

Embryo (CI or case)
Send Him w/ Todd

LaSalle 1
8 AM

S: Leonhardt

clarify roles + organizational structure
add company info (product?)
add Salesforce motivation material
in the teaching note.
consider contrasting "pushy" sales
with newer models (if it becomes a case)
customer focused selling, QBQ, etc.
could expand and focus on Grey
could make a critical incident
on PTSD + recognizing employee violence
(see OSHA and workplace issues)
may add concealed carry issue
decide which direction or both