby Act (CA Government Code § 66477).

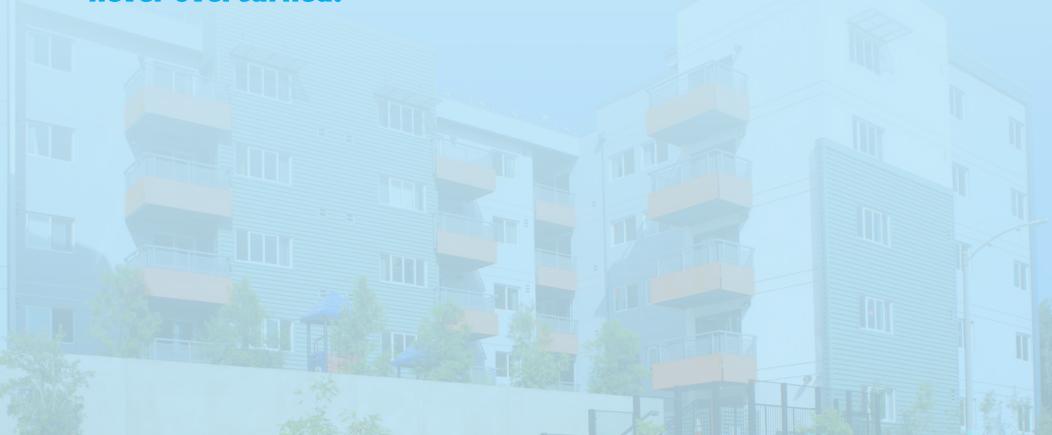
- A few cities even imposed fees on office developers to pay for new affordable housing, supposedly necessary to accommodate the new office workers.



- A few cities even imposed fees on office developers to pay for new affordable housing, supposedly necessary to accommodate the new office workers.



- These "linkage fees" were aggressively challenged in court but never overturned.



- A few cities even imposed fees on office developers to pay for new affordable housing, supposedly necessary to accommodate the new office workers.



- These "linkage fees" were aggressively challenged in court but never overturned.
 - A fee that is charged to developers and then spent on affordable housing preservation or production through existing housing program.
 - Linkage fees—which top \$5 per square foot in some cities—regained popularity during the late 1990s, when job growth soared, while housing production remained slow.

- A few cities even imposed fees on office developers to pay for new affordable housing, supposedly necessary to accommodate the new office workers.



- These "linkage fees" were aggressively challenged in court but never overturned.
 - A fee that is charged to developers and then spent on affordable housing preservation or production through existing housing program.
 - Linkage fees—which top \$5 per square foot in some cities—regained popularity during the late 1990s, when job growth soared, while housing production remained slow.
- Fees and exactions:
 - 1) can considerably add to the cost of new development
 - 2) has very little uniformity in amount due to the varying levels and types of public facilities provided and because of the local political climate

THE NOLLAN CASE



- Nollan v. California Coastal Commission, 483 U.S. 825 (1987)
- A landmark case on the law of exactions involving a dispute between the California Coastal Commission and the Nollan family, which owned a small piece of beachfront property near Ventura, CA.



The Nollans!

THE NOLLAN CASE

- Nollan v. California Coastal Commission, 483 U.S. 825 (1987)
- A landmark case on the law of exactions involving a dispute between the California Coastal Commission and the Nollan family, which owned a small piece of beachfront property near Ventura, CA.
- The Nollans wanted to tear down their house & replace it with a 2 story house that would have the same "footprint" on the ground.

- Nollan v. California Coastal Commission, 483 U.S. 825 (1987)
- A landmark case on the law of exactions involving a dispute between the California Coastal Commission and the Nollan family, which owned a small piece of beachfront property near Ventura, CA.
- The Nollans wanted to tear down their house & replace it with a 2 story house that would have the same "footprint" on the ground.
- The Coastal Commission, which has land use authority over beachfront areas, agreed to approve the new house, but only if the Nollans would grant an easement permitting public access along the beach in front of their house. The Nollans built their house anyway (the access issue did not affect site or construction plans) and sued the Coastal Commission.

- Nollan v. California Coastal Commission, 483 U.S. 825 (1987)
- One of the CCC's major goals is to maximize public access to the beach, and so the CCC had required public access easements in exchange for many coastal development permits.



 The Nollans argued there was no reasonable relationship, or "nexus," between the construction of a taller house and access along the beachfront.





(Ne)llan v. California Coastal Commission, 483 U.S. 825 (1987)

One of the CCC's major goals is to maximize public access to the beach, and so the CCC had required public access easements in exchar goals in coastal development permits.

The Mollans argued there was no reasonable relationship, or "nexus," between the construction of a taller house and access along the beachfront.



How are these even related?!
Where's the nexus??

-Nollan

- Nollan v. California Coastal Commission, 483 U.S. 825 (1987)
- The case was appealed up to the US Supreme Court, and suprisingly, the Court ruled that a requirement by the CCC was a taking in violation of the Takings Clause of the Fifth Amendment, as incorporated against the states by the Fourteenth Amendment.



- The same year the Nollan ruling was issued, the California legislature passed a law designed to hold local governments that imposed development fees accountable.



- The same year the Nollan ruling was issued, the California legislature passed a law designed to hold local governments that imposed development fees accountable.



AB 1600 (Government Code § 66000 et seq.) requires that, before a development fee is imposed, a city or county <u>must identify the</u> purpose of the fee and planned use of the revenue.



How are these even related?! Where's the nexus??

-Nollan

- The same year the Nollan ruling was issued, the California legislature passed a law designed to hold local governments that imposed development fees accountable.



AB 1600 (Government Code § 66000 et seq.) requires that, before a development fee is imposed, a city or county <u>must identify the purpose of the fee and planned use of the revenue.</u>

Cities must separate fee revenue from other city funds, and refund fees if they are not spent within five years for the purposes originally identified.

- The Nollan case and AB 1600 didn't discourage local governments from imposing exactions and fees on development projects.



- The Nollan case and AB 1600 didn't discourage local governments from imposing exactions and fees on development projects.
- In fact, the combination of Nollan and AB 1600 ushered in an era of nexus studies by fiscal or economic consultants.



- The Nollan case and AB 1600 didn't discourage local governments from imposing exactions and fees on development projects.
- In fact, the combination of Nollan and AB 1600 ushered in an era of nexus studies by fiscal or economic consultants.
 - Example) A nexus consultant might estimate the number of vehicle trips a new project will create and translate that number into the cost to build additional roadways and other transportation infrastructure, thereby devising a traffic mitigation fee for each development project.



- The Nollan case and AB 1600 didn't discourage local governments from imposing exactions and fees on development projects.
- In fact, the combination of Nollan and AB 1600 ushered in an era of nexus studies by fiscal or economic consultants.
 - Example) A nexus consultant might estimate the number of vehicle trips a new project will create and translate that number into the cost to build additional roadways and other transportation infrastructure, thereby devising a traffic mitigation fee for each development project.
- Even after Nollan and AB 1600, CA courts were reluctant to second-guess the judgment of local gvnts. when they imposed exactions, and as long as some kind of nexus study was completed, the exactions were generally upheld in court.

- The Nollan case and AB 1600 didn't discourage local governments from imposing exactions and fees on development projects.
- In fact, the combination of Nollan and AB 1600 ushered in an era of nexus studies by fiscal or economic consultants.
 - Example) A nexus consultant might estimate the number of vehicle trips a new project will create and translate that number into the cost to build additional roadways and other transportation infrastructure, thereby devising a traffic mitigation fee for each development project.
- Even after Nollan and AB 1600, CA courts were reluctant to second-guess the judgment of local gvnts. when they imposed exactions, and as long as some kind of <u>nexus study</u> was completed, the exactions were generally upheld in court.
- As long as local gvnts. attempt to prove a nexus by hiring a nexus consultant, the exactions and fees usually are upheld in court.



https://www.youtube.com/watch?v=XLDr_oV-ky4

 During the 1990s, the legal trend in the field of exactions began to build on Nollan and AB 1600, requiring more accountability and a strong direct relationship between exactions and the projects in question.

- During the 1990s, the legal trend in the field of exactions began to build on Nollan and AB 1600, requiring more accountability and a strong direct relationship between exactions and the projects in question.



- Dolan v. City of Tigard, 512 U.S. 319, 114 S.Ct. 2309 (1994).

7 years after Nollan, the US Supreme Court refined its approach to exactions in a case from the Portland suburb of Tigard, Oregon.

 During the 1990s, the legal trend in the field of exactions began to build on Nollan and AB 1600, requiring more accountability and a strong direct relationship between exactions and the projects in question.

- Dolan v. City of Tigard, 512 U.S. 319, 114 S.Ct. 2309 (1994).

7 years after Nollan, the US Supreme Court refined its approach to exactions in a case from the Portland suburb of Tigard, Oregon.



Dolan, owner of a downtown appliance store, sought city permission to build a larger store and expand the parking lot, which was located partly in the floodplain of Fanno Creek

 During the 1990s, the legal trend in the field of exactions began to build on Nollan and AB 1600, requiring more accountability and a strong direct relationship between exactions and the projects in question.

- Dolan v. City of Tigard, 512 U.S. 319, 114 S.Ct. 2309 (1994).

7 years after Nollan, the US Supreme Court refined its approach to exactions in a case from the Portland suburb of Tigard, Oregon.

Dolan, owner of a downtown appliance store, sought city permission to build a larger store and expand the parking lot, which was located partly in the floodplain of Fanno Creek

As a condition of approval, Tigard required Dolan to dedicate approximately 10% of her property to the city for a bike path & public greenway.

 During the 1990s, the legal trend in the field of exactions began to build on Nollan and AB 1600, requiring more accountability and a strong direct relationship between exactions and the projects in question.

Dolan v. City of Tigard, 512 U.S. 319, 114 S.Ct. 2309 (1994).

The City of Tigard wanted the greenway as a buffer between the creek and the downtown in case of flooding. The intent of the bike path (to be constructed in the greenway) was to promote bicycle use and reduce vehicle traffic.

 During the 1990s, the legal trend in the field of exactions began to build on Nollan and AB 1600, requiring more accountability and a strong direct relationship between exactions and the projects in question.

- Dolan v. City of Tigard, 512 U.S. 319, 114 S.Ct. 2309 (1994).



The U.S. Supreme Court ruled <u>against</u> the City.

 During the 1990s, the legal trend in the field of exactions began to build on Nollan and AB 1600, requiring more accountability and a strong direct relationship between exactions and the projects in question.

- Dolan v. City of Tigard, 512 U.S. 319, 114 S.Ct. 2309 (1994).

The U.S. Supreme Court ruled <u>against</u> the City.



The court found that Tigard didn't have a strong relationship between the additional traffic the store would cause and the need for the bike path.

 During the 1990s, the legal trend in the field of exactions began to build on Nollan and AB 1600, requiring more accountability and a strong direct relationship between exactions and the projects in question.

- Dolan v. City of Tigard, 512 U.S. 319, 114 S.Ct. 2309 (1994).

The U.S. Supreme Court ruled <u>against</u> the City.

The court found that Tigard didn't have a strong relationship between the additional traffic the store would cause and the need for the bike path.



The court laid down a new and important rule: not only must local governments show a nexus between the project and the exaction, but the exaction must have a "rough proportionality" to the impact the project is creating.



- Rough Porportionality

No precise mathematical calculation is required, but the city must make some sort of individualized determination that the required dedication is related both in nature and extent to the impact of the proposed development

DEVELOPMENT

NEXUS

EXACTIONS

ROUGH PORPORTIONALITY

- Rough Porportionality

No precise mathematical calculation is required, but the city must make some sort of individualized determination that the required dedication is related both in nature and extent to the impact of the proposed development

In other words, the Nollan and Dolan cases, taken together, implies that an indirect connection was sufficient, to a requirement demanding both an "essential nexus" and "rough proportionality"

DEVELOPMENT

EXACTIONS





https://www.youtube.com/watch?v=jcN7MFEHiqA





In 1988, Ehrlich decided to try to build condominiums on a piece of land he owned in Culver City.



Ehrlich had owned the property for several years, but he had a hard time making profitable use of it.



A private tennis club located on the site had gone out of business years before.



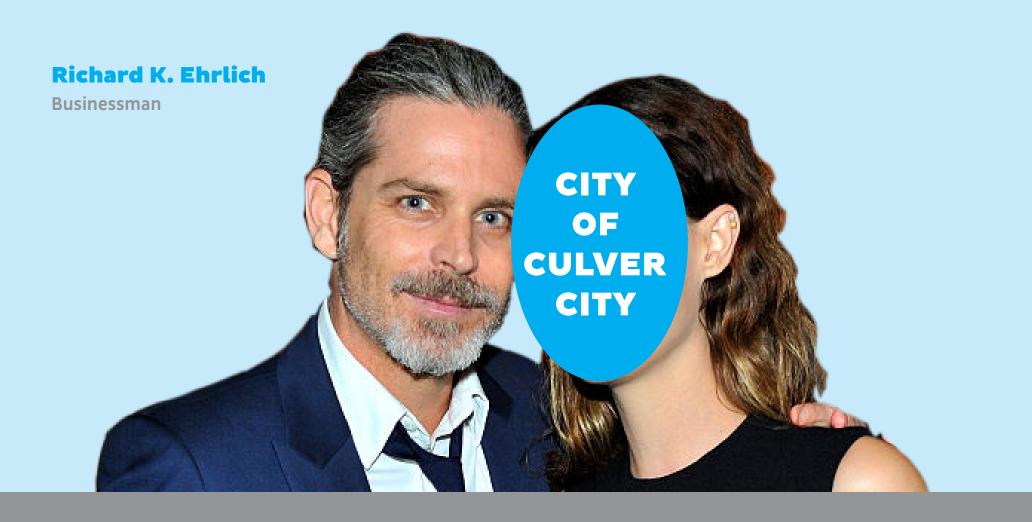
He later approached the City about developing the site into an office building, but then abandoned the idea.



When Ehrlich applied for a zone change and general plan amendment for the condos, the city imposed a \$280,000 "recreation fee".

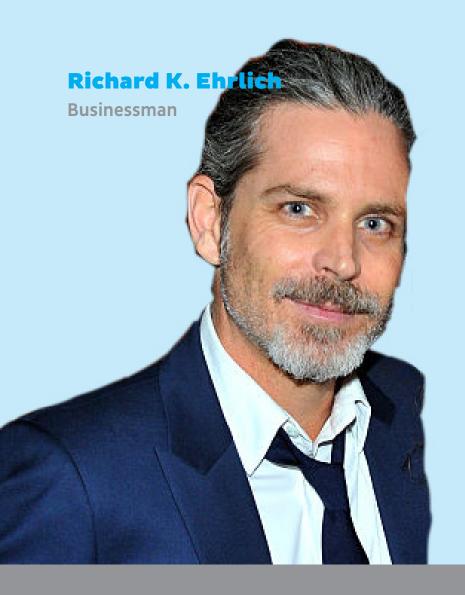


The money was meant to mitigate the community's loss of the tennis courts, even though the club was private and had been closed for years.



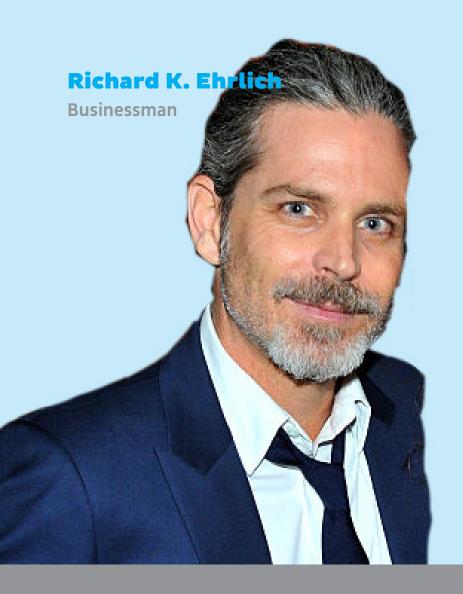
The CA Supreme Court determined that it was reasonable to place conditions onto a residential development by Culver City regarding:
1) the payment of \$280,000 to be used for public recreational facilities

- the payment of \$32,000 for the City's Art and Public Places Program





Ehrlich sued the city, claiming that the recreation fee was so unfair that it amounted to an unconstitutional taking of his property.





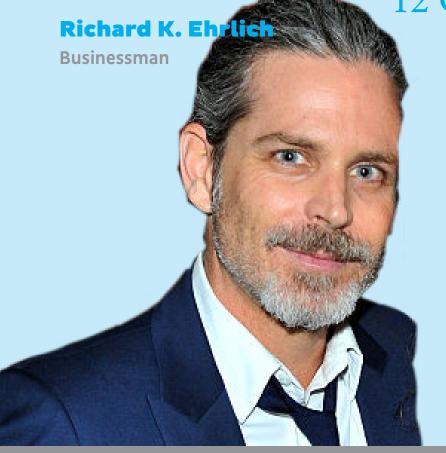
He argued that this was in violation of the 5th & 14th Amendments of the US Constitution and CA Constitution.

Ehrlich v. City of Culver City, 12 Cal. 4th 854 (1996) Richard K. Ehrlich Businessman CITY OF **CULVER** CITY

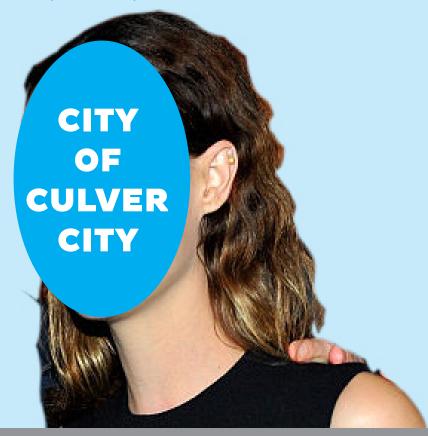
Six years later, the California Supreme Court did not agree.

Ehrlich v. City of Culver City,





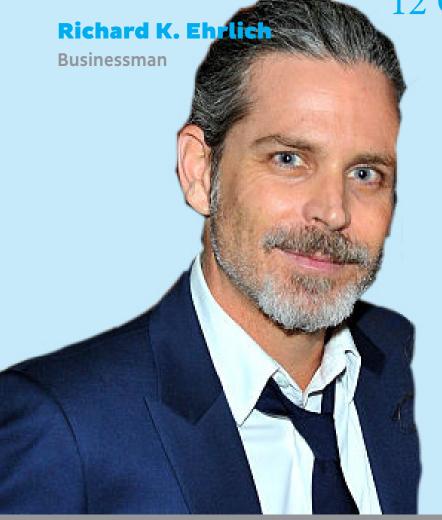


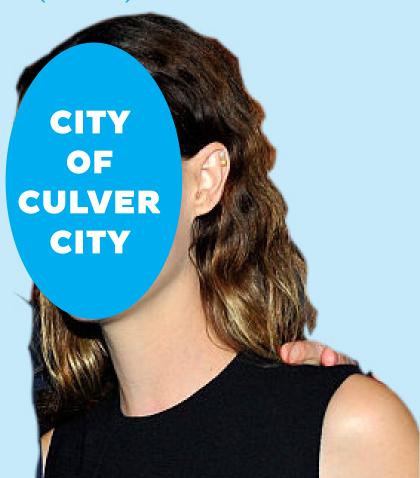


The court concluded that "the city has met its burden of demonstrating the required connection or <u>nexus</u> between the rezoning and the imposition of a monetary <u>exaction</u> to be expended in support of recreational purposes as a <u>means</u> of mitigating that loss."

Ehrlich v. City of Culver City,

12 Cal. 4th 854 (1996)

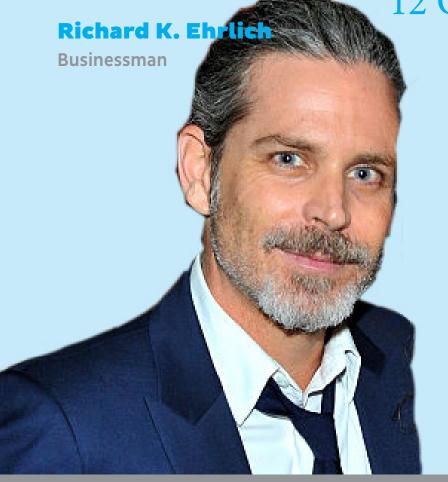




The court upheld that although the facility was private, it was a public loss because it removed a recreational opportunity.

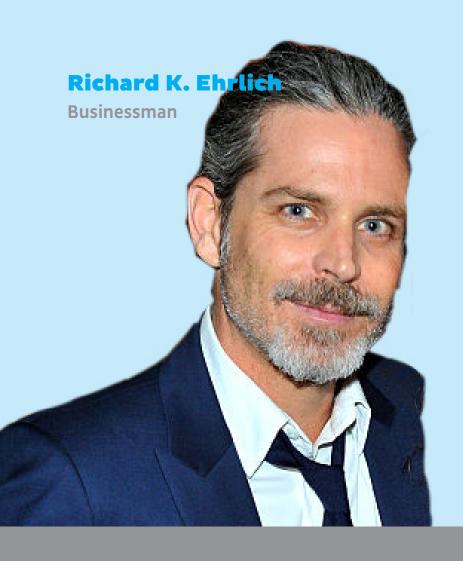


Ehrlich v. City of Culver City, 12 Cal. 4th 854 (1996)





Also determined that stricter rough proportionality/essential nexus tests should be used when exactions are imposed on a single developer as a result of the expected impact of a single development project.





It became easier for local gynts to impose exactions if they are part of a policy contained in their general plans, and its exactions do not require a direct nexus, nor even the rough proportionality required by Dolan.

(NEXUS)

REASONABLE RELATIONSHIP VS. ROUGH PROPORTIONALITY

If the exaction is:	Then use:
A general plan policy imposed on all developers	Reasonable relationship test
Imposed on a single developer or a project	Rougn proportionality/ Essential nexus test

The Ehrlich case remains a legal cornerstone, and Culver City's recreation fee on the Ehrlich property is only one example of the lengths to which local governments in California are willing to go to impose "exactions."

- When housing prices spiked during the '00s, about 1/3 of CA cities and counties implemented what are called "inclusionary housing" requirements or "inclusionary zoning".



- When housing prices spiked during the '00s, about 1/3 of CA cities and counties implemented what are called "inclusionary housing" requirements or "inclusionary zoning".



Inclusionary Zoning

A policy that establishes a new zoning where housing developers are required to set aside a certain amount of new units—typically 10% to 15%—for low or moderate income households.

- When housing prices spiked during the '00s, about 1/3 of CA cities and counties implemented what are called "inclusionary housing" requirements or "inclusionary zoning".



Inclusionary Zoning

A policy that establishes a new zoning where housing developers are required to set aside a certain amount of new units—typically 10% to 15%—for low or moderate income households.

Most cities or counties with inclusionary housing requirements permitted the payment of in-lieu fees if developers did not want to provide the actual units.

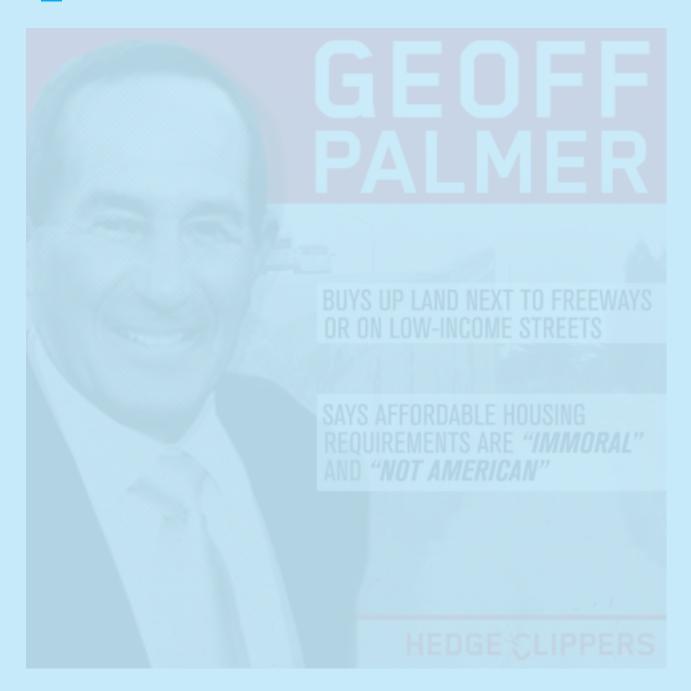
- Inclusionary housing proponents argue that:

- Helps to prevent or slow the dislocation caused by gentrification
- Helps maintain both economic and racial diversity
- Increased housing choices for families earning below the area median income (AMI)
- This also increases low-income families access to opportunities such as, good schools, comprehensive transit systems, and safe streets

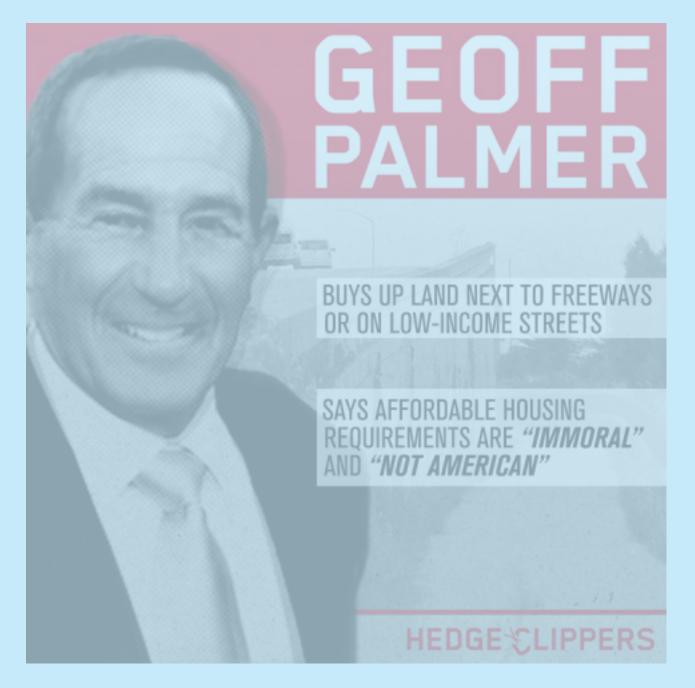
- Inclusionary housing proponents argue that:
 - Helps to prevent or slow the dislocation caused by gentrification
 - Helps maintain both economic and racial diversity
 - Increased housing choices for families earning below the area median income (AMI)
 - This also increases low-income families access to opportunities such as, good schools, comprehensive transit systems, and safe streets
- Developers, have fought inclusionary housing policies in court, but results have been mixed.



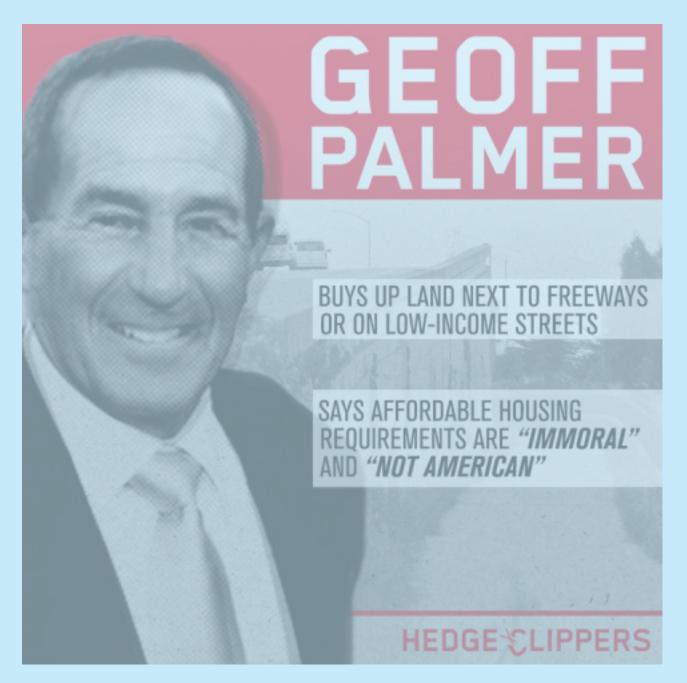
- How does it work for rental units?
- If the new housing units are going to be rentals, the local government may not be able to impose inclusionary requirements.



- How does it work for rental units?
- If the new housing units are going to be rentals, the local government may not be able to impose inclusionary requirements.
- But the obstacle is not Nollan/Dolan or any other standard for exactions

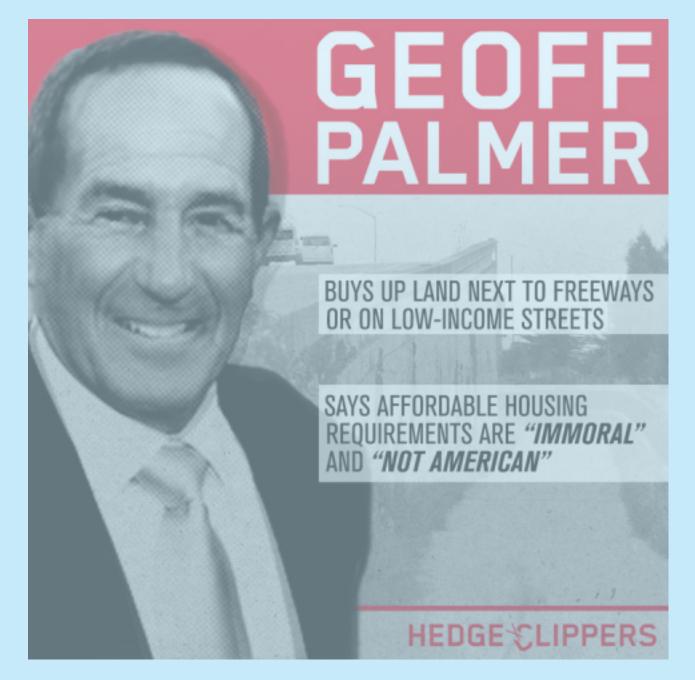


The obstacle is a state law called the Costa-Hawkins Rental Housing Act, which prevents local gynts from setting rental rates for vacant units.



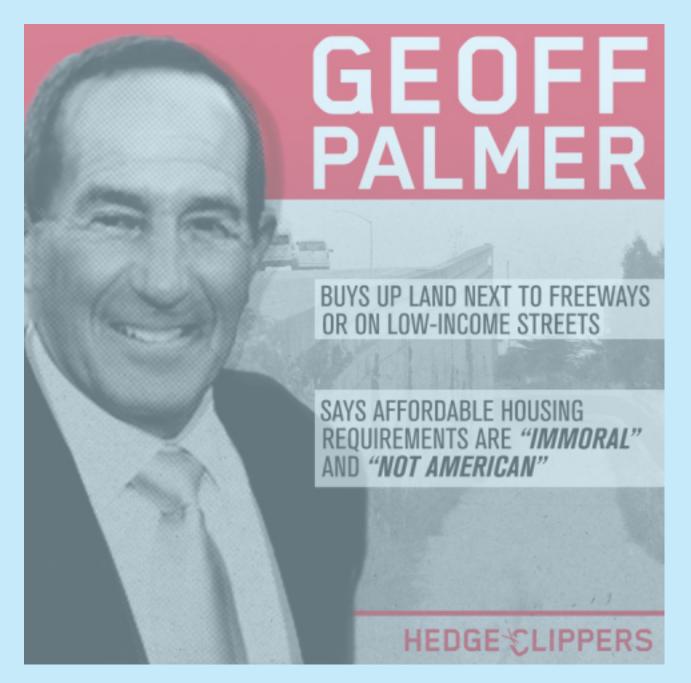
- The obstacle is a state law called the Costa-Hawkins Rental Housing Act, which prevents local gynts from setting rental rates for vacant units.
- Because of Costa-Hawkins, the CA court ruled the City of Los Angeles could not require Palmer, the real-estate developer of a 350-unit apartment complex either to set aside 60 units for lowincome households or to pay a \$6.7 million in-lieu fee.





 Although the City's inclusionary housing requirement was contained in a specific plan, the req. was superceded by CA law.





- Although the City's inclusionary housing requirement was contained in a specific plan, the req. was superceded by CA law.
- This ruling ended up cutting off local gvnts' ability to apply inclusionary policies to rental housing, effectively

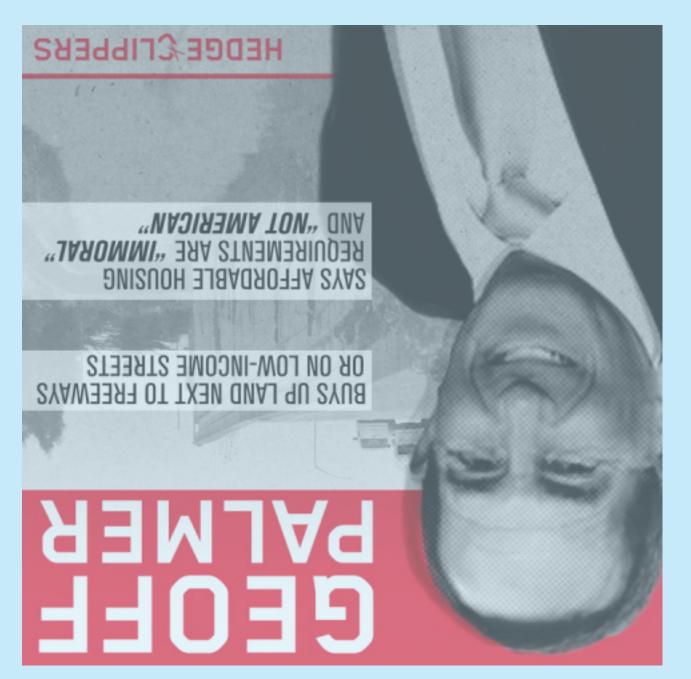
banning a rent control policy in new rental units.





- AB 1505 - "The Palmer Fix"

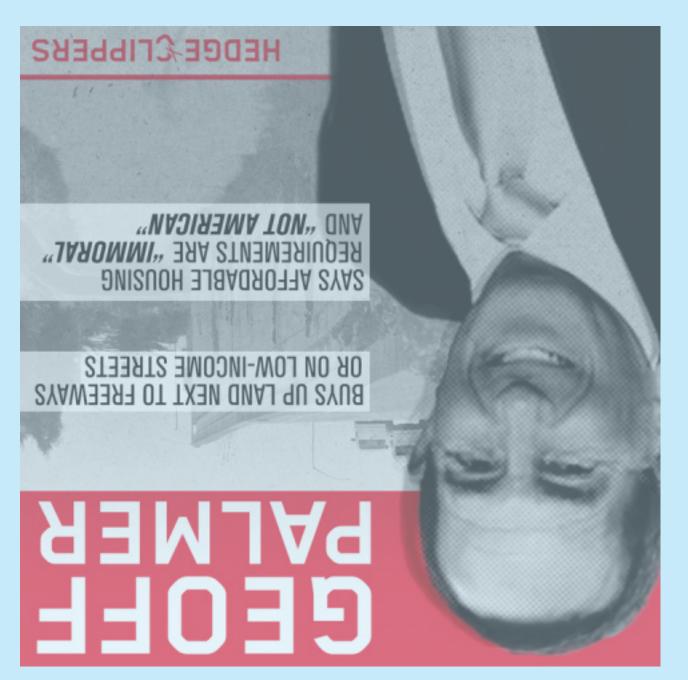
2015 ruling of the CA Supreme Court in Building Industry Association v. City of San Jose, which strongly upheld the ability of local governments to adopt inclusionary housing ordinances





- AB 1505 - "The Palmer Fix"

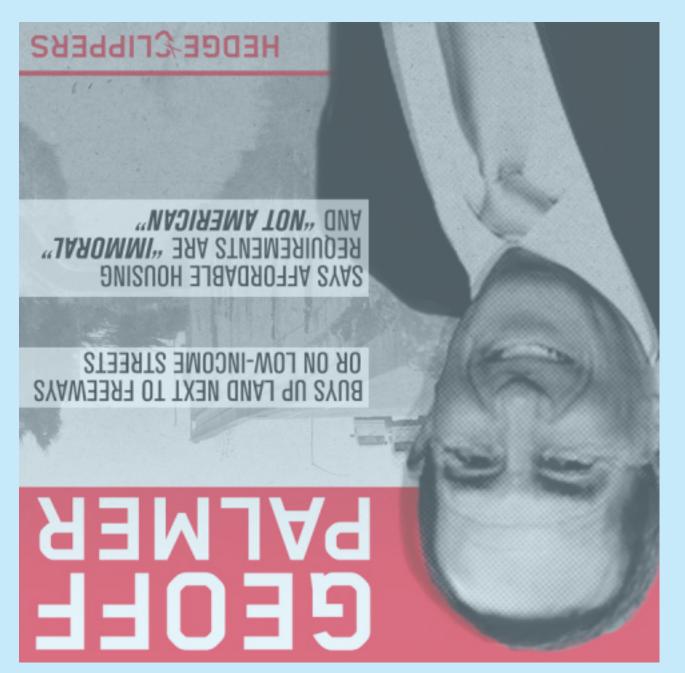
The court found that the objectives of increasing affordable housing and locating affordable housing in mixed income developments are unquestionably constitutionally allowed.





- AB 1505 - "The Palmer Fix"

AB 1505 also requires local gynts to provide alternate means of compliance that may include in-lieu fees, land dedication, off-site construction, or acquisition and rehabilitation of existing units.



ASSIGNMENTS

- READ
 CHAPTER 16 & 17
- CONTINUE READING THE DEATH AND LIFE OF GREAT AMERICAN CITIES