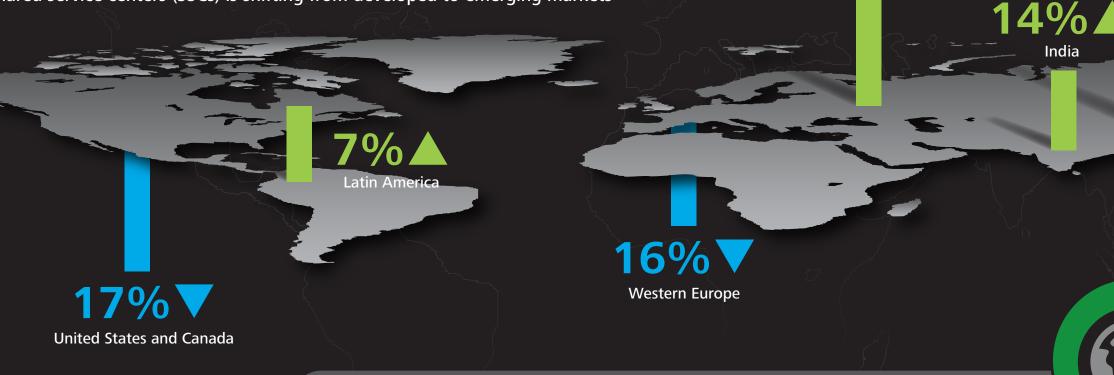
A new world of business 2015 Global Shared Services Survey

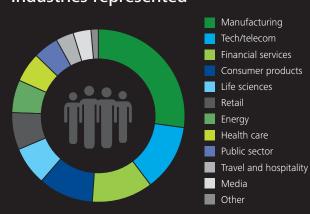
Since 1999, Deloitte has conducted a biennial survey on shared services organizations to explore the evolving concept and assess emerging trends

Geography trends

Compared to the 2013 survey, respondents indicated that the geographic footprint of shared service centers (SSCs) is shifting from developed to emerging markets



Respondent demographics Industries represented



Scop

Respondents reported that the majority of SSCs are multi-function.

The top functions in an SSC environment are consistent across functions.



Top 3 function



25%▲

Eastern Europe

71%

percent of respondents are looking to increase the number of functions within their SSCs in the future



42%

Asia-Pacific

Deloitte.

Organization

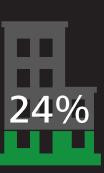
While the definition of global business services (GBS) varies across organizations, the majority of respondents share the value of shifting to a GBS model



of respondents indicated multi-sourced as a **GBS** characteristic



of respondents reported that their organizations have a GBS leader whose responsibilities span across a multitude of areas such as continuous improvement and global



of respondents indicated that their organizations did not develop a business case before transitioning to a GBS model because they believed it was an obvious next step



74%

of respondents reported that their organizations have a GBS leader with significant responsibility across multiple functions

Journey and value

Respondents indicated a strong preference to 'lift and shift' processes on the journey to a SS environment





of respondents

standardized processes after moving to an SSC

Future of shared services

of respondents indicated

wanting to open a new SSC

There will be an increase in growth of SSCs/GBS organizations and those organizations will prioritize and shift their focus towards growing their analytics capabilities



of respondents followed a "big bang" approach by standardizing processes and simultaneously changing technologies during the move to SSCs



as part of the strategy

2013 2.6 year average payback period

year average payback period

Respondents reported their organizations are

getting guicker paybacks from their SSC investments,



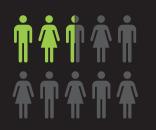
of respondents did **not** incorporate tax into their strategic decision



100%

of respondents indicated that shared methods and tools were the primary benefits of a GBS model





26%

of respondents reported that they will have a dedicated team to monitor the SSCs continuous improvement