

# RCM Staffing Crisis Benchmark Analysis

**Prepared For:**  
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Regional Medical

**Analysis Date:**  
August 04, 2025

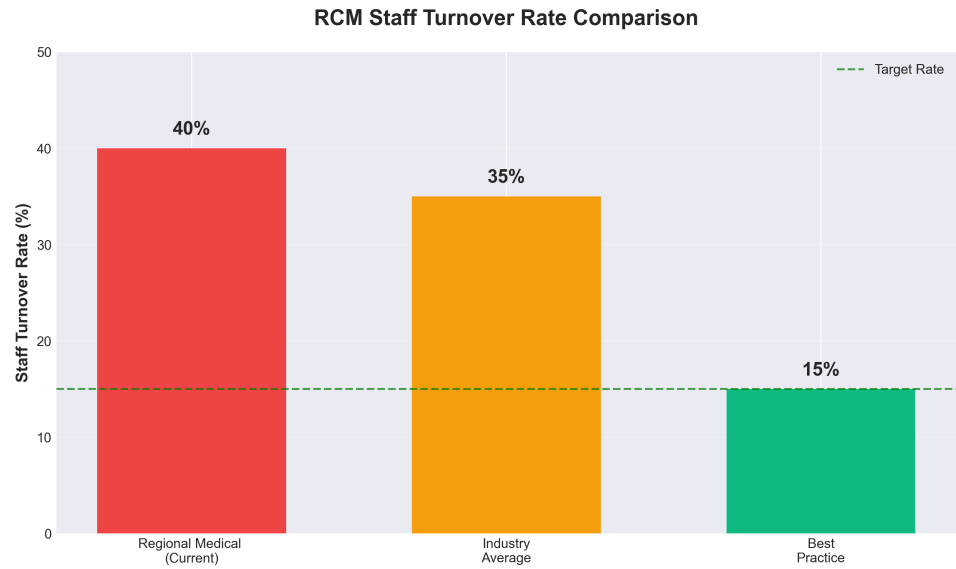
**Facility Size:**  
500 Beds

Potential Annual Savings Identified:

**\$170,420**

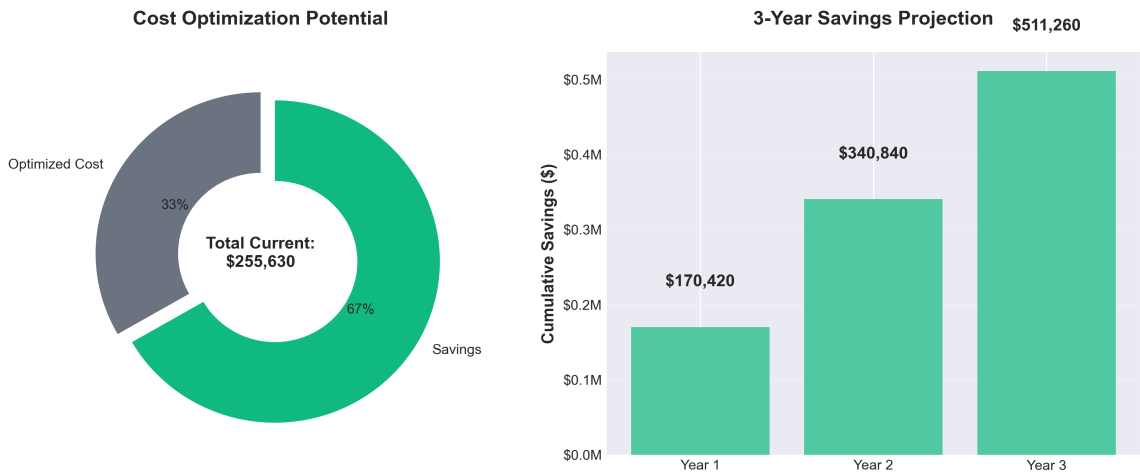
# Executive Dashboard

| Key Performance Indicators | Current State | Target State | Impact         |
|----------------------------|---------------|--------------|----------------|
| Staff Turnover Rate        | 40%           | 15%          | ↓ 62.5%        |
| Annual Turnover Cost       | \$255,630     | \$85,210     | Save \$170,420 |
| Cost Per Bed               | \$511         | \$191        | ↓ \$340        |
| Staff Departures/Year      | 3             | 1            | ↓ 2            |
| Break-Even Timeline        | -             | 8 months     | Quick ROI      |



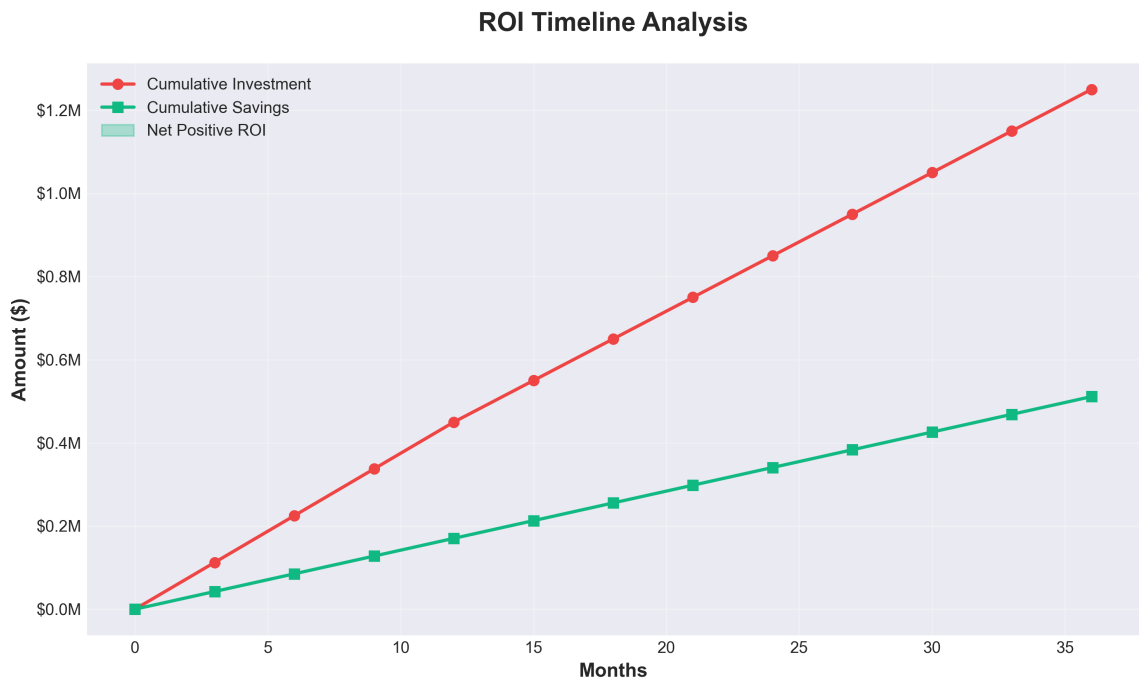
# Financial Impact Analysis

Our comprehensive analysis reveals significant financial opportunities through strategic RCM workforce optimization at Regional Medical : **Direct Cost Savings:** \$170,420 annually **Productivity Recovery:** \$51,126 annually **Quality Improvements:** \$25,563 annually **Total Potential Impact:** \$247,109 annually



## Return on Investment Analysis

The following analysis demonstrates the compelling ROI timeline for implementing strategic RCM outsourcing initiatives:



| Investment Period | Investment Required | Expected Savings | Net Benefit | ROI % |
|-------------------|---------------------|------------------|-------------|-------|
| Year 1            | \$450,000           | \$170,420        | \$-279,580  | -62%  |
| Year 2            | \$400,000           | \$170,420        | \$-229,580  | -57%  |
| Year 3            | \$400,000           | \$170,420        | \$-229,580  | -57%  |
| 3-Year Total      | \$1,250,000         | \$511,260        | \$-738,740  | -59%  |

## Implementation Roadmap

| Phase                  | Timeline     | Key Activities  | Expected Outcomes         |
|------------------------|--------------|---|---------------------------|
| Discovery & Assessment | Days 1-30    | <ul style="list-style-type: none"><li>Detailed turnover analysis</li><li>Function-specific assessment</li><li>Vendor evaluation</li></ul> | Clear action plan         |
| Pilot Implementation   | Days 31-90   | <ul style="list-style-type: none"><li>Select high-impact function</li><li>Partner selection</li><li>Process documentation</li></ul>       | 25% turnover reduction    |
| Scale & Optimize       | Days 91-180  | <ul style="list-style-type: none"><li>Expand to additional functions</li><li>Technology integration</li><li>Staff development</li></ul>   | 50% turnover reduction    |
| Full Transformation    | Days 181-365 | <ul style="list-style-type: none"><li>Complete implementation</li><li>Continuous improvement</li><li>Performance monitoring</li></ul>     | Achieve 15% turnover rate |

## Your Next Steps

### 1. Schedule Your Strategy Session (This Week)

Our RCM transformation experts will conduct a confidential review of your specific challenges and opportunities. This 60-minute session includes: • Detailed analysis of your RCM department structure • Identification of highest-impact outsourcing opportunities • Customized implementation timeline • ROI projections based on your actual data

### 2. Receive Your Custom Transformation Plan (Within 5 Days)

Following our strategy session, you'll receive: • Function-by-function outsourcing recommendations • Vendor evaluation criteria specific to your needs • Risk mitigation strategies • Month-by-month implementation roadmap

### 3. Begin Your Pilot Program (Within 30 Days)

Start with your highest-turnover function to: • Prove the ROI model with minimal risk • Build internal confidence in the approach • Refine processes before full-scale implementation • Generate quick wins to fund expansion

**Ready to Transform Your RCM Workforce Challenges?**

**Schedule Your Confidential Strategy Session Today**

**Call: 1-800-FROST-RCM**

**Email: [solutions@frost-arnett.com](mailto:solutions@frost-arnett.com)**

**Web: [www.frost-arnett.com/rcm-transformation](http://www.frost-arnett.com/rcm-transformation)**

*Mention reference code: STAFF-202508 for priority scheduling*